

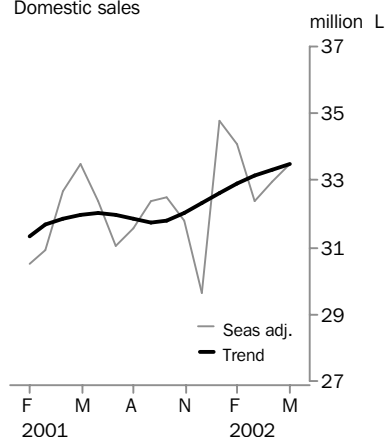


## SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

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### Australian produced wine

Domestic sales



### MAY KEY FIGURES

TREND ESTIMATES	May 2002 '000 L	% change Apr 2002 to May 2002	% change May 2001 to May 2002
Australian produced wine			
Domestic wine sales	33 479	0.4	4.8
White table wine sales	16 914	0.0	2.2
Red and rosé table wine sales	11 548	1.0	11.5

SEASONALLY ADJUSTED	May 2002 '000 L	% change Apr 2002 to May 2002	% change May 2001 to May 2002
Australian produced wine			
Domestic wine sales	33 470	1.6	-0.1
White table wine sales	17 219	3.5	3.4
Red and rosé table wine sales	11 544	1.8	-0.8

### MAY KEY POINTS

#### TREND ESTIMATES

- The trend for total domestic sales of Australian produced wine increased in May 2002 to 33.5 million litres, a 0.4% increase on April 2002 and a 4.8% increase on May 2001.
- Following decreases over the last 3 months the trend for sales of white table wine in May 2002 levelled out at 16.9 million litres, remaining virtually unchanged from April 2002. This level is 2.2% higher than in May 2001.
- The trend for sales of red and rosé table wine has increased continuously over the last year to be 11.5% higher than in May 2001.

#### SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for total domestic sales of Australian produced wine was 33.5 million litres, up 1.6% on April 2002.
- The seasonally adjusted estimate for sales of white table wine increased in May by 3.5% over April 2002, while the estimate for sales of red/rosé table wine increased by 1.8%.

#### ORIGINAL ESTIMATES

- In original terms, 34.9 million litres of Australian produced wine was sold domestically during May, up 16.0% on April 2002 and up 3.3% on May 2001.
- Exports of Australian produced wine in May 2002 increased by 8.7 million litres over May 2001. Australia exported 404 million litres of wine with a value of \$2.041 billion in the twelve months ending May 2002. The total quantity of wine exported was 20.8% higher than for the corresponding period to May 2001, while the value increased by 18.6%.

- For further information about these and related statistics, contact Daryl Evans on Adelaide 08 8237 7656 or the National Information and Referral Service on 1300 135 070.

# NOTES

## FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
June 2002	5 August 2002
July 2002	3 September 2002
August 2002	3 October 2002
September 2002	4 November 2002
October 2002	3 December 2002
November 2002	9 January 2003



## CHANGES IN THIS ISSUE

There are no changes in this issue.

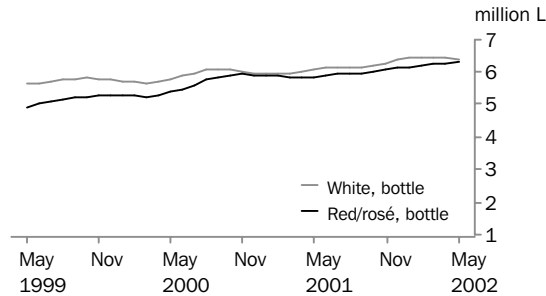


Dennis Trewin  
Australian Statistician

# DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

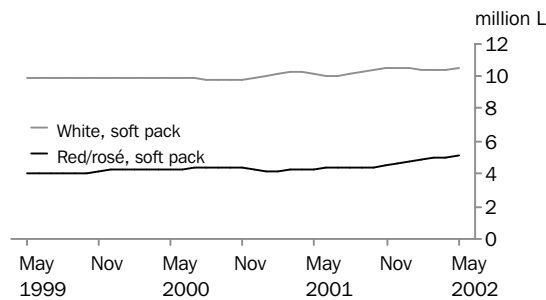
## TABLE WINE, GLASS CONTAINER < 2 LITRES

The trend for sales of white table wine in glass containers less than 2 litres decreased by 1.0% on April 2002 to 6.4 million litres, but is 4.9% higher than in May 2001. The corresponding trend for red and rosé table wine increased 0.3% on April 2002 to 6.3 million litres and is 7.9% higher than in May 2001.



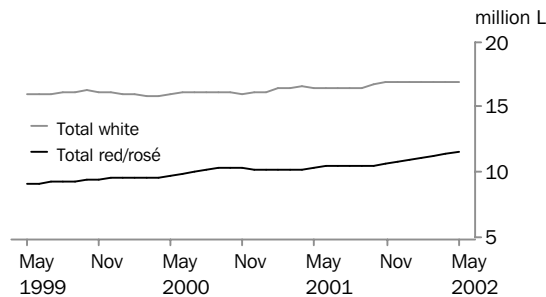
## TABLE WINE, SOFT PACK CONTAINERS

The trend for sales of white table wine in soft packs increased by 0.6% on April 2002 to 10.5 million litres, 3.4% higher than in May 2001. The trend for sales of red/rosé wine in soft packs increased 1.9% on April 2002 to 5.2 million litres, 19.4% higher than in May 2001.



## TOTAL WHITE AND RED/ROSÉ TABLE WINE

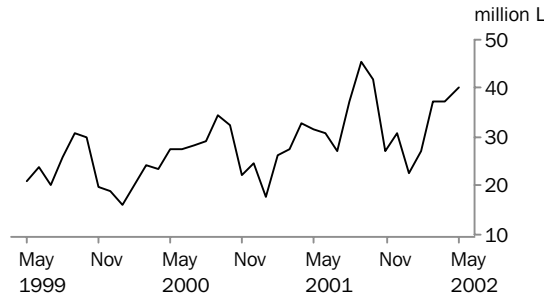
The trend for total domestic sales of white table wine in May 2002 increased slightly on April 2002 to remain at 16.9 million litres. This represents an increase of 2.2% on May 2001. The trend for total red/rosé table wine sales increased to 11.5 million litres, 1.0% higher than April 2002 and 11.5% higher than May 2001.



# EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

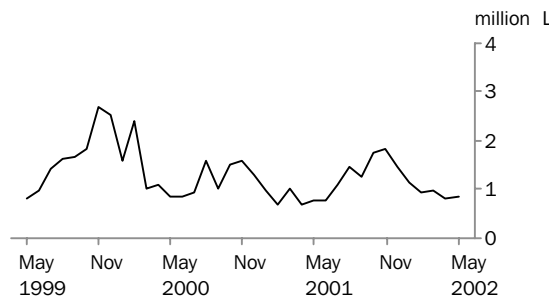
## EXPORTS OF AUSTRALIAN PRODUCED WINE

Original data for May 2002 show exports of 40.3 million litres of Australian produced wine valued at \$211 million. The quantity and value of exports increased by 8.3% and 11.2% respectively on the previous month. Compared to May 2001, wine exports have increased by 27.5% in quantity and 27.6% in value. The average value of Australian wine exported in May 2002 was \$5.25 per litre, the same as the value in May 2001.



## WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for May shows that 0.8 million litres of wine was imported, 1.2% more than in April 2002 and 10.7% more than in May 2001. The average value of wine cleared for home consumption in May 2002 was \$7.48 per litre, up from \$6.88 per litre in May 2001.



## DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data for the March quarter 2002 shows that wine available for consumption in Australia increased by 6.2% on the same quarter in 2001. Domestic sales of Australian produced wine increased by 6.0% and wine imports by 13.6%. Total disposals of Australian produced wine increased by 13.5% over the same period in 2001 with exports rising 21.6%.

Period	A Domestic sales of Australian produced wine '000 L	B Wine imports cleared for home consumption '000 L	A + B Wine available for consumption '000 L	C Exports of Australian produced wine '000 L	A + C Total disposals of Australian produced wine '000 L
<b>1998-1999</b>	348 349	24 255	372 604	216 149	564 498
<b>1999-2000</b>	369 271	19 607	388 878	284 935	654 206
<b>2000-2001</b>	384 847	12 773	397 620	338 289	723 136
March Qtr 2001	77 209	2 676	79 885	r71 634	r148 843
March Qtr 2002	81 818	3 040	84 858	r87 084	r168 902

## DOMESTIC SALES OF TOTAL AUSTRALIAN WINE &amp; TABLE WINE BY CONTAINER TYPE

Period	TABLE-WHITE WINE.....				TABLE-RED AND ROSÉ WINE.....				
	Total wine	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
<b>1998-1999</b>	348 349	63 354	117 954	7 000	188 310	53 713	44 564	811	99 088
<b>1999-2000</b>	369 271	69 371	118 409	5 260	193 042	63 469	49 806	778	114 053
<b>2000-2001</b>	384 847	74 123	122 452	3 189	199 763	70 506	53 538	1 517	125 560
<b>2000-2001</b>									
May	33 763	5 668	10 318	306	16 292	6 533	5 886	271	12 690
June	32 213	5 242	9 854	345	15 441	6 689	5 319	302	12 309
<b>2001-2002</b>									
July	32 741	5 977	9 948	81	16 006	6 697	5 560	30	12 287
August	32 205	6 134	9 695	99	15 928	6 680	5 081	32	11 794
September	32 043	6 360	9 942	92	16 394	6 476	4 420	190	11 085
October	34 782	6 476	11 330	291	18 097	6 151	4 746	111	11 008
November	41 922	8 961	12 841	156	21 958	7 742	4 955	34	12 732
December	35 237	7 307	10 950	240	18 497	5 754	4 196	129	10 078
January	21 392	4 624	7 476	92	12 192	3 263	2 747	14	6 024
February	28 465	6 127	9 964	85	16 177	5 051	3 930	17	8 998
March	31 961	6 210	11 085	81	17 376	5 536	5 132	21	10 689
April	30 061	5 825	9 489	91	15 405	5 808	4 820	38	10 666
May	34 882	5 871	11 483	87	17 441	7 251	5 606	58	12 915
SEASONALLY ADJUSTED									
<b>2000-2001</b>									
May	33 510	6 146	10 206	n.a.	16 651	5 866	5 555	n.a.	11 642
June	32 391	6 047	9 981	n.a.	16 564	6 149	4 443	n.a.	10 755
<b>2001-2002</b>									
July	31 049	6 203	10 302	n.a.	16 552	5 679	4 437	n.a.	10 186
August	31 547	6 041	9 451	n.a.	15 540	5 839	4 266	n.a.	10 279
September	32 373	6 396	10 341	n.a.	16 890	6 258	4 421	n.a.	10 890
October	32 520	6 062	10 858	n.a.	17 137	5 958	4 719	n.a.	10 813
November	31 811	6 490	10 503	n.a.	16 926	6 174	4 421	n.a.	10 559
December	29 639	5 612	10 021	n.a.	16 063	5 710	4 422	n.a.	10 108
January	34 756	6 778	11 417	n.a.	18 089	6 185	5 546	n.a.	11 646
February	34 074	7 092	10 085	n.a.	17 042	6 810	4 988	n.a.	11 762
March	32 373	6 190	10 118	n.a.	16 464	5 927	4 990	n.a.	11 057
April	32 947	6 272	10 257	n.a.	16 640	6 120	5 141	n.a.	11 341
May	33 470	6 259	10 958	n.a.	17 219	6 424	5 102	n.a.	11 544
TREND ESTIMATES									
<b>2000-2001</b>									
May	31 950	6 073	10 155	n.a.	16 545	5 841	4 330	n.a.	10 354
June	32 026	6 125	10 093	n.a.	16 505	5 884	4 379	n.a.	10 448
<b>2001-2002</b>									
July	31 977	6 159	10 070	n.a.	16 461	5 937	4 407	n.a.	10 514
August	31 832	6 158	10 122	n.a.	16 458	5 961	4 418	n.a.	10 526
September	31 744	6 163	10 250	n.a.	16 550	5 979	4 432	n.a.	10 531
October	31 808	6 200	10 400	n.a.	16 713	6 013	4 465	n.a.	10 571
November	32 032	6 278	10 509	n.a.	16 887	6 065	4 524	n.a.	10 661
December	32 328	6 364	10 538	n.a.	16 989	6 121	4 616	n.a.	10 795
January	32 634	6 433	10 505	n.a.	17 006	6 168	4 732	n.a.	10 954
February	32 923	6 466	10 452	n.a.	16 966	6 210	4 855	n.a.	11 124
March	33 166	6 462	10 432	n.a.	16 932	6 251	4 974	n.a.	11 291
April	33 331	6 430	10 445	n.a.	16 909	6 285	5 076	n.a.	11 429
May	33 479	6 369	10 503	n.a.	16 914	6 303	5 173	n.a.	11 548

(a) Prior to July 1998, data was collected for glass containers 1 litre and under. See Explanatory Note 3.

(b) Soft pack containers include all collapsible packs, plastic or otherwise.

(c) Other containers include tankers, cans and rigid containers, including glass 2 litres and over.

## 2

## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

Period	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L a l
<b>1998-1999</b>	287 398	23 920	20 292	12 325	1 447	2 141	824	905
<b>1999-2000</b>	307 091	22 991	18 220	14 352	3 514	2 352	754	837
<b>2000-2001</b>	325 325	22 185	16 706	13 952	3 292	3 011	372	901
<b>2000-2001</b>								
May	28 982	2 426	967	858	256	243	31	54
June	27 751	2 274	868	844	223	232	20	79
<b>2001-2002</b>								
July	28 293	2 063	995	889	240	237	25	72
August	27 721	1 829	1 150	992	283	200	30	65
September	27 479	1 716	1 284	1 121	228	189	26	52
October	29 105	1 738	1 934	1 447	326	201	31	70
November	34 690	1 878	2 854	1 853	368	252	27	77
December	28 576	1 694	2 405	1 881	398	254	29	79
January	18 216	1 202	910	604	222	215	23	45
February	25 174	1 237	912	744	209	135	54	45
March	28 065	1 423	1 315	713	239	182	24	37
April	26 071	1 702	1 217	657	201	190	23	49
May	30 356	2 066	1 388	583	258	210	21	56

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) From July 2000, the 'Flavoured wine' category has been changed to include wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines. See Explanatory Note 4.

## 3

## DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

Period	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1998-1999</b>	2 792	5 226	465	7 906	7 532	23 920
<b>1999-2000</b>	2 549	5 008	341	7 796	7 293	22 991
<b>2000-2001</b>	2 327	4 674	353	8 160	6 674	22 185
<b>2000-2001</b>						
May	290	514	33	908	682	2 426
June	203	421	32	878	740	2 274
<b>2001-2002</b>						
July	168	386	29	913	567	2 063
August	195	407	33	706	487	1 829
September	157	340	29	696	495	1 716
October	180	316	29	670	543	1 738
November	213	474	37	684	471	1 878
December	220	412	33	588	441	1 694
January	147	187	19	401	448	1 202
February	138	211	18	529	341	1 237
March	138	243	24	652	366	1 423
April	172	295	23	750	462	1 702
May	197	425	33	903	509	2 066

(a) Includes muscat, Madeira, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

## IMPORTS CLEARED &amp; EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

Period	WINE TYPE(a).....						TOTAL WINE.....		BRANDY.....	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)	Quantity	Value
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000	'000L a1	\$'000
IMPORTS(d)										
<b>1998-1999</b>	n.a.	n.a.	20 136	92	2 915	1 113	24 255	102 498	598	7 528
<b>1999-2000</b>	3 795	10 304	14 099	685	3 827	995	19 607	113 868	577	7 328
<b>2000-2001</b>	3 318	4 800	8 118	106	2 913	1 637	12 773	92 211	504	7 575
<b>2000-2001</b>										
March	235	503	738	25	130	134	1 026	5 887	14	365
April	129	341	469	8	72	129	678	4 279	22	373
May	145	289	434	8	97	221	760	5 228	31	535
June	236	266	502	3	171	92	769	6 016	43	615
<b>2001-2002</b>										
July	303	302	605	19	274	206	1 104	8 635	50	703
August	636	414	1 050	15	255	136	1 457	10 387	39	638
September	499	415	914	13	203	137	1 267	10 368	54	711
October	455	456	911	43	637	168	1 759	15 554	65	874
November	513	666	1 179	20	478	171	1 849	15 874	66	978
December	374	455	829	34	362	231	1 456	12 120	51	1 012
January	404	321	725	15	191	202	1 133	7 838	59	920
February	272	299	571	2	225	140	938	7 782	31	669
March	278	379	657	8	221	84	969	6 861	32	507
April	276	r280	555	15	127	134	831	r7 342	45	639
May	274	290	564	9	178	89	841	6 294	49	758
EXPORTS(e)										
<b>1998-1999</b>	105 348	100 940	206 287	2 244	6 937	681	216 149	1 067 979	24	246
<b>1999-2000</b>	129 586	143 256	272 842	2 287	9 088	717	284 935	1 372 768	19	243
<b>2000-2001</b>	148 273	180 347	328 620	2 032	6 546	1 091	338 289	1 752 082	19	286
<b>2000-2001</b>										
March	10 333	16 714	27 047	171	325	65	27 609	152 106	1	29
April	13 977	18 188	32 165	159	401	91	32 816	174 896	3	24
May	13 341	17 382	30 723	192	592	64	31 571	165 746	1	8
June	13 241	16 969	30 210	132	462	71	30 875	161 017	2	11
<b>2001-2002</b>										
July	11 856	14 244	26 100	176	655	51	26 982	140 997	2	17
August	16 995	18 940	35 935	268	867	106	37 177	183 703	—	1
September	21 278	22 436	43 713	227	958	558	45 456	216 114	—	4
October	17 800	22 436	40 236	273	1 075	92	41 676	203 657	1	17
November	12 167	r14 173	r26 339	179	769	35	27 323	r133 249	1	9
December	12 716	17 365	30 081	137	439	166	30 823	167 541	5	23
January	r9 623	r12 460	r22 082	137	r301	20	r22 540	r105 384	—	13
February	r10 460	r15 970	r26 430	199	427	48	r27 104	r136 519	1	5
March	r14 838	r21 690	r36 528	r211	r636	r65	r37 440	r191 413	1	6
April	r13 598	r22 439	r36 037	r410	r646	r92	r37 185	r190 110	10	81
May	16 436	22 858	39 293	146	662	153	40 255	211 470	1	11

r figures or series revised since previous issue

(a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

(c) See Explanatory Notes 6 and 7.

(e) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(d) Imports cleared for home consumption, see Explanatory Note 5.

## EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, May 2002

Country/Region	WINE TYPE.....						TOTAL WINE.....	
	White table	Red/rosé table(c)	Total table	Fortified	Sparkling	Other	Quantity	Value(d)
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000
Fiji	22	23	46	—	8	—	54	243
New Zealand	747	760	1 507	18	131	92	1 748	7 525
Papua New Guinea	21	26	47	2	2	—	50	250
Total Oceania and Antarctica (a)	814	837	1 651	23	145	92	1 911	8 342
Denmark	192	369	561	1	2	—	564	2 190
Germany, Federal Republic of	181	684	866	2	—	—	868	4 312
Ireland	407	410	817	—	12	3	831	4 623
Netherlands	310	563	873	—	5	—	877	3 423
Sweden	299	274	573	—	8	—	581	2 449
United Kingdom	9 722	9 803	19 525	43	334	1	19 904	83 509
Total European Union	11 443	12 615	24 058	51	391	4	24 504	103 465
Norway	59	69	128	—	5	—	133	673
Switzerland	46	200	246	—	—	1	247	1 830
Total Europe and the Former USSR (a)	11 570	12 910	24 480	60	397	5	24 942	106 236
Qatar	11	17	29	—	—	—	29	51
United Arab Emirates	36	38	74	—	2	—	76	305
Total Middle East and North Africa (a)	60	72	132	1	5	—	138	492
Malaysia	20	79	99	4	1	5	110	854
Singapore	79	305	384	2	7	1	393	3 312
Total Southeast Asia (a)	223	470	693	7	10	16	726	5 535
Hong Kong	71	158	229	—	5	1	235	2 119
Japan	227	417	644	—	48	15	708	3 834
Total Northeast Asia (a)	342	646	988	3	55	16	1 063	6 872
Canada	505	1 151	1 656	22	13	1	1 693	11 718
United States of America	2 900	6 732	9 631	28	32	23	9 715	71 851
Total Northern America (a)	3 405	7 882	11 287	50	46	24	11 407	83 569
Total Other Regions (b)	22	41	62	2	4	—	68	424
Total All Countries	16 436	22 858	39 293	146	662	153	40 255	211 470

(a) Includes other countries as detailed in *Standard Australian Classification of Countries* (Cat. no. 1269.0).

(b) Includes ships' stores.

(c) Includes 'Other table wine'.

(d) Free on board value, see Explanatory Note 6.



## EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania &amp; Antarctica</i>	<i>Europe &amp; the Former USSR</i>	<i>Middle East &amp; North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1998-1999</b>	23 660	133 143	858	4 298	7 664	45 939	587	<b>216 149</b>
<b>1999-2000</b>	22 219	186 398	1 112	4 839	8 208	61 519	639	<b>284 935</b>
<b>2000-2001</b>	22 194	215 079	1 323	6 054	8 104	84 530	1 006	<b>338 289</b>
<b>2000-2001</b>								
March	1 474	16 889	129	521	692	7 795	108	<b>27 609</b>
April	1 259	23 570	121	580	545	6 659	82	<b>32 816</b>
May	1 927	20 270	84	400	726	8 092	73	<b>31 571</b>
June	1 998	19 384	170	472	935	7 810	106	<b>30 875</b>
<b>2001-2002</b>								
July	2 028	18 054	101	432	639	5 618	111	<b>26 982</b>
August	2 434	25 620	148	517	983	7 402	72	<b>37 177</b>
September	3 782	30 656	79	532	1 041	9 300	68	<b>45 456</b>
October	3 627	27 353	58	693	859	8 999	85	<b>41 676</b>
November	r2 683	15 544	105	724	858	7 317	91	<b>27 323</b>
December	1 508	16 212	235	464	642	11 716	45	<b>30 823</b>
January	r3 111	r12 574	95	399	585	r5 722	55	<b>r22 540</b>
February	1 389	r16 787	94	484	645	r7 649	56	<b>r27 104</b>
March	r1 537	r22 435	135	r630	r920	r11 696	87	<b>r37 440</b>
April	r1 431	r21 932	177	r602	r623	r12 323	97	<b>r37 185</b>
May	1 911	24 942	138	726	1 063	11 407	68	<b>40 255</b>

r figure or series revised since previous issue

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

## EXPLANATORY NOTES

### INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

### SCOPE AND COVERAGE

**2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 96% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

**3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

**4** From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

### IMPORTS AND EXPORTS

**5** Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

**6** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

**7** The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

**8** For further information on the compilation of Trade Statistics refer to explanatory notes contained in *International Merchandise Trade, Australia* (Cat. no. 5422.0).

## EXPLANATORY NOTES

### SEASONALLY ADJUSTED AND TREND ESTIMATES

**9** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

**10** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

**11** The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

**12** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

**13** For further information, see *A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

### ACKNOWLEDGMENT

**14** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

### RELATED PUBLICATIONS

**15** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (Cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

**16** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products Australia* (Cat. no. 1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (Cat. no. 1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

### ROUNDING

**17** Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

### SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

## FOR MORE INFORMATION...

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- CPI INFOLINE* For current and historical Consumer Price Index data, call 1902 981 074 (call cost 77c per minute).
- DIAL-A-STATISTIC* For the latest figures for National Accounts, Balance of Payments, Labour Force, Average Weekly Earnings, Estimated Resident Population and the Consumer Price Index call 1900 986 400 (call cost 77c per minute).

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