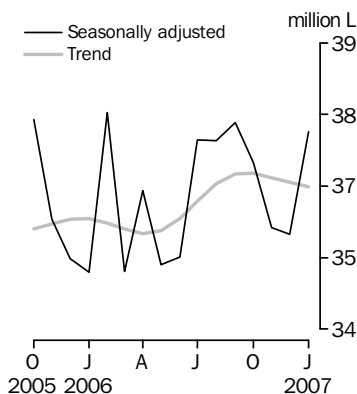


# SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) TUES 6 MAR 2007

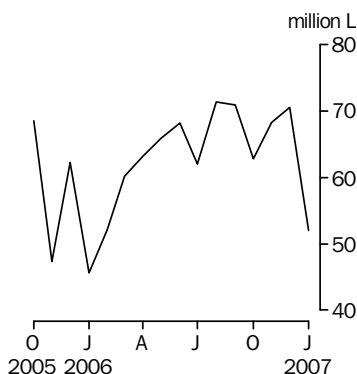
## Australian produced wine

Domestic sales



## Australian produced wine

Exports  
Original



## INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Damian Sparkes on Adelaide (08) 8237 7425.

## KEY FIGURES

	Jan 2007 '000 L	Dec 2006 to Jan 2007 % change	Jan 2006 to Jan 2007 % change
--	--------------------	----------------------------------	----------------------------------

### TREND ESTIMATES

#### Australian produced wine

Domestic wine sales	36 487	-0.2	1.6
White table wine sales	17 586	-1.1	-0.4
Red and rosé table wine sales	13 246	1.0	3.3

### SEASONALLY ADJUSTED

#### Australian produced wine

Domestic wine sales	37 456	5.0	7.0
White table wine sales	17 658	-2.0	1.8
Red and rosé table wine sales	14 108	14.8	14.4

## KEY POINTS

### TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine decreased 0.2% in January 2007.
- The trend estimate for domestic sales of white table wine decreased by 1.1% in January 2007. The trend for red and rosé table wine increased 1.0% on December 2006.
- The trend estimate for other wine decreased 0.1% in January 2007.

### SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 37.5 million litres in January 2007, an increase of 5.0% on December 2006.
- The seasonally adjusted estimate for white table wine decreased 2.0% on December 2006, while red and rosé table wine increased 14.8%.
- The seasonally adjusted estimate for other wine increased 6.2% in January 2007.

### ORIGINAL ESTIMATES

- In original terms, 24.0 million litres of Australian produced wine were sold domestically by winemakers in January 2007, a decrease of 41.2% on December 2006, but an increase of 9.2% on January 2006.
- Exports of Australian produced wine in January 2007 decreased 26.3% on December 2006 to 52.0 million litres. Australia exported 767.0 million litres with a value of \$2.8 billion in the twelve months ending January 2007, an increase of 10.4% in volume and 0.2% in value over the corresponding period to January 2006.

# NOTES

## FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
February 2007	4 April 2007
March 2007	9 May 2007
April 2007	6 June 2007
May 2007	5 July 2007
June 2007	7 August 2007
July 2007	5 September 2007



## CHANGES IN THIS ISSUE

There are no changes in this issue.

## DATA NOTES

There are no data notes in this issue.

## ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.



## ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

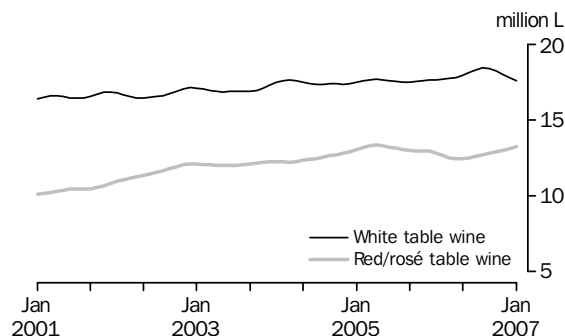
Brian Pink  
Australian Statistician

# DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

## TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for white table wine sales decreased 1.1% in January 2007. This was the fifth consecutive month of decline, after increases in the previous twelve months. The trend estimate for red and rosé wine sales increased 1.0% on December 2006, the eighth consecutive monthly increase.

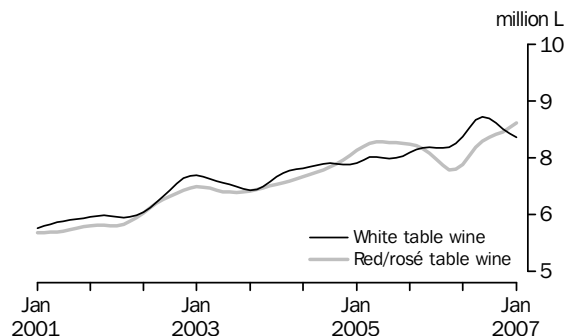
TOTAL WHITE AND RED/ROSÉ TABLE WINE: **Trend**



## TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres decreased 1.1% on December 2006. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres increased 1.3% in January 2007, the tenth consecutive month of increase.

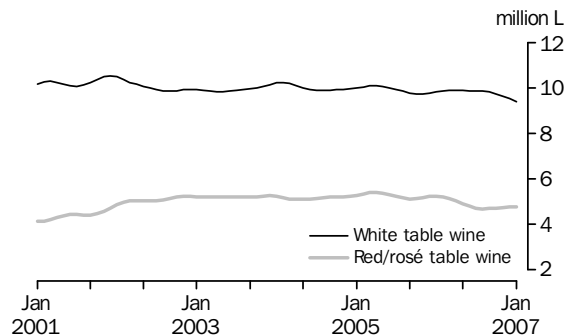
TABLE WINE, Glass container less than 2 litres: **Trend**



## TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs decreased 1.2% on December 2006. The trend estimate for red and rosé wine sales in soft packs remained unchanged for January 2007, after four consecutive months of increase.

TABLE WINE, Soft pack containers: **Trend**

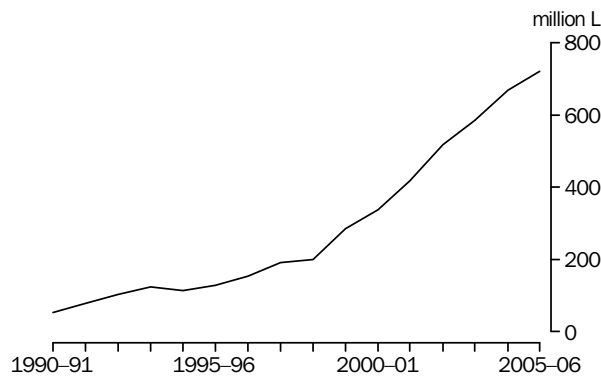


# EXPORTS OF AUSTRALIAN PRODUCED WINE

## ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there has been steady growth in the quantity of exports of Australian produced wine over the last fifteen years. In 1990-91, 54.2 million litres of wine were exported. Exports grew rapidly to over 100 million litres in 1992-93 and between 1998-99 and 1999-2000 grew 41.8% to reach 284.9 million litres. Over the next three years there were rises of 18.7%, 23.7% and 24.0% respectively. Wine exports increased 12.7% in 2003-04 to 584.3 million litres and then rose 14.6% in 2004-05 to 669.7 million litres. Wine exports continued to rise in 2005-06, reaching 722.0 million litres, a 7.8% increase on 2004-05.

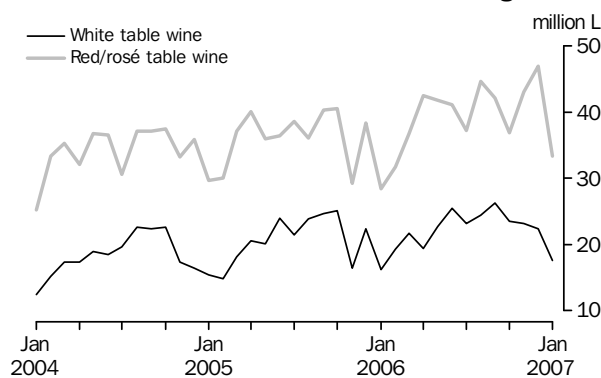
EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



## EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 52.0 million litres of Australian produced wine were exported in January 2007, a decrease of 26.3% on December 2006, but an increase of 14.0% on January 2006. In January 2007, 17.6 million litres of Australian produced white table wine were exported, a decrease of 21.1% on December 2006, but an increase of 8.3% on January 2006. Australian producers exported 33.3 million litres of red and rosé table wine in January 2007, a decrease of 29.1% on December 2006, but an increase of 17.4% on January 2006.

EXPORTS OF TABLE WINE BY TYPE: **Original**

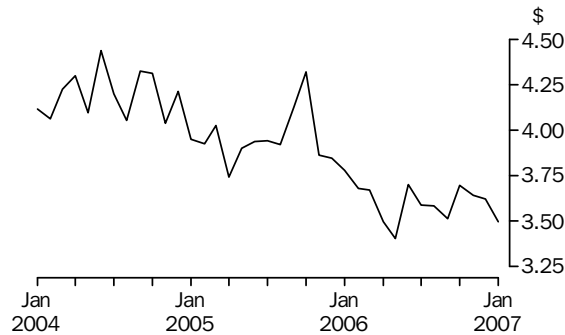


## EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

### UNIT VALUE OF WINE EXPORTS

In original terms, 52.0 million litres of wine valued at \$181.9m were exported in January 2007, a decrease of 26.3% in quantity and 28.8% in value on December 2006. The average value of Australian wine exported in January 2007 was \$3.50 per litre, down from \$3.78 per litre in January 2006 and \$3.62 per litre in December 2006.

#### UNIT VALUE OF WINE EXPORTS: **Original**



### DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

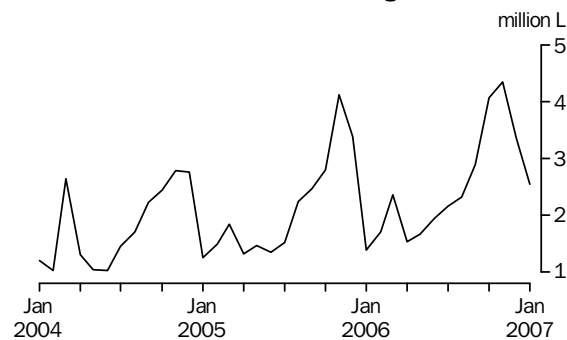
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For January, the value reported by the ABS was \$181.9m, while the AWBC value was \$207.4m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

# IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

## WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 2.5 million litres of wine, valued at \$21.7 million were imported in January 2007, a decrease of 24.2% in quantity and 22.2% in value on December 2006. The average value of wine imports cleared for home consumption in January 2007 was \$8.53 per litre, down from \$10.10 per litre in January 2006.

### WINE IMPORTS CLEARED: Original



## DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the December quarter 2006 shows that wine available for consumption in Australia increased 0.6% on the same quarter in 2005. Domestic sales of Australian wine decreased 0.6%, and wine imports increased 14.2%. Total disposals of Australian produced wine increased by 7.5% on the same quarter in 2005 with exports increasing by 13.2%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i> '000 L	<i>Wine imports cleared for home consumption (B)</i> '000 L	<i>Wine available for consumption (A + B)</i> '000 L	<i>Exports of Australian produced wine (C)</i> '000 L	<i>Total disposals of Australian produced wine (A + C)</i> '000 L
2003-04	417 378	18 737	436 115	584 319	1 001 697
2004-05	430 131	22 139	452 270	669 720	1 099 851
2005-06	431 099	27 165	458 264	721 771	1 152 870
Dec qtr 2005	126 394	10 303	136 697	178 127	304 521
Dec qtr 2006	125 689	r11 767	r137 456	r201 604	r327 293

r revised

## DOMESTIC SALES OF AUSTRALIAN WINE, By container type

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)			
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L			
ORIGINAL									
<b>2003-04</b>	84 225	120 935	207 962	82 832	62 795	147 074	355 037	62 338	<b>417 378</b>
<b>2004-05</b>	89 477	118 803	209 348	91 146	63 032	155 491	364 836	65 293	<b>430 131</b>
<b>2005-06</b>	92 330	118 195	211 913	91 155	61 153	153 609	365 523	65 575	<b>431 099</b>
<b>2006</b>									
January	5 017	7 199	12 318	3 744	2 794	6 570	18 887	3 048	<b>21 936</b>
February	6 800	9 929	16 863	5 791	4 481	10 360	27 223	3 749	<b>30 972</b>
March	8 033	10 755	18 977	6 605	4 970	11 676	30 653	4 903	<b>35 556</b>
April	7 419	9 583	17 058	6 684	4 943	11 986	29 044	4 952	<b>33 996</b>
May	7 222	10 589	17 951	7 727	5 375	13 327	31 278	4 637	<b>35 915</b>
June	6 556	9 177	15 855	8 090	4 644	12 790	28 645	4 513	<b>33 158</b>
July	7 985	9 309	17 370	9 289	5 798	15 277	32 647	4 658	<b>37 305</b>
August	7 957	10 912	18 950	9 486	6 181	16 120	35 071	5 108	<b>40 178</b>
September	9 890	9 485	19 531	9 071	4 630	13 775	33 305	6 597	<b>39 902</b>
October	9 394	9 810	19 495	8 778	4 798	13 701	33 197	7 364	<b>40 561</b>
November	9 665	11 163	21 018	9 336	5 683	15 240	36 258	8 115	<b>44 373</b>
December	9 751	10 152	20 176	8 142	4 227	12 497	32 674	8 081	<b>40 755</b>
<b>2007</b>									
January	5 812	6 844	12 867	4 834	2 675	7 653	20 520	3 434	<b>23 955</b>
SEASONALLY ADJUSTED									
<b>2006</b>									
January	7 541	9 663	17 346	7 265	5 010	12 337	29 683	5 316	<b>34 999</b>
February	7 773	10 602	18 509	7 617	5 908	13 660	32 169	5 617	<b>37 786</b>
March	7 803	9 463	17 410	6 968	4 944	12 063	29 473	5 534	<b>35 007</b>
April	8 090	9 913	18 051	7 507	4 896	12 597	30 648	5 773	<b>36 421</b>
May	7 787	9 890	17 817	6 978	4 920	12 329	30 146	4 987	<b>35 133</b>
June	7 788	9 813	17 704	7 553	4 618	12 241	29 945	5 314	<b>35 259</b>
July	8 325	9 603	18 050	8 874	4 970	14 031	32 081	5 229	<b>37 310</b>
August	8 175	10 514	18 805	8 313	4 904	13 413	32 218	5 071	<b>37 289</b>
September	9 703	9 487	19 360	8 110	4 182	12 376	31 736	5 876	<b>37 612</b>
October	8 262	9 552	18 183	8 021	4 526	12 689	30 872	6 033	<b>36 905</b>
November	7 131	9 604	16 924	7 795	5 336	13 328	30 252	5 526	<b>35 778</b>
December	7 639	10 211	18 018	7 445	4 692	12 284	30 302	5 360	<b>35 662</b>
<b>2007</b>									
January	8 637	8 757	17 658	9 178	4 648	14 108	31 766	5 690	<b>37 456</b>
TREND									
<b>2006</b>									
January	7 709	9 828	17 660	7 466	5 251	12 824	30 484	5 445	<b>35 929</b>
February	7 711	9 866	17 698	7 329	5 210	12 661	30 359	5 495	<b>35 854</b>
March	7 737	9 887	17 741	7 240	5 139	12 516	30 257	5 485	<b>35 742</b>
April	7 813	9 889	17 810	7 246	5 044	12 439	30 249	5 415	<b>35 664</b>
May	7 969	9 887	17 959	7 359	4 918	12 431	30 390	5 334	<b>35 724</b>
June	8 165	9 866	18 142	7 552	4 792	12 497	30 639	5 300	<b>35 939</b>
July	8 326	9 856	18 315	7 732	4 710	12 588	30 903	5 336	<b>36 239</b>
August	8 400	9 851	18 414	7 869	4 688	12 699	31 113	5 429	<b>36 542</b>
September	8 373	9 812	18 377	7 953	4 700	12 799	31 176	5 540	<b>36 716</b>
October	8 271	9 733	18 218	8 010	4 717	12 884	31 102	5 624	<b>36 726</b>
November	8 139	9 632	18 000	8 074	4 742	12 989	30 989	5 659	<b>36 648</b>
December	8 030	9 519	17 789	8 162	4 766	13 121	30 910	5 659	<b>36 569</b>
<b>2007</b>									
January	7 940	9 401	17 586	8 271	4 767	13 246	30 832	5 655	<b>36 487</b>

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

<i>Period</i>	<i>Table</i>	<i>Fortified</i>	<i>Sparkling bottle fermentation(a)</i>	<i>Sparkling bulk fermentation(a)</i>	<i>Carbonated</i>	<i>Other wine products(b)</i>	<i>Vermouth</i>	<i>Brandy(c)</i>
'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>2003-04</b>	355 037	21 201	21 555	13 121	3 468	2 738	255	618
<b>2004-05</b>	364 836	19 934	22 988	15 410	4 206	2 547	208	576
<b>2005-06</b>	365 523	18 510	23 128	16 659	4 248	2 833	197	535
<b>2006</b>								
January	18 887	854	1 042	708	243	188	13	26
February	27 223	1 133	1 345	737	349	171	14	30
March	30 653	1 286	1 783	1 297	308	214	16	34
April	29 044	1 557	1 624	1 244	304	207	16	38
May	31 278	1 690	1 421	987	309	211	18	43
June	28 645	1 671	1 157	1 148	273	248	16	35
July	32 647	1 751	1 349	989	290	264	15	58
August	35 071	1 747	1 639	1 103	336	271	12	42
September	33 305	1 548	2 510	1 915	351	255	17	31
October	33 197	1 221	3 171	2 329	413	220	11	64
November	36 258	1 565	3 127	2 607	465	333	17	54
December	32 674	1 408	3 163	2 773	401	312	25	44
<b>2007</b>								
January	20 520	961	1 117	796	304	246	11	53

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.



## DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres(a)</i>	<i>Soft packs</i>	<i>All other containers(b)</i>	<i>Total fortified</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>2003-04</b>	2 041	4 296	377	9 042	5 447	<b>21 201</b>
<b>2004-05</b>	1 879	3 932	368	8 931	4 825	<b>19 934</b>
<b>2005-06</b>	1 751	3 785	366	8 279	4 325	<b>18 510</b>
<b>2006</b>						
January	91	151	20	389	203	<b>854</b>
February	103	173	16	545	295	<b>1 133</b>
March	109	236	27	634	279	<b>1 286</b>
April	123	286	22	786	340	<b>1 557</b>
May	168	312	34	799	378	<b>1 690</b>
June	139	344	39	716	431	<b>1 671</b>
July	165	314	36	821	415	<b>1 751</b>
August	143	371	44	803	387	<b>1 747</b>
September	np	323	np	639	380	<b>1 548</b>
October	90	222	37	592	280	<b>1 221</b>
November	161	344	52	636	371	<b>1 565</b>
December	152	335	47	576	298	<b>1 408</b>
<b>2007</b>						
January	133	181	23	421	203	<b>961</b>

np not available for publication but included in totals where applicable, unless otherwise indicated

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

(a) Includes muscat, maderia, tokay and white port.

## EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

WINE TYPE							
Period	White table	Red/rosé table(b)	Total table	Fortified wine	Sparkling wine	Other	Total wine
QUANTITY ('000 L)							
<b>2003-04</b>	206 487	364 767	571 254	2 512	9 805	749	<b>584 319</b>
<b>2004-05</b>	233 898	420 615	654 513	2 069	12 445	693	<b>669 720</b>
<b>2005-06</b>	258 794	445 319	704 113	2 587	14 338	733	<b>721 771</b>
<b>2005</b>							
November	16 422	29 241	45 663	165	1 473	80	<b>47 382</b>
December	22 376	38 332	60 708	231	1 274	54	<b>62 267</b>
<b>2006</b>							
January	16 268	28 391	44 659	196	683	98	<b>45 637</b>
February	19 306	31 695	51 001	257	828	40	<b>52 127</b>
March	21 711	36 826	58 537	185	1 314	95	<b>60 131</b>
April	19 368	42 435	61 803	346	906	47	<b>63 102</b>
May	22 755	41 772	64 526	375	842	73	<b>65 817</b>
June	25 497	41 170	66 667	171	1 198	80	<b>68 116</b>
July	23 205	r37 270	r60 475	205	1 224	55	<b>r61 959</b>
August	r24 446	r44 677	r69 122	312	1 778	58	<b>r71 271</b>
September	26 283	42 136	68 419	451	1 892	71	<b>70 833</b>
October	23 516	36 951	60 467	202	2 091	75	<b>62 834</b>
November	r23 219	r43 092	r66 310	238	1 586	78	<b>r68 213</b>
December	r22 346	r46 984	r69 331	238	r950	r39	<b>r70 558</b>
<b>2007</b>							
January	17 620	33 329	50 949	126	919	22	<b>52 017</b>
VALUE (c) (\$'000)							
<b>2003-04</b>	793 900	1 628 008	2 421 908	13 665	53 346	4 740	<b>2 493 659</b>
<b>2004-05</b>	843 033	1 787 050	2 630 083	12 653	67 502	4 910	<b>2 715 149</b>
<b>2005-06</b>	862 756	1 791 760	2 654 516	15 229	81 138	4 366	<b>2 755 249</b>
<b>2005</b>							
November	52 650	121 109	173 759	1 093	7 820	425	<b>183 097</b>
December	71 980	157 252	229 232	1 386	8 521	430	<b>239 569</b>
<b>2006</b>							
January	56 651	111 085	167 736	758	3 680	382	<b>172 556</b>
February	59 698	125 506	185 203	1 304	5 054	161	<b>191 723</b>
March	68 817	142 298	211 116	1 370	7 519	738	<b>220 742</b>
April	63 541	149 593	213 134	1 803	5 331	341	<b>220 610</b>
May	68 720	148 421	217 141	1 160	5 470	342	<b>224 113</b>
June	80 289	163 679	243 968	995	6 627	447	<b>252 036</b>
July	75 120	r138 834	r213 955	1 112	6 960	280	<b>r222 307</b>
August	r77 468	r166 777	r244 245	1 421	9 415	365	<b>r255 446</b>
September	75 888	160 499	236 387	1 581	10 690	294	<b>248 952</b>
October	65 232	153 350	218 581	1 540	12 002	224	<b>232 347</b>
November	r69 843	r168 249	r238 092	1 721	8 314	430	<b>r248 557</b>
December	r68 489	r179 931	r248 421	1 168	r5 615	r203	<b>r255 407</b>
<b>2007</b>							
January	51 711	124 111	175 822	853	5 116	137	<b>181 928</b>

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

## EXPORTS AND IMPORTS OF BRANDY

Period	EXPORTS (a)		IMPORTS (b)	
	Quantity	Value(c)	Quantity	Value(c)
	'000 L al	\$'000	'000 L al	\$'000
<b>2003-04</b>	11	323	540	10 425
<b>2004-05</b>	18	913	519	9 054
<b>2005-06</b>	38	2 037	494	8 590
<b>2005</b>				
November	10	378	57	1 054
December	4	269	55	1 179
<b>2006</b>				
January	3	61	43	710
February	2	380	30	387
March	2	136	45	517
April	1	144	26	384
May	3	135	34	696
June	2	182	31	487
July	1	154	33	548
August	—	—	34	733
September	2	7	39	725
October	—	4	41	933
November	2	19	51	975
December	—	1	55	1 324
<b>2007</b>				
January	—	—	32	690

— nil or rounded to zero (including null cells)

r revised

- (a) Exports may include sales made by exporters other than winemakers. From March 2004 to July 2006 the Brandy exports included some re-exports due to confidentiality restrictions. From August 2006 the Brandy export figure does not include re-exports.
- (b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.
- (c) See paragraphs 8 and 9 of the Explanatory Notes.

	WINE TYPE						TOTAL WINE	
	<i>White table</i>	<i>Red/rosé table(b)</i>	<i>Total table</i>	<i>Fortified</i>	<i>Sparkling</i>	<i>Other</i>	<i>Quantity</i>	<i>Value(c)</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	6 875	11 002	17 877	13	433	—	18 323	65 625
United States of America	5 616	9 708	15 324	30	103	—	15 458	53 306
Canada	550	1 517	2 066	28	32	—	2 127	12 492
Germany, Federal Republic of	719	1 085	1 805	—	—	—	1 805	3 740
New Zealand	394	511	905	15	102	9	1 031	4 146
Netherlands	1 227	1 419	2 647	—	4	—	2 651	5 756
Denmark	286	1 310	1 595	1	—	—	1 596	3 551
Belgium	310	943	1 253	—	1	—	1 254	2 291
China (excluding Taiwan Province)	56	2 345	2 400	20	12	4	2 437	4 625
Ireland	488	608	1 096	—	24	—	1 121	4 520
Sweden	134	405	539	3	17	—	558	2 669
Japan	171	218	388	1	89	—	478	2 668
France	124	151	276	—	—	—	276	319
Singapore	111	321	433	1	7	—	440	3 233
Hong Kong	74	259	333	—	6	—	340	2 046
Norway	16	228	243	—	3	—	246	982
Finland	60	159	219	—	12	—	231	1 077
United Arab Emirates	63	104	167	3	8	—	178	795
Malaysia	40	197	237	—	2	—	239	1 884
Taiwan (Province of China)	6	45	51	—	2	5	58	386
Total other countries(e)	300	794	1 093	12	60	3	1 169	5 816
<b>Total all countries</b>	<b>17 620</b>	<b>33 329</b>	<b>50 949</b>	<b>126</b>	<b>919</b>	<b>22</b>	<b>52 017</b>	<b>181 928</b>
IMPORTS (f)								
New Zealand	1 227	60	1 286	—	88	—	1 375	10 658
Italy	25	129	154	2	217	16	390	2 401
France	79	96	175	—	131	85	391	6 881
Portugal	—	—	—	—	—	31	31	127
Spain	6	25	31	4	36	2	73	421
Chile	2	7	10	—	—	29	38	171
Germany, Federal Republic of	13	5	17	—	6	29	52	275
South Africa	57	51	108	—	—	—	108	321
Total other countries(e)	26	42	68	1	14	2	86	450
<b>Total All Countries</b>	<b>1 435</b>	<b>414</b>	<b>1 848</b>	<b>8</b>	<b>492</b>	<b>195</b>	<b>2 543</b>	<b>21 703</b>

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 8 and 9 of the Explanatory notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

## EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the former USSR	South-East Asia	North-East Asia	Northern America	Other(b)	Total all regions	European Union(c)
QUANTITY ('000 L)								
<b>2003-04</b>	28 615	322 546	9 333	12 398	207 970	3 457	<b>584 319</b>	313 948
<b>2004-05</b>	26 615	374 626	13 230	17 279	233 171	4 798	<b>669 720</b>	368 011
<b>2005-06</b>	28 563	393 895	10 819	27 655	253 851	6 987	<b>721 771</b>	387 913
<b>2005</b>								
November	3 309	19 735	1 120	1 667	21 184	367	<b>47 382</b>	19 304
December	1 640	28 680	1 095	2 600	27 840	413	<b>62 267</b>	28 036
<b>2006</b>								
January	1 126	25 267	599	875	17 399	371	<b>45 637</b>	24 843
February	2 874	31 678	1 063	1 755	14 112	644	<b>52 127</b>	31 203
March	3 010	35 634	937	1 538	17 480	1 532	<b>60 131</b>	35 012
April	2 489	32 931	777	4 898	21 414	592	<b>63 102</b>	32 554
May	1 813	32 405	848	6 029	24 056	667	<b>65 817</b>	32 003
June	2 160	33 749	858	1 958	28 522	868	<b>68 116</b>	33 495
July	2 676	36 092	728	3 501	r17 802	1 160	<b>r61 959</b>	35 190
August	3 154	40 211	3 104	3 415	r20 914	473	<b>r71 271</b>	39 683
September	4 307	35 714	1 283	2 578	26 270	681	<b>70 833</b>	34 793
October	3 340	34 481	1 089	2 299	20 952	673	<b>62 834</b>	33 631
November	4 190	r31 691	1 094	4 180	26 430	628	<b>r68 213</b>	r31 281
December	r2 757	r27 601	r1 359	r5 255	r32 927	r659	<b>r70 558</b>	r26 843
<b>2007</b>								
January	1 167	28 351	875	3 513	17 592	518	<b>52 017</b>	27 956
VALUE (d) (\$'000)								
<b>2003-04</b>	106 839	1 165 185	61 869	74 274	1 071 017	14 474	<b>2 493 659</b>	1 133 062
<b>2004-05</b>	104 390	1 316 533	74 717	93 667	1 106 231	19 611	<b>2 715 149</b>	1 287 727
<b>2005-06</b>	104 745	1 328 880	76 232	109 242	1 109 856	26 294	<b>2 755 249</b>	1 301 499
<b>2005</b>								
November	14 132	64 036	7 779	9 146	86 125	1 879	<b>183 097</b>	62 451
December	6 844	92 299	7 316	11 543	119 674	1 892	<b>239 569</b>	90 232
<b>2006</b>								
January	4 157	83 584	4 393	4 885	73 701	1 837	<b>172 556</b>	81 499
February	7 615	104 626	6 091	7 503	63 302	2 586	<b>191 723</b>	102 786
March	8 404	121 401	8 046	9 268	71 242	2 381	<b>220 742</b>	118 914
April	6 987	101 173	5 551	10 825	93 664	2 410	<b>220 610</b>	99 525
May	7 416	99 915	7 271	12 285	94 980	2 247	<b>224 113</b>	97 768
June	7 860	115 950	6 507	8 811	109 839	3 069	<b>252 036</b>	114 589
July	7 678	126 354	5 285	9 058	r70 626	3 306	<b>r222 307</b>	123 173
August	9 944	135 102	7 063	12 926	r88 042	2 369	<b>r255 446</b>	132 789
September	12 078	122 025	5 884	11 990	94 671	2 305	<b>248 952</b>	118 816
October	11 249	113 165	6 121	10 802	88 281	2 729	<b>232 347</b>	109 677
November	12 428	r107 237	7 076	13 997	r105 526	2 292	<b>r248 557</b>	r105 442
December	r8 079	r86 418	r9 434	r15 394	r133 622	r2 461	<b>r255 407</b>	r83 193
<b>2007</b>								
January	4 659	91 828	6 734	10 695	65 848	2 164	<b>181 928</b>	90 062

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in *Standard Australian Classification of Countries* (SACC) (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

## IMPORTS CLEARED (a), Selected countries (b)

<i>Period</i>	<i>New Zealand</i>	<i>Italy</i>	<i>France</i>	<i>Portugal</i>	<i>Spain</i>	<i>Chile</i>	<i>Germany, Federal Republic of</i>	<i>South Africa</i>	<i>Total other countries</i>	<i>Total All Countries</i>
<b>2003-04</b>	5 629	4 672	3 064	621	564	249	354	132	3 453	18 737
<b>2004-05</b>	9 479	4 937	3 492	418	684	387	448	179	2 115	22 139
<b>2005-06</b>	13 228	5 450	4 563	894	796	476	411	299	1 049	27 165
<b>2005</b>										
November	1 951	933	690	71	100	59	39	104	175	4 121
December	1 964	523	489	185	117	2	19	12	74	3 385
<b>2006</b>										
January	454	289	402	106	36	17	37	9	46	1 395
February	693	333	306	115	114	9	26	47	64	1 707
March	1 279	376	411	46	48	46	33	56	72	2 366
April	783	288	213	87	36	22	19	5	82	1 535
May	819	276	304	32	74	13	52	9	91	1 670
June	835	336	468	69	39	80	20	22	81	1 949
July	1 121	396	427	34	69	2	42	12	62	2 164
August	1 118	444	441	27	84	50	52	10	99	2 326
September	1 455	518	452	73	145	49	80	57	64	2 894
October	2 143	626	743	45	67	125	134	93	89	4 065
November	2 007	884	836	67	113	52	48	83	253	4 345
December	1 831	469	560	38	86	97	41	38	197	3 357
<b>2007</b>										
January	1 375	390	391	31	73	38	52	108	86	2 543

r revised

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

## IMPORTS CLEARED BY WINE TYPE (a)

Period	WINE TYPE						Total wine
	White table	Red/Rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	
QUANTITY ('000 L)							
<b>2003-04</b>	7 703	4 114	11 817	734	4 787	1 399	<b>18 737</b>
<b>2004-05</b>	10 502	4 280	14 782	253	5 187	1 918	<b>22 139</b>
<b>2005-06</b>	12 996	6 601	19 597	133	5 924	1 511	<b>27 165</b>
<b>2005</b>							
November	1 897	903	2 800	16	987	318	<b>4 121</b>
December	1 382	1 182	2 563	19	644	160	<b>3 385</b>
<b>2006</b>							
January	486	407	893	18	322	162	<b>1 395</b>
February	808	490	1 299	2	325	82	<b>1 707</b>
March	1 421	552	1 973	21	300	72	<b>2 366</b>
April	860	375	1 235	5	214	81	<b>1 535</b>
May	899	421	1 320	4	288	58	<b>1 670</b>
June	973	506	1 480	4	419	46	<b>1 949</b>
July	1 176	384	1 560	11	503	90	<b>2 164</b>
August	1 349	418	1 767	13	475	71	<b>2 326</b>
September	1 588	591	2 179	12	625	78	<b>2 894</b>
October	2 406	766	3 171	7	768	118	<b>4 065</b>
November	2 088	r869	r2 957	4	1 266	118	<b>r4 345</b>
December	1 871	492	2 363	17	699	278	<b>3 357</b>
<b>2007</b>							
January	1 435	414	1 848	8	492	195	<b>2 543</b>
VALUE (c) (\$'000)							
<b>2003-04</b>	50 345	29 541	79 886	2 065	64 995	5 459	<b>152 405</b>
<b>2004-05</b>	78 428	30 510	108 937	1 728	68 063	9 512	<b>188 240</b>
<b>2005-06</b>	105 647	39 580	145 227	1 107	80 716	7 136	<b>234 186</b>
<b>2005</b>							
November	14 710	4 778	19 488	97	10 466	1 665	<b>31 716</b>
December	10 625	4 579	15 204	148	10 255	762	<b>26 369</b>
<b>2006</b>							
January	4 703	2 292	6 996	129	6 236	729	<b>14 089</b>
February	7 660	2 564	10 224	21	4 318	327	<b>14 891</b>
March	12 208	3 146	15 354	87	4 553	290	<b>20 284</b>
April	7 174	2 804	9 978	42	4 347	345	<b>14 711</b>
May	7 696	3 023	10 719	56	4 751	262	<b>15 788</b>
June	7 412	3 511	10 923	33	6 079	194	<b>17 229</b>
July	9 930	3 351	13 281	88	4 504	384	<b>18 257</b>
August	11 003	4 214	15 217	192	6 902	398	<b>22 709</b>
September	14 269	4 328	18 597	93	7 702	386	<b>26 779</b>
October	19 005	4 733	23 738	52	12 398	465	<b>36 654</b>
November	17 752	r5 082	r22 835	43	15 756	503	<b>r39 137</b>
December	14 263	3 502	17 765	181	9 068	891	<b>27 904</b>
<b>2007</b>							
January	10 832	2 957	13 789	70	6 961	883	<b>21 703</b>

r revised

(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(b) Includes "Other table wine".

(c) See paragraph 9 of the Explanatory Notes

## EXPLANATORY NOTES

### INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

### SCOPE AND COVERAGE

**2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

**3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

**4** From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

### IMPORTS AND EXPORTS

**5** Figures relating to international trade in wine and brandy are presented in tables 4–9 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

**6** Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

**7** In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.



## EXPLANATORY NOTES *continued*

### IMPORTS AND EXPORTS

*continued*

**8** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

**9** The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

**10** For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

### SEASONALLY ADJUSTED AND TREND ESTIMATES

**11** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

**12** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

**13** The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

**14** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

**15** For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 5132.

### ACKNOWLEDGMENT

**16** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

### RELATED PUBLICATIONS

**17** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

**18** Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

## GLOSSARY

<b>Carbonated wine</b>	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
<b>Domestic sales</b>	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
<b>Exports</b>	Exports of wine to overseas ports including sales made by exporters and wine producers.
<b>Fortified wine</b>	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
<b>Grape spirit</b>	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
<b>Imports cleared for home consumption</b>	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
<b>Other containers</b>	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
<b>Other wine products</b>	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
<b>Soft packs</b>	A container type including all collapsible packs whether plastic or of other material.
<b>Sparkling</b>	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
<b>Table wine</b>	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
<b>Total other wine</b>	Includes fortified wines such as sherry, port, muscat, maderia, tokay and white port etc., sparkling wines both bottle and bulk fermented, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.



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