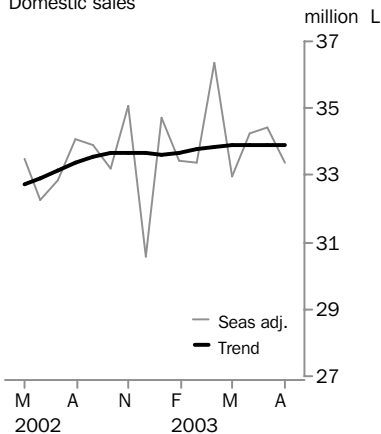


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) FRI 3 OCT 2003

Australian produced wine

Domestic sales



AUGUST KEY FIGURES

TREND ESTIMATES

	Aug 2003 '000 L	% change Jul 2003 to Aug 2003	% change Aug 2002 to Aug 2003
Australian produced wine			
Domestic wine sales	33 922	0.1	1.6
White table wine sales	16 908	0.0	1.0
Red and rosé table wine sales	11 756	-0.2	0.1

SEASONALLY ADJUSTED

	Aug 2003 '000 L	% change Jul 2003 to Aug 2003	% change Aug 2002 to Aug 2003
Australian produced wine			
Domestic wine sales	33 397	-3.0	-2.0
White table wine sales	16 328	-6.1	-3.1
Red and rosé table wine sales	11 595	-1.7	-3.9

AUGUST KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine was 33.9 million litres in August 2003, an increase of 0.1% on July 2003 and 1.6% on August 2002.
- The trend estimate for domestic sales of white table wine remained unchanged from July 2003 and increased 1.0% on August 2002.
- The trend estimate for domestic sales of red and rosé table wine decreased 0.2% on July 2003 but increased 0.1% on August 2002.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 33.4 million litres in August 2003, a decrease of 3.0% on July 2003 and 2.0% on August 2002.
- The seasonally adjusted estimate for domestic sales of white table wine decreased 6.1% on July 2003 and 3.1% on August 2002.
- The seasonally adjusted estimate for domestic sales of red and rosé table wine decreased 1.7% on July 2003 and 3.9% on August 2002.

ORIGINAL ESTIMATES

- In original terms, 33.4 million litres of Australian produced wine was sold domestically by winemakers in August 2003, a decrease of 11.2% on July 2003 and 3.8% on August 2002.
- Exports of Australian produced wine increased by 18.3% over July 2003 to 52.8 million litres. Australia exported 537.5 million litres with a value of \$2.5 billion in the twelve months ending August 2003, an increase of 24.2% in volume and 14.7% in value over the corresponding period to August 2002.

INQUIRIES

- For further information about these and related statistics, contact Graeme Thomas on Adelaide (08) 8237 7536 or the National Information and Referral Service on 1300 135 070.

NOTES

FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
September 2003	3 November 2003
October 2003	3 December 2003
November 2003	7 January 2004
December 2003	5 February 2004
January 2004	4 March 2004
February 2004	5 April 2004



CHANGES IN THIS ISSUE

There are no changes in this issue.



Dennis Trewin
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

TABLE WINE, GLASS CONTAINER < 2 LITRES

The trend series for sales of white table wine in glass containers of less than 2 litres decreased by 1.3% on July 2003 and increased 1.4% on August 2002. The trend series for red and rosé wine sales in glass containers of less than 2 litres decreased by 0.3% on July 2003 but increased 0.4% on August 2002.

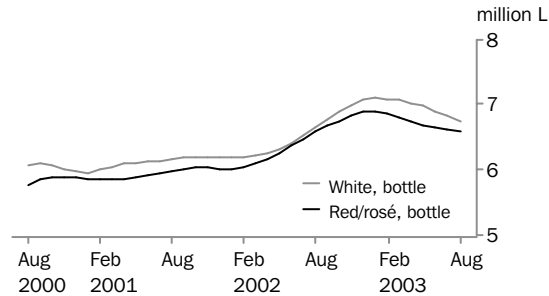
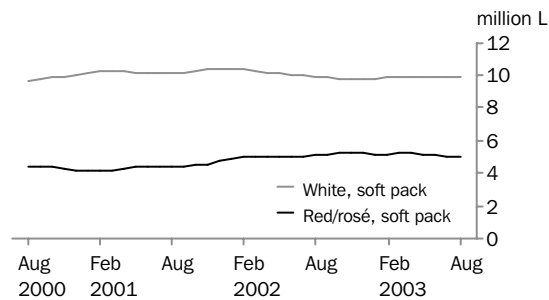


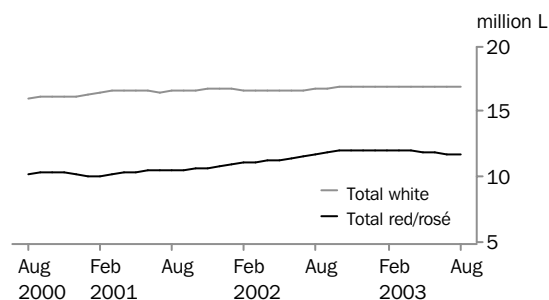
TABLE WINE, SOFT PACK CONTAINERS

The trend series for domestic sales of white table wine in soft packs increased 0.4% on July 2003 and remained unchanged from August 2002. The trend series for red and rosé wine in soft packs decreased by 0.8% on July 2003 and 1.5% on August 2002.



TOTAL WHITE AND RED/ROSÉ TABLE WINE

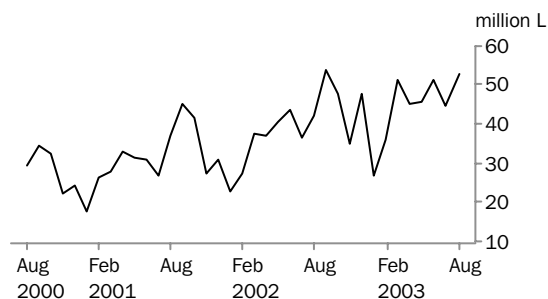
The trend series for total sales of white table wine remained unchanged from July 2003 and increased 1.0% on August 2002. The trend series for total red and rosé wine decreased 0.2% on July 2003 and 0.1% on August 2002.



EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

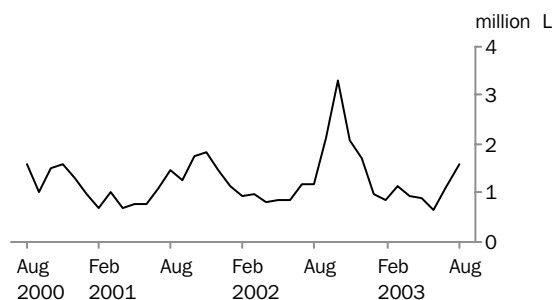
EXPORTS OF AUSTRALIAN PRODUCED WINE

In original terms, 52.8 million litres of Australian produced wine valued at \$221.2 million were exported in August 2003, an increase of 18.3% in quantity and 9.9% in value on July 2003. The average value of Australian wine exported in August 2003 was \$4.19 per litre, down from \$4.71 per litre in August 2002.



WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 1.6 million litres of wine were imported, up 47.9% in quantity but down 1.8% in value on July 2003. The average value of wine cleared for home consumption in August 2003 was \$7.66 per litre, down from \$8.81 per litre in August 2002.



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the June quarter 2003 shows that wine available for consumption in Australia increased 5.2% on the same quarter in 2002. Domestic sales of Australian wine increased by 5.4% and wine imports decreased by 1.2%. Total disposals of Australian produced wine increased by 11.8% on the same quarter in 2002 with exports increasing by 16.9%.

Period	A Domestic sales of Australian produced wine '000 L	B Wine imports cleared for home consumption '000 L	A + B Wine available for consumption '000 L	C Exports of Australian produced wine '000 L	A + C Total disposals of Australian produced wine '000 L
2000-2001	384 847	12 773	397 620	338 289	723 136
2001-2002	386 232	14 479	400 711	418 390	804 622
2002-2003	402 479	17 113	419 592	r518 531	r921 010
June Qtr 2002	94 545	2 547	97 092	121 617	216 162
June Qtr 2003	99 615	2 517	102 132	r142 131	r241 746

DOMESTIC SALES OF TOTAL AUSTRALIAN WINE & TABLE WINE BY CONTAINER TYPE

Period	TABLE-WHITE WINE.....					TABLE-RED AND ROSÉ WINE.....			
	Total wine	Glass	Soft	Other	Total	Glass	Soft	Other	Total
		less than 2 litres	packs(a)	containers(b)		less than 2 litres	packs(a)	containers(b)	
'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
2000-01	384 847	74 123	122 452	3 189	199 763	70 506	53 538	1 517	125 560
2001-02	386 232	75 657	122 776	1 447	199 881	73 622	56 085	695	130 401
2002-03	402 479	81 678	118 893	1 059	201 631	79 752	62 788	295	142 835
2002-2003									
August	34 753	6 276	9 841	119	16 237	7 224	6 374	23	13 622
September	33 550	7 022	9 402	77	16 501	6 944	5 060	27	12 030
October	36 792	7 512	10 296	108	17 916	7 349	5 367	21	12 737
November	45 495	9 984	12 110	132	22 225	8 741	6 680	11	15 432
December	36 041	8 210	9 570	148	17 928	6 638	4 711	15	11 364
January	23 913	5 133	8 634	76	13 843	3 742	3 272	15	7 029
February	27 127	6 152	8 983	33	15 169	5 209	3 707	11	8 927
March	30 009	6 381	9 614	40	16 034	5 798	4 561	12	10 371
April	34 831	6 843	10 836	58	17 737	6 826	5 751	25	12 602
May	33 367	6 108	9 931	142	16 182	7 096	5 642	13	12 751
June	31 417	5 785	9 051	73	14 909	6 925	5 501	101	12 527
2003-2004									
July	37 649	7 203	10 692	60	17 954	7 927	6 485	43	14 456
August	33 434	6 131	9 249	69	15 449	7 234	5 539	161	12 934
SEASONALLY ADJUSTED									
2002-2003									
August	34 088	6 454	10 060	n.a.	16 856	6 513	5 488	n.a.	12 065
September	33 898	6 884	10 008	n.a.	16 929	6 720	5 182	n.a.	11 873
October	33 216	6 802	9 575	n.a.	16 491	6 815	5 132	n.a.	11 956
November	35 075	7 257	10 118	n.a.	17 541	6 904	5 911	n.a.	12 723
December	30 584	6 239	8 669	n.a.	15 457	6 415	5 004	n.a.	11 345
January	34 727	7 050	11 301	n.a.	17 689	6 919	5 642	n.a.	12 694
February	33 415	7 247	9 515	n.a.	16 608	6 993	4 908	n.a.	11 876
March	33 397	6 916	9 640	n.a.	16 639	6 711	4 936	n.a.	11 762
April	36 356	7 169	10 765	n.a.	18 176	6 887	5 618	n.a.	12 548
May	32 951	6 790	9 971	n.a.	16 649	6 417	5 309	n.a.	11 678
June	34 245	7 033	10 202	n.a.	17 149	6 712	5 213	n.a.	12 040
2003-2004									
July	34 413	7 095	10 144	n.a.	17 386	6 706	5 040	n.a.	11 791
August	33 397	6 361	9 464	n.a.	16 328	6 597	4 798	n.a.	11 595
TREND ESTIMATES									
2002-2003									
August	33 393	6 640	9 939	n.a.	16 737	6 577	5 112	n.a.	11 739
September	33 576	6 763	9 876	n.a.	16 817	6 669	5 184	n.a.	11 891
October	33 651	6 888	9 833	n.a.	16 872	6 757	5 226	n.a.	12 009
November	33 668	6 999	9 820	n.a.	16 905	6 838	5 228	n.a.	12 088
December	33 648	7 073	9 825	n.a.	16 915	6 889	5 207	n.a.	12 116
January	33 625	7 098	9 844	n.a.	16 901	6 891	5 188	n.a.	12 099
February	33 670	7 093	9 895	n.a.	16 909	6 855	5 196	n.a.	12 068
March	33 757	7 072	9 944	n.a.	16 933	6 801	5 214	n.a.	12 030
April	33 826	7 034	9 968	n.a.	16 955	6 743	5 212	n.a.	11 975
May	33 875	6 981	9 969	n.a.	16 972	6 692	5 189	n.a.	11 917
June	33 894	6 909	9 952	n.a.	16 962	6 651	5 144	n.a.	11 853
2003-2004									
July	33 872	6 823	9 898	n.a.	16 912	6 621	5 075	n.a.	11 779
August	33 922	6 732	9 936	n.a.	16 908	6 603	5 036	n.a.	11 756

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Other containers include tankers, cans and rigid containers, including glass 2 litres and over.

2

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L a/
2000-01	325 325	22 185	16 706	13 952	3 292	3 011	372	901
2001-02	330 281	20 384	17 686	12 000	3 123	2 454	305	701
2002-03	344 465	20 842	22 991	8 627	2 799	2 498	252	651
2002-2003								
August	29 858	1 894	1 797	773	202	206	22	72
September	28 531	1 620	2 295	698	201	184	21	49
October	30 652	1 734	2 932	980	278	192	23	56
November	37 658	2 062	3 744	1 404	303	298	27	64
December	29 292	1 658	3 410	1 070	313	270	29	89
January	20 872	1 197	1 040	402	198	185	17	36
February	24 095	1 153	1 105	440	177	138	17	45
March	26 406	1 388	1 279	526	225	167	18	36
April	30 338	1 799	1 569	672	239	189	23	50
May	28 933	2 121	1 339	533	203	222	16	46
June	27 437	1 903	1 199	479	190	194	16	51
2003-2004								
July	32 410	2 272	1 378	982	246	339	21	60
August	28 383	1 945	1 478	1 165	223	199	41	62

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) From July 2000, this category's definition includes wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines. See also paragraph 4 of the Explanatory Notes.

3

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2000-01	2 327	4 674	353	8 160	6 674	22 185
2001-02	2 102	4 052	333	8 369	5 529	20 384
2002-03	2 227	4 075	320	8 856	5 369	20 842
2002-2003						
August	196	375	37	792	495	1 894
September	161	334	21	672	433	1 620
October	183	343	25	709	475	1 734
November	219	515	29	833	468	2 062
December	223	403	31	574	426	1 658
January	130	179	20	578	290	1 197
February	133	190	12	473	346	1 153
March	142	230	20	599	398	1 388
April	197	320	25	825	432	1 799
May	252	396	29	905	539	2 121
June	173	354	31	890	455	1 903
2003-2004						
July	223	440	36	974	599	2 272
August	212	393	34	791	514	1 945

(a) Includes muscat, maderia, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

IMPORTS CLEARED & EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

Period	WINE TYPE(a).....						TOTAL WINE.....		BRANDY.....	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)	Quantity	Value
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000	'000L	\$'000
IMPORTS(d)										
2000-01	3 318	4 800	8 118	106	2 913	1 637	12 773	92 211	504	7 575
2001-02	4 658	4 540	9 198	201	3 282	1 798	14 479	115 556	577	9 026
2002-03	6 447	5 135	11 581	190	3 851	1 491	17 113	139 269	557	9 570
2001-2002										
June	374	263	637	7	131	101	875	6 502	36	616
2002-2003										
July	520	404	924	9	163	89	1 184	9 658	54	846
August	463	282	745	16	276	165	1 202	10 588	53	838
September	1 026	402	1 429	32	455	192	2 108	14 642	48	741
October	1 376	1 096	2 472	8	728	92	3 300	23 304	47	735
November	607	734	1 342	6	574	164	2 085	17 198	61	1 200
December	477	423	900	34	510	284	1 728	16 490	69	1 357
January	358	192	550	33	272	135	991	8 550	26	642
February	380	270	650	5	147	47	850	6 916	30	712
March	432	346	778	6	228	136	1 149	9 696	38	529
April	326	368	695	4	186	71	956	7 479	42	592
May	298	346	643	22	182	67	915	8 293	51	695
June	183	271	454	14	128	49	646	6 455	39	682
2003-2004										
July	336	357	694	27	309	59	1 089	12 562	59	r1 294
August	423	369	791	453	304	63	1 611	12 339	46	660
EXPORTS(e)										
2000-01	148 273	180 347	328 620	2 032	6 546	1 091	338 289	1 752 082	19	286
2001-02	175 741	230 465	406 205	2 698	8 048	1 438	418 390	2 105 128	24	208
2002-03	193 721	312 831	506 553	3 034	7 933	1 010	518 531	2 422 786	21	172
2001-2002										
June	17 960	24 817	42 776	275	608	55	43 714	225 343	2	21
2002-2003										
July	14 892	20 747	35 639	169	603	134	36 545	176 586	—	—
August	18 414	22 410	40 824	314	769	49	41 957	197 639	—	—
September	21 281	30 966	52 247	399	971	70	53 687	267 817	6	18
October	18 685	27 241	45 926	432	1 143	94	47 595	228 338	2	26
November	13 166	20 674	33 840	214	878	81	35 013	174 612	1	16
December	18 326	28 370	46 696	479	423	41	47 639	232 602	—	14
January	9 576	16 662	26 238	158	442	29	26 867	132 680	—	15
February	r13 637	21 435	r35 071	144	668	49	r35 933	r169 817	2	11
March	14 708	35 548	50 256	246	360	304	51 165	r216 549	5	29
April	16 447	27 645	44 092	155	720	55	r45 021	r203 343	—	1
May	15 874	r29 186	r45 061	208	534	54	r45 856	r198 862	3	36
June	r18 715	r31 947	r50 662	117	423	51	r51 253	r223 941	—	6
2003-2004										
July	r17 481	r26 354	r43 835	226	r490	r111	r44 661	r201 179	r1	r19
August	22 521	28 860	51 381	257	1 099	96	52 833	221 165	2	7

r figure or series revised since previous issue

(a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

(b) Includes 'Other table wine'.

(c) See paragraphs 6 and 7 of the Explanatory Notes.

(d) Imports cleared for home consumption, see paragraph 5 of the Explanatory Notes.

(e) Exports may include sales made by exporters other than winemakers.

EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, August 2003

Country/Region	WINE TYPE.....						TOTAL WINE.....	
	White table	Red/rosé table(a)	Total table	Fortified	Sparkling	Other	Quantity	Value(b)
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000
Fiji	25	27	52	—	27	—	79	373
New Zealand	767	2 151	2 918	17	115	32	3 082	9 194
Papua New Guinea	7	6	14	—	1	—	15	70
Total Oceania and Antarctica(c)	817	2 212	3 029	22	146	34	3 231	9 882
Denmark	208	466	675	10	11	1	697	2 408
France	463	375	838	—	9	—	848	2 061
Germany, Federal Republic of	540	1 376	1 916	—	—	—	1 916	4 575
Ireland	346	406	752	—	10	—	762	3 894
Netherlands	577	477	1 054	—	6	—	1 060	3 569
United Kingdom	13 030	11 914	24 945	113	770	7	25 835	99 299
Total European Union(c)	15 394	15 525	30 918	123	828	9	31 877	119 009
Norway	23	175	197	—	5	—	202	729
Switzerland	56	345	400	—	—	—	400	2 376
Total Europe and the Former USSR(c)	15 486	16 070	31 557	123	833	9	32 521	122 388
Qatar	10	14	24	1	1	—	25	67
United Arab Emirates	44	40	84	2	6	—	92	315
Total Middle East and North Africa(c)	73	65	138	3	10	—	150	444
Singapore	59	184	243	—	4	1	248	1 984
Thailand	46	60	106	17	2	—	125	349
Total Southeast Asia(c)	146	363	509	20	7	20	556	3 405
Hong Kong	43	87	130	—	2	9	141	931
Japan	95	153	248	—	22	19	289	2 117
Total Northeast Asia(c)	174	383	557	9	27	32	624	4 095
Canada	726	1 587	2 313	35	14	—	2 362	14 334
United States of America	5 062	8 103	13 165	45	59	—	13 269	66 016
Total Northern America(c)	5 797	9 710	15 508	80	73	—	15 661	80 458
Total Other Regions (d)	28	57	84	—	3	1	89	494
Total All Countries	22 521	28 860	51 381	257	1 099	96	52 833	221 165

(a) Includes 'Other table wine'.

(b) Free on board value, see paragraph 6 of the Explanatory Notes.

(c) Includes other countries as detailed in *Standard Australian Classification of Countries* (Cat. no. 1269.0).

(d) Includes ships' stores.

EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania & Antarctica</i>	<i>Europe & the Former USSR</i>	<i>Middle East & North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2000-01	22 194	215 079	1 323	6 054	8 104	84 530	1 006	338 289
2001-02	27 273	260 436	1 492	6 685	9 851	111 735	917	418 390
2002-03	r33 498	r289 948	1 589	r7 249	9 152	r175 320	1 775	r518 531
2001-2002								
June	1 829	28 059	128	485	969	12 161	83	43 714
2002-2003								
July	1 979	22 900	108	740	683	10 070	66	36 545
August	3 406	27 253	111	411	633	10 049	93	41 957
September	2 813	35 315	86	775	563	14 060	76	53 687
October	3 481	29 651	116	763	843	12 655	85	47 595
November	4 137	15 622	134	669	947	13 372	131	35 013
December	985	26 161	172	708	858	18 618	137	47 639
January	2 234	14 435	113	485	656	8 873	70	26 867
February	1 579	19 500	173	627	794	r13 182	78	r35 933
March	2 817	r24 193	106	693	r805	22 158	394	51 165
April	3 600	23 704	183	r498	929	15 991	117	r45 021
May	3 056	26 173	140	405	723	r14 956	403	r45 856
June	r3 411	r25 042	146	r474	719	r21 335	126	r51 253
2003-2004								
July	r2 969	r23 976	102	r547	r770	r16 193	r104	r44 661
August	3 231	32 521	150	556	624	15 661	89	52 833

r figure or series revised since previous issue

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

6 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

7 The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

8 For further information on the compilation of Trade Statistics refer to Explanatory Notes contained in *International Merchandise Trade, Australia* (cat. no. 5422.0).

EXPLANATORY NOTES

SEASONALLY ADJUSTED AND TREND ESTIMATES

9 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

10 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

11 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

12 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

13 For further information, see *Information Paper: A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on Canberra 02 6252 6345.

ACKNOWLEDGMENT

14 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

15 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

16 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

ROUNDING

17 Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L.al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

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- CPI INFOLINE* For current and historical Consumer Price Index data, call 1902 981 074 (call cost 77c per minute).
- DIAL-A-STATISTIC* For the latest figures for National Accounts, Balance of Payments, Labour Force, Average Weekly Earnings, Estimated Resident Population and the Consumer Price Index call 1900 986 400 (call cost 77c per minute).

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