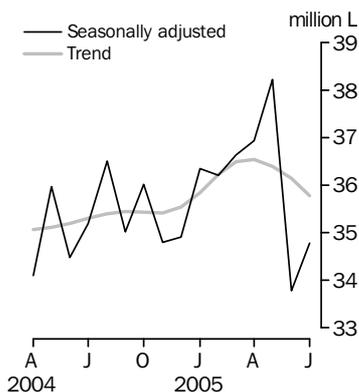


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) MON 5 SEP 2005

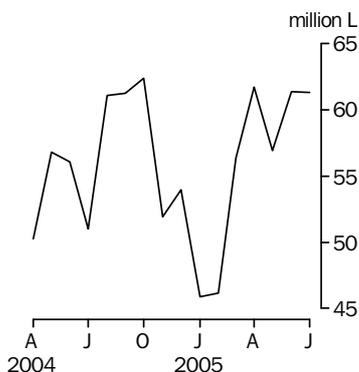
Australian produced wine

Domestic sales



Australian produced wine

Exports
Original



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Christine Heywood-Smith on Adelaide (08) 8237 7589.

KEY FIGURES

	July 2005	Jun 2005 to Jul 2005	Jul 2004 to Jul 2005
'000 L		% change	% change

TREND ESTIMATES

Australian produced wine

Domestic wine sales	35 778	-1.0	1.4
White table wine sales	17 411	-0.9	-0.3
Red and rosé table wine sales	13 095	-0.7	4.7

SEASONALLY ADJUSTED

Australian produced wine

Domestic wine sales	34 790	3.0	-1.2
White table wine sales	16 764	5.6	-3.6
Red and rosé table wine sales	12 915	2.4	2.9

KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine was 35.8 million litres in July 2005. This was a fall of 1.0% on June 2005, and was the third consecutive monthly decline.
- The trend estimate for domestic sales of white table wine decreased 0.9% on June 2005 and 0.3% on July 2004. Red and rosé table wine decreased 0.7% on June 2005, but increased 4.7% on July 2004.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 34.8 million litres in July 2005, an increase of 3.0% on June 2005.
- The seasonally adjusted estimate for domestic sales of white table wine increased 5.6% on June 2005, while red and rosé table wine increased 2.4% on June 2005.

ORIGINAL ESTIMATES

- In original terms, 36.9 million litres of Australian produced wine were sold domestically by winemakers in July 2005, an increase of 16.0% on June 2005, but a decrease of 1.1% on July 2004.
- Exports of Australian produced wine remained unchanged on June 2005 at 61.3 million litres in July 2005. Australia exported 680.0 million litres with a value of \$2.7 billion in the twelve months ending July 2005, an increase of 15.2% in volume and 9.5% in value over the corresponding period to July 2004.

NOTES

FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
August 2005	6 October 2005
September 2005	3 November 2005
October 2005	6 December 2005
November 2005	11 January 2006
December 2005	6 February 2006
January 2006	6 March 2006

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CHANGES IN THIS ISSUE

There are no changes in this issue.

DATA NOTES

Revisions have been made to domestic sales of 'wine in other containers'. Data for white table wine, red and rosé table wine, total table wine and total wine in Table 1 and table wine in Table 2 from August 2004 to June 2005 have consequently been revised.

ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

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ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

Peter Harper
Acting Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for total sales of white table wine decreased 0.9% on June 2005 and 0.3% on July 2004. The trend estimate for total red and rosé wine decreased 0.7% on June 2005, but increased 4.7% on July 2004.

TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend

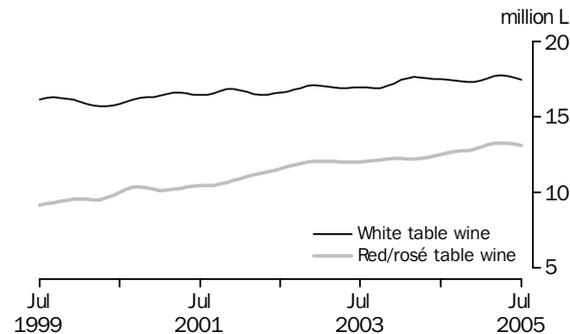


TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres decreased 0.9% on June 2005, but increased 0.5% on July 2004. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres decreased 0.1% on June 2005, but increased 8.0% on July 2004.

TABLE WINE, Glass container less than 2 litres: Trend

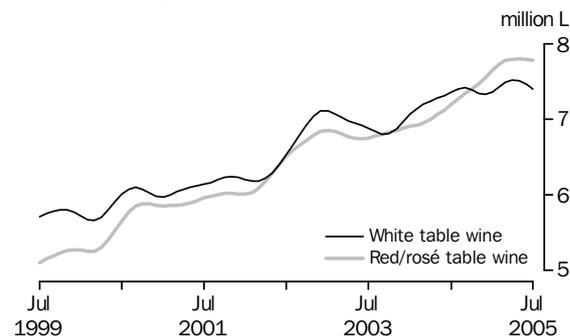
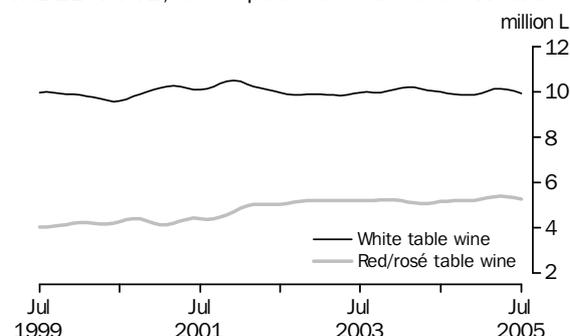


TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs decreased 1.1% on June 2005 and 0.6% on July 2004. The trend estimate for red and rosé wine in soft packs decreased 1.3% on June 2005, but increased 2.1% on July 2004.

TABLE WINE, Soft pack containers: Trend

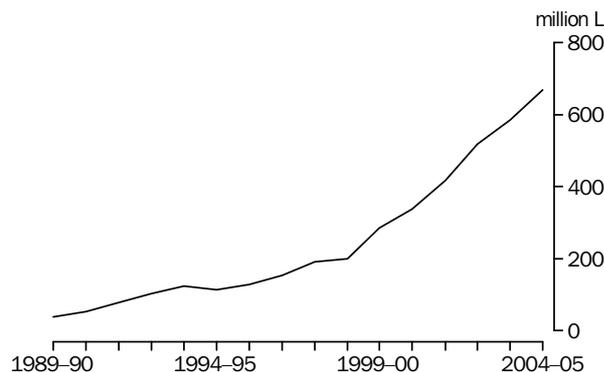


EXPORTS OF AUSTRALIAN PRODUCED WINE

ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there has been steady growth in original terms in the quantity of exports of Australian produced wine over the last fifteen years. In 1989–90, 38.1 million litres of wine were exported. Exports gradually grew over the next three years to reach over 100 million litres in 1992–93. By 1998–99 exports had reached 200.9 million litres. Since then there has been rapid growth with 284.9 million litres of wine exported in 1999–2000, a 41.8% rise on 1998–99. Over the following three years there were rises of 18.7%, 23.7% and 24.0% respectively. Wine exports continued to rise in 2003–04 reaching 584.3 million litres, a 12.7% increase on 2002–03. In 2004–05 exports totalled 669.7 million litres, an increase of 14.6% on 2003–04.

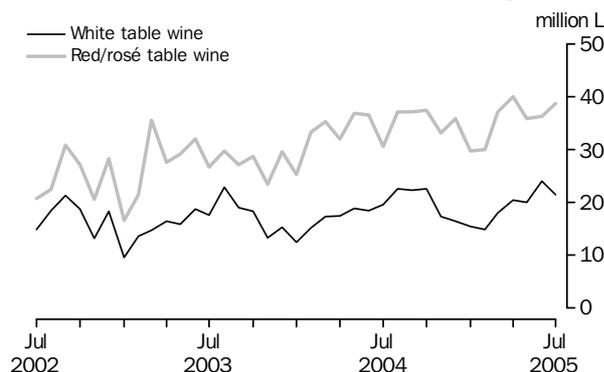
EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 61.3 million litres of Australian produced wine were exported in July 2005, remaining unchanged on June 2005, but an increase of 20.2% on July 2004. In July 2005, 21.5 million litres of Australian produced white table wine were exported, a decrease of 10.2% on June 2005, but an increase of 9.7% on July 2004. Australia exported 38.8 million litres of Australian produced red and rosé table wine in July 2005, an increase of 6.6% on June 2005 and 26.5% on July 2004.

EXPORTS OF TABLE WINE BY TYPE: **Original**

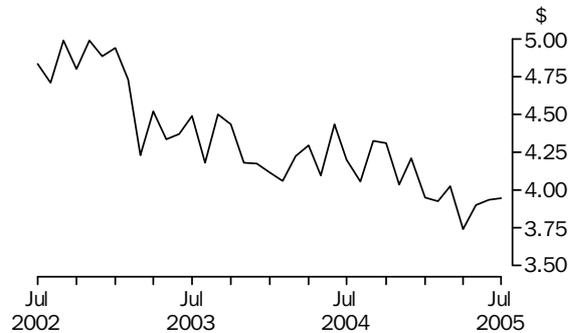


EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

UNIT VALUE OF WINE EXPORTS

In original terms, 61.3 million litres of wine valued at \$241.8m were exported in July 2005, remaining unchanged in quantity, but increasing 0.2% in value on June 2005. The average value of Australian wine exported in July 2005 was \$3.95 per litre, down from \$4.20 per litre in July 2004, but up from \$3.94 per litre in June 2005.

UNIT VALUE OF WINE EXPORTS: Original



DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

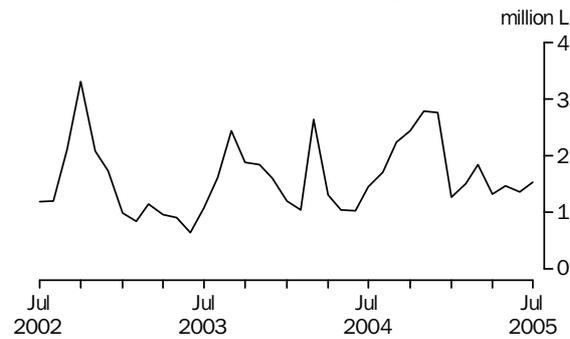
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For July, the value reported by the ABS was \$241.8m, while the AWBC value was \$246.3m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 1.5 million litres of wine, valued at \$13.8 million were imported in July 2005, an increase of 13.0% in quantity and 16.4% in value on June 2005. The average value of wine imports cleared for home consumption in July 2005 was \$9.01 per litre, up from \$8.09 per litre in July 2004.

WINE IMPORTS CLEARED: Original



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the June quarter 2005 shows that wine available for consumption in Australia increased 4.8% on the same quarter in 2004. Domestic sales of Australian wine increased 4.2%, and wine imports increased 22.6%. Total disposals of Australian produced wine increased by 7.9% on the same quarter in 2004 with exports increasing by 10.3%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i> '000 L	<i>Wine imports cleared for home consumption (B)</i> '000 L	<i>Wine available for consumption (A + B)</i> '000 L	<i>Exports of Australian produced wine (C)</i> '000 L	<i>Total disposals of Australian produced wine (A + C)</i> '000 L
2002-03	402 479	17 112	419 591	518 595	921 074
2003-04	417 378	18 737	436 115	584 319	1 001 697
2004-05	r430 131	22 139	r452 270	r669 720	r1 099 851
Jun Qtr 2004	101 394	3 386	104 780	163 098	264 492
Jun Qtr 2005	r105 610	4 150	r109 760	r179 885	r285 495

r revised

DOMESTIC SALES OF AUSTRALIAN WINE, By container type

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)			
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L			
ORIGINAL									
2002-03	81 678	118 893	201 631	79 752	62 788	142 835	344 465	58 010	402 479
2003-04	84 225	120 935	207 962	82 832	62 795	147 074	355 037	62 338	417 378
2004-05	89 477	118 803	r209 348	91 146	63 032	r155 491	r364 836	65 293	r430 131
2004									
July	7 148	10 269	17 535	8 180	6 261	14 557	32 092	5 233	37 325
August	7 241	9 362	r16 665	8 216	6 339	r14 930	r31 594	5 219	r36 814
September	7 283	10 265	17 615	7 589	5 686	13 388	31 003	5 812	36 815
October	8 285	10 893	19 248	7 995	5 601	r13 719	r32 967	6 778	r39 746
November	10 141	10 852	21 078	9 152	5 511	r14 752	r35 830	7 944	r43 774
December	10 122	10 329	r20 630	8 589	4 637	r13 307	r33 937	8 344	r42 281
2005									
January	4 467	7 409	r11 921	3 747	3 024	6 869	r18 790	2 994	r21 784
February	6 357	9 296	15 723	5 769	3 969	9 748	25 470	3 885	29 355
March	7 778	11 400	r19 262	7 407	5 173	12 660	r31 921	4 706	r36 627
April	7 342	9 958	r17 402	7 435	5 769	r13 320	r30 722	5 106	r35 828
May	7 100	10 884	r18 032	8 951	6 113	r15 109	r33 141	4 810	r37 951
June	6 213	7 886	14 237	8 116	4 949	r13 132	r27 369	4 462	r31 831
July	6 849	9 874	16 792	8 777	6 252	15 099	31 891	5 041	36 932
SEASONALLY ADJUSTED									
2004									
July	7 339	9 892	17 393	7 220	5 198	12 557	29 950	5 246	35 196
August	7 696	10 053	17 834	7 707	5 283	13 176	31 010	5 495	36 505
September	7 045	9 970	17 102	6 961	5 404	12 471	29 573	5 443	35 016
October	7 584	10 247	17 903	7 377	5 215	12 683	30 586	5 437	36 023
November	7 407	9 404	16 895	7 447	5 033	12 592	29 487	5 304	34 791
December	7 399	9 526	17 014	7 688	4 954	12 715	29 729	5 179	34 908
2005									
January	7 096	10 356	17 513	7 590	5 651	13 353	30 866	5 492	36 358
February	7 298	9 895	17 273	7 670	5 238	12 924	30 197	6 012	36 209
March	7 519	10 308	17 908	7 841	5 144	13 187	31 095	5 543	36 638
April	7 767	9 981	17 826	7 787	5 581	13 456	31 282	5 652	36 934
May	7 770	10 883	18 715	8 265	5 643	13 992	32 707	5 518	38 225
June	7 325	8 437	15 879	7 669	4 882	12 613	28 492	5 288	33 780
July	7 049	9 614	16 764	7 700	5 139	12 915	29 679	5 111	34 790
TREND									
2004									
July	7 356	9 977	17 466	7 197	5 155	12 504	29 970	5 327	35 297
August	7 400	9 939	17 444	7 272	5 186	12 596	30 040	5 352	35 392
September	7 416	9 896	17 403	7 340	5 216	12 678	30 081	5 367	35 448
October	7 389	9 865	17 336	7 401	5 221	12 729	30 065	5 373	35 438
November	7 343	9 850	17 270	7 464	5 207	12 769	30 039	5 383	35 422
December	7 329	9 870	17 273	7 548	5 213	12 854	30 127	5 419	35 546
2005									
January	7 361	9 941	17 376	7 643	5 258	12 994	30 370	5 479	35 849
February	7 428	10 040	17 543	7 727	5 324	13 145	30 688	5 540	36 228
March	7 489	10 118	17 684	7 774	5 377	13 242	30 926	5 566	36 492
April	7 521	10 138	17 739	7 791	5 392	13 267	31 006	5 538	36 544
May	7 510	10 097	17 693	7 795	5 371	13 242	30 935	5 467	36 402
June	7 459	10 025	17 576	7 785	5 333	13 186	30 762	5 378	36 140
July	7 395	9 917	17 411	7 773	5 262	13 095	30 506	5 272	35 778

r revised

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

<i>Period</i>	<i>Table</i>	<i>Fortified</i>	<i>Sparkling bottle fermentation (a)</i>	<i>Sparkling bulk fermentation (a)</i>	<i>Carbonated</i>	<i>Other wine products (b)</i>	<i>Vermouth</i>	<i>Brandy (c)</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
2002-03	344 465	20 842	22 991	8 627	2 799	2 498	252	651
2003-04	355 037	21 201	21 555	13 121	3 468	2 738	255	618
2004-05	r364 836	19 934	22 988	15 410	4 206	2 547	208	576
2004								
July	32 092	2 103	1 437	1 076	314	284	19	52
August	r31 594	1 949	1 534	1 264	260	198	15	63
September	31 003	1 756	2 234	1 241	347	218	17	46
October	r32 967	1 475	3 020	1 680	395	191	17	47
November	r35 830	1 960	3 210	2 074	414	261	24	64
December	r33 937	1 669	3 740	2 180	437	296	22	62
2005								
January	r18 790	1 045	997	560	207	171	14	47
February	25 470	1 203	1 187	1 022	314	141	17	30
March	r31 921	1 486	1 507	1 162	350	186	16	37
April	r30 722	1 711	1 451	1 074	640	213	16	40
May	r33 141	1 800	1 440	1 095	255	204	16	47
June	r27 369	1 777	1 231	982	273	184	15	41
July	31 891	2 107	1 453	876	332	258	16	49

r revised

(a) Spritzig table wines are included with table wine.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

(c) Quantities on which excise duty was paid.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers(b)</i>	<i>Total fortified</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2002-03	2 227	4 075	320	8 856	5 369	20 842
2003-04	2 041	4 296	377	9 042	5 447	21 201
2004-05	1 879	3 932	368	8 931	4 825	19 934
2004						
July	194	412	36	967	493	2 103
August	174	441	31	848	455	1 949
September	169	342	27	758	460	1 756
October	131	293	25	655	371	1 475
November	184	449	37	848	443	1 960
December	208	390	38	641	393	1 669
2005						
January	114	172	20	507	232	1 045
February	105	193	18	542	345	1 203
March	123	259	23	713	369	1 486
April	167	304	28	789	423	1 711
May	161	341	25	837	436	1 800
June	149	336	60	826	405	1 777
July	204	424	32	951	496	2 107

(a) Includes muscat, madiera, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

Period	WINE TYPE						Total wine
	White table	Red/rosé table(b)	Total table	Fortified wine	Sparkling wine	Other	
QUANTITY ('000 L)							
2002-03	193 736	312 881	506 617	3 034	7 933	1 010	518 595
2003-04	206 487	364 767	571 254	2 512	9 805	749	584 319
2004-05	r233 897	r420 615	r654 513	r2 069	r12 445	r693	r669 720
2004							
May	18 942	36 814	55 756	204	746	71	56 776
June	18 511	36 562	55 073	247	679	53	56 052
July	19 626	30 639	50 265	134	541	73	51 013
August	22 600	37 134	59 734	121	1 148	45	61 048
September	22 366	37 154	59 520	149	1 492	70	61 231
October	22 623	37 457	60 080	153	2 099	44	62 376
November	17 320	33 186	50 507	126	1 176	74	51 882
December	16 414	35 846	52 260	309	1 317	37	53 923
2005							
January	15 422	29 729	45 151	168	463	79	45 861
February	14 862	29 991	44 853	172	1 092	68	46 184
March	r18 107	r37 134	r55 241	134	834	r107	r56 316
April	20 496	40 041	60 536	217	906	16	61 675
May	20 079	35 930	56 009	186	651	42	56 889
June	r23 981	r36 376	r60 357	r198	r727	39	r61 321
July	21 529	38 765	60 295	144	819	37	61 293
VALUE (c) (\$'000)							
2002-03	788 239	1 561 361	2 349 600	18 266	48 934	6 346	2 423 145
2003-04	793 900	1 628 008	2 421 908	13 665	53 346	4 740	2 493 659
2004-05	r843 032	r1 787 050	r2 630 082	r12 653	r67 502	r4 910	r2 715 147
2004							
May	71 637	155 199	226 836	1 172	4 134	339	232 480
June	76 670	166 736	243 406	915	4 071	306	248 698
July	72 731	136 914	209 644	898	3 217	438	214 198
August	82 280	157 703	239 983	887	6 161	428	247 460
September	86 635	168 685	255 319	1 068	7 996	448	264 832
October	83 363	173 240	256 603	941	11 081	319	268 944
November	62 144	139 160	201 303	787	6 822	545	209 458
December	62 804	154 406	217 210	1 918	7 552	388	227 068
2005							
January	57 065	120 577	177 643	848	2 256	400	181 146
February	54 175	120 823	174 998	847	5 025	439	181 308
March	r64 966	155 151	r220 116	1 112	4 672	r731	r226 632
April	71 325	153 330	224 655	1 087	4 975	153	230 870
May	70 136	r146 349	r216 485	1 174	3 834	414	r221 907
June	r75 409	r160 712	r236 121	r1 086	r3 910	207	r241 324
July	76 973	159 199	236 172	1 096	4 284	264	241 815

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

EXPORTS AND IMPORTS OF BRANDY

<i>Period</i>	EXPORTS (a)		IMPORTS (b)	
	<i>Quantity</i>	<i>Value(c)</i>	<i>Quantity</i>	<i>Value(c)</i>
	'000 L al	\$'000	'000 L al	\$'000
2002-03	21	172	557	9 570
2003-04	11	323	540	10 425
2004-05	18	913	519	9 054
2004				
May	1	179	43	694
June	2	30	38	506
July	2	244	49	753
August	2	29	31	463
September	1	9	60	1 264
October	1	44	35	662
November	3	120	66	1 151
December	—	18	74	1 387
2005				
January	5	49	35	650
February	1	154	29	496
March	—	62	32	465
April	—	27	29	507
May	1	18	31	512
June	1	140	49	744
July	5	170	37	579

— nil or rounded to zero (including null cells)

- (a) Exports may include sales made by exporters other than winemakers.
 (b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.
 (c) See paragraphs 8 and 9 of the Explanatory Notes.

EXPORTS AND IMPORTS, Selected countries(a)—July 2005

Country	WINE TYPE						TOTAL WINE	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	10 803	14 703	25 507	8	463	—	25 978	92 192
United States of America	4 899	9 590	14 489	31	40	—	14 560	69 581
New Zealand	693	1 766	2 459	21	106	26	2 612	9 491
Canada	760	3 625	4 385	57	28	—	4 469	21 670
Germany, Federal Republic of	625	2 075	2 699	—	—	—	2 700	5 832
Netherlands	443	503	946	—	13	—	959	3 448
Denmark	169	1 792	1 961	2	1	—	1 964	5 055
Ireland	392	678	1 070	1	16	—	1 086	5 380
Sweden	148	259	407	—	—	—	407	3 146
Belgium	1 122	924	2 046	1	7	—	2 054	3 551
Japan	174	415	589	3	58	—	650	3 513
Switzerland	29	148	177	—	—	—	177	1 315
France	270	353	624	—	2	—	625	1 360
Singapore	60	187	247	1	8	—	256	2 770
Norway	31	164	195	—	7	—	202	1 552
Hong Kong	61	166	226	7	9	8	249	1 719
Malaysia	45	129	173	3	3	—	180	796
Finland	150	105	255	—	—	—	255	1 069
Thailand	55	52	107	—	4	—	111	465
United Arab Emirates	83	100	183	2	9	—	194	685
Total other countries(e)	517	1 033	1 549	7	45	2	1 604	7 227
Total all countries	21 529	38 765	60 295	144	819	37	61 293	241 815
IMPORTS (f)								
New Zealand	444	81	525	2	14	11	553	4 826
Italy	44	110	154	5	249	84	491	2 833
France	27	100	127	—	124	4	255	5 002
Spain	5	10	15	8	1	—	24	224
Portugal	1	6	7	—	—	34	42	148
United Kingdom	1	—	1	—	—	—	1	121
Germany, Federal Republic of	6	1	7	—	1	18	25	114
Greece	19	8	28	—	—	4	32	77
Total other countries(e)	44	38	83	1	—	24	108	454
Total all countries	591	355	946	16	390	180	1 531	13 799

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 8 and 9 of the Explanatory Notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the former USSR	South-East Asia	North-East Asia	Northern America	Other(b)	Total all regions	European Union(c)
QUANTITY ('000 L)								
2002-03	33 499	290 011	7 249	9 152	175 321	3 364	518 595	281 933
2003-04	28 615	322 546	9 333	12 398	207 970	3 457	584 319	313 948
2004-05	r26 615	374 626	r13 230	r17 279	r233 171	r4 798	r669 720	368 010
2004								
May	2 495	30 690	1 634	819	20 734	405	56 776	29 971
June	2 017	29 180	699	1 434	22 425	296	56 052	28 473
July	2 028	26 872	677	1 226	19 402	809	51 013	26 106
August	2 846	39 543	883	1 392	16 069	315	61 048	38 672
September	3 240	35 531	859	1 221	20 101	278	61 231	35 081
October	2 390	37 201	934	1 934	19 588	329	62 376	36 725
November	3 021	30 529	1 556	2 086	14 291	399	51 882	30 019
December	1 901	25 359	1 176	1 352	23 802	333	53 923	25 006
2005								
January	1 438	24 481	646	1 105	17 975	217	45 861	24 000
February	1 571	27 828	712	1 355	14 277	441	46 184	27 243
March	2 075	28 610	1 389	1 350	22 474	418	r56 316	28 189
April	2 010	35 282	855	1 523	21 521	485	61 675	34 773
May	2 194	26 465	2 747	1 222	23 840	421	56 889	25 908
June	1 902	36 926	r795	r1 512	r19 831	r355	r61 321	36 288
July	2 714	36 954	682	1 416	19 040	488	61 293	36 414
VALUE (d) (\$'000)								
2002-03	107 376	1 184 324	52 246	57 470	1 007 724	14 006	2 423 145	1 141 847
2003-04	106 839	1 165 185	61 869	74 274	1 071 017	14 474	2 493 659	1 133 062
2004-05	r104 390	1 316 531	r74 717	r93 667	r1 106 231	r19 611	r2 715 147	1 287 725
2004								
May	10 735	110 083	6 613	5 617	97 836	1 596	232 480	106 540
June	8 777	109 831	5 348	8 571	114 804	1 367	248 698	106 023
July	9 727	98 702	4 969	6 371	91 885	2 544	214 198	95 206
August	11 063	145 381	6 374	7 978	75 347	1 317	247 460	141 516
September	10 725	145 222	6 038	6 881	94 611	1 355	264 832	143 345
October	8 971	140 117	7 195	9 991	101 295	1 375	268 944	138 055
November	12 569	101 172	9 142	11 312	73 402	1 862	209 458	98 678
December	8 681	90 037	6 977	7 993	111 913	1 467	227 068	88 247
2005								
January	4 400	89 112	4 409	6 032	76 149	1 044	181 146	87 199
February	5 785	92 813	5 156	6 894	69 028	1 632	181 308	90 393
March	7 801	93 948	6 613	8 258	108 074	1 937	r226 632	92 312
April	7 920	112 579	6 815	8 424	93 252	1 880	230 870	110 401
May	8 712	91 115	r5 866	6 211	108 189	1 813	r221 907	88 772
June	r8 037	116 333	r5 163	r7 321	r103 086	r1 385	r241 324	113 601
July	10 115	125 547	4 758	8 108	91 309	1 977	241 815	122 051

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(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

IMPORTS CLEARED (a), Selected countries(b)

Period	New Zealand	Italy	France	Spain	Portugal	United Kingdom	Germany, Federal Republic of	Greece	Other	Total all countries
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2002-03	4 929	4 844	2 728	501	463	400	368	357	2 523	17 112
2003-04	5 629	4 672	3 064	564	621	20	354	313	3 501	18 737
2004-05	9 479	4 937	3 492	684	418	31	448	285	2 364	22 139
2004										
May	368	240	201	21	81	3	17	14	99	1 043
June	243	321	231	44	83	5	26	11	70	1 033
July	573	447	198	55	50	9	35	31	55	1 453
August	836	423	281	13	37	—	26	16	78	1 710
September	1 166	388	395	68	41	—	47	14	112	2 233
October	945	627	367	60	41	11	20	17	353	2 441
November	902	592	330	140	26	2	32	45	714	2 783
December	1 055	580	510	84	44	1	51	39	398	2 761
2005										
January	584	328	151	34	21	—	34	34	79	1 264
February	665	438	230	32	23	—	22	7	83	1 500
March	905	356	234	73	60	—	66	18	133	1 845
April	607	247	247	15	21	6	41	10	133	1 326
May	695	255	196	100	23	2	48	20	131	1 469
June	545	257	352	11	33	—	27	36	94	1 355
July	553	491	255	24	42	1	25	32	108	1 531

— nil or rounded to zero (including null cells)

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

IMPORTS CLEARED BY WINE TYPE(a)

Period	WINE TYPE						Total wine
	White table	Red/rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	
QUANTITY ('000 L)							
2002-03	6 446	4 624	11 070	190	3 851	2 001	17 112
2003-04	7 703	4 114	11 817	734	4 787	1 399	18 737
2004-05	10 502	4 280	14 782	253	5 187	1 918	22 139
2004							
May	410	324	735	31	211	66	1 043
June	308	299	607	10	289	127	1 033
July	616	366	982	26	303	142	1 453
August	864	334	1 198	14	360	138	1 710
September	1 069	445	1 514	30	530	159	2 233
October	1 181	419	1 600	32	700	109	2 441
November	1 340	365	1 706	20	771	286	2 783
December	1 230	486	1 716	21	750	274	2 761
2005							
January	568	217	785	25	297	156	1 264
February	530	375	905	19	367	210	1 500
March	992	344	1 336	19	363	125	1 845
April	659	321	980	16	237	93	1 326
May	727	342	1 068	19	273	109	1 469
June	725	267	991	12	234	117	1 355
July	591	355	946	16	390	180	1 531
VALUE (c) (\$'000)							
2002-03	47 504	27 733	75 237	1 179	53 703	9 088	139 207
2003-04	50 345	29 541	79 886	2 065	64 995	5 459	152 405
2004-05	78 428	30 510	108 938	1 728	68 063	9 512	188 241
2004							
May	3 871	2 127	5 998	166	3 220	232	9 617
June	2 758	1 780	4 538	34	3 265	495	8 331
July	5 160	2 381	7 541	129	3 497	594	11 762
August	7 673	2 713	10 386	110	4 873	705	16 074
September	8 872	3 477	12 350	316	7 876	1 045	21 586
October	8 500	3 010	11 510	192	8 222	462	20 387
November	6 996	2 965	9 960	150	9 704	1 500	21 314
December	8 499	3 467	11 966	161	9 997	1 241	23 365
2005							
January	4 648	1 275	5 923	121	3 291	753	10 088
February	4 257	2 203	6 460	103	4 174	1 109	11 846
March	7 530	1 950	9 479	106	4 295	602	14 483
April	5 712	2 370	8 083	156	4 585	467	13 290
May	r5 340	2 664	r8 004	123	3 585	476	r12 188
June	5 240	2 035	7 275	62	3 965	557	11 859
July	4 806	2 942	7 748	163	5 118	770	13 799

r revised

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraph 9 of the Explanatory Notes.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 4–9 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

6 Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

7 In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

EXPLANATORY NOTES *continued*

IMPORTS AND EXPORTS

continued

8 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

9 The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

10 For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

SEASONALLY ADJUSTED AND TREND ESTIMATES

11 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

12 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

13 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

14 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

15 For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 5132.

ACKNOWLEDGMENT

16 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

17 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

18 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

GLOSSARY

Carbonated wine	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
Domestic Sales	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
Exports	Exports of wine to overseas ports including sales made by exporters and wine producers.
Fortified wine	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
Grape spirit	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
Imports for home consumption	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
Other containers	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
Other wine products	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
Soft packs	A container type including all collapsible packs whether plastic or of other material.
Sparkling	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
Table wine	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
Total other wine	Includes fortified wines such as sherry, port, muscat, maderia, tokay and white port etc., sparkling wines both bottle and bulk fermentated, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.

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