

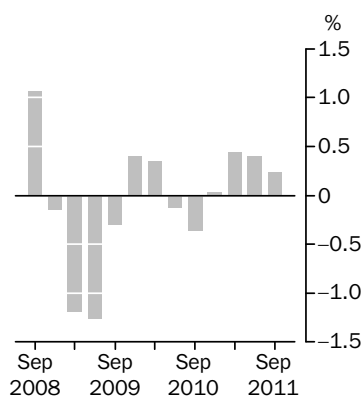
# **BUSINESS INDICATORS**

AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) MON 5 DEC 2011

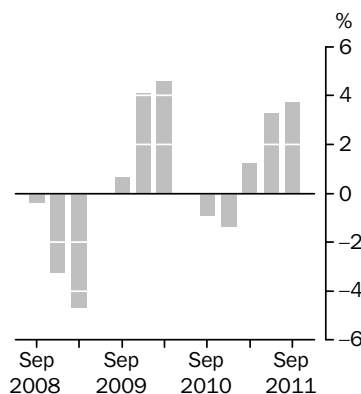
## **Inventories (volume terms)**

Trend estimates



## **Company gross operating profits**

Trend estimates



## **INQUIRIES**

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Didier Rivet on Sydney (02) 9268 4900.

## **KEY FIGURES**

	<i>Jun Qtr 11 to Sep Qtr 11</i>	<i>Sep Qtr 10 to Sep Qtr 11</i>
	%	%
<b>Sales of goods and services (Chain volume measures)</b>		
Manufacturing		
Trend	0.5	0.0
Seasonally Adjusted	1.3	0.8
Wholesale trade		
Trend	1.0	4.1
Seasonally Adjusted	2.2	5.3
<b>Inventories (Chain volume measures)</b>		
Trend	0.2	1.1
Seasonally Adjusted	-1.1	0.8
<b>Company gross operating profits</b>		
Trend	3.7	7.0
Seasonally Adjusted	4.8	8.8
<b>Wages and salaries</b>		
Seasonally Adjusted	1.8	7.8

## **KEY POINTS**

### **CHAIN VOLUME ESTIMATES**

- The trend estimate for inventories rose 0.2% in the September quarter 2011. The seasonally adjusted estimate fell 1.1% this quarter.
- The trend estimate for Manufacturing sales of goods and services rose 0.5% this quarter. The seasonally adjusted estimate rose 1.3%.
- The trend estimate for Wholesale trade sales of goods and services rose 1.0% this quarter. The seasonally adjusted estimate rose 2.2%.

### **CURRENT PRICE ESTIMATES**

- The seasonally adjusted estimate for company gross operating profits rose 4.8% in the September quarter 2011.
- The seasonally adjusted estimate for wages and salaries rose 1.8% in the September quarter 2011.

# NOTES

## FORTHCOMING ISSUES

### ISSUE (Quarter)

### RELEASE DATE

December 2011	5 March 2012
March 2012	4 June 2012
June 2012	3 September 2012
September 2012	3 December 2012

## COMPARISON BETWEEN COMPANY GROSS OPERATING PROFITS AND GROSS OPERATING SURPLUS

Valuation changes have had an impact on the value of inventories held by Australian businesses this quarter. An inventories valuation adjustment (IVA) is applied in the calculation of the gross operating surplus of private non-financial corporations (GOS) estimate in the Australian National Accounts. The IVA for the September quarter 2011 is -\$1m which is \$1,423m lower than the June quarter 2011 IVA of \$1,422m.

No adjustment is made to the company gross operating profits (CGOP) estimate in this publication and, as a result, users should exercise caution when comparing CGOP and GOS. It should be noted that there are other differences between the two series. In particular, changes are made to GOS when annual benchmarks are applied and slightly different seasonal factors apply to the two series. Given this, while CGOP movements are an appropriate indicator for GOS, the two series will not have equivalent seasonally adjusted movements from quarter to quarter.

## CHANGES IN THIS ISSUE

- Each September quarter the reference and base year for chain volume estimates for the Business Indicators Survey are updated. A new base year, 2009-10, has been introduced into the chain volume estimates which has resulted in minor revisions to growth rates in subsequent periods. In addition, the chain volume estimates have been re-referenced to 2009-10. Additivity is preserved in the quarters of the reference year and subsequent quarters. Re-referencing affects the level of, but not the movements in, chain volume estimates.
- As happens each year, a seasonal re-analysis has been undertaken based on estimates up to and including the June quarter 2011. No significant changes have occurred in this re-analysis, resulting in only minor revisions to the seasonally adjusted estimates.

## ABBREVIATIONS

ABN	Australian Business Number
ABS	Australian Bureau of Statistics
ANZSIC	Australian and New Zealand Standard Industrial Classification
CGOP	company gross operating profits
GOS	gross operating surplus
PAYGW	pay-as-you-go withholding
QBIS	Quarterly Business Indicators Survey
SISCA	Standard Institutional Sector Classification of Australia
TAU	type of activity unit

Peter Harper  
Acting Australian Statistician

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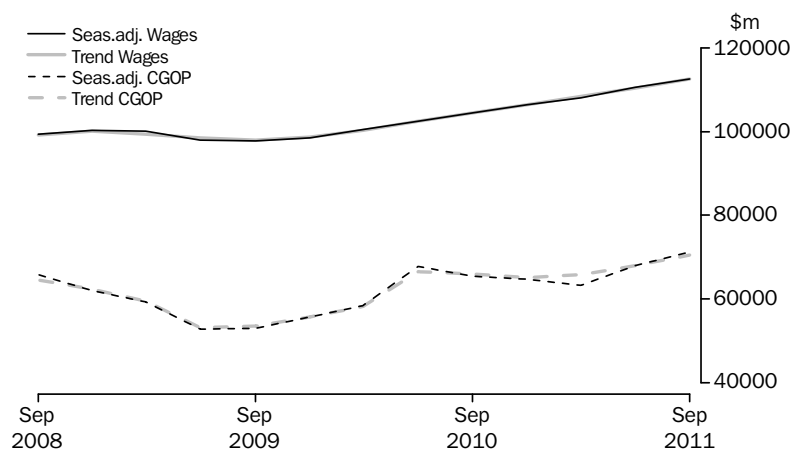
## ANALYSIS BY INDUSTRY

### FEATURED SERIES

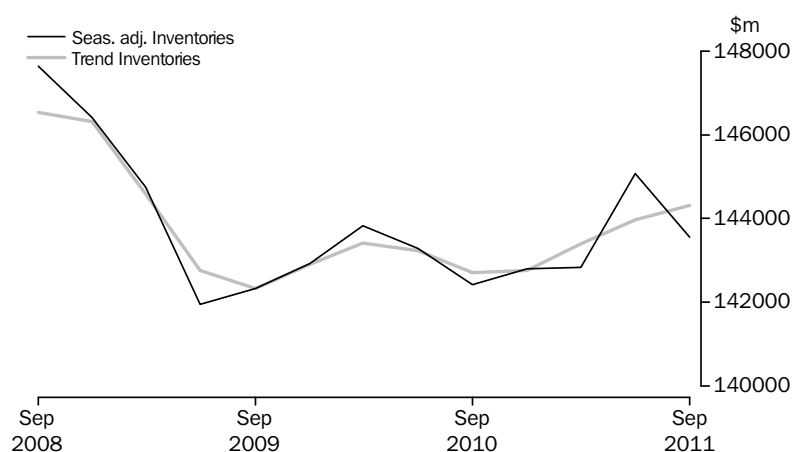
The following graphs and commentary refer to seasonally adjusted and trend estimates for sales of goods and services and inventories in volume terms, and wages and salaries and company gross operating profits in current price terms.

### TOTAL ALL INDUSTRIES

In current prices, the trend estimate for company gross operating profits rose 3.7% this quarter. The seasonally adjusted estimate rose 4.8%. In current price terms, the trend estimate for wages and salaries rose 1.8%. The seasonally adjusted estimate rose 1.8%.



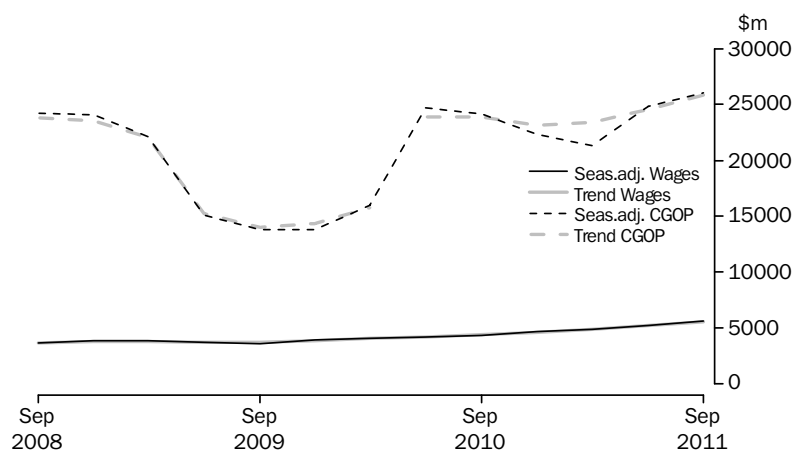
In volume terms, the trend estimate for total inventories rose 0.2% this quarter. The seasonally adjusted estimate fell 1.1%.



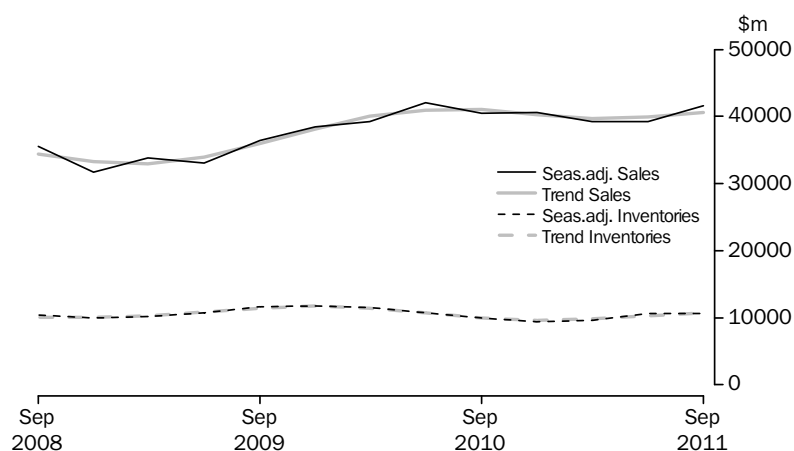
## ANALYSIS BY INDUSTRY *continued*

### MINING

In current prices, the trend estimate for company gross operating profits rose 5.4% this quarter. The seasonally adjusted estimate rose 5.0%. In current price terms, the trend estimate for wages and salaries rose 6.4% this quarter. The seasonally adjusted estimate rose 7.4%.



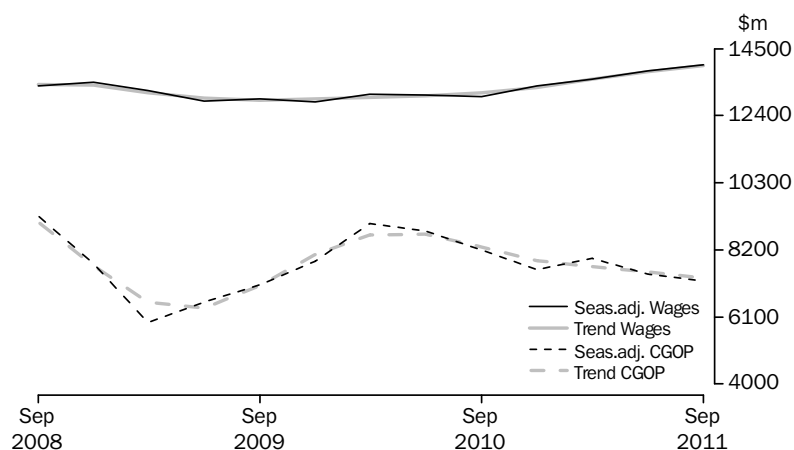
In volume terms, the trend estimate for sales of goods and services rose 1.6% this quarter. The seasonally adjusted estimate rose 6.2%. In volume terms, the trend estimate for inventories rose 4.5% this quarter. The seasonally adjusted estimate fell 0.6%.



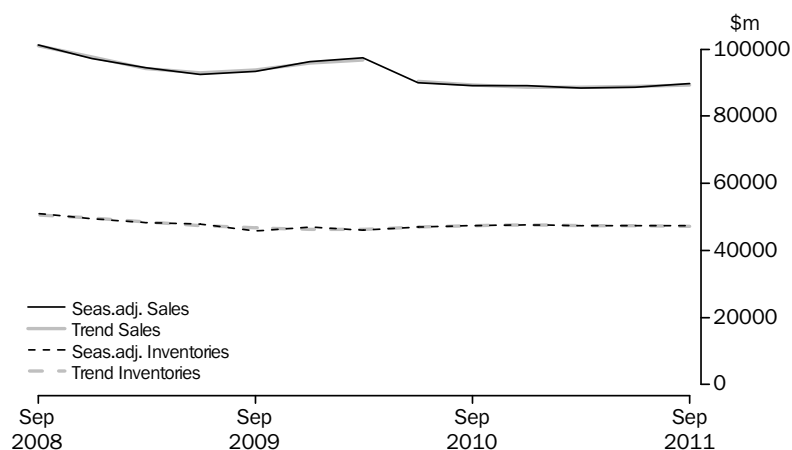
## ANALYSIS BY INDUSTRY *continued*

### MANUFACTURING

In current prices, the trend estimate for company gross operating profits fell 2.4% this quarter. The seasonally adjusted estimate fell 3.0%. In current price terms, the trend estimate for wages and salaries rose 1.4% this quarter. The seasonally adjusted estimate rose 1.4%.



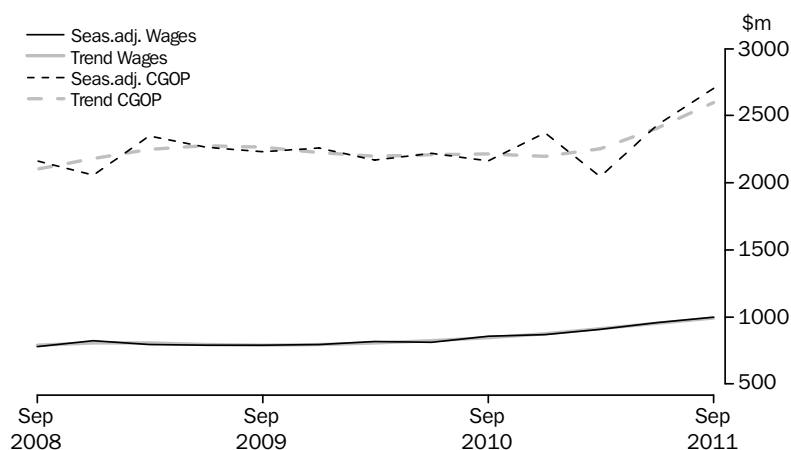
In volume terms, the trend estimate for sales of goods and services rose 0.5% this quarter. The seasonally adjusted estimate rose 1.3%. In volume terms, the trend estimate for inventories fell 0.3% this quarter. The seasonally adjusted estimate was relatively unchanged.



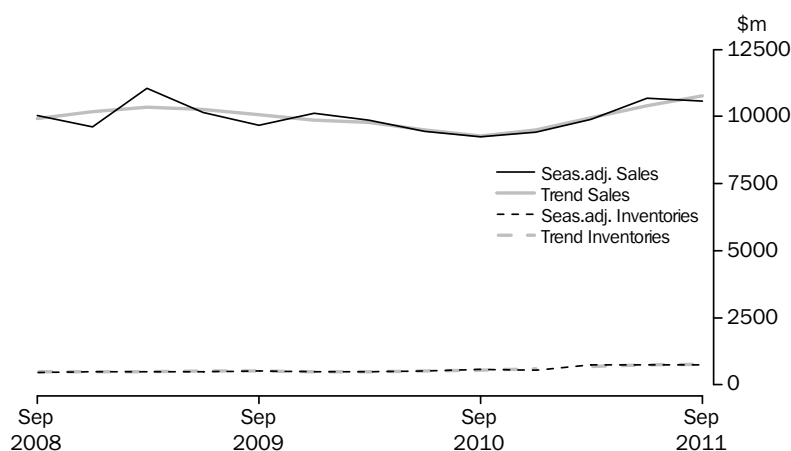
## ANALYSIS BY INDUSTRY *continued*

### ELECTRICITY, GAS, WATER AND WASTE SERVICES

In current prices, the trend estimate for company gross operating profits rose 8.1% this quarter. The seasonally adjusted estimate rose 11.5%. In current price terms, the trend estimate for wages and salaries rose 4.1% this quarter. The seasonally adjusted estimate rose 4.3%.



In volume terms, the trend estimate for sales of goods and services rose 3.5% this quarter. The seasonally adjusted estimate fell 1.0%. In volume terms, the trend estimate for inventories rose 3.7% this quarter. The seasonally adjusted estimate fell 2.7%.

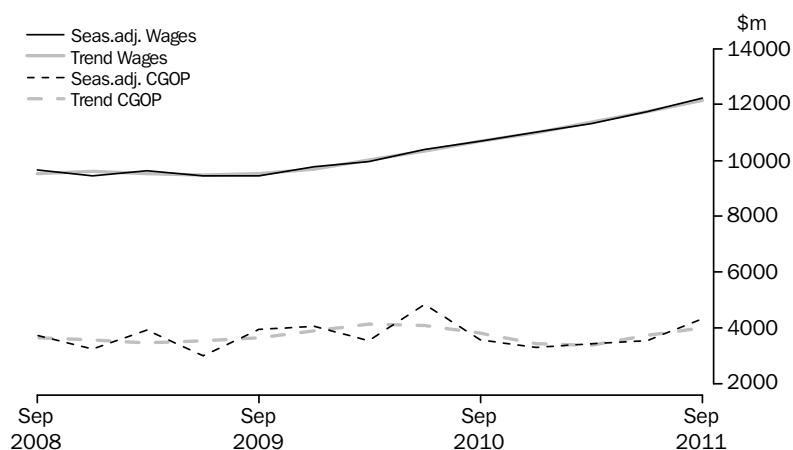




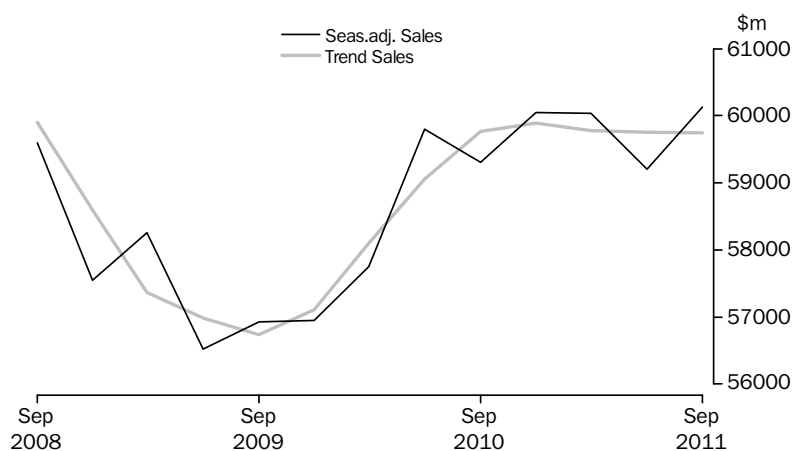
## ANALYSIS BY INDUSTRY *continued*

### CONSTRUCTION

In current prices, the trend estimate for company gross operating profits rose 7.5% this quarter. The seasonally adjusted estimate rose 21.7%. In current price terms, the trend estimate for wages and salaries rose 3.4% this quarter. The seasonally adjusted estimate rose 4.2%.



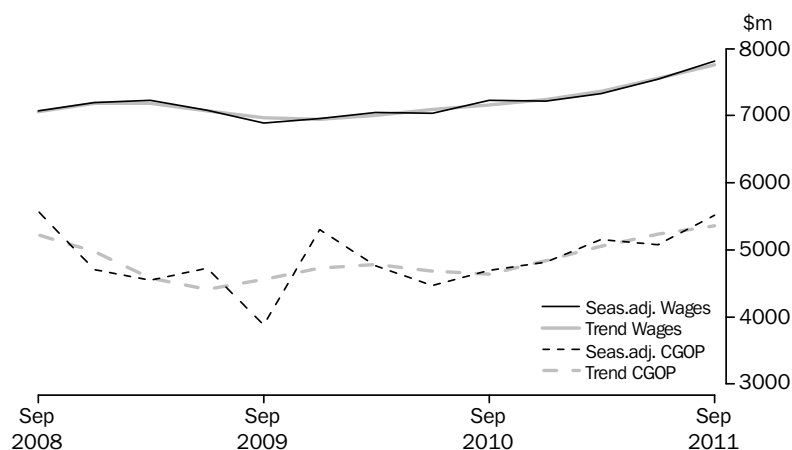
In volume terms, the trend estimate for sales of goods and services was relatively unchanged this quarter. The seasonally adjusted estimate rose 1.5%.



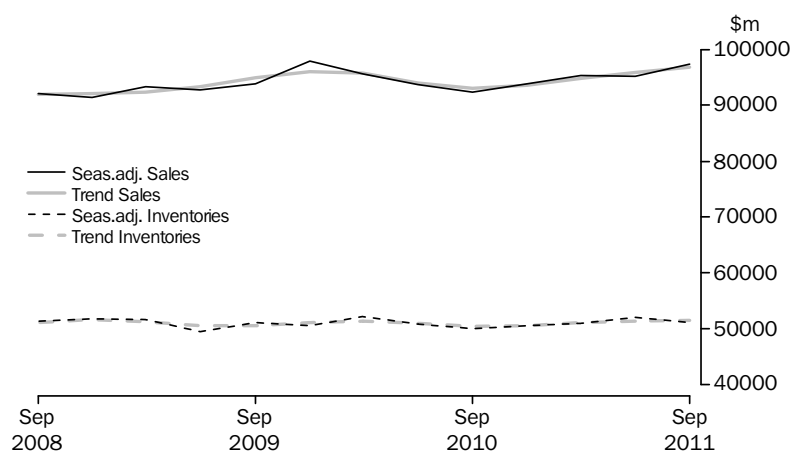
## ANALYSIS BY INDUSTRY *continued*

### WHOLESALE TRADE

In current prices, the trend estimate for company gross operating profits rose 2.5% this quarter. The seasonally adjusted estimate rose 8.7%. In current price terms, the trend estimate for wages and salaries rose 2.7% this quarter. The seasonally adjusted estimate rose 3.5%.



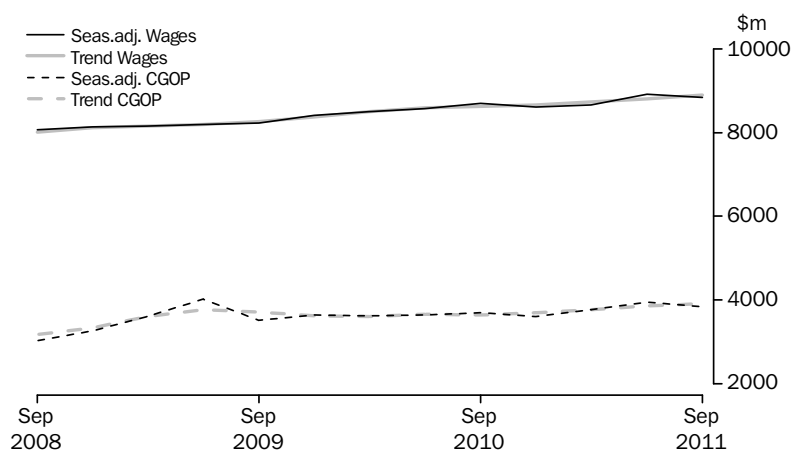
In volume terms, the trend estimate for sales of goods and services rose 1.0% this quarter. The seasonally adjusted estimate rose 2.2%. In volume terms, the trend estimate for inventories rose 0.2% this quarter. The seasonally adjusted estimate fell 1.8%.



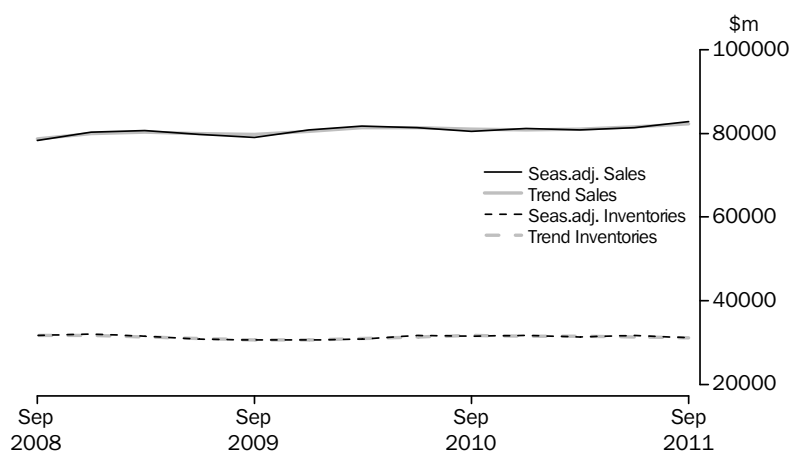
## ANALYSIS BY INDUSTRY *continued*

### RETAIL TRADE

In current prices, the trend estimate for company gross operating profits rose 1.4% this quarter. The seasonally adjusted estimate fell 2.9%. In current price terms, the trend estimate for wages and salaries rose 1.0% this quarter. The seasonally adjusted estimate fell 0.9%.



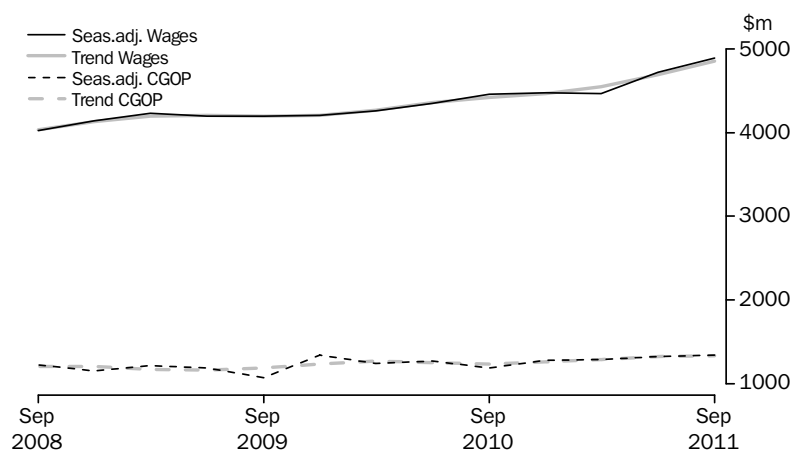
In volume terms, the trend estimate for sales of goods and services rose 0.8% this quarter. The seasonally adjusted estimate rose 1.7%. In volume terms, the trend estimate for inventories fell 0.5% this quarter. The seasonally adjusted estimate fell 1.6%.



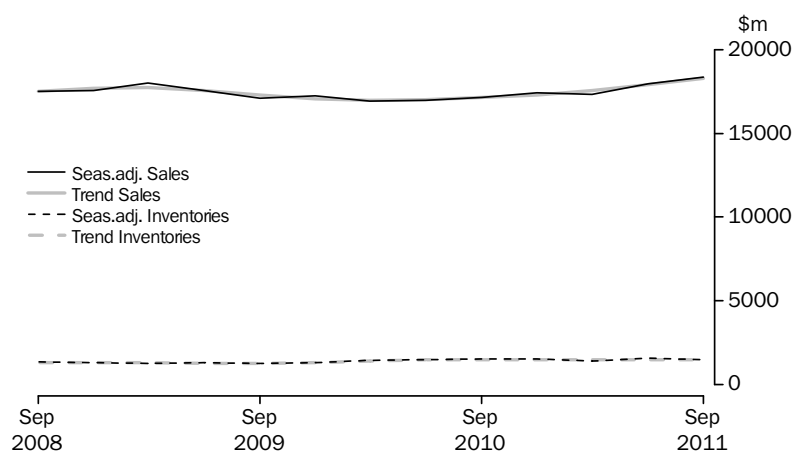
## ANALYSIS BY INDUSTRY *continued*

### ACCOMMODATION AND FOOD SERVICES

In current prices, the trend estimate for company gross operating profits rose 1.1% this quarter. The seasonally adjusted estimate rose 1.7%. In current price terms, the trend estimate for wages and salaries rose 3.5% this quarter. The seasonally adjusted estimate rose 3.6%.



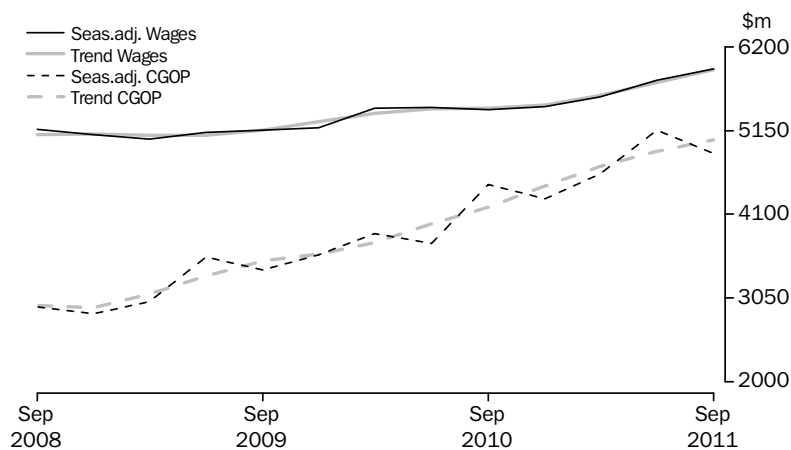
In volume terms, the trend estimate for sales of goods and services rose 2.0% this quarter. The seasonally adjusted estimate rose 2.4%. In volume terms, the trend estimate for inventories rose 1.0% this quarter. The seasonally adjusted estimate fell 3.6%.



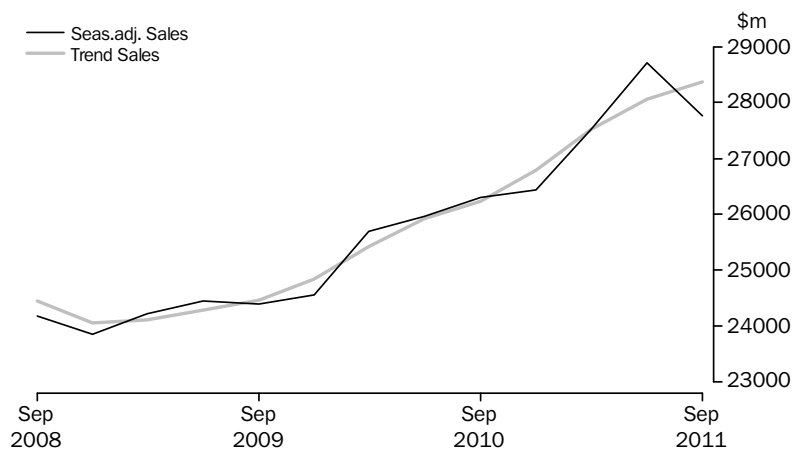
## ANALYSIS BY INDUSTRY *continued*

### TRANSPORT, POSTAL AND WAREHOUSING

In current prices, the trend estimate for company gross operating profits rose 2.9% this quarter. The seasonally adjusted estimate fell 5.8%. In current price terms, the trend estimate for wages and salaries rose 2.7% this quarter. The seasonally adjusted estimate rose 2.4%.



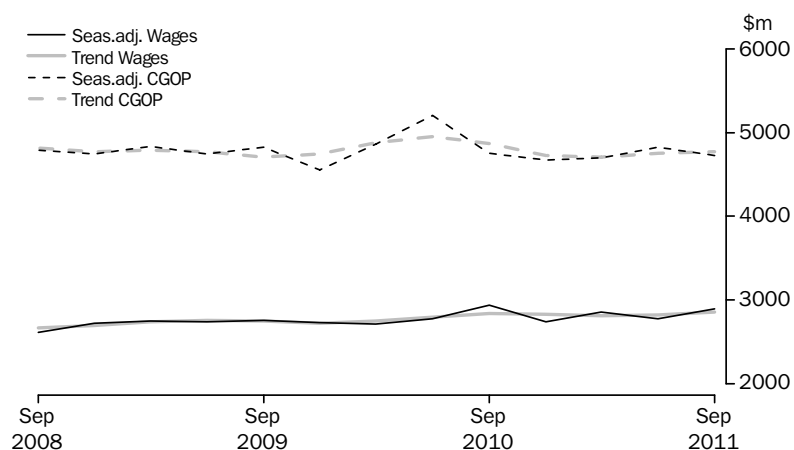
In volume terms, the trend estimate for sales of goods and services rose 1.1% this quarter. The seasonally adjusted estimate fell 3.3%.



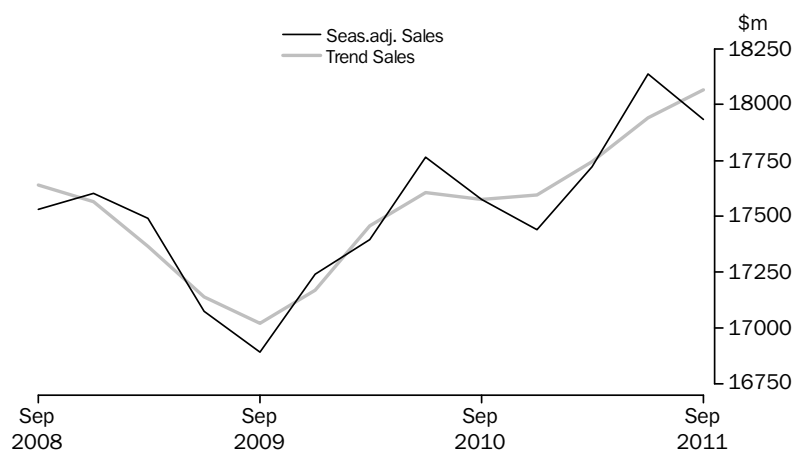
## ANALYSIS BY INDUSTRY *continued*

### INFORMATION MEDIA AND TELECOMMUNICATIONS

In current prices, the trend estimate for company gross operating profits rose 0.3% this quarter. The seasonally adjusted estimate fell 2.1%. In current price terms, the trend estimate for wages and salaries rose 1.3% this quarter. The seasonally adjusted estimate rose 4.0%.



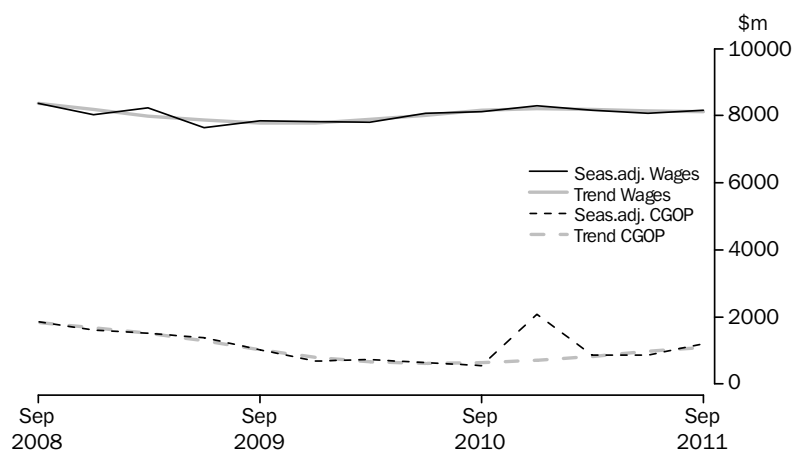
In volume terms, the trend estimate for sales of goods and services rose 0.7% this quarter. The seasonally adjusted estimate fell 1.1%.



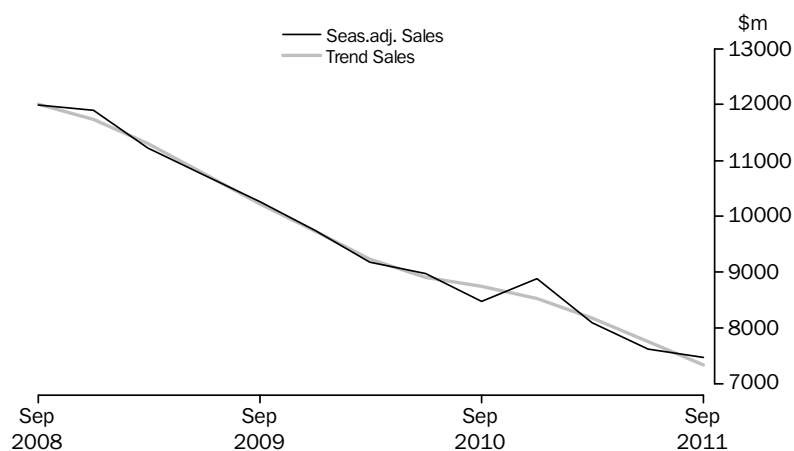
## ANALYSIS BY INDUSTRY *continued*

### FINANCIAL AND INSURANCE SERVICES

In current prices, the trend estimate for company gross operating profits rose 12.5% this quarter. The seasonally adjusted estimate rose 36.1%. In current price terms, the trend estimate for wages and salaries fell 0.3% this quarter. The seasonally adjusted estimate rose 1.3%.



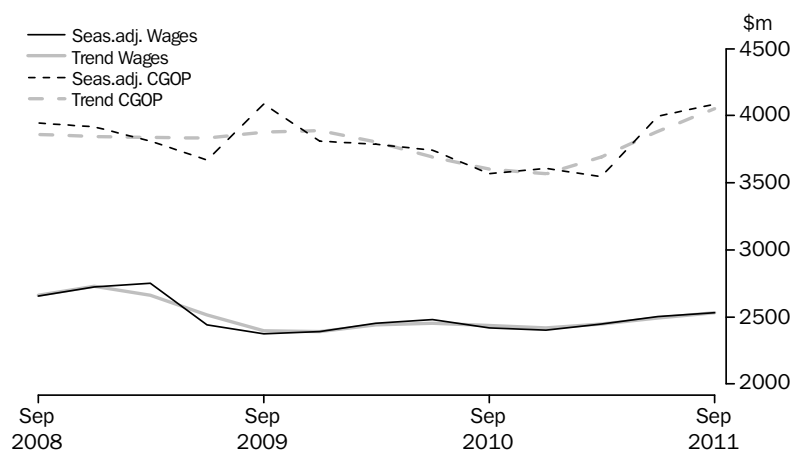
In volume terms, the trend estimate for sales of goods and services fell 5.4% this quarter. The seasonally adjusted estimate fell 1.9%.



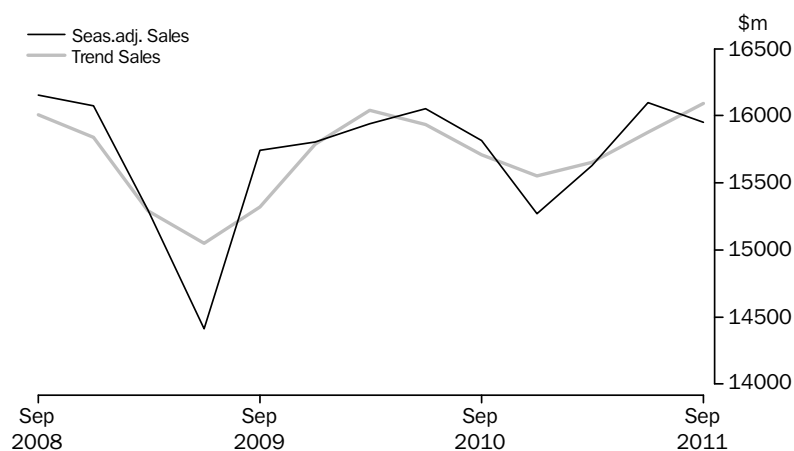
## ANALYSIS BY INDUSTRY *continued*

### RENTAL, HIRING AND REAL ESTATE SERVICES

In current prices, the trend estimate for company gross operating profits rose 4.3% this quarter. The seasonally adjusted estimate rose 2.3%. In current price terms, the trend estimate for wages and salaries rose 1.6% this quarter. The seasonally adjusted estimate rose 1.1%.



In volume terms, the trend estimate for sales of goods and services rose 1.3% this quarter. The seasonally adjusted estimate fell 0.9%.

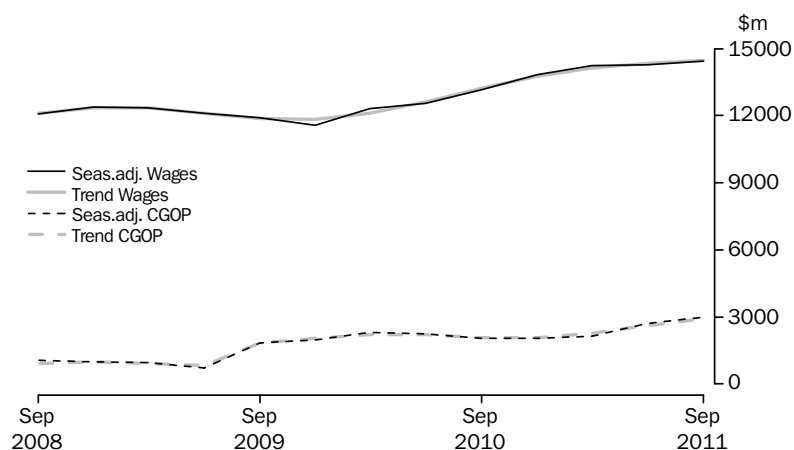




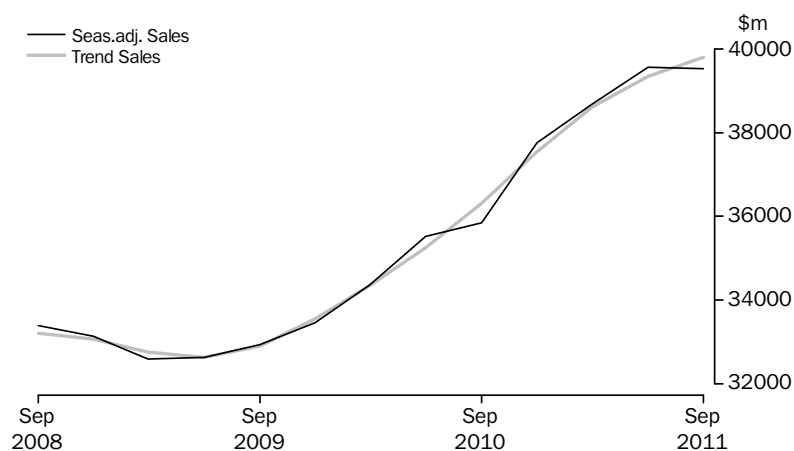
## ANALYSIS BY INDUSTRY *continued*

### PROFESSIONAL, SCIENTIFIC AND TECHNICAL SERVICES

In current prices, the trend estimate for company gross operating profits rose 11.5% this quarter. The seasonally adjusted estimate rose 9.3%. In current price terms, the trend estimate for wages and salaries rose 0.8% this quarter. The seasonally adjusted estimate rose 1.2%.



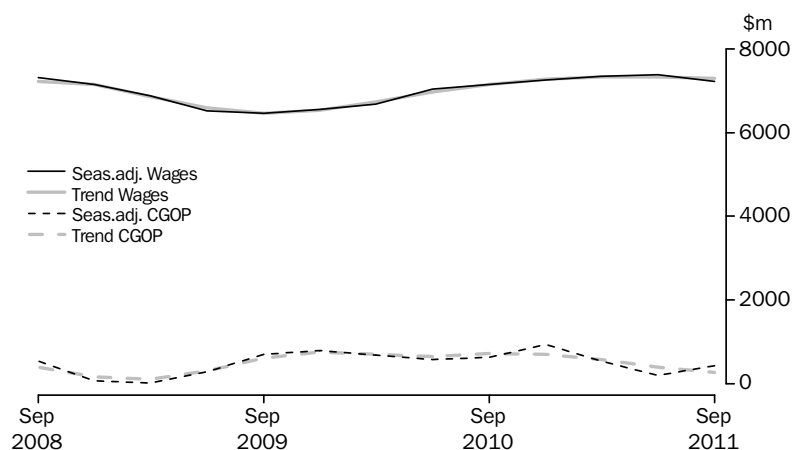
In volume terms, the trend estimate for sales of goods and services rose 1.1% this quarter. The seasonally adjusted estimate fell 0.1%.



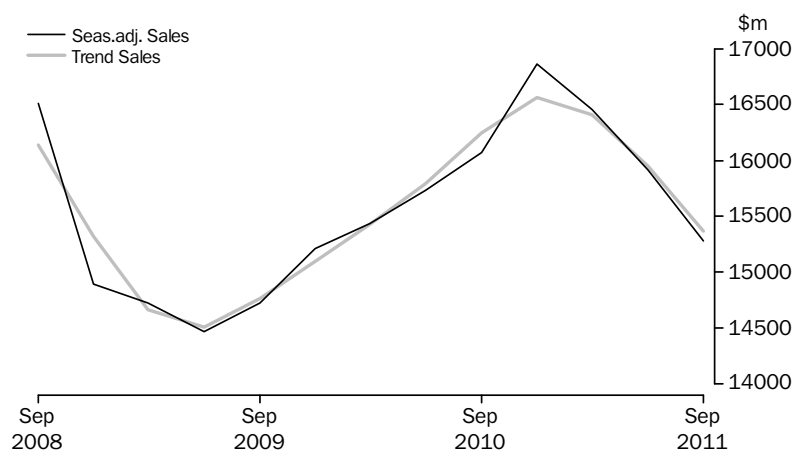
## ANALYSIS BY INDUSTRY *continued*

### ADMINISTRATIVE AND SUPPORT SERVICES

In current prices, the trend estimate for company gross operating profits fell 31.1% this quarter. The seasonally adjusted estimate rose 111.3%. In current price terms, the trend estimate for wages and salaries fell 0.5% this quarter. The seasonally adjusted estimate fell 2.2%.



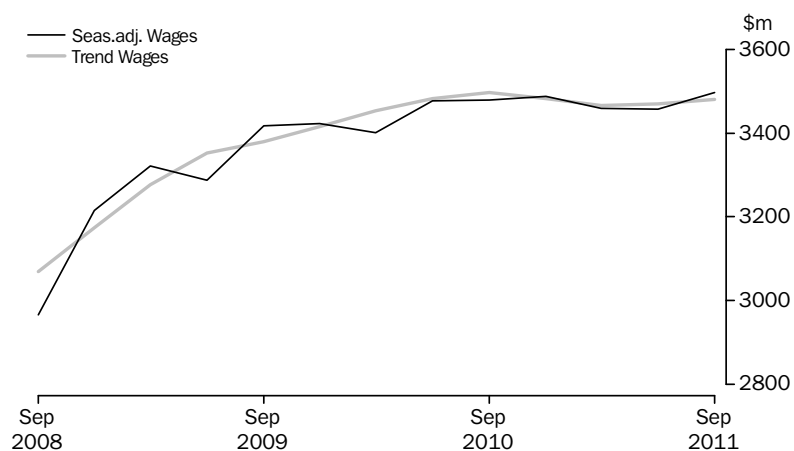
In volume terms, the trend estimate for sales of goods and services fell 3.6% this quarter. The seasonally adjusted estimate fell 4.0%.



## ANALYSIS BY INDUSTRY *continued*

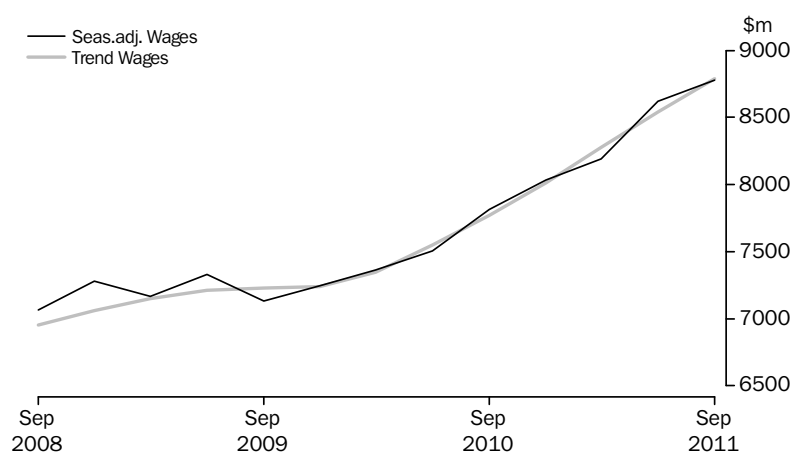
### EDUCATION AND TRAINING

In current price terms, the trend estimate for wages and salaries rose 0.3% this quarter.  
The seasonally adjusted estimate rose 1.1%.



### HEALTH CARE AND SOCIAL ASSISTANCE

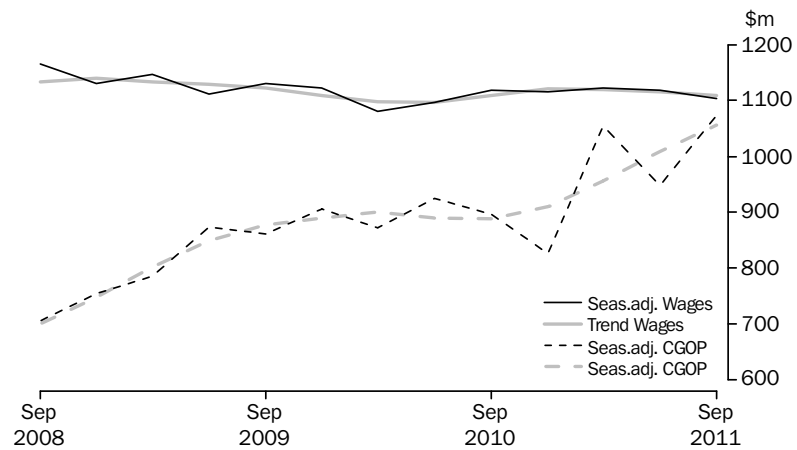
In current price terms, the trend estimate for wages and salaries rose 2.9% this quarter.  
The seasonally adjusted estimate rose 1.9%.



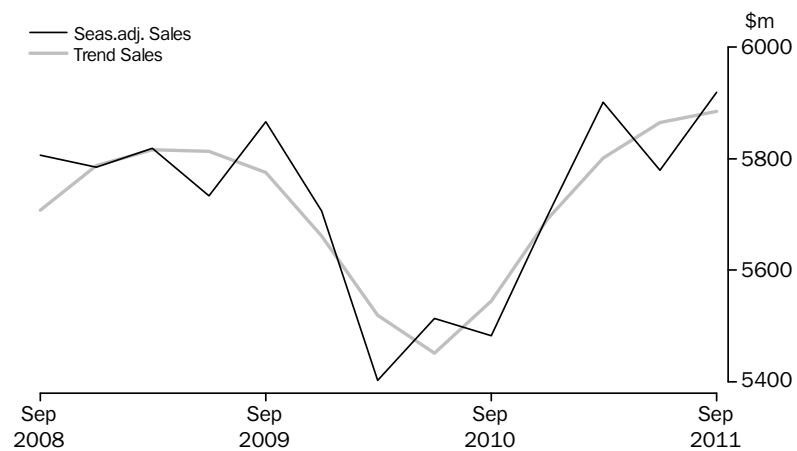
## ANALYSIS BY INDUSTRY *continued*

### ARTS AND RECREATION SERVICES

In current prices, the trend estimate for company gross operating profits rose 4.6% this quarter. The seasonally adjusted estimate rose 13.3%. In current price terms, the trend estimate for wages and salaries fell 0.5% this quarter. The seasonally adjusted estimate fell 1.4%.



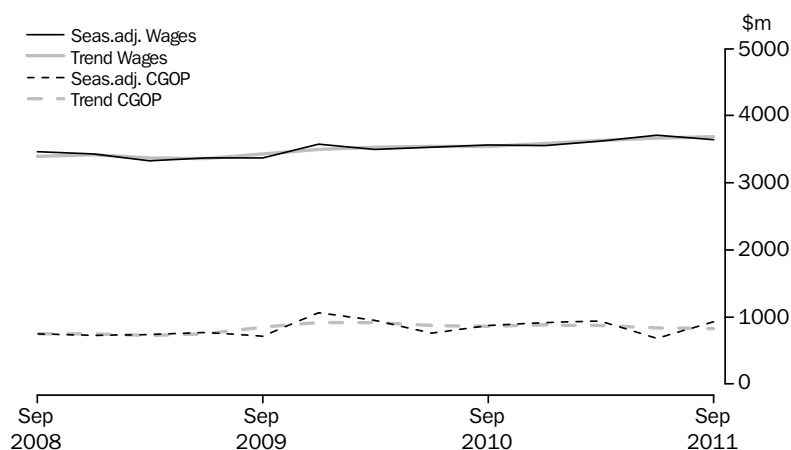
In volume terms, the trend estimate for sales of goods and services rose 0.3% this quarter. The seasonally adjusted estimate rose 2.4%.



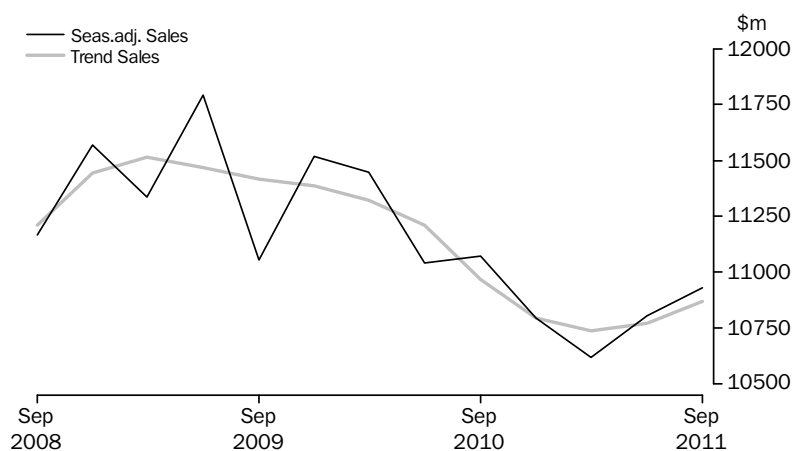
## ANALYSIS BY INDUSTRY *continued*

### OTHER SERVICES

In current prices, the trend estimate for company gross operating profits fell 0.7% this quarter. The seasonally adjusted estimate rose 35.1%. In current price terms, the trend estimate for wages and salaries rose 0.7% this quarter. The seasonally adjusted estimate fell 1.8%.



In volume terms, the trend estimate for sales of goods and services rose 0.9% this quarter. The seasonally adjusted estimate rose 1.1%.





## INVENTORIES, Chain volume measures(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Wholesale trade	Retail trade	Accommodation and food services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
<b>2009-10</b>							
September	11 757	46 117	526	50 682	31 279	1 234	142 729
December	11 645	46 166	497	53 226	30 915	1 319	145 020
March	11 790	46 070	490	54 086	30 776	1 477	145 955
June	10 454	47 144	507	50 558	31 113	1 479	142 361
<b>2010-11</b>							
September	10 094	47 679	560	50 717	32 233	1 505	143 935
December	9 342	47 055	548	51 879	31 973	1 562	143 566
March	9 849	47 663	749	51 634	31 165	1 455	143 670
June	10 375	47 565	751	51 662	31 086	1 563	144 079
<b>2011-12</b>							
September	10 705	47 460	731	51 656	31 811	1 474	144 994
SEASONALLY ADJUSTED							
<b>2009-10</b>							
September	11 616	45 899	526	51 179	30 665	1 263	142 331
December	11 772	46 905	497	50 582	30 689	1 300	142 932
March	11 504	45 945	490	52 262	30 970	1 455	143 829
June	10 731	46 841	507	50 813	31 771	1 487	143 290
<b>2010-11</b>							
September	9 977	47 515	560	50 103	31 589	1 544	142 430
December	9 446	47 721	548	50 597	31 759	1 539	142 797
March	9 606	47 463	749	51 037	31 403	1 432	142 837
June	10 648	47 285	751	52 011	31 688	1 570	145 083
<b>2011-12</b>							
September	10 589	47 299	731	51 098	31 183	1 514	143 558
TREND							
<b>2009-10</b>							
September	11 472	46 644	508	50 586	30 643	1 281	142 330
December	11 730	46 261	501	51 167	30 734	1 332	142 905
March	11 436	46 364	499	51 412	31 103	1 417	143 408
June	10 736	46 850	504	50 969	31 505	1 503	143 229
<b>2010-11</b>							
September	9 965	47 332	541	50 498	31 692	1 527	142 711
December	9 607	47 637	613	50 549	31 681	1 514	142 759
March	9 837	47 515	(b) 689	51 117	31 575	1 507	143 393
June	10 280	47 358	741	51 466	31 471	1 513	143 970
<b>2011-12</b>							
September	10 739	47 233	768	51 581	31 318	1 528	144 310

(a) Reference year for chain volume estimates is 2009-10

(b) Break in series between this quarter and preceding quarter.

## INVENTORIES, Chain volume measures - Percentage change from previous quarter(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Wholesale trade	Retail trade	Accommodation and food services	Total
	%	%	%	%	%	%	%
ORIGINAL							
<b>2009-10</b>							
September	11.9	-4.1	5.5	2.6	3.8	-4.6	1.2
December	-1.0	0.1	-5.5	5.0	-1.2	6.9	1.6
March	1.2	-0.2	-1.4	1.6	-0.4	12.0	0.6
June	-11.3	2.3	3.5	-6.5	1.1	0.1	-2.5
<b>2010-11</b>							
September	-3.4	1.1	10.5	0.3	3.6	1.8	1.1
December	-7.5	-1.3	-2.2	2.3	-0.8	3.8	-0.3
March	5.4	1.3	36.8	-0.5	-2.5	-6.9	0.1
June	5.3	-0.2	0.2	0.1	-0.3	7.5	0.3
<b>2011-12</b>							
September	3.2	-0.2	-2.7	0.0	2.3	-5.7	0.6
SEASONALLY ADJUSTED							
<b>2009-10</b>							
September	7.7	-4.0	5.5	3.4	-0.5	-3.1	0.3
December	1.3	2.2	-5.5	-1.2	0.1	2.9	0.4
March	-2.3	-2.0	-1.4	3.3	0.9	11.9	0.6
June	-6.7	1.9	3.5	-2.8	2.6	2.2	-0.4
<b>2010-11</b>							
September	-7.0	1.4	10.5	-1.4	-0.6	3.8	-0.6
December	-5.3	0.4	-2.2	1.0	0.5	-0.3	0.3
March	1.7	-0.5	36.8	0.9	-1.1	-7.0	0.0
June	10.8	-0.4	0.2	1.9	0.9	9.6	1.6
<b>2011-12</b>							
September	-0.6	0.0	-2.7	-1.8	-1.6	-3.6	-1.1
TREND							
<b>2009-10</b>							
September	5.9	-1.5	0.6	0.1	-1.1	0.2	-0.3
December	2.2	-0.8	-1.4	1.1	0.3	4.0	0.4
March	-2.5	0.2	-0.3	0.5	1.2	6.4	0.4
June	-6.1	1.0	1.0	-0.9	1.3	6.1	-0.1
<b>2010-11</b>							
September	-7.2	1.0	7.2	-0.9	0.6	1.6	-0.4
December	-3.6	0.6	13.4	0.1	0.0	-0.8	0.0
March	2.4	-0.3	(b)na	1.1	-0.3	-0.5	0.4
June	4.5	-0.3	7.6	0.7	-0.3	0.4	0.4
<b>2011-12</b>							
September	4.5	-0.3	3.7	0.2	-0.5	1.0	0.2

na not available

(b) Break in series between this quarter and preceding quarter.

(a) Reference year for chain volume estimates is 2009-10



## INVENTORIES, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Wholesale trade	Retail trade	Accommodation and food services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
<b>2009-10</b>							
September	11 214	46 272	508	49 336	31 217	1 221	139 768
December	10 929	45 250	488	47 782	30 817	1 325	136 590
March	11 318	46 094	497	48 371	30 818	1 499	138 597
June	11 670	47 743	534	45 249	31 438	1 492	138 126
<b>2010-11</b>							
September	12 020	48 543	605	45 655	32 520	1 529	140 872
December	10 433	47 873	592	46 355	32 340	1 618	139 210
March	11 794	49 570	816	46 723	32 038	1 515	142 455
June	13 226	49 982	846	46 462	32 338	1 628	144 481
<b>2011-12</b>							
September	14 000	49 636	829	46 798	33 068	1 541	145 871
SEASONALLY ADJUSTED							
<b>2009-10</b>							
September	10 961	46 053	508	49 389	30 604	1 250	138 764
December	11 138	45 942	488	46 752	30 592	1 306	136 218
March	11 385	45 907	497	48 335	31 012	1 476	138 611
June	11 651	47 428	534	46 338	32 103	1 501	139 554
<b>2010-11</b>							
September	11 745	48 378	605	45 694	31 871	1 569	139 861
December	10 635	48 558	592	45 544	32 123	1 594	139 046
March	11 873	49 372	816	46 615	32 282	1 491	142 450
June	13 195	49 641	846	47 357	32 964	1 635	145 638
<b>2011-12</b>							
September	13 674	49 457	829	46 864	32 415	1 583	144 822
TREND							
<b>2009-10</b>							
September	11 007	46 583	494	48 397	30 508	1 272	138 261
December	11 151	45 892	492	47 849	30 707	1 336	137 427
March	11 386	46 331	507	47 347	31 193	1 430	138 194
June	11 583	47 345	538	46 517	31 704	1 523	139 210
<b>2010-11</b>							
September	11 704	48 180	579	45 888	31 998	1 558	139 907
December	11 931	48 813	620	45 814	32 192	1 561	140 931
March	12 419	49 222	(a) 801	46 458	32 400	1 566	142 866
June	13 049	49 501	830	46 962	32 606	1 579	144 526
<b>2011-12</b>							
September	13 714	49 674	852	47 279	32 697	1 597	145 814

(a) Break in series between this quarter and preceding quarter.

## SALES OF GOODS AND SERVICES, Chain volume measures(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2009-10</b>								
September	37 052	95 431	10 450	56 867	95 031	77 915	17 089	24 726
December	39 579	99 499	9 638	59 746	100 910	87 240	18 062	25 793
March	36 286	91 909	9 417	52 705	91 956	77 962	16 671	24 710
June	43 245	90 138	9 621	62 131	93 212	79 718	16 405	25 347
<b>2010-11</b>								
September	41 125	91 236	9 916	59 326	93 683	79 428	17 078	26 637
December	41 842	92 232	8 983	62 992	96 578	87 766	18 324	27 750
March	36 555	83 090	9 477	54 788	91 691	77 012	17 069	26 521
June	40 268	88 862	10 864	61 310	94 636	79 697	17 348	28 045
<b>2011-12</b>								
September	42 274	91 961	11 303	60 256	98 791	81 555	18 325	28 085
SEASONALLY ADJUSTED								
<b>2009-10</b>								
September	36 483	93 329	9 673	56 927	93 817	78 946	17 117	24 403
December	38 421	96 311	10 131	56 948	97 904	80 801	17 207	24 558
March	39 201	97 540	9 876	57 753	95 633	81 764	16 906	25 697
June	42 027	89 919	9 440	59 806	93 675	81 409	16 982	25 959
<b>2010-11</b>								
September	40 522	89 122	9 240	59 304	92 411	80 529	17 128	26 305
December	40 600	89 116	9 424	60 046	93 849	81 184	17 433	26 441
March	39 287	88 457	9 895	60 032	95 293	80 836	17 322	27 525
June	39 216	88 705	10 683	59 208	95 231	81 357	17 958	28 709
<b>2011-12</b>								
September	41 630	89 844	10 576	60 125	97 336	82 731	18 381	27 766
TREND								
<b>2009-10</b>								
September	35 996	93 907	10 059	56 734	94 936	79 772	17 289	24 469
December	38 122	95 729	9 880	57 106	96 081	80 539	17 057	24 840
March	40 000	96 678	9 784	58 100	95 702	81 290	16 974	25 429
June	40 946	(b)90 406	9 508	59 058	94 034	81 384	17 014	25 929
<b>2010-11</b>								
September	41 037	89 407	9 291	59 765	93 075	81 006	17 120	26 241
December	40 216	88 754	9 489	59 891	93 612	80 788	17 291	26 790
March	39 667	88 728	9 958	59 779	94 774	81 071	17 548	27 514
June	39 946	88 960	10 409	59 758	95 889	81 620	17 898	28 063
<b>2011-12</b>								
September	40 585	89 381	10 769	59 742	96 880	82 270	18 264	28 378

(a) Reference year for chain volume estimates is 2009-10

(b) Break in series between this quarter and preceding quarter.

SALES OF GOODS AND SERVICES, Chain volume measures(a) *continued*

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
<b>2009-10</b>							
September	16 740	10 288	16 020	33 605	14 824	5 843	11 216
December	17 923	10 004	16 468	34 850	15 514	5 842	11 705
March	16 855	8 543	15 304	31 645	15 058	5 282	11 047
June	17 805	9 301	15 706	36 140	15 685	5 525	11 080
<b>2010-11</b>							
September	17 403	8 542	16 139	36 573	16 186	5 461	11 247
December	18 096	9 172	15 937	39 315	17 214	5 828	10 971
March	17 186	7 503	14 961	35 590	16 057	5 777	10 239
June	18 184	7 830	15 745	40 243	15 845	5 793	10 846
<b>2011-12</b>							
September	17 784	7 610	16 304	40 297	15 380	5 884	11 101
SEASONALLY ADJUSTED							
<b>2009-10</b>							
September	16 893	10 264	15 741	32 938	14 727	5 866	11 056
December	17 241	9 751	15 805	33 463	15 214	5 706	11 518
March	17 398	9 187	15 938	34 369	15 435	5 403	11 449
June	17 765	8 985	16 054	35 527	15 731	5 514	11 044
<b>2010-11</b>							
September	17 575	8 483	15 816	35 852	16 069	5 483	11 074
December	17 440	8 887	15 272	37 749	16 859	5 699	10 794
March	17 723	8 096	15 628	38 669	16 459	5 901	10 619
June	18 136	7 622	16 097	39 560	15 918	5 779	10 807
<b>2011-12</b>							
September	17 935	7 480	15 951	39 533	15 278	5 919	10 931
TREND							
<b>2009-10</b>							
September	17 021	10 225	15 318	32 902	14 766	5 775	11 418
December	17 171	9 737	15 788	33 558	15 101	5 661	11 387
March	17 457	9 242	16 043	34 350	15 426	5 520	11 323
June	17 605	8 913	15 933	35 259	15 795	5 451	11 209
<b>2010-11</b>							
September	17 576	8 744	15 707	36 314	16 247	5 545	10 968
December	17 596	8 532	15 552	37 531	16 564	5 693	10 794
March	17 745	8 176	15 652	38 597	16 410	5 800	10 739
June	17 941	7 761	15 879	39 350	15 949	5 864	10 773
<b>2011-12</b>							
September	18 065	7 346	16 090	39 786	15 368	5 884	10 871

(a) Reference year for chain volume estimates is 2009-10

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

# SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2009-10</b>								
September	8.7	3.0	0.8	-3.1	3.1	-0.2	0.8	3.8
December	6.8	4.3	-7.8	5.1	6.2	12.0	5.7	4.3
March	-8.3	-7.6	-2.3	-11.8	-8.9	-10.6	-7.7	-4.2
June	19.2	-1.9	2.2	17.9	1.4	2.3	-1.6	2.6
<b>2010-11</b>								
September	-4.9	1.2	3.1	-4.5	0.5	-0.4	4.1	5.1
December	1.7	1.1	-9.4	6.2	3.1	10.5	7.3	4.2
March	-12.6	-9.9	5.5	-13.0	-5.1	-12.3	-6.8	-4.4
June	10.2	6.9	14.6	11.9	3.2	3.5	1.6	5.7
<b>2011-12</b>								
September	5.0	3.5	4.0	-1.7	4.4	2.3	5.6	0.1
SEASONALLY ADJUSTED								
<b>2009-10</b>								
September	10.5	0.9	-4.7	0.7	1.1	-1.0	-2.4	-0.2
December	5.3	3.2	4.7	0.0	4.4	2.3	0.5	0.6
March	2.0	1.3	-2.5	1.4	-2.3	1.2	-1.7	4.6
June	7.2	-7.8	-4.4	3.6	-2.0	-0.4	0.4	1.0
<b>2010-11</b>								
September	-3.6	-0.9	-2.1	-0.8	-1.3	-1.1	0.9	1.3
December	0.2	0.0	2.0	1.3	1.6	0.8	1.8	0.5
March	-3.2	-0.7	5.0	0.0	1.5	-0.4	-0.6	4.1
June	-0.2	0.3	8.0	-1.4	-0.1	0.6	3.7	4.3
<b>2011-12</b>								
September	6.2	1.3	-1.0	1.5	2.2	1.7	2.4	-3.3
TREND								
<b>2009-10</b>								
September	5.9	1.0	-2.0	-0.4	1.7	-0.1	-1.6	0.8
December	5.9	1.9	-1.8	0.7	1.2	1.0	-1.3	1.5
March	4.9	1.0	-1.0	1.7	-0.4	0.9	-0.5	2.4
June	2.4	(b)na	-2.8	1.6	-1.7	0.1	0.2	2.0
<b>2010-11</b>								
September	0.2	-1.1	-2.3	1.2	-1.0	-0.5	0.6	1.2
December	-2.0	-0.7	2.1	0.2	0.6	-0.3	1.0	2.1
March	-1.4	0.0	4.9	-0.2	1.2	0.4	1.5	2.7
June	0.7	0.3	4.5	0.0	1.2	0.7	2.0	2.0
<b>2011-12</b>								
September	1.6	0.5	3.5	0.0	1.0	0.8	2.0	1.1

na not available

(b) Break in series between this quarter and preceding quarter.

(a) Reference year for chain volume measures is 2009-10

# SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a) *continued*

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	%	%	%	%	%	%	%
ORIGINAL							
<b>2009-10</b>							
September	-2.1	-7.9	13.5	1.3	2.6	1.7	-5.3
December	7.1	-2.8	2.8	3.7	4.7	0.0	4.4
March	-6.0	-14.6	-7.1	-9.2	-2.9	-9.6	-5.6
June	5.6	8.9	2.6	14.2	4.2	4.6	0.3
<b>2010-11</b>							
September	-2.3	-8.2	2.8	1.2	3.2	-1.2	1.5
December	4.0	7.4	-1.2	7.5	6.4	6.7	-2.5
March	-5.0	-18.2	-6.1	-9.5	-6.7	-0.9	-6.7
June	5.8	4.4	5.2	13.1	-1.3	0.3	5.9
<b>2011-12</b>							
September	-2.2	-2.8	3.6	0.1	-2.9	1.6	2.4
SEASONALLY ADJUSTED							
<b>2009-10</b>							
September	-1.1	-4.4	9.2	0.9	1.8	2.3	-6.2
December	2.1	-5.0	0.4	1.6	3.3	-2.7	4.2
March	0.9	-5.8	0.8	2.7	1.5	-5.3	-0.6
June	2.1	-2.2	0.7	3.4	1.9	2.0	-3.5
<b>2010-11</b>							
September	-1.1	-5.6	-1.5	0.9	2.2	-0.6	0.3
December	-0.8	4.8	-3.4	5.3	4.9	3.9	-2.5
March	1.6	-8.9	2.3	2.4	-2.4	3.5	-1.6
June	2.3	-5.9	3.0	2.3	-3.3	-2.1	1.8
<b>2011-12</b>							
September	-1.1	-1.9	-0.9	-0.1	-4.0	2.4	1.1
TREND							
<b>2009-10</b>							
September	-0.7	-5.1	1.8	0.8	1.8	-0.7	-0.4
December	0.9	-4.8	3.1	2.0	2.3	-2.0	-0.3
March	1.7	-5.1	1.6	2.4	2.2	-2.5	-0.6
June	0.9	-3.6	-0.7	2.6	2.4	-1.2	-1.0
<b>2010-11</b>							
September	-0.2	-1.9	-1.4	3.0	2.9	1.7	-2.2
December	0.1	-2.4	-1.0	3.4	2.0	2.7	-1.6
March	0.8	-4.2	0.6	2.8	-0.9	1.9	-0.5
June	1.1	-5.1	1.4	2.0	-2.8	1.1	0.3
<b>2011-12</b>							
September	0.7	-5.4	1.3	1.1	-3.6	0.3	0.9

(a) Reference year for chain volume measures is 2009-10

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

## SALES OF GOODS AND SERVICES, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2009-10</b>								
September	34 730	95 312	10 116	56 409	95 513	77 770	16 845	24 416
December	36 401	97 834	9 456	59 435	98 943	87 025	18 056	26 101
March	35 092	92 527	9 545	52 878	92 042	77 880	16 824	24 842
June	49 940	91 303	10 009	62 727	94 610	80 160	16 502	25 216
<b>2010-11</b>								
September	50 765	92 530	10 647	60 382	95 386	79 912	17 292	26 876
December	48 693	93 948	9 822	64 572	96 975	88 256	18 850	28 353
March	45 223	86 639	10 586	56 530	94 383	78 347	17 656	26 872
June	53 857	93 324	12 295	64 258	99 101	81 808	17 967	29 218
<b>2011-12</b>								
September	57 754	96 202	13 222	63 400	103 212	83 597	19 060	29 442
SEASONALLY ADJUSTED								
<b>2009-10</b>								
September	34 231	93 227	9 369	56 456	94 398	78 877	16 922	24 133
December	35 973	94 632	9 931	56 646	96 007	80 603	17 112	24 874
March	36 868	98 123	10 010	57 926	95 691	81 593	17 091	25 804
June	49 060	91 117	9 809	60 406	95 091	81 799	17 105	25 824
<b>2010-11</b>								
September	49 908	90 417	9 916	60 352	94 193	81 049	17 379	26 558
December	48 226	90 773	10 298	61 544	94 192	81 753	17 841	27 030
March	47 521	92 133	11 047	61 933	97 866	82 087	17 946	27 925
June	52 936	93 165	12 087	62 055	99 700	83 467	18 632	29 907
<b>2011-12</b>								
September	56 689	94 045	12 367	63 246	101 859	84 794	19 158	29 096
TREND								
<b>2009-10</b>								
September	34 377	93 090	9 648	56 191	94 329	79 492	17 093	24 245
December	35 466	94 917	9 738	56 863	95 343	80 424	17 016	24 913
March	38 162	97 162	9 898	58 249	95 712	81 300	17 059	25 523
June	(a)47 567	(a)91 302	9 888	59 650	94 882	81 600	17 186	26 025
<b>2010-11</b>								
September	48 998	90 814	9 940	60 786	94 330	81 453	17 393	26 420
December	49 152	90 489	10 377	61 384	95 109	81 579	17 706	27 203
March	50 145	92 466	11 109	61 840	97 241	82 354	18 120	28 212
June	52 755	93 114	11 849	62 406	99 679	83 439	18 588	29 070
<b>2011-12</b>								
September	55 708	93 829	12 503	62 892	101 942	84 596	19 070	29 711

(a) Break in series between this quarter and preceding quarter.

SALES OF GOODS AND SERVICES, Current prices *continued*

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
<b>2009-10</b>							
September	16 908	10 193	15 924	33 387	14 738	5 796	11 141
December	17 819	9 962	16 404	34 787	15 454	5 813	11 527
March	16 801	8 580	15 282	31 787	15 076	5 303	11 100
June	17 796	9 401	15 888	36 279	15 813	5 580	11 282
<b>2010-11</b>							
September	17 467	8 695	16 323	37 117	16 447	5 553	11 459
December	18 222	9 375	16 275	40 075	17 536	5 951	11 417
March	17 373	7 785	15 385	36 500	16 526	5 991	10 889
June	18 470	8 198	16 257	41 169	16 478	6 056	11 687
<b>2011-12</b>							
September	18 151	8 020	16 764	42 247	16 366	6 209	12 076
SEASONALLY ADJUSTED							
<b>2009-10</b>							
September	17 064	10 168	15 629	32 671	14 699	5 754	10 981
December	17 119	9 709	15 712	33 432	15 161	5 675	11 341
March	17 465	9 228	16 035	34 462	15 404	5 398	11 504
June	17 648	9 083	16 158	35 733	15 843	5 662	11 241
<b>2010-11</b>							
September	17 631	8 634	15 992	36 355	16 391	5 511	11 284
December	17 586	9 083	15 609	38 466	17 190	5 808	11 231
March	18 019	8 400	16 148	39 584	16 885	6 099	11 295
June	18 283	7 979	16 522	40 546	16 522	6 146	11 640
<b>2011-12</b>							
September	18 324	7 882	16 408	41 416	16 308	6 164	11 892
TREND							
<b>2009-10</b>							
September	17 039	10 118	15 260	32 826	14 654	5 699	11 217
December	17 168	9 704	15 730	33 471	15 043	5 629	11 310
March	17 431	9 277	16 066	34 402	15 444	5 543	11 353
June	17 567	9 007	16 046	35 521	15 920	5 518	11 348
<b>2010-11</b>							
September	17 628	8 894	15 925	36 797	16 500	5 623	11 245
December	17 735	8 748	15 894	38 198	16 904	5 820	11 235
March	17 962	8 461	16 086	39 490	16 874	6 009	11 382
June	18 205	8 114	16 346	40 572	16 617	6 147	11 601
<b>2011-12</b>							
September	18 377	7 765	16 574	41 457	16 291	6 197	11 850

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

## SALES OF GOODS AND SERVICES BY STATE(a), Current prices

	<i>New South Wales</i>	<i>Victoria</i>	<i>Queensland</i>	<i>South Australia</i>	<i>Western Australia</i>	<i>Tasmania</i>	<i>Northern Territory</i>	<i>Australian Capital Territory</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2009–10</b>								
September	160 402	125 893	104 830	33 851	73 430	7 944	6 105	6 741
December	168 927	132 373	106 355	36 122	79 495	8 673	6 316	6 758
March	153 849	124 389	94 149	33 676	78 957	8 655	5 569	6 313
June	164 361	131 880	106 003	35 156	83 509	8 489	6 173	6 935
<b>2010–11</b>								
September	166 894	132 662	107 249	33 966	84 005	^ 8 503	6 667	^ 6 907
December	173 801	140 549	107 341	36 060	88 135	8 850	6 670	6 916
March	160 312	129 065	98 335	32 952	84 852	8 711	5 680	6 778
June	172 636	138 749	110 243	34 582	91 442	8 857	6 003	7 631
<b>2011–12</b>								
September	178 529	138 038	116 242	35 209	94 933	8 664	6 592	7 516
SEASONALLY ADJUSTED								
<b>2009–10</b>								
September	158 799	125 356	101 871	34 022	73 065	8 045	5 861	6 672
December	161 630	126 863	101 715	34 986	76 710	8 379	6 011	6 676
March	162 570	131 358	101 789	34 844	82 391	8 767	6 059	6 721
June	164 743	131 114	106 074	34 942	83 468	8 564	6 266	6 680
<b>2010–11</b>								
September	164 982	132 160	103 995	34 142	83 589	8 630	6 382	6 828
December	166 415	134 777	102 732	34 922	85 066	8 549	6 346	6 853
March	169 400	136 183	106 419	34 087	88 522	8 807	6 169	7 202
June	173 080	137 943	110 308	34 387	91 403	8 941	6 112	7 350
<b>2011–12</b>								
September	176 393	137 570	112 585	35 385	94 461	8 800	6 301	7 429
TREND								
<b>2009–10</b>								
September	158 746	125 701	101 176	34 102	73 786	8 142	5 898	6 752
December	160 928	127 445	101 503	34 647	77 063	8 387	5 944	6 676
March	162 991	129 862	103 124	34 906	82 363	8 588	6 105	6 679
June	164 166	131 499	103 979	34 784	(b) 81 817	8 647	6 258	6 715
<b>2010–11</b>								
September	165 172	132 782	104 011	34 580	84 133	8 602	6 343	6 786
December	166 804	134 429	104 304	34 395	85 805	8 645	6 305	6 941
March	169 544	136 211	106 361	34 405	88 277	8 766	6 218	7 141
June	172 886	137 392	109 617	34 627	91 379	8 852	6 184	7 322
<b>2011–12</b>								
September	176 321	138 105	112 994	34 934	94 462	8 898	6 203	7 477

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

(a) State sales data should be used with caution. See paragraph 13 of the Technical Note.

(b) Break in series between this quarter and preceding quarter.



# SALES OF GOODS AND SERVICES BY STATE(a), Current prices - Percentage change from previous quarter

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(b)	Northern Territory(b)	Australian Capital Territory(b)
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2009-10</b>								
September	2.8	0.5	3.4	0.8	-0.8	-2.3	4.2	-6.3
December	5.3	5.1	1.5	6.7	8.3	9.2	3.5	0.2
March	-8.9	-6.0	-11.5	-6.8	-0.7	-0.2	-11.8	-6.6
June	6.8	6.0	12.6	4.4	5.8	-1.9	10.9	9.8
<b>2010-11</b>								
September	1.5	0.6	1.2	-3.4	0.6	0.2	8.0	-0.4
December	4.1	5.9	0.1	6.2	4.9	4.1	0.1	0.1
March	-7.8	-8.2	-8.4	-8.6	-3.7	-1.6	-14.8	-2.0
June	7.7	7.5	12.1	4.9	7.8	1.7	5.7	12.6
<b>2011-12</b>								
September	3.4	-0.5	5.4	1.8	3.8	-2.2	9.8	-1.5
SEASONALLY ADJUSTED								
<b>2009-10</b>								
September	1.5	0.7	0.4	1.9	-1.3	-2.0	-0.7	-3.6
December	1.8	1.2	-0.2	2.8	5.0	4.1	2.6	0.1
March	0.6	3.5	0.1	-0.4	7.4	4.6	0.8	0.7
June	1.3	-0.2	4.2	0.3	1.3	-2.3	3.4	-0.6
<b>2010-11</b>								
September	0.1	0.8	-2.0	-2.3	0.1	0.8	1.9	2.2
December	0.9	2.0	-1.2	2.3	1.8	-0.9	-0.6	0.4
March	1.8	1.0	3.6	-2.4	4.1	3.0	-2.8	5.1
June	2.2	1.3	3.7	0.9	3.3	1.5	-0.9	2.1
<b>2011-12</b>								
September	1.9	-0.3	2.1	2.9	3.3	-1.6	3.1	1.1
TREND								
<b>2009-10</b>								
September	0.7	0.2	-2.3	0.7	-1.0	-0.3	-2.4	-1.5
December	1.4	1.4	0.3	1.6	4.4	3.0	0.8	-1.1
March	1.3	1.9	1.6	0.7	6.9	2.4	2.7	0.1
June	0.7	1.3	0.8	-0.3	(c)na	0.7	2.5	0.5
<b>2010-11</b>								
September	0.6	1.0	0.0	-0.6	2.8	-0.5	1.4	1.1
December	1.0	1.2	0.3	-0.5	2.0	0.5	-0.6	2.3
March	1.6	1.3	2.0	0.0	2.9	1.4	-1.4	2.9
June	2.0	0.9	3.1	0.6	3.5	1.0	-0.5	2.5
<b>2011-12</b>								
September	2.0	0.5	3.1	0.9	3.4	0.5	0.3	2.1

na not available

(a) State sales data should be used with caution. See paragraph 13 of the Technical Note.

(b) The relative standard error on the movement estimates for these states are significantly higher than those for the larger states, and the quarterly movement estimates should be used with caution.

(c) Break in series between this quarter and preceding quarter.

## COMPANY PROFITS BEFORE INCOME TAX, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2009-10</b>								
September	10 011	4 901	1 328	^ 3 302	3 491	2 545	^ 728	^ 1 722
December	10 349	5 589	919	3 690	5 070	4 286	1 057	2 230
March	10 453	5 261	948	^ 2 716	3 495	2 269	^ 721	1 677
June	19 076	5 761	1 114	4 588	2 938	2 547	^ 503	1 746
<b>2010-11</b>								
September	20 880	6 497	1 231	^ 3 349	4 330	2 624	811	2 615
December	18 666	4 901	914	^ 3 140	4 762	4 304	1 001	3 033
March	16 444	4 422	679	^ 2 299	3 788	2 315	723	2 080
June	20 573	4 524	1 213	^ 2 982	4 028	2 848	^ 597	2 747
<b>2011-12</b>								
September	23 150	3 299	1 812	^ 3 745	5 326	2 650	^ 948	2 795
SEASONALLY ADJUSTED								
<b>2009-10</b>								
September	9 607	4 382	994	3 153	3 268	2 844	645	1 727
December	10 717	5 438	1 243	3 326	4 615	2 911	895	1 742
March	10 820	6 162	1 065	3 412	3 994	2 940	774	1 944
June	18 678	5 732	1 077	4 399	3 135	2 905	701	2 024
<b>2010-11</b>								
September	19 897	5 823	927	3 124	4 086	2 990	726	2 615
December	19 339	4 795	1 207	2 919	4 296	2 929	831	2 375
March	16 985	5 165	780	2 849	4 303	3 004	776	2 435
June	20 458	4 497	1 156	2 842	4 241	3 197	801	3 160
<b>2011-12</b>								
September	21 738	2 952	1 374	3 480	5 057	3 052	863	2 791
TREND								
<b>2009-10</b>								
September	10 596	4 517	1 117	2 947	3 929	3 053	745	1 688
December	10 422	5 453	1 123	3 299	3 995	2 928	785	1 778
March	10 906	5 900	1 097	3 738	3 872	2 890	778	1 931
June	(a) 18 756	5 925	1 069	3 749	3 745	2 940	748	2 171
<b>2010-11</b>								
September	19 282	5 576	1 021	3 444	3 835	2 937	741	2 340
December	19 327	5 271	987	2 979	4 138	2 975	776	2 489
March	19 521	4 852	1 016	2 831	4 346	3 038	801	2 676
June	20 269	4 211	1 123	3 017	4 504	3 092	817	2 824
<b>2011-12</b>								
September	21 103	3 497	1 240	3 213	4 714	3 124	832	2 876

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

(a) Break in series between this quarter and preceding quarter.

COMPANY PROFITS BEFORE INCOME TAX, Current prices *continued*

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2009-10</b>								
September	2 263	4 182	3 200	^ 1 242	^ 491	708	^ 794	40 909
December	2 547	^ 1 844	*1 395	^ 477	^ 756	742	^ 1 065	42 016
March	2 175	2 144	2 852	^ 1 743	*338	596	^ 881	38 270
June	2 461	*-416	2 555	^ 2 653	*312	667	^ 543	47 049
<b>2010-11</b>								
September	2 083	3 309	2 874	2 227	^ 644	730	1 041	55 243
December	2 482	^ 4 277	3 720	^ 1 691	*838	671	^ 906	55 304
March	2 160	2 286	2 090	*335	**196	780	^ 898	41 495
June	2 200	*868	3 348	**42	**136	706	^ 534	47 073
<b>2011-12</b>								
September	2 082	-2 327	2 695	^ 1 872	**209	909	^ 753	49 920
SEASONALLY ADJUSTED								
<b>2009-10</b>								
September	2 393	4 182	3 290	979	393	670	736	39 262
December	2 235	1 844	1 114	264	658	686	1 044	38 731
March	2 263	2 144	2 899	2 185	452	648	920	42 622
June	2 544	-416	2 699	2 709	407	711	593	47 898
<b>2010-11</b>								
September	2 225	3 309	2 979	1 922	534	686	971	52 813
December	2 169	4 277	3 419	1 506	729	618	886	52 296
March	2 255	2 286	2 137	762	317	835	933	45 820
June	2 271	868	3 496	124	-33	747	597	48 421
<b>2011-12</b>								
September	2 229	-2 327	2 810	1 525	93	865	674	47 175
TREND								
<b>2009-10</b>								
September	2 343	3 606	2 073	533	384	681	735	38 949
December	2 343	2 579	2 246	1 072	528	678	755	39 984
March	2 334	1 318	2 403	(b) 1 837	508	680	802	40 993
June	2 353	1 410	2 787	2 326	497	673	866	(b) 50 016
<b>2010-11</b>								
September	2 303	2 600	3 051	2 181	562	676	933	51 483
December	2 229	3 445	2 941	1 358	540	699	925	51 081
March	2 219	2 552	2 919	813	347	745	830	49 507
June	2 250	468	2 922	708	126	801	718	47 852
<b>2011-12</b>								
September	2 256	-1 328	2 970	885	-23	850	623	46 833
^ estimate has a relative standard error of 10% to less than 25% and should be used with caution * estimate has a relative standard error of 25% to 50% and should be used with caution ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use (a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry (b) Break in series between this quarter and preceding quarter.								

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2009-10</b>								
September	-21.7	20.0	14.5	36.5	-7.1	-12.9	38.6	27.9
December	3.4	14.0	-30.8	11.7	45.3	68.4	45.1	29.5
March	1.0	-5.9	3.2	-26.4	-31.1	-47.1	-31.8	-24.8
June	82.5	9.5	17.5	68.9	-16.0	12.3	-30.2	4.1
<b>2010-11</b>								
September	9.5	12.8	10.5	-27.0	47.4	3.0	61.2	49.7
December	-10.6	-24.6	-25.8	-6.2	10.0	64.0	23.4	16.0
March	-11.9	-9.8	-25.7	-26.8	-20.4	-46.2	-27.8	-31.4
June	25.1	2.3	78.7	29.7	6.3	23.0	-17.5	32.1
<b>2011-12</b>								
September	12.5	-27.1	49.4	25.6	32.2	-6.9	58.9	1.7
SEASONALLY ADJUSTED								
<b>2009-10</b>								
September	-23.0	6.8	-11.6	36.1	-17.0	-17.2	-9.6	9.2
December	11.6	24.1	25.0	5.5	41.2	2.4	38.8	0.9
March	1.0	13.3	-14.3	2.6	-13.4	1.0	-13.5	11.6
June	72.6	-7.0	1.2	28.9	-21.5	-1.2	-9.5	4.1
<b>2010-11</b>								
September	6.5	1.6	-14.0	-29.0	30.3	2.9	3.6	29.2
December	-2.8	-17.7	30.2	-6.6	5.2	-2.0	14.5	-9.2
March	-12.2	7.7	-35.4	-2.4	0.2	2.5	-6.7	2.5
June	20.5	-12.9	48.3	-0.3	-1.4	6.4	3.2	29.8
<b>2011-12</b>								
September	6.3	-34.4	18.9	22.5	19.2	-4.5	7.7	-11.7
TREND								
<b>2009-10</b>								
September	-6.2	31.3	0.0	1.3	7.5	-1.9	7.5	9.1
December	-1.6	20.7	0.5	11.9	1.7	-4.1	5.3	5.3
March	4.6	8.2	-2.3	13.3	-3.1	-1.3	-0.9	8.6
June	(a)na	0.4	-2.5	0.3	-3.3	1.7	-3.9	12.5
<b>2010-11</b>								
September	2.8	-5.9	-4.5	-8.1	2.4	-0.1	-0.9	7.8
December	0.2	-5.5	-3.3	-13.5	7.9	1.3	4.7	6.4
March	1.0	-8.0	2.9	-5.0	5.0	2.1	3.2	7.5
June	3.8	-13.2	10.5	6.6	3.6	1.8	2.0	5.6
<b>2011-12</b>								
September	4.1	-16.9	10.4	6.5	4.6	1.0	1.9	1.8
na not available (a) Break in series between this quarter and preceding quarter.								

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2009-10</b>								
September	-6.0	40.7	160.7	314.0	2 691.7	8.3	15.6	9.9
December	12.5	-55.9	-56.4	-61.6	54.0	4.7	34.0	2.7
March	-14.6	16.2	104.5	265.8	-55.3	-19.7	-17.3	-8.9
June	13.2	-119.4	-10.4	52.2	-7.8	11.9	-38.3	22.9
<b>2010-11</b>								
September	-15.4	896.3	12.5	-16.1	106.6	9.5	91.7	17.4
December	19.1	29.3	29.4	-24.1	30.2	-8.1	-13.0	0.1
March	-13.0	-46.6	-43.8	-80.2	-76.6	16.2	-0.9	-25.0
June	1.9	-62.1	60.2	-87.5	-169.5	-9.4	-40.5	13.4
<b>2011-12</b>								
September	-5.4	-368.2	-19.5	4 382.9	253.7	28.7	41.0	6.0
SEASONALLY ADJUSTED								
<b>2009-10</b>								
September	-4.7	40.7	141.3	199.1	594.2	-4.5	2.2	2.4
December	-6.6	-55.9	-66.1	-73.1	67.5	2.5	41.8	-1.4
March	1.3	16.2	160.2	728.0	-31.3	-5.6	-11.9	10.0
June	12.4	-119.4	-6.9	24.0	-10.0	9.7	-35.5	12.4
<b>2010-11</b>								
September	-12.6	896.3	10.4	-29.0	31.1	-3.4	63.6	10.3
December	-2.5	29.3	14.8	-21.6	36.5	-10.0	-8.7	-1.0
March	4.0	-46.6	-37.5	-49.4	-56.5	35.2	5.3	-12.4
June	0.7	-62.1	63.6	-83.8	-110.4	-10.6	-36.0	5.7
<b>2011-12</b>								
September	-1.9	-368.2	-19.6	1 134.5	382.5	15.9	12.8	-2.6
TREND								
<b>2009-10</b>								
September	1.9	79.5	9.8	23.8	491.6	2.7	3.5	8.7
December	0.0	-28.5	8.4	100.9	37.5	-0.5	2.7	2.7
March	-0.4	-48.9	7.0	(b)na	-3.9	0.2	6.3	2.5
June	0.8	6.9	16.0	26.6	-2.0	-0.9	7.9	(b)na
<b>2010-11</b>								
September	-2.1	84.4	9.5	-6.2	13.1	0.5	7.8	2.9
December	-3.2	32.5	-3.6	-37.7	-3.9	3.3	-0.9	-0.8
March	-0.4	-25.9	-0.8	-40.2	-35.7	6.6	-10.2	-3.1
June	1.4	-81.6	0.1	-12.9	-63.6	7.6	-13.5	-3.3
<b>2011-12</b>								
September	0.3	-383.5	1.6	25.0	-118.3	6.1	-13.2	-2.1
na not available (b) Break in series between this quarter and preceding quarter.								
(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry								

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2009-10</b>								
September	14 415	7 441	2 511	3 969	4 116	3 218	1 158	3 382
December	14 175	8 262	2 027	4 610	5 953	5 078	1 518	4 085
March	14 948	8 050	2 032	2 924	4 349	2 908	1 173	3 491
June	24 390	8 831	2 291	4 966	4 006	3 290	1 089	3 617
<b>2010-11</b>								
September	25 267	8 547	2 442	^ 3 624	5 001	3 349	1 276	4 424
December	23 116	8 054	2 136	3 760	5 454	5 068	1 464	4 911
March	19 882	7 088	1 916	^ 2 832	4 577	3 004	1 215	4 160
June	24 587	7 513	2 507	3 653	4 653	3 616	1 131	5 003
<b>2011-12</b>								
September	27 263	7 515	3 055	^ 4 424	5 895	3 448	1 435	4 805
SEASONALLY ADJUSTED								
<b>2009-10</b>								
September	13 824	7 116	2 229	3 946	3 886	3 513	1 075	3 406
December	13 805	7 851	2 261	4 060	5 305	3 649	1 345	3 595
March	16 004	9 020	2 171	3 542	4 764	3 632	1 246	3 860
June	24 703	8 780	2 219	4 838	4 472	3 652	1 278	3 740
<b>2010-11</b>								
September	24 181	8 204	2 163	3 581	4 699	3 707	1 192	4 475
December	22 336	7 595	2 370	3 295	4 817	3 616	1 286	4 296
March	21 309	7 937	2 044	3 455	5 155	3 769	1 290	4 611
June	24 826	7 449	2 429	3 556	5 080	3 962	1 324	5 156
<b>2011-12</b>								
September	26 060	7 223	2 707	4 329	5 521	3 846	1 346	4 858
TREND								
<b>2009-10</b>								
September	14 010	7 074	2 264	3 670	4 557	3 724	1 192	3 523
December	14 355	8 049	2 224	3 894	4 726	3 625	1 240	3 607
March	15 805	8 675	2 197	4 146	4 781	3 618	1 272	3 748
June	(a) 23 877	8 704	2 209	4 086	4 688	3 661	1 259	3 984
<b>2010-11</b>								
September	23 874	8 291	2 212	3 830	4 640	3 652	1 237	4 190
December	23 156	7 873	2 200	3 457	4 838	3 695	1 260	4 451
March	23 410	7 675	2 256	3 403	5 051	3 779	1 294	4 699
June	24 541	7 501	2 403	3 730	5 231	3 863	1 324	4 890
<b>2011-12</b>								
September	25 872	7 318	2 598	4 011	5 362	3 918	1 339	5 034
^ estimate has a relative standard error of 10% to less than 25% and should be used with caution           (a) Break in series between this quarter and preceding quarter.								

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2009-10</b>								
September	4 627	^ 1 032	4 221	^ 2 030	870	896	^ 735	54 620
December	4 949	*433	4 213	2 048	^ 862	966	^ 1 096	60 276
March	4 664	^ 678	3 460	^ 2 044	^ 571	802	^ 946	53 042
June	5 188	^ 954	3 523	^ 2 223	*482	896	^ 701	66 447
<b>2010-11</b>								
September	4 528	*574	3 689	2 234	^ 813	933	^ 896	67 597
December	5 101	^ 1 822	4 034	^ 2 122	^ 1 010	890	^ 951	69 893
March	4 492	^ 821	3 224	^ 1 915	**427	987	^ 941	57 481
June	4 851	1 190	3 754	^ 2 707	**98	916	^ 624	66 803
<b>2011-12</b>								
September	4 481	^ 1 195	4 239	^ 3 166	^ 635	1 108	^ 947	73 613
SEASONALLY ADJUSTED								
<b>2009-10</b>								
September	4 824	1 022	4 087	1 833	711	862	714	53 049
December	4 556	684	3 808	1 988	804	907	1 066	55 685
March	4 859	737	3 790	2 296	699	872	949	58 441
June	5 203	647	3 743	2 240	584	924	755	67 778
<b>2010-11</b>								
September	4 753	560	3 570	2 040	639	896	874	65 533
December	4 671	2 080	3 606	2 054	943	827	915	64 708
March	4 702	865	3 545	2 161	558	1 055	939	63 394
June	4 825	876	3 996	2 724	210	947	684	68 044
<b>2011-12</b>								
September	4 722	1 192	4 087	2 976	444	1 073	924	71 310
TREND								
<b>2009-10</b>								
September	4 706	1 031	3 880	(b) 1 832	621	877	845	53 521
December	4 745	797	3 887	2 031	759	890	923	55 725
March	4 881	662	3 804	2 198	703	901	921	58 291
June	4 952	621	3 693	2 200	662	890	866	(b) 66 579
<b>2010-11</b>								
September	4 871	643	3 604	2 088	726	888	859	65 967
December	4 730	703	3 569	2 063	720	910	885	65 054
March	4 708	831	3 690	2 288	578	955	867	65 880
June	4 753	970	3 886	2 621	405	1 009	833	68 051
<b>2011-12</b>								
September	4 768	1 091	4 054	2 922	279	1 056	827	70 600

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

\* estimate has a relative standard error of 25% to 50% and should be used with caution

\*\* estimate has a relative standard error greater than 50% and is considered too unreliable for general use

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

(b) Break in series between this quarter and preceding quarter.

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2009-10</b>								
September	-3.6	12.8	6.5	28.0	-6.7	-9.7	13.6	-0.9
December	-1.7	11.0	-19.3	16.2	44.7	57.8	31.1	20.8
March	5.5	-2.6	0.3	-36.6	-26.9	-42.7	-22.7	-14.5
June	63.2	9.7	12.7	69.8	-7.9	13.1	-7.1	3.6
<b>2010-11</b>								
September	3.6	-3.2	6.6	-27.0	24.8	1.8	17.1	22.3
December	-8.5	-5.8	-12.6	3.8	9.1	51.3	14.7	11.0
March	-14.0	-12.0	-10.3	-24.7	-16.1	-40.7	-17.0	-15.3
June	23.7	6.0	30.8	29.0	1.7	20.4	-6.9	20.3
<b>2011-12</b>								
September	10.9	0.0	21.9	21.1	26.7	-4.6	26.9	-4.0
SEASONALLY ADJUSTED								
<b>2009-10</b>								
September	-8.4	8.5	-1.6	30.9	-17.7	-12.8	-10.1	-4.4
December	-0.1	10.3	1.4	2.9	36.5	3.9	25.0	5.5
March	15.9	14.9	-4.0	-12.8	-10.2	-0.5	-7.4	7.4
June	54.4	-2.7	2.2	36.6	-6.1	0.5	2.6	-3.1
<b>2010-11</b>								
September	-2.1	-6.6	-2.5	-26.0	5.1	1.5	-6.8	19.6
December	-7.6	-7.4	9.6	-8.0	2.5	-2.4	7.9	-4.0
March	-4.6	4.5	-13.7	4.8	7.0	4.2	0.3	7.3
June	16.5	-6.1	18.8	2.9	-1.5	5.1	2.6	11.8
<b>2011-12</b>								
September	5.0	-3.0	11.5	21.7	8.7	-2.9	1.7	-5.8
TREND								
<b>2009-10</b>								
September	-7.8	10.9	-0.6	3.0	3.4	-1.2	1.9	5.7
December	2.5	13.8	-1.8	6.1	3.7	-2.7	4.0	2.4
March	10.1	7.8	-1.2	6.5	1.2	-0.2	2.5	3.9
June	(a)na	0.3	0.6	-1.5	-1.9	1.2	-1.0	6.3
<b>2010-11</b>								
September	0.0	-4.7	0.1	-6.3	-1.0	-0.3	-1.7	5.2
December	-3.0	-5.0	-0.6	-9.7	4.3	1.2	1.9	6.2
March	1.1	-2.5	2.5	-1.6	4.4	2.3	2.7	5.6
June	4.8	-2.3	6.6	9.6	3.6	2.2	2.4	4.1
<b>2011-12</b>								
September	5.4	-2.4	8.1	7.5	2.5	1.4	1.1	2.9
na not available								
(a) Break in series between this quarter and preceding quarter.								



	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2009-10</b>								
September	-1.8	-38.4	21.2	178.2	301.7	7.4	1.5	5.5
December	6.9	-58.1	-0.2	0.9	-1.0	7.8	49.1	10.4
March	-5.8	56.6	-17.9	-0.2	-33.7	-17.0	-13.6	-12.0
June	11.2	40.7	1.8	8.8	-15.7	11.7	-25.9	25.3
<b>2010-11</b>								
September	-12.7	-39.9	4.7	0.5	68.7	4.1	27.8	1.7
December	12.7	217.4	9.4	-5.0	24.2	-4.6	6.2	3.4
March	-11.9	-54.9	-20.1	-9.8	-57.7	10.9	-1.1	-17.8
June	8.0	45.0	16.4	41.4	-77.1	-7.2	-33.7	16.2
<b>2011-12</b>								
September	-7.6	0.4	12.9	17.0	550.3	21.0	51.9	10.2
SEASONALLY ADJUSTED								
<b>2009-10</b>								
September	1.7	-26.5	11.3	148.6	135.2	-1.3	-7.1	0.2
December	-5.6	-33.1	-6.8	8.4	13.2	5.2	49.4	5.0
March	6.7	7.8	-0.5	15.5	-13.0	-3.8	-11.0	5.0
June	7.1	-12.3	-1.2	-2.4	-16.5	6.0	-20.5	16.0
<b>2010-11</b>								
September	-8.7	-13.3	-4.6	-8.9	9.3	-3.0	15.8	-3.3
December	-1.7	271.2	1.0	0.7	47.7	-7.8	4.6	-1.3
March	0.7	-58.4	-1.7	5.2	-40.9	27.6	2.7	-2.0
June	2.6	1.2	12.7	26.1	-62.3	-10.2	-27.1	7.3
<b>2011-12</b>								
September	-2.1	36.1	2.3	9.3	111.3	13.3	35.1	4.8
TREND								
<b>2009-10</b>								
September	-1.4	-20.6	1.2	(b) na	95.1	3.3	12.8	0.7
December	0.8	-22.7	0.2	10.9	22.2	1.5	9.2	4.1
March	2.9	-16.9	-2.1	8.2	-7.5	1.2	-0.2	4.6
June	1.5	-6.2	-2.9	0.1	-5.7	-1.2	-5.9	(b) na
<b>2010-11</b>								
September	-1.6	3.6	-2.4	-5.1	9.7	-0.2	-0.8	-0.9
December	-2.9	9.3	-1.0	-1.2	-0.9	2.4	3.0	-1.4
March	-0.5	18.1	3.4	10.9	-19.7	5.0	-2.0	1.3
June	1.0	16.7	5.3	14.5	-30.0	5.6	-4.0	3.3
<b>2011-12</b>								
September	0.3	12.5	4.3	11.5	-31.1	4.6	-0.7	3.7
na not available (b) Break in series between this quarter and preceding quarter.								
(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry								

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2009-10</b>								
September	*54	^ 855	*79	^ 1 300	^ 692	^ 1 344	^ 777	^ 674
December	^ 117	^ 893	^ 69	^ 2 049	^ 1 026	1 494	^ 952	^ 689
March	^ 155	^ 896	^ 64	^ 1 114	^ 750	^ 998	650	^ 425
June	213	^ 944	^ 63	^ 1 971	^ 399	^ 949	711	^ 404
<b>2010-11</b>								
September	^ 279	^ 1 139	*21	^ 2 016	^ 811	1 106	718	*369
December	^ 246	^ 873	^ 66	^ 2 003	*932	1 244	855	^ 540
March	*192	^ 471	^ 98	^ 1 533	*399	1 029	^ 706	^ 418
June	*291	^ 686	^ 107	^ 1 692	^ 829	^ 889	612	^ 653
<b>2011-12</b>								
September	*156	^ 634	^ 91	^ 1 904	^ 902	1 092	^ 801	^ 584
SEASONALLY ADJUSTED								
<b>2009-10</b>								
September	56	773	61	1 217	682	1 319	773	645
December	129	849	81	1 854	831	1 270	851	596
March	152	1 064	74	1 327	878	1 120	635	483
June	189	938	63	2 040	444	1 041	839	437
<b>2010-11</b>								
September	306	1 031	16	1 931	803	1 080	713	357
December	263	836	79	1 802	747	1 059	758	462
March	185	560	109	1 749	475	1 158	693	479
June	260	678	108	1 763	919	976	723	702
<b>2011-12</b>								
September	174	575	72	1 821	893	1 061	795	570
TREND								
<b>2009-10</b>								
September	85	829	71	1 226	726	1 303	758	560
December	106	891	71	1 490	793	1 256	772	578
March	157	970	73	1 724	745	1 143	762	511
June	218	1 023	74	1 839	702	1 067	751	423
<b>2010-11</b>								
September	260	952	80	1 893	658	1 064	749	392
December	278	811	93	1 862	660	1 085	734	441
March	260	686	100	1 768	706	1 079	717	530
June	230	607	97	1 769	776	1 054	738	601
<b>2011-12</b>								
September	205	582	89	1 792	877	1 033	762	635
^ estimate has a relative standard error of 10% to less than 25% and should be used with caution <span style="margin-left: 100px;">* estimate has a relative standard error of 25% to 50% and should be used with caution</span>								

	Information media and telecom.	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
<b>2009-10</b>								
September	**118	**22	^ 2 872	^ 1 330	*195	**13	^ 480	10 806
December	**_3	*117	^ 2 259	^ 1 534	*222	^ 151	^ 571	12 141
March	*8	**15	^ 2 620	^ 1 272	*192	^ 88	^ 577	9 824
June	*13	**55	2 525	^ 883	*148	*54	^ 399	9 730
<b>2010-11</b>								
September	**16	**28	^ 2 903	^ 927	*152	**7	^ 588	11 081
December	**1	*157	^ 3 197	*712	^ 315	^ 70	^ 499	11 710
March	*10	**47	3 089	^ 928	^ 101	^ 106	^ 566	9 692
June	*20	**24	2 821	^ 706	^ 110	^ 89	^ 404	9 931
<b>2011-12</b>								
September	*27	**70	3 180	^ 1 002	*120	^ 63	^ 694	11 320
SEASONALLY ADJUSTED								
<b>2009-10</b>								
September	118	22	2 804	1 202	184	12	448	10 318
December	-3	117	2 109	1 481	213	157	558	11 093
March	8	15	2 724	1 298	212	67	560	10 620
June	13	55	2 655	1 035	150	65	464	10 428
<b>2010-11</b>								
September	16	28	2 815	808	138	14	541	10 597
December	1	157	3 048	660	306	74	489	10 741
March	10	47	3 193	940	121	82	540	10 341
June	20	24	2 960	864	114	100	483	10 696
<b>2011-12</b>								
September	27	70	3 079	889	103	74	630	10 832
TREND								
<b>2009-10</b>								
September	108	65	2 563	(b) 1 322	149	70	424	10 259
December	5	59	2 514	1 349	205	89	504	10 682
March	8	46	2 512	1 280	196	86	550	10 763
June	11	47	2 673	1 045	177	59	518	10 628
<b>2010-11</b>								
September	11	69	2 886	825	191	40	507	10 576
December	8	86	3 011	769	200	60	505	10 603
March	11	71	3 085	825	173	81	516	10 608
June	18	52	3 075	883	124	90	539	10 653
<b>2011-12</b>								
September	25	43	3 044	920	75	85	575	10 742

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\* estimate has a relative standard error of 25% to 50% and should be used with caution

\*\* estimate has a relative standard error greater than 50% and is considered too unreliable for general use

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

(b) Break in series between this quarter and preceding quarter.

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Construction</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>	<i>Transport, postal and warehousing</i>
	%	%	%	%	%	%	%	%

## ORIGINAL

## 2009-10

September	-39.8	-0.9	18.5	76.0	28.8	12.9	34.6	87.9
December	114.8	4.5	-12.9	57.6	48.4	11.1	22.5	2.3
March	32.6	0.3	-7.0	-45.6	-27.0	-33.2	-31.7	-38.4
June	37.6	5.3	-2.7	76.9	-46.8	-4.9	9.3	-5.0

## 2010-11

September	31.0	20.7	-66.8	2.3	103.6	16.6	1.0	-8.7
December	-11.8	-23.3	220.3	-0.7	14.9	12.5	19.0	46.6
March	-22.1	-46.1	47.2	-23.5	-57.2	-17.3	-17.4	-22.7
June	51.4	45.7	9.4	10.4	107.8	-13.6	-13.2	56.3

## 2011-12

September	-46.4	-7.5	-15.0	12.6	8.8	22.9	30.8	-10.6
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## SEASONALLY ADJUSTED

## 2009-10

September	-28.9	-11.3	-10.8	52.3	12.8	1.3	14.5	64.8
December	128.7	9.9	32.7	52.3	21.8	-3.7	10.0	-7.7
March	18.2	25.3	-8.0	-28.4	5.7	-11.8	-25.3	-18.9
June	23.9	-11.9	-14.6	53.7	-49.4	-7.1	32.1	-9.6

## 2010-11

September	61.9	10.0	-74.5	-5.4	80.9	3.7	-15.1	-18.3
December	-14.0	-19.0	390.3	-6.7	-7.0	-1.9	6.4	29.6
March	-29.8	-33.0	38.2	-2.9	-36.4	9.4	-8.6	3.6
June	40.9	21.0	-1.0	0.8	93.4	-15.7	4.3	46.5

## 2011-12

September	-33.0	-15.3	-33.6	3.3	-2.8	8.6	10.0	-18.8
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## TREND

## 2009-10

September	8.4	4.7	7.9	11.6	30.0	5.9	5.8	14.4
December	25.0	7.5	-0.1	21.5	9.3	-3.6	2.0	3.1
March	48.1	8.8	3.3	15.7	-6.1	-9.0	-1.4	-11.5
June	38.3	5.5	1.6	6.7	-5.8	-6.7	-1.4	-17.3

## 2010-11

September	19.3	-6.9	7.0	2.9	-6.2	-0.3	-0.2	-7.4
December	7.3	-14.8	17.3	-1.6	0.3	1.9	-2.1	12.7
March	-6.5	-15.4	7.5	-5.1	7.1	-0.6	-2.2	20.0
June	-11.5	-11.6	-3.2	0.1	9.9	-2.3	2.8	13.4

## 2011-12

September	-11.1	-4.0	-7.9	1.3	12.9	-2.0	3.3	5.8
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	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2009-10</b>								
September	14.2	-73.3	8.2	480.9	1 189.4	-76.2	200.0	40.6
December	-102.1	423.6	-21.4	15.3	13.8	1 090.6	19.0	12.4
March	420.3	-87.2	16.0	-17.0	-13.8	-42.1	1.1	-19.1
June	63.1	268.7	-3.6	-30.6	-22.9	-38.3	-30.9	-1.0
<b>2010-11</b>								
September	19.1	-49.1	15.0	5.0	2.7	-87.6	47.2	13.9
December	-93.9	457.4	10.1	-23.2	107.9	936.4	-15.1	5.7
March	940.8	-70.3	-3.4	30.4	-67.9	52.6	13.5	-17.2
June	103.6	-49.0	-8.7	-24.0	8.8	-16.5	-28.6	2.5
<b>2011-12</b>								
September	31.9	194.9	12.7	42.1	8.6	-28.5	71.7	14.0
SEASONALLY ADJUSTED								
<b>2009-10</b>								
September	14.2	-73.3	1.5	223.8	1 113.6	-80.9	151.8	23.7
December	-102.1	423.6	-24.8	23.2	15.4	1 164.5	24.6	7.5
March	420.3	-87.2	29.2	-12.4	-0.4	-57.4	0.3	-4.3
June	63.1	268.7	-2.6	-20.3	-29.4	-2.4	-17.2	-1.8
<b>2010-11</b>								
September	19.1	-49.1	6.0	-21.9	-7.6	-79.2	16.8	1.6
December	-93.9	457.4	8.3	-18.3	121.8	444.4	-9.7	1.4
March	940.8	-70.3	4.8	42.5	-60.5	11.3	10.3	-3.7
June	103.6	-49.0	-7.3	-8.1	-5.4	22.1	-10.4	3.4
<b>2011-12</b>								
September	31.9	194.9	4.0	2.9	-9.8	-26.5	30.3	1.3
TREND								
<b>2009-10</b>								
September	1.1	-13.4	-1.2	(b)na	375.3	13.5	23.5	18.5
December	-95.6	-8.1	-1.9	2.0	37.3	26.9	19.0	4.1
March	71.0	-23.1	-0.1	-5.1	-4.3	-3.4	9.1	0.8
June	34.7	3.8	6.4	-18.3	-9.6	-32.1	-5.8	-1.3
<b>2010-11</b>								
September	-3.5	45.6	8.0	-21.1	8.0	-31.5	-2.2	-0.5
December	-26.3	24.7	4.3	-6.8	4.3	49.7	-0.3	0.3
March	37.4	-17.4	2.5	7.3	-13.5	34.9	2.1	0.0
June	67.8	-27.3	-0.3	7.0	-27.9	11.4	4.5	0.4
<b>2011-12</b>								
September	37.4	-17.6	-1.0	4.3	-39.8	-5.6	6.7	0.8
na not available (b) Break in series between this quarter and preceding quarter.								
(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry								

## ORIGINAL

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2009-10</b>								
September	14 469	8 295	2 590	5 269	4 807	4 562	1 935	4 056
December	14 292	9 155	2 096	6 659	6 980	6 572	2 470	4 774
March	15 103	8 946	2 097	4 038	5 099	3 906	1 823	3 916
June	24 604	9 774	2 354	6 936	4 404	4 239	1 800	4 020
<b>2010-11</b>								
September	25 546	9 686	2 463	5 640	5 812	4 456	1 994	4 793
December	23 363	8 927	2 202	5 763	6 386	6 313	2 318	5 451
March	20 074	7 559	2 014	^ 4 365	4 976	4 033	1 921	4 577
June	24 878	8 199	2 614	5 345	5 482	4 504	1 743	5 656
<b>2011-12</b>								
September	27 418	8 150	3 146	6 329	6 797	4 540	2 236	5 388

## SEASONALLY ADJUSTED

<b>2009-10</b>								
September	13 881	7 889	2 290	5 163	4 568	4 832	1 849	4 052
December	13 934	8 700	2 342	5 914	6 136	4 920	2 195	4 190
March	16 156	10 084	2 245	4 870	5 643	4 752	1 881	4 343
June	24 892	9 718	2 282	6 878	4 916	4 693	2 118	4 177
<b>2010-11</b>								
September	24 487	9 235	2 179	5 512	5 502	4 786	1 904	4 832
December	22 599	8 430	2 449	5 097	5 564	4 675	2 045	4 758
March	21 494	8 497	2 154	5 203	5 630	4 927	1 983	5 090
June	25 086	8 128	2 537	5 319	5 999	4 938	2 047	5 858
<b>2011-12</b>								
September	26 234	7 798	2 779	6 149	6 414	4 907	2 142	5 428

## TREND

<b>2009-10</b>								
September	14 095	7 903	2 334	4 896	5 282	5 027	1 950	4 083
December	14 461	8 940	2 295	5 384	5 519	4 881	2 013	4 184
March	15 962	9 644	2 270	5 870	5 526	4 761	2 033	4 260
June	(b) 24 094	9 727	2 284	5 925	5 390	4 728	2 009	4 407
<b>2010-11</b>								
September	24 133	9 243	2 292	5 723	5 298	4 716	1 986	4 582
December	23 435	8 684	2 293	5 319	5 498	4 780	1 994	4 893
March	23 671	8 362	2 356	5 171	5 757	4 858	2 011	5 229
June	24 771	8 108	2 501	5 499	6 008	4 917	2 062	5 490
<b>2011-12</b>								
September	26 076	7 900	2 688	5 803	6 239	4 951	2 100	5 669

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

(a) This is the sum of company and unincorporated gross operating profits.  
(b) Break in series between this quarter and preceding quarter.

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m

## ORIGINAL

<b>2009-10</b>								
September	4 745	^ 1 055	7 093	^ 3 360	1 066	909	1 214	65 427
December	4 946	*550	6 472	3 581	^ 1 084	1 118	1 666	72 417
March	4 672	^ 693	6 080	3 316	^ 763	890	1 524	62 866
June	5 201	^ 1 009	6 048	3 106	^ 629	950	1 100	76 177
<b>2010-11</b>								
September	4 544	*602	6 593	3 161	^ 964	939	1 484	78 678
December	5 102	^ 1 978	7 231	^ 2 833	^ 1 325	960	^ 1 450	81 603
March	4 502	^ 868	6 313	^ 2 843	*528	1 093	1 507	67 173
June	4 871	1 214	6 575	^ 3 413	**208	1 004	^ 1 028	76 735
<b>2011-12</b>								
September	4 508	^ 1 265	7 419	4 169	^ 755	1 171	1 641	84 933

## SEASONALLY ADJUSTED

<b>2009-10</b>								
September	4 942	1 045	6 891	3 035	895	874	1 161	63 367
December	4 554	801	5 918	3 469	1 017	1 064	1 624	66 778
March	4 867	752	6 515	3 594	911	939	1 509	69 061
June	5 216	702	6 398	3 275	734	990	1 218	78 206
<b>2010-11</b>								
September	4 768	589	6 385	2 847	777	910	1 416	76 130
December	4 672	2 237	6 654	2 714	1 250	900	1 404	75 448
March	4 712	912	6 738	3 101	679	1 137	1 479	73 736
June	4 846	899	6 956	3 587	325	1 048	1 168	78 740
<b>2011-12</b>								
September	4 749	1 262	7 166	3 864	548	1 147	1 554	82 142

## TREND

<b>2009-10</b>								
September	4 815	1 096	6 443	(c) 3 154	771	948	1 269	63 780
December	4 750	856	6 401	3 380	964	979	1 427	66 407
March	4 889	708	6 316	3 478	898	987	1 471	69 054
June	4 963	668	6 367	3 246	839	949	1 385	(c) 77 206
<b>2010-11</b>								
September	4 882	712	6 490	2 912	918	929	1 366	76 543
December	4 738	790	6 581	2 832	919	970	1 390	75 657
March	4 719	902	6 775	3 113	751	1 037	1 383	76 488
June	4 772	1 022	6 961	3 504	529	1 100	1 372	78 705
<b>2011-12</b>								
September	4 793	1 134	7 098	3 843	354	1 141	1 402	81 342

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

\* estimate has a relative standard error of 25% to 50% and should be used with caution

\*\* estimate has a relative standard error greater than 50% and is considered too unreliable for general use

- (a) This is the sum of company and unincorporated gross operating profits.  
 (b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry  
 (c) Break in series between this quarter and preceding quarter.

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2009-10</b>								
September	-3.8	11.2	6.8	37.3	-2.9	-4.1	21.2	7.5
December	-1.2	10.4	-19.1	26.4	45.2	44.1	27.7	17.7
March	5.7	-2.3	0.0	-39.4	-26.9	-40.6	-26.2	-18.0
June	62.9	9.3	12.3	71.8	-13.6	8.5	-1.3	2.7
<b>2010-11</b>								
September	3.8	-0.9	4.6	-18.7	32.0	5.1	10.8	19.2
December	-8.5	-7.8	-10.6	2.2	9.9	41.7	16.2	13.7
March	-14.1	-15.3	-8.5	-24.3	-22.1	-36.1	-17.1	-16.0
June	23.9	8.5	29.8	22.5	10.2	11.7	-9.2	23.6
<b>2011-12</b>								
September	10.2	-0.6	20.4	18.4	24.0	0.8	28.3	-4.7
SEASONALLY ADJUSTED								
<b>2009-10</b>								
September	-8.5	6.2	-1.9	35.4	-14.3	-9.3	-1.2	2.5
December	0.4	10.3	2.3	14.6	34.3	1.8	18.7	3.4
March	15.9	15.9	-4.1	-17.7	-8.0	-3.4	-14.3	3.6
June	54.1	-3.6	1.7	41.2	-12.9	-1.3	12.6	-3.8
<b>2010-11</b>								
September	-1.6	-5.0	-4.5	-19.9	11.9	2.0	-10.1	15.7
December	-7.7	-8.7	12.4	-7.5	1.1	-2.3	7.4	-1.5
March	-4.9	0.8	-12.1	2.1	1.2	5.4	-3.0	7.0
June	16.7	-4.3	17.8	2.2	6.6	0.2	3.2	15.1
<b>2011-12</b>								
September	4.6	-4.1	9.5	15.6	6.9	-0.6	4.6	-7.3
TREND								
<b>2009-10</b>								
September	-7.7	10.2	-0.4	5.0	6.4	0.5	3.4	6.8
December	2.6	13.1	-1.7	9.9	4.5	-2.9	3.2	2.5
March	10.4	7.9	-1.1	9.0	0.1	-2.5	1.0	1.8
June	(b)na	0.9	0.6	0.9	-2.5	-0.7	-1.2	3.5
<b>2010-11</b>								
September	0.2	-5.0	0.4	-3.4	-1.7	-0.3	-1.2	4.0
December	-2.9	-6.1	0.1	-7.1	3.8	1.4	0.4	6.8
March	1.0	-3.7	2.7	-2.8	4.7	1.6	0.9	6.9
June	4.7	-3.0	6.1	6.3	4.4	1.2	2.5	5.0
<b>2011-12</b>								
September	5.3	-2.6	7.5	5.5	3.8	0.7	1.8	3.3
na not available								
(b) Break in series between this quarter and preceding quarter.								
(a) This is the sum of the company and unincorporated gross operating profits.								



# BUSINESS GROSS OPERATING PROFITS(a), Current prices - Percentage change from previous quarter *continued*

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
<b>2009-10</b>								
September	-1.4	-40.1	15.6	250.5	436.2	2.4	37.4	10.0
December	4.2	-47.8	-8.8	6.6	1.7	22.9	37.2	10.7
March	-5.5	26.0	-6.1	-7.4	-29.6	-20.4	-8.6	-13.2
June	11.3	45.6	-0.5	-6.3	-17.5	6.8	-27.8	21.2
<b>2010-11</b>								
September	-12.6	-40.4	9.0	1.8	53.2	-1.1	34.9	3.3
December	12.3	228.6	9.7	-10.4	37.4	2.2	-2.3	3.7
March	-11.8	-56.1	-12.7	0.3	-60.1	13.9	3.9	-17.7
June	8.2	39.9	4.1	20.0	-60.6	-8.1	-31.8	14.2
<b>2011-12</b>								
September	-7.5	4.2	12.8	22.1	263.3	16.6	59.7	10.7
SEASONALLY ADJUSTED								
<b>2009-10</b>								
September	2.0	-29.2	7.1	173.8	215.1	-6.8	22.8	3.4
December	-7.9	-23.3	-14.1	14.3	13.7	21.6	39.8	5.4
March	6.9	-6.2	10.1	3.6	-10.4	-11.7	-7.1	3.4
June	7.2	-6.7	-1.8	-8.9	-19.5	5.4	-19.2	13.2
<b>2010-11</b>								
September	-8.6	-16.1	-0.2	-13.0	5.8	-8.0	16.2	-2.7
December	-2.0	280.1	4.2	-4.7	60.9	-1.0	-0.8	-0.9
March	0.9	-59.2	1.3	14.3	-45.7	26.3	5.3	-2.3
June	2.8	-1.3	3.2	15.7	-52.2	-7.9	-21.0	6.8
<b>2011-12</b>								
September	-2.0	40.3	3.0	7.7	68.6	9.5	33.1	4.3
TREND								
<b>2009-10</b>								
September	-1.3	-20.2	0.3	(c)na	120.2	4.0	16.2	3.2
December	-1.4	-21.9	-0.7	7.2	25.1	3.4	12.5	4.1
March	2.9	-17.4	-1.3	2.9	-6.8	0.8	3.1	4.0
June	1.5	-5.6	0.8	-6.7	-6.6	-3.9	-5.9	(c)na
<b>2010-11</b>								
September	-1.6	6.6	1.9	-10.3	9.3	-2.1	-1.3	-0.9
December	-2.9	10.8	1.4	-2.8	0.2	4.5	1.7	-1.2
March	-0.4	14.3	3.0	9.9	-18.4	6.9	-0.5	1.1
June	1.1	13.2	2.7	12.5	-29.5	6.1	-0.8	2.9
<b>2011-12</b>								
September	0.4	11.0	2.0	9.7	-33.1	3.8	2.2	3.4

na not available

(a) This is the sum of the company and unincorporated gross operating profits.

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

(c) Break in series between this quarter and preceding quarter.

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accom. and food services	Transport, postal and warehousing	Information media and telecom.
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
<b>2009-10</b>									
September	3 640	13 130	792	9 464	6 880	8 146	4 103	5 172	2 786
December	3 920	13 190	804	10 141	7 059	8 791	4 320	5 318	2 754
March	4 058	12 452	807	9 535	6 942	8 238	4 280	5 270	2 683
June	4 249	13 096	804	10 416	7 039	8 508	4 295	5 445	2 775
<b>2010-11</b>									
September	4 366	13 220	866	10 708	7 222	8 610	4 369	5 426	2 967
December	4 627	13 701	877	11 443	7 332	9 014	4 597	5 587	2 756
March	4 885	12 991	898	10 792	7 216	8 408	4 485	5 417	2 830
June	5 262	13 753	948	11 782	7 545	8 843	4 653	5 778	2 767
<b>2011-12</b>									
September	5 658	14 209	1 009	12 250	7 816	8 742	4 797	5 938	2 923
SEASONALLY ADJUSTED									
<b>2009-10</b>									
September	3 623	12 926	787	9 456	6 889	8 231	4 191	5 153	2 763
December	3 946	12 833	794	9 759	6 954	8 398	4 200	5 186	2 736
March	4 050	13 062	817	9 972	7 049	8 498	4 261	5 433	2 718
June	4 244	13 051	810	10 379	7 034	8 559	4 351	5 440	2 781
<b>2010-11</b>									
September	4 353	13 011	859	10 697	7 226	8 700	4 458	5 406	2 937
December	4 658	13 335	867	11 011	7 221	8 608	4 471	5 449	2 740
March	4 875	13 543	910	11 307	7 326	8 655	4 466	5 572	2 862
June	5 254	13 793	958	11 734	7 547	8 918	4 717	5 782	2 780
<b>2011-12</b>									
September	5 645	13 984	999	12 222	7 814	8 833	4 889	5 921	2 893
TREND									
<b>2009-10</b>									
September	3 737	12 879	789	9 531	6 968	8 263	4 194	5 152	2 747
December	3 865	12 927	796	9 702	6 943	8 371	4 207	5 256	2 729
March	4 053	12 979	808	10 011	7 006	8 495	4 269	5 362	2 755
June	4 225	13 023	824	10 353	7 092	8 589	4 357	5 423	2 800
<b>2010-11</b>									
September	4 394	13 117	845	10 683	7 161	8 622	4 419	5 431	2 837
December	4 621	13 289	874	11 001	7 237	8 657	4 461	5 465	2 831
March	4 919	13 544	913	11 351	7 370	8 722	4 547	5 594	2 814
June	5 257	13 782	954	11 749	7 552	8 807	4 688	5 756	2 826
<b>2011-12</b>									
September	5 596	13 971	993	12 153	7 759	8 898	4 855	5 911	2 863

	<i>Financial and insurance services</i>	<i>Rental, hiring and real estate services</i>	<i>Professional, scientific and technical services</i>	<i>Administrative and support services</i>	<i>Education and Training</i>	<i>Health Care and Social Assistance</i>	<i>Arts and recreation services</i>	<i>Other services</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
<b>2009-10</b>									
September	7 838	2 399	11 931	6 488	3 399	7 120	1 128	3 434	97 851
December	8 051	2 504	11 778	6 581	3 660	7 359	1 135	3 611	100 975
March	7 633	2 322	11 802	6 527	3 140	7 152	1 070	3 389	97 300
June	8 029	2 465	12 838	7 120	3 521	7 618	1 097	3 541	102 857
<b>2010-11</b>									
September	8 117	2 450	13 193	7 190	3 455	7 799	1 115	3 625	104 697
December	8 538	2 516	14 077	7 297	3 734	8 164	1 129	3 596	108 986
March	8 013	2 313	13 677	7 163	3 188	7 949	1 112	3 503	104 840
June	7 993	2 486	14 583	7 477	3 510	8 753	1 119	3 732	110 984
<b>2011-12</b>									
September	8 183	2 563	14 487	7 249	3 471	8 760	1 099	3 710	112 863
SEASONALLY ADJUSTED									
<b>2009-10</b>									
September	7 854	2 372	11 920	6 457	3 418	7 133	1 130	3 378	97 681
December	7 826	2 389	11 582	6 542	3 422	7 249	1 123	3 571	98 510
March	7 804	2 454	12 310	6 680	3 400	7 363	1 080	3 501	100 453
June	8 084	2 481	12 559	7 033	3 476	7 504	1 097	3 527	102 410
<b>2010-11</b>									
September	8 121	2 421	13 168	7 154	3 479	7 813	1 118	3 563	104 483
December	8 301	2 400	13 851	7 255	3 487	8 034	1 116	3 558	106 361
March	8 174	2 446	14 251	7 336	3 458	8 191	1 122	3 623	108 119
June	8 070	2 503	14 275	7 380	3 457	8 619	1 119	3 714	110 618
<b>2011-12</b>									
September	8 174	2 531	14 451	7 216	3 496	8 779	1 103	3 647	112 597
TREND									
<b>2009-10</b>									
September	7 783	2 397	11 863	6 463	3 379	7 231	1 123	3 427	97 924
December	7 791	2 388	11 845	6 530	3 416	7 240	1 109	3 495	98 609
March	7 894	2 440	12 117	6 734	3 454	7 346	1 099	3 530	100 349
June	8 018	2 454	12 621	6 965	3 481	7 551	1 097	3 537	102 412
<b>2010-11</b>									
September	8 168	2 433	13 231	7 153	3 497	7 769	1 109	3 541	104 411
December	8 221	2 419	13 772	7 279	3 482	8 014	1 120	3 584	106 328
March	8 182	2 446	14 142	7 321	3 465	8 275	1 120	3 629	108 354
June	8 142	2 491	14 343	7 323	3 469	8 539	1 115	3 665	110 462
<b>2011-12</b>									
September	8 117	2 532	14 463	7 288	3 479	8 789	1 109	3 690	112 466

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accom. and food services	Transport, postal and warehousing	Information media and telecom.
	%	%	%	%	%	%	%	%	%
ORIGINAL									
<b>2009-10</b>									
September	-2.2	2.3	0.6	-0.1	-3.0	0.6	-1.0	0.9	1.9
December	7.7	0.5	1.5	7.2	2.6	7.9	5.3	2.8	-1.1
March	3.5	-5.6	0.3	-6.0	-1.7	-6.3	-0.9	-0.9	-2.6
June	4.7	5.2	-0.3	9.2	1.4	3.3	0.4	3.3	3.4
<b>2010-11</b>									
September	2.7	0.9	7.7	2.8	2.6	1.2	1.7	-0.4	6.9
December	6.0	3.6	1.2	6.9	1.5	4.7	5.2	3.0	-7.1
March	5.6	-5.2	2.4	-5.7	-1.6	-6.7	-2.4	-3.0	2.7
June	7.7	5.9	5.7	9.2	4.6	5.2	3.8	6.7	-2.2
<b>2011-12</b>									
September	7.5	3.3	6.4	4.0	3.6	-1.1	3.1	2.8	5.6
SEASONALLY ADJUSTED									
<b>2009-10</b>									
September	-2.6	0.5	-0.4	0.1	-2.7	0.6	0.0	0.5	0.9
December	8.9	-0.7	0.8	3.2	0.9	2.0	0.2	0.7	-1.0
March	2.6	1.8	3.0	2.2	1.4	1.2	1.5	4.8	-0.7
June	4.8	-0.1	-0.9	4.1	-0.2	0.7	2.1	0.1	2.3
<b>2010-11</b>									
September	2.6	-0.3	6.0	3.1	2.7	1.6	2.4	-0.6	5.6
December	7.0	2.5	0.9	2.9	-0.1	-1.1	0.3	0.8	-6.7
March	4.7	1.6	5.0	2.7	1.5	0.5	-0.1	2.3	4.5
June	7.8	1.8	5.2	3.8	3.0	3.0	5.6	3.8	-2.9
<b>2011-12</b>									
September	7.4	1.4	4.3	4.2	3.5	-0.9	3.6	2.4	4.0
TREND									
<b>2009-10</b>									
September	-0.3	-0.6	-0.5	0.5	-1.5	0.9	-0.3	1.2	-0.4
December	3.4	0.4	0.8	1.8	-0.4	1.3	0.3	2.0	-0.7
March	4.9	0.4	1.5	3.2	0.9	1.5	1.5	2.0	1.0
June	4.3	0.3	2.1	3.4	1.2	1.1	2.1	1.1	1.6
<b>2010-11</b>									
September	4.0	0.7	2.5	3.2	1.0	0.4	1.4	0.1	1.3
December	5.2	1.3	3.4	3.0	1.1	0.4	0.9	0.6	-0.2
March	6.5	1.9	4.4	3.2	1.8	0.7	1.9	2.4	-0.6
June	6.9	1.8	4.5	3.5	2.5	1.0	3.1	2.9	0.4
<b>2011-12</b>									
September	6.4	1.4	4.1	3.4	2.7	1.0	3.5	2.7	1.3

	<i>Financial and insurance services</i>	<i>Rental, hiring and real estate services</i>	<i>Professional, scientific and technical services</i>	<i>Administrative and support services</i>	<i>Education and Training</i>	<i>Health Care and Social Assistance</i>	<i>Arts and recreation services</i>	<i>Other services</i>	<i>Total</i>
	%	%	%	%	%	%	%	%	%
ORIGINAL									
<b>2009-10</b>									
September	2.8	-1.2	-3.9	-1.6	2.3	-4.3	1.5	1.3	-0.5
December	2.7	4.4	-1.3	1.4	7.7	3.4	0.6	5.2	3.2
March	-5.2	-7.3	0.2	-0.8	-14.2	-2.8	-5.8	-6.2	-3.6
June	5.2	6.2	8.8	9.1	12.1	6.5	2.6	4.5	5.7
<b>2010-11</b>									
September	1.1	-0.6	2.8	1.0	-1.9	2.4	1.6	2.4	1.8
December	5.2	2.7	6.7	1.5	8.1	4.7	1.3	-0.8	4.1
March	-6.1	-8.1	-2.8	-1.8	-14.6	-2.6	-1.5	-2.6	-3.8
June	-0.2	7.5	6.6	4.4	10.1	10.1	0.6	6.5	5.9
<b>2011-12</b>									
September	2.4	3.1	-0.7	-3.0	-1.1	0.1	-1.8	-0.6	1.7
SEASONALLY ADJUSTED									
<b>2009-10</b>									
September	2.7	-2.9	-1.7	-1.0	3.9	-2.7	1.7	0.1	-0.3
December	-0.4	0.7	-2.8	1.3	0.1	1.6	-0.7	5.7	0.8
March	-0.3	2.7	6.3	2.1	-0.6	1.6	-3.8	-2.0	2.0
June	3.6	1.1	2.0	5.3	2.2	1.9	1.5	0.7	1.9
<b>2010-11</b>									
September	0.5	-2.4	4.8	1.7	0.1	4.1	2.0	1.0	2.0
December	2.2	-0.8	5.2	1.4	0.2	2.8	-0.2	-0.2	1.8
March	-1.5	1.9	2.9	1.1	-0.8	2.0	0.5	1.8	1.7
June	-1.3	2.3	0.2	0.6	0.0	5.2	-0.2	2.5	2.3
<b>2011-12</b>									
September	1.3	1.1	1.2	-2.2	1.1	1.9	-1.4	-1.8	1.8
TREND									
<b>2009-10</b>									
September	-1.0	-4.6	-2.0	-1.9	0.8	0.3	-0.6	1.9	-0.5
December	0.1	-0.4	-0.2	1.0	1.1	0.1	-1.2	2.0	0.7
March	1.3	2.2	2.3	3.1	1.1	1.5	-0.9	1.0	1.8
June	1.6	0.6	4.2	3.4	0.8	2.8	-0.1	0.2	2.1
<b>2010-11</b>									
September	1.9	-0.9	4.8	2.7	0.4	2.9	1.1	0.1	2.0
December	0.7	-0.6	4.1	1.8	-0.4	3.2	1.0	1.2	1.8
March	-0.5	1.1	2.7	0.6	-0.5	3.3	0.0	1.3	1.9
June	-0.5	1.8	1.4	0.0	0.1	3.2	-0.4	1.0	1.9
<b>2011-12</b>									
September	-0.3	1.6	0.8	-0.5	0.3	2.9	-0.5	0.7	1.8

## WAGES AND SALARIES BY STATE, Current prices

	<i>New South Wales</i>	<i>Victoria</i>	<i>Queensland</i>	<i>South Australia</i>	<i>Western Australia</i>	<i>Tasmania</i>	<i>Northern Territory</i>	<i>Australian Capital Territory</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m

## ORIGINAL

<b>2009-10</b>									
September	33 009	24 420	18 363	5 956	11 843	1 642	915	^ 1 704	97 851
December	34 183	25 509	18 676	6 093	12 199	1 735	904	^ 1 675	100 975
March	32 767	24 474	17 719	5 933	12 134	1 752	847	^ 1 675	97 300
June	34 777	25 739	19 131	6 122	12 626	1 776	958	^ 1 727	102 857
<b>2010-11</b>									
September	35 044	26 799	19 145	6 209	13 131	^ 1 721	^ 929	^ 1 720	104 697
December	36 482	27 669	19 968	6 400	14 084	1 772	947	1 665	108 986
March	34 958	26 588	18 904	6 186	13 921	1 748	877	1 657	104 840
June	36 877	28 042	20 236	6 280	14 952	1 817	983	1 797	110 984
<b>2011-12</b>									
September	37 348	28 287	20 601	6 553	15 426	1 783	1 059	1 807	112 863

## SEASONALLY ADJUSTED

<b>2009-10</b>									
September	33 006	24 419	18 226	5 975	11 835	1 661	887	1 684	97 681
December	33 416	24 699	18 309	5 968	11 932	1 695	886	1 675	98 510
March	33 842	25 364	18 497	6 007	12 494	1 784	905	1 743	100 453
June	34 481	25 694	18 863	6 167	12 567	1 765	949	1 685	102 410
<b>2010-11</b>									
September	35 032	26 775	18 998	6 214	13 105	1 743	898	1 694	104 483
December	35 666	26 806	19 567	6 267	13 778	1 732	928	1 669	106 361
March	36 106	27 536	19 746	6 269	14 329	1 778	937	1 721	108 119
June	36 570	28 015	19 951	6 333	14 893	1 804	975	1 755	110 618
<b>2011-12</b>									
September	37 327	28 244	20 441	6 548	15 388	1 807	1 023	1 777	112 597

## TREND

<b>2009-10</b>									
September	33 067	24 433	18 254	5 960	11 920	1 676	865	1 674	97 924
December	33 410	24 726	18 351	5 972	12 031	1 713	891	1 698	98 609
March	33 877	25 270	18 514	6 040	12 296	1 751	914	1 709	100 349
June	34 453	25 888	18 789	6 133	12 677	1 763	921	1 701	102 412
<b>2010-11</b>									
September	35 054	26 477	19 124	6 214	13 144	1 750	921	1 686	104 411
December	35 602	27 017	19 445	6 249	13 717	1 747	922	1 687	106 328
March	36 119	27 488	19 748	6 292	14 329	1 771	943	1 716	108 354
June	36 661	27 919	20 049	6 376	14 879	1 796	978	1 749	110 462
<b>2011-12</b>									
September	37 222	28 361	20 343	6 484	15 398	1 817	1 012	1 782	112 466

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(a)	Northern Territory(a)	Australian Capital Territory(a)	Total
	%	%	%	%	%	%	%	%	%
ORIGINAL									
<b>2009-10</b>									
September	-0.3	0.2	-0.8	0.5	-2.6	-3.4	9.9	-0.2	-0.5
December	3.6	4.5	1.7	2.3	3.0	5.7	-1.1	-1.7	3.2
March	-4.1	-4.1	-5.1	-2.6	-0.5	1.0	-6.3	0.0	-3.6
June	6.1	5.2	8.0	3.2	4.1	1.4	13.1	3.1	5.7
<b>2010-11</b>									
September	0.8	4.1	0.1	1.4	4.0	-3.1	-3.1	-0.4	1.8
December	4.1	3.2	4.3	3.1	7.3	2.9	1.9	-3.2	4.1
March	-4.2	-3.9	-5.3	-3.3	-1.2	-1.3	-7.3	-0.5	-3.8
June	5.5	5.5	7.0	1.5	7.4	3.9	12.1	8.5	5.9
<b>2011-12</b>									
September	1.3	0.9	1.8	4.3	3.2	-1.9	7.6	0.6	1.7
SEASONALLY ADJUSTED									
<b>2009-10</b>									
September	0.5	0.4	-0.2	0.3	-2.0	-1.7	7.7	1.4	-0.3
December	1.2	1.1	0.5	-0.1	0.8	2.0	-0.1	-0.5	0.8
March	1.3	2.7	1.0	0.7	4.7	5.2	2.1	4.1	2.0
June	1.9	1.3	2.0	2.7	0.6	-1.1	5.0	-3.3	1.9
<b>2010-11</b>									
September	1.6	4.2	0.7	0.8	4.3	-1.2	-5.4	0.5	2.0
December	1.8	0.1	3.0	0.9	5.1	-0.6	3.3	-1.5	1.8
March	1.2	2.7	0.9	0.0	4.0	2.7	0.9	3.1	1.7
June	1.3	1.7	1.0	1.0	3.9	1.5	4.1	2.0	2.3
<b>2011-12</b>									
September	2.1	0.8	2.5	3.4	3.3	0.2	4.9	1.2	1.8
TREND									
<b>2009-10</b>									
September	0.9	0.0	0.6	-0.8	-0.7	0.1	0.7	1.0	-0.5
December	1.0	1.2	0.5	0.2	0.9	2.2	3.0	1.4	0.7
March	1.4	2.2	0.9	1.1	2.2	2.2	2.6	0.6	1.8
June	1.7	2.4	1.5	1.5	3.1	0.7	0.7	-0.5	2.1
<b>2010-11</b>									
September	1.7	2.3	1.8	1.3	3.7	-0.8	0.0	-0.9	2.0
December	1.6	2.0	1.7	0.6	4.4	-0.1	0.1	0.1	1.8
March	1.5	1.7	1.6	0.7	4.5	1.3	2.3	1.7	1.9
June	1.5	1.6	1.5	1.3	3.8	1.4	3.7	1.9	1.9
<b>2011-12</b>									
September	1.5	1.6	1.5	1.7	3.5	1.2	3.5	1.9	1.8

(a) The relative standard errors on movement estimates for these states are significantly higher than those of the larger states, and the quarterly movement estimates should be used with caution.

## SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
<b>2009-10</b>								
September	9.54	7.26	12.77	5.96	13.88	9.55	4.11	4.72
December	9.29	7.42	11.76	5.86	14.02	9.90	4.18	4.91
March	8.65	7.43	11.83	5.55	13.26	9.45	3.93	4.71
June	11.75	6.97	12.45	6.02	13.44	9.42	3.84	4.63
<b>2010-11</b>								
September	11.63	7.00	12.29	5.64	13.21	9.28	3.96	4.95
December	10.52	6.86	11.20	5.64	13.23	9.79	4.10	5.07
March	9.26	6.67	11.79	5.24	13.08	9.32	3.94	4.96
June	10.23	6.79	12.96	5.45	13.14	9.25	3.86	5.06
<b>2011-12</b>								
September	10.21	6.77	13.10	5.18	13.21	9.56	3.97	4.96

(a) Sales refer to Sales of goods and services.

(b) Ratio is calculated by dividing Sales by Wages and salaries.

SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original *continued*

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
<b>2009-10</b>							
September	6.07	1.30	6.64	2.80	2.27	5.14	3.24
December	6.47	1.24	6.55	2.95	2.35	5.12	3.19
March	6.26	1.12	6.58	2.69	2.31	4.96	3.28
June	6.41	1.17	6.44	2.83	2.22	5.09	3.19
<b>2010-11</b>							
September	5.89	1.07	6.66	2.81	2.29	4.98	3.16
December	6.61	1.10	6.47	2.85	2.40	5.27	3.17
March	6.14	0.97	6.65	2.67	2.31	5.39	3.11
June	6.67	1.03	6.54	2.82	2.20	5.41	3.13
<b>2011-12</b>							
September	6.21	0.98	6.54	2.92	2.26	5.65	3.25

(a) Sales refer to Sales of goods and services.

(b) Ratio is calculated by dividing Sales by Wages and salaries.

(c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



## BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
<b>2009-10</b>								
September	0.42	0.09	0.26	0.09	0.05	0.06	0.11	0.17
December	0.39	0.09	0.22	0.11	0.07	0.08	0.14	0.18
March	0.43	0.10	0.22	0.08	0.06	0.05	0.11	0.16
June	0.49	0.11	0.24	0.11	0.05	0.05	0.11	0.16
<b>2010-11</b>								
September	0.50	0.10	0.23	0.09	0.06	0.06	0.12	0.18
December	0.48	0.10	0.22	0.09	0.07	0.07	0.12	0.19
March	0.44	0.09	0.19	0.08	0.05	0.05	0.11	0.17
June	0.46	0.09	0.21	0.08	0.06	0.06	0.10	0.19
<b>2011-12</b>								
September	0.47	0.08	0.24	0.10	0.07	0.05	0.12	0.18

(a) Sales refers to Sales of goods and services.

(b) Ratio is calculated by dividing Business gross operating profits by Sales.

## BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

*continued*

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
<b>2009-10</b>							
September	0.28	0.10	0.45	0.10	0.07	0.16	0.11
December	0.28	0.06	0.39	0.10	0.07	0.19	0.14
March	0.28	0.08	0.40	0.10	0.05	0.17	0.14
June	0.29	0.11	0.38	0.09	0.04	0.17	0.10
<b>2010-11</b>							
September	0.26	0.07	0.40	0.09	0.06	0.17	0.13
December	0.28	0.21	0.44	0.07	0.08	0.16	0.13
March	0.26	0.11	0.41	0.08	0.03	0.18	0.14
June	0.26	0.15	0.40	0.08	0.01	0.17	0.09
<b>2011-12</b>							
September	0.25	0.16	0.44	0.10	0.05	0.19	0.14

(a) Sales refers to Sales of goods and services.

(c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

(b) Ratio is calculated by dividing Business gross operating profits by Sales.

## INVENTORIES/SALES RATIO(a)(b), Current prices - Original

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>
<b>2009-10</b>						
September	0.32	0.49	0.05	0.52	0.40	0.07
December	0.30	0.46	0.05	0.48	0.35	0.07
March	0.32	0.50	0.05	0.53	0.40	0.09
June	0.23	0.52	0.05	0.48	0.39	0.09
<b>2010-11</b>						
September	0.24	0.52	0.06	0.48	0.41	0.09
December	0.21	0.51	0.06	0.48	0.37	0.09
March	0.26	0.57	0.08	0.50	0.41	0.09
June	0.25	0.54	0.07	0.47	0.40	0.09
<b>2011-12</b>						
September	0.24	0.52	0.06	0.45	0.40	0.08

(a) Sales refers to Sales of goods and services.

(b) Ratio is calculated by dividing Inventories by Sales.

## WHAT IF...? REVISIONS TO TREND ESTIMATES

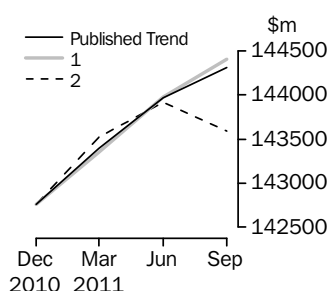
### EFFECT OF NEW SEASONALLY ADJUSTED ESTIMATES ON TREND ESTIMATES

#### TREND REVISIONS

The most recent seasonally adjusted and trend estimates are likely to be revised when original estimates for subsequent quarters become available. To assess reliability of the trend estimate at the current end, the 'what-if' chart presents trend estimates under different scenarios for the next quarter. The approximate effect of two possible scenarios on the current and previous trend estimates for total company gross operating profits and total inventories are presented below.

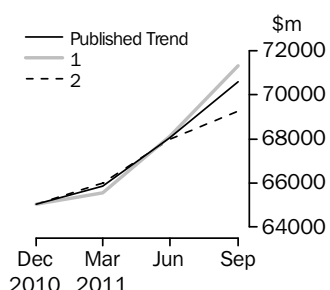
1. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are higher than the current quarter's estimate by the percentage shown.
2. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are lower than the current quarter's estimate by the percentage shown.

#### INVENTORIES (CHAIN VOLUME MEASURES)



	Trend as published		WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE:			
			rises by 1.0% on this quarter (1)		falls by 1.0% on this quarter (2)	
	\$m	%	\$m	%	\$m	%
<b>2010</b>						
December	142 759	0.0	142 759	0.0	142 759	0.0
<b>2011</b>						
March	143 393	0.4	143 349	0.4	143 519	0.5
June	143 970	0.4	143 977	0.4	143 919	0.3
September	144 310	0.2	144 403	0.3	143 587	-0.2

#### COMPANY GROSS OPERATING PROFITS (CURRENT PRICES)



	Trend as published		WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE:			
			rises by 5.1% on this quarter (1)		falls by 5.1% on this quarter (2)	
	\$m	%	\$m	%	\$m	%
<b>2010</b>						
December	65 054	-1.4	65 054	-1.4	65 054	-1.4
<b>2011</b>						
March	65 880	1.3	65 567	0.8	65 994	1.4
June	68 051	3.3	68 127	3.9	67 979	3.0
September	70 600	3.7	71 302	4.7	69 247	1.9

## EXPLANATORY NOTES

### INTRODUCTION

**1** This publication contains estimates of sales of goods and services, wages and salaries (from the December quarter 2001 issue), company profits, and the book value of inventories for selected industries in Australia. The series have been compiled from data collected by the Australian Bureau of Statistics (ABS) in its Quarterly Business Indicators Survey. The survey, which was fully implemented in the March quarter 2001, collects data from private sector businesses.

### SCOPE AND COVERAGE

**2** The Quarterly Business Indicators Survey, like most ABS economic collections, takes its frame from Employing and Non-Employing Units on the ABS Business Register which is primarily based on ABN registrations to the Australian Business Register, which is managed by the Australian Taxation Office (ATO). The frame is updated quarterly to take account of new businesses and changes in the characteristics of businesses, such as industry and size.

**3** Businesses are removed from the frame when their ABN has been cancelled by the ATO. This may occur when the business requests for its ABN to be cancelled or otherwise does not remit either Income Tax Withholding, or Goods and Services Tax, for the previous five quarters.

**4** The statistics in this publication exclude micro non-employing businesses. Though there are a substantial number of these businesses, it is expected that they would not contribute significantly to the estimates, although the impact would vary from industry to industry.

**5** Inventories data are not collected from businesses with fewer than 20 employees, as smaller businesses generally have difficulty in providing accurate quarterly information on the level of their inventories. Estimates for these businesses are derived by applying sales information to an estimated inventories to sales ratio.

**6** Profits data are not collected from employing businesses with less than 20 employees. Estimates for these businesses are derived by applying sales information to an estimated profits to sales ratio.

**7** The industries and the data items collected, classified according to the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0), included in this publication are:

## EXPLANATORY NOTES *continued*

### SCOPE AND COVERAGE

*continued*

<i>Industries</i>	<i>Sales of goods and services</i>	<i>Wages and salaries</i>	<i>Profits</i>	<i>Inventories</i>
Mining (Division B)	Y	Y	Y	Y
Manufacturing (Division C)	Y	Y	Y	Y
Electricity, Gas, Water and Waste Services (Division D)				
Electricity Supply (26)	Y	Y	Y	Y
Gas Supply (27)	Y	Y	Y	Y
Water Supply, Sewerage and Drainage Services (28)	Y	Y	Y	N
Waste Collection, Treatment and Disposal Services (29)	Y	Y	Y	N
Construction (Division E)	Y	Y	Y	N
Wholesale Trade (Division F)	Y	Y	Y	Y
Retail Trade (Division G)	Y	Y	Y	Y
Accommodation and Foods Services (Division H)	Y	Y	Y	Y
Transport, Postal and Warehousing (Division I)	Y	Y	Y	N
Information Media and Telecommunications (Division J)	Y	Y	Y	N
Finance and Insurance Services (Div. K)				
Depository Financial Intermediation (622)	N	Y	N	N
Non-Depository Financing (623)	Y	Y	Y	N
Financial Asset Investing (624)	Y	Y	Y	N
Insurance and Super. Funds (63)	N	Y	N	N
Auxiliary Finance and Insurance Services (64)	Y	Y	Y	N
Rental, Hiring and Real Estate Services (Division L)	Y	Y	Y	N
Professional, Scientific and Technical Services (Division M)	Y	Y	Y	N
Administrative and Support Services (Division N)	Y	Y	Y	N
Education and Training (Division P)	N	Y	N	N
Health Care and Social Assistance (Division Q)	N	Y	N	N
Arts and Recreational Services (Division R)	Y	Y	Y	N
Other Services (Division S)	Y	Y	Y	N

### STATISTICAL UNIT

**8** In the Quarterly Business Indicators Survey the statistical unit used to represent businesses, and for which statistics are reported, is the Australian Business Number (ABN) unit, in most cases. The ABN unit is the business unit which has registered for an ABN, and thus appears on the ATO administered Australian Business Register. This unit is suitable for ABS statistical needs when the business is simple in structure.

**9** For more significant and diverse businesses where the ABN unit is not suitable for ABS statistical needs, the statistical unit used is the Type of Activity Unit (TAU). A TAU is comprised of one or more business entities, sub-entities or branches of a business entity within an Enterprise Group that can report production and employment data for similar economic activities. When a minimum set of data items is available, a TAU is created which covers all the operations within an industry subdivision (and the TAU is classified to the relevant subdivision of the Australian and New Zealand Standard Industrial Classification (ANZSIC)). Where a business cannot supply adequate data for each industry, a TAU is formed which contains activity in more than one industry subdivision and the TAU is classified to the predominant ANZSIC subdivision. The businesses that contribute to the statistics in this publication are classified:

- by institutional sector, in accordance with the Standard Institutional Sector Classification of Australia (SISCA), which is detailed in Standard Economic Sector Classifications of Australia (SESCA) (cat. no. 1218.0)
- by industry, in accordance with the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat.no.1292.0)

## EXPLANATORY NOTES *continued*

### CLASSIFICATIONS

**10** The Australian and New Zealand Standard Industrial Classification has been developed for use in both countries for the production and analysis of industry statistics. For more information, users are referred to Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0).

**11** In order to classify data by industry, each statistical unit (as defined above) is classified to the Australian and New Zealand Standard Industrial Classification industry in which it mainly operates.

### SURVEY METHODOLOGY

**12** The survey is conducted by mail on a quarterly basis. It is based on a random sample of approximately 16,000 units which is stratified by industry, state/territory and number of employees. All private sector units with over 300 employees, and other statistically significant units, such as joint venture partners, are included in the sample.

**13** Respondents are asked to provide data on the same basis as their own management accounts. Where a selected unit does not respond in a given survey period, a value is estimated. If data are subsequently provided, the estimated value is replaced with the reported data. Aggregates are calculated from all data using the 'number raised' estimation technique. Data are edited at both individual unit level and aggregate level.

### TIMING OF SURVEY CYCLE

**14** Surveys are conducted in respect of each quarter and returns are completed during the eight or nine week period after the end of the quarter to which survey data relate e.g. December quarter survey returns are completed during January and February.

### SAMPLE REVISION

**15** The survey frames and samples are revised each quarter to ensure that they remain representative of the survey population. The timing for creating each quarter's survey frame is consistent with that of other ABS business surveys. This provides for greater consistency when comparing data across surveys.

**16** Additionally, with these revisions to the sample, some of the units from the sampled sector are rotated out of the survey and are replaced by others, to spread the reporting workload equitably.

### SEASONAL ADJUSTMENT

**17** The quarterly original estimates in this publication are affected in varying degrees by seasonal influences. The seasonal adjustment process estimates and removes the effects of normal seasonal variations from the original estimates so that the effects of other influences can be more clearly recognised.

**18** In the seasonal adjustment process, account has been taken of both normal seasonal factors (e.g. increase in retail sales due to the Christmas period) and also trading day effects when significant (arising from the varying lengths of the quarters and the varying numbers of Sundays, Mondays, Tuesdays etc. in each quarter) to produce the seasonally adjusted estimates. Particular care should be taken in interpreting quarterly movements in the seasonally adjusted estimates because seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. change in interest rates) and reflects the sampling and other errors to which the original estimates are subject.

**19** In this publication, the seasonally adjusted estimates are produced by the concurrent seasonal adjustment method which takes account of the latest available original estimates. This method improves the estimation of seasonal factors, and therefore, the seasonally adjusted and trend estimates for the current and previous quarters. As a result of this improvement, revisions to the seasonally adjusted and trend estimates will be observed for recent periods. A more detailed review is conducted annually prior to the September quarter release using data up to and including the June quarter.

## EXPLANATORY NOTES *continued*

### SEASONAL ADJUSTMENT

*continued*

**20** The revision properties of the seasonally adjusted and trend estimates can be improved by the use of autoregressive integrated moving average (ARIMA) modelling. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data do not affect the original estimates and are discarded at the end of the seasonal adjustment process. The Quarterly Business Indicators Survey uses ARIMA modelling where appropriate for individual time series. The ARIMA model is assessed as part of the annual reanalysis and following the 2010 annual reanalysis, 20% of the Quarterly Business Indicators Survey eligible series use an ARIMA model. For more information on the details of ARIMA modelling see **Feature article: Use of ARIMA modelling to reduce revisions** in the October 2004 issue of **Australian Economic Indicators** (cat. no. 1350.0).

### TREND ESTIMATES

**21** The trend estimates are derived by applying a 7-term Henderson moving average to the seasonally adjusted estimates. The 7-term Henderson moving average is symmetric, but as the end of a time series is approached, asymmetric forms of the moving average are applied. The asymmetric moving average has been tailored to suit the particular characteristics of individual series and enable trend estimates for recent quarters to be produced. Estimates of the trend will be improved at the current end of the time series as additional observations become available. This improvement is due to the combined effect of the concurrent seasonal adjustment methodology and the application of different asymmetric moving averages for the most recent three quarters. As a result of the improvement, revisions to the trend estimates will generally be observed for the most recent three quarters. ABS research shows that about 75% of the total revision to the trend estimate at the current end is due to the use of different asymmetric moving averages when the original estimate is available for the next quarter.

**22** There may also be revisions because of changes in the original estimates. As a result of these revisions, the seasonally adjusted and trend estimates will also be revised. For further information, see Information Paper: A Guide to Interpreting Time Series — Monitoring Trends (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or email <timeseries@abs.gov.au>.

### CHAIN VOLUME MEASURES

**23** The chain volume measures appearing in this publication are annually reweighted chain Laspeyres indexes referenced to current price values in the chosen reference year (currently 2009–10). The current price values may be thought of as being the product of a price and quantity. The value in chain volume terms can be derived by linking together movements in volumes, calculated using the average prices of the previous financial year and applying compound movements to the current price estimates of the reference year. Each year's quarter-to-quarter growth rates in the chain volume series are based on the prices of the previous financial year, except for those quarters of the latest incomplete year which are based upon the second most recent financial year. Quarterly chain volume estimates are benchmarked to annual chain volume estimates, so that the quarterly estimates for a financial year sum to the corresponding annual estimate.

**24** With each release of the September quarter issue of this publication, a new base year is introduced and the reference year is advanced one year to coincide with it. This means that with the release of the September quarter 2011 issue of this publication, the chain volume measures for 2010–11 will have 2009–10 (the previous financial year) as their base year rather than 2008–09, and the reference year is 2009–10. A change in the reference year changes levels but not growth rates for all periods. A change in the base year can result in revisions, small in most cases, to growth rates for the last year.

## EXPLANATORY NOTES *continued*

### CHAIN VOLUME MEASURES *continued*

**25** Chain volume measures are not generally additive. In other words, component chain volume measures do not, in general, sum to a total in the way original current price components do. For inventories and sales data, this means that the chain volume estimates for industry groups will not add to the total for Australia. In order to minimise the impact of this, the ABS uses the latest base year as the reference year. By adopting this approach, additivity does exist for the quarters following the reference year and non-additivity is relatively small for the quarters in the reference year and those immediately preceding it. For further information on chain volume measures, refer to the Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0).

### COMPARABILITY WITH NATIONAL ACCOUNTS AND OTHER ABS ESTIMATES

**26** The data collected in the Quarterly Business Indicators Survey are used in the compilation of the quarterly estimates of the Australian National Accounts. Inventories data are used to compile estimates of the increase in book value of non-farm inventories. Estimates of sales of goods and services are used to help derive quarterly chain volume measures of gross value added for selected industries. Company gross operating profits data are used to compile estimates of gross operating surplus of private non-financial corporations. From March quarter 2002, estimates of wages and salaries are being used to compile estimates for compensation of private sector employees. For further details see Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0).

**27** However the statistics in this publication will differ from corresponding statistics in the quarterly Australian National Accounts for the following reasons:

- The national accounts estimates are benchmarked to annual supply and use tables which are based on annual Economy Wide Survey and taxation data.
- The national accounts estimates include estimates for businesses classified to industries not in scope of the Quarterly Business Indicators Survey.
- The national accounts estimates for gross operating surplus of private non-financial corporations are after deduction of the inventory valuation adjustment which measures the portion of income attributable to holding gains or losses resulting from inventory valuation practices.
- In many cases, the processes used to seasonally adjust national accounts estimates are different to those used for the seasonally adjusted estimates in this publication.

**28** The estimates for sales of goods and services by Retail trade in this publication will differ from turnover estimates included in Retail Trade, Australia (cat. no. 8501.0). The latter publication presents monthly estimates of the value of turnover of retail businesses, and is sourced from the Retail Business Survey. Estimates for sales of goods and services in this publication exclude the Goods and Services Tax, while turnover collected in the Retail Business Survey includes the Goods and Services Tax. In addition, the Retail Business Survey includes some businesses classified to ANZSIC divisions other than the Retail trade division, and includes retail establishments associated with management units that are not classified to the Retail trade division. The use of different samples in the Retail Business Survey and Quarterly Business Indicators Survey will also contribute to differences.

### AUSTRALIAN INTERNATIONAL FINANCIAL REPORTING STANDARDS

**29** The new Australian equivalents to International Financial Reporting Standards (AIFRS) began to be progressively implemented in Australia from 1 January 2005. As a result, a number of items in the financial accounts of Australian businesses have been affected by changed definitions which have in turn impacted upon both Income Statements and Balance Sheets. A range of ABS economic collections source data from financial accounts of businesses and use those data to derive economic statistics. There have been no changes in the associated economic definitions.



## EXPLANATORY NOTES *continued*

### AUSTRALIAN INTERNATIONAL FINANCIAL REPORTING STANDARDS *continued*

**30** After monitoring data items since March quarter 2005 it has been concluded that most affected published data series have been impacted by data breaks, but that the magnitude of such breaks cannot be determined without imposing disproportionate load upon data providers to ABS surveys and other administratively collected data. ABS will continue to monitor developments and report any significant identified impacts or changes in methodology as a result of AIFRS.

### GENERAL ACKNOWLEDGMENT

**31** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated; without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

### RELATED PUBLICATIONS

**32** Users may also wish to refer to the following publications:

- Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0)
- Australian National Accounts: National Income, Expenditure and Product (cat. no. 5206.0)
- Australian Industry (cat. no. 8155.0)
- Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0)
- Information Paper: Improvements to Australian Bureau of Statistics Quarterly Business Indicators (cat. no. 5677.0)
- Manufacturing Production, Australia (cat. no. 8301.0)
- Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0)
- Retail Trade, Australia (cat. no. 8501.0)

### ABS WEB SITE

**33** Information on the Quarterly Business Indicators Survey and survey outputs are published on this web site: see the Business Indicators Home Page under Themes.

### DATA AVAILABLE ON REQUEST

**34** As well as the statistics included in this and related publications, the ABS may have other relevant data available on request. These series include more detailed industry data (e.g. Manufacturing subdivision), and wages and salaries by state/territory by industry. The availability of more detailed data are subject to confidentiality and quality checks. Inquiries should be made to the National Information and Referral Service on 1300 135 070.

## RELIABILITY OF THE ESTIMATES

- 1** Estimates provided in this publication are subject to non-sampling and sampling error. The most common way of quantifying sampling error is to calculate the standard error for the published estimate. This is discussed in paragraphs 6 to 9 below.
- 2** Estimates that have an estimated relative standard error between 10% and 25% are annotated with the symbol '^'. These estimates should be used with caution as they are subject to sampling variability too high for some purposes. Estimates with an RSE between 25% and 50% are annotated with the symbol '\*', indicating that the estimate should be used with caution as it is subject to sampling variability too high for most practical purposes. Estimates with an RSE greater than 50% are annotated with the symbol '\*\*' indicating that the sampling variability causes the estimates to be considered too unreliable for general use. These annotations have only been applied to estimates from the March quarter 2009.
- 3** Non-sampling errors may arise as a result of errors in the reporting, recording or processing of the data and can occur even if there is a complete enumeration of the population. These errors can be introduced through inadequacies in the questionnaire, treatment of non-response, inaccurate reporting by respondents, errors in the application of survey procedures, incorrect recording of answers, and errors in data entry and processing. Inventories data for businesses with less than 20 employees are derived and could therefore be subject to error (although this error is estimated to be less than the sampling and non-sampling error resulting from directly collecting these data).
- 4** Estimates for the latest quarter presented in this publication are considered preliminary and revised estimates will be released with the next issue. As discussed in paragraphs 20 and 21 of the Explanatory Notes, seasonally adjusted and trend estimates are also subject to revision as more data are revised and more data becomes available.
- 5** It is difficult to measure the size of non-sampling errors. However, every effort is made in the design of the survey and development of survey procedures to minimise their effects.

## STANDARD ERRORS

- 6** The estimates in this publication are based on a sample drawn from units in the surveyed population. Because the entire population is not surveyed, the published estimates are subject to sampling error. In calculating the standard error for the statistics in this publication, the ABS would prefer to produce a smoothed standard error for the major published aggregates as this approach takes account of the variability in standard error estimates for quarterly statistics. This estimated standard error would then be used as an indication of the sampling error for the current published series. Standard errors are based upon the data in the currently published quarter. Details of standard errors are available below.

## TECHNICAL NOTE DATA QUALITY *continued*

### LEVEL ESTIMATES

**7** To illustrate, let us say that the published level estimate for company profits before income tax is \$8,900m and the calculated standard error in this case is \$200m. The standard error is then used to interpret the level estimate of \$8,900m. For instance, the standard error of \$200m indicates that:

- There are approximately two chances in three that the real value falls within the range \$8,700m to \$9,100m ( $\$8,900\text{m} \pm \$200\text{m}$ ).
- There are approximately nineteen chances in twenty that the real value falls within the ranges \$8,500m and \$9,300m ( $\$8,900\text{m} \pm \$400\text{m}$ ).
- The true value in this case is the result we would obtain if we could enumerate the total population.

**8** The following table shows the standard errors for national and state quarterly level estimates based upon the data in the current quarter.

	<i>Company gross operating profits</i>	<i>Company profits before income tax</i>	<i>Sales of goods and services</i>	<i>Inventories</i>	<i>Wages and salaries</i>
	\$m	\$m	\$m	\$m	\$m
Mining	252	207	820	256	112
Manufacturing	393	268	2 221	1 363	305
Electricity, gas, water and waste services	54	38	206	16	25
Construction	532	444	2 713	na	572
Wholesale trade	191	193	2 509	1 726	198
Retail trade	117	112	1 728	600	168
Accommodation and food services	103	97	874	100	199
Transport, postal and warehousing	189	197	1 079	na	207
Information media and telecommunications	84	86	324	na	62
Financial and insurance services	120	208	604	na	374
Rental, hiring and real estate services	228	219	851	na	113
Professional, scientific and technical services	359	303	1 693	na	551
Administrative and support services	148	166	681	na	251
Education and Training	na	na	na	na	144
Health Care and Social Assistance	na	na	na	na	374
Arts and recreation services	58	48	140	na	40
Other services	119	118	759	na	225
<b>Total</b>	<b>825</b>	<b>743</b>	<b>4 984</b>	<b>2 476</b>	<b>1 049</b>
New South Wales	na	na	3 014	na	689
Victoria	na	na	2 719	na	633
Queensland	na	na	2 274	na	441
South Australia	na	na	1 004	na	268
Western Australia	na	na	1 934	na	412
Tasmania	na	na	383	na	84
Northern Territory	na	na	302	na	87
Australian Capital Territory	na	na	510	na	106
<b>Australia</b>	<b>825</b>	<b>743</b>	<b>4 984</b>	<b>2 476</b>	<b>1 049</b>

na not available

## TECHNICAL NOTE DATA QUALITY *continued*

### MOVEMENT ESTIMATES

**9** The following example illustrates how to use the standard error to interpret a movement estimate. Let us say that one quarter the published level estimate for inventories is \$90,000m, and the next quarter the published level estimate is \$92,000m. In this example the calculated standard error for the movement estimate is \$850m. The standard error is then used to interpret the published movement estimate of +\$2,000m. For instance, the standard error of \$850m indicates that:

- There are approximately two chances in three that the real movement over the two quarter period falls within the range \$1,150m to \$2,850m ( $\$2,000m \pm \$850m$ ).
- There are approximately nineteen chances in twenty that the real movement falls within the range \$300m to \$3,700m ( $\$2,000m \pm \$1,700m$ ).

**10** The following table shows the standard errors for national quarterly movement estimates based upon the data in the current quarter.

	<i>Company gross operating profits</i>	<i>Company profits before income tax</i>	<i>Sales of goods and services</i>	<i>Inventories</i>	<i>Wages and salaries</i>
	\$m	\$m	\$m	\$m	\$m
Mining	229	236	322	90	55
Manufacturing	302	224	941	502	145
Electricity, gas, water and waste services	29	31	133	21	15
Construction	435	373	2 173	na	418
Wholesale trade	173	183	979	664	101
Retail trade	78	76	960	318	78
Accommodation and food services	71	58	452	43	103
Transport, postal and warehousing	137	141	665	na	110
Information media and telecommunications	90	47	224	na	52
Financial and insurance services	159	324	433	na	197
Rental, hiring and real estate services	137	160	414	na	87
Professional, scientific and technical services	268	268	969	na	337
Administrative and support services	179	163	653	na	312
Education and Training	na	na	na	na	123
Health Care and Social Assistance	na	na	na	na	158
Arts and recreation services	25	24	81	na	23
Other services	106	116	457	na	84
<b>Total</b>	<b>796</b>	<b>778</b>	<b>3 590</b>	<b>843</b>	<b>760</b>

na not available

### ADJUSTMENTS TO ESTIMATES

**11** Adjustments are included in the estimates to allow for lags in processing new businesses to the Australian Business Register. The following table shows the adjustments made to the current quarter's original estimates in current price terms:

	<i>September Quarter 2011</i>
	%
Company gross operating profits	0.6
Company profits before income tax	0.6
Sales of goods and services	0.8
Inventories	0.6
Wages and salaries	1.0

## ADJUSTMENTS TO ESTIMATES *continued*

**12** As previously discussed, the estimates presented in this publication are partial indicators used in the compilation of the quarterly national accounts. The movements in the Business Indicators estimates will not always be the same as the movements in the comparable national accounts series but they should be reasonably consistent after taking account of differences in concepts, scope and methodology described in paragraph 26 of the Explanatory Notes. If after taking account of these differences, there are concerns about data quality and coherence, the national accounts area provides feedback to the survey area. This process may result in adjustments being applied to the Business Indicators estimates prior to release in this publication. The objective use of the national accounts framework to provide data coherence across all ABS economic statistics ensures that a common understanding of recent economic developments is presented.

## SALES OF GOODS AND SERVICES TIME SERIES

**13** This publication includes estimates of sales of goods and services, by industry, and by state/territory, but estimates of national total sales of goods and services are not published. Total sales of goods and services is not an adequate indicator of the performance of the Australian economy as it includes duplication; for example, goods sold by retailers may also be included in goods sold by wholesalers in the same period. However this publication does include total sales of goods and services, by state/territory, as it is considered that there may be interest in this item as a measure of relative activity. This data should be used with caution given the potential for the data to include duplication across industries.

## PROFITS TIME SERIES

**14** Estimates of gross operating profits are compiled by deducting estimates of items that do not involve the production of goods and services from estimates of profits before income tax. These items include: depreciation, net interest paid, net foreign exchange gains/losses and unrealised gains/losses on the revaluation of assets. These items are considered out of scope of the national accounts item gross operating surplus.

**15** As indicated in paragraph 6 of the Explanatory Notes, income items (other than sales of goods and services), expense items (other than labour costs) and profits are only collected for businesses employing 20 or more persons in the Quarterly Business Indicators Survey (QBIS).

## WAGES TIME SERIES

**16** The Introduction of the Quarterly Business Indicators Survey from March quarter 2001 included the collection of private sector wages and salaries by industry.

## PRIVATISED MARKETING AUTHORITIES

**17** Three significant privatised marketing authorities came into scope of the estimates in this publication from the September quarter 1999. The introduction of these units resulted in a break in series for estimates for inventories and sales of goods and services between the June and September quarters 1999 and comparison of the series over time should be undertaken with care.

**18** The methodology used by the ABS has ensured that the trend series has not been distorted by the introduction of these units, although there is a trend break evident between the June and September quarters 1999. For this reason, the trend estimates of movement have not been released for the Wholesale trade inventories, Total inventories and Wholesale trade sales series in respect of the September quarter 1999.

## PRIVATISATION OF TELSTRA CORPORATION

**19** Telstra Corporation was effectively privatised on 20 November 2006. For the purposes of ABS statistics this change from public sector to private sector was effective from March quarter 2007. This has impacted on some data series presented in this publication, particularly the March quarter 2007 movements. The data items affected are sales of goods and services, wages and salaries, company gross operating profits and the related profits series in the Manufacturing and Information media and telecommunications industry. The introduction of Telstra has resulted in a break in series for some series in this publication between the December quarter 2006 and March quarter 2007. The movement trend estimates, in percentage terms, have therefore not been released for the March quarter 2007.

## TREND BREAK

**20** In the June quarter 2010 release, trend break corrections were applied to Mining and Total company gross operating profits, company profits before income tax, business gross operating profits and Mining sales. These corrections were necessary due to very large mining commodity contract price rises that occurred on 1st April 2010. Trend break corrections were also applied to Manufacturing and Western Australian Sales of goods and services due to the movement of a major manufacturing business from the private to public sector. When a trend break occurs in a time series it is important that the trend movement estimate be treated with caution, hence the suppression of the quarterly and annual movement estimates for June 2010.

## GLOSSARY

<b>A company</b>	The definition of company has been expanded to include quasi-corporations as well as incorporated private sector business enterprises. For the purpose of the survey, branches of overseas companies operating in Australia are included but overseas branches of Australian companies are excluded.
<b>Business gross operating profit</b>	The sum of unincorporated gross operating profit and company gross operating profit.
<b>Company gross operating profits</b>	Selected items are excluded from company profits before income tax to provide a measure of underlying company profits. These items include interest income and expenses; depreciation and amortisation; and selected items which do not involve the production of goods and services such as net foreign exchange gains/losses, gains/losses arising from the sale of non-current assets, and net unrealised gains/losses from the revaluation of current or non-current assets.
<b>Company profits before income tax</b>	Net operating profit or loss before income tax and extraordinary items and is net of capital profits or losses arising from the sale of businesses' own capital goods and dividends received.
<b>Inventories</b>	All inventories of materials etc., work in progress and finished goods owned by the business, whether held at locations of the business or elsewhere. Inventories are recorded at book value at the end of the quarter.
<b>Quasi-corporations</b>	Large and easily identified unincorporated enterprises such as partnerships of companies or unit trusts of companies.
<b>Sales of goods and services</b>	This item includes sales of goods by the business and income from services provided such as commission income, repair and service income and fees, management fees, rent leasing and hiring income, delivery and installation charges, income from consulting services, sponsorship income, membership/subscription fees and royalties income. State/territory income from sales of goods and services is reported by businesses for the sales of goods and services from each state/territory in which the business operates.
<b>Unincorporated businesses</b>	Businesses not in the corporate sector as defined under the glossary term 'a company'.
<b>Unincorporated gross operating profit</b>	Same definition as company gross operating profit except it includes only unincorporated businesses.
<b>Wages and salaries</b>	Gross earnings before taxation and other deductions. Includes provisions for employee entitlements.

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