

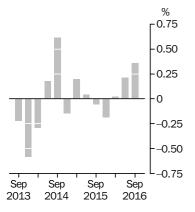
BUSINESS INDICATORS

AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) MON 5 DEC 2016

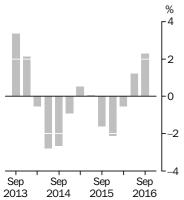
Inventories (volume terms)

Trend estimates



Company gross operating profits

Trend estimates



INQUIRIES

Inquiries about these and related statistics, contact the National Information and Referral Service on 1300 135 070. The ABS Privacy Policy outlines how the ABS will handle any personal information that you provide to us.

KEY FIGURES

	Jun Qtr 16 to Sep Qtr 16	Sep Qtr 15 to Sep Qtr 16
	%	%
Sales of goods and services (Chain volume		
measures)		
Manufacturing		
Trend	-0.7	-3.5
Seasonally Adjusted	-1.9	-4.9
Wholesale trade		
Trend	1.5	4.7
Seasonally Adjusted	0.4	4.4
Inventories (Chain volume measures)		
Trend	0.4	0.4
Seasonally Adjusted	0.8	0.7
Company gross operating profits		
Trend	2.3	0.8
Seasonally Adjusted	1.0	-0.3
Wages and salaries		
Seasonally Adjusted	1.2	2.9

KEY POINTS

CHAIN VOLUME ESTIMATES

- The trend estimate for inventories rose 0.4% in the September quarter 2016. The seasonally adjusted estimate rose 0.8% this quarter.
- The trend estimate for Manufacturing sales of goods and services fell 0.7% this quarter. The seasonally adjusted estimate fell 1.9% this quarter.
- The trend estimate for Wholesale trade sales of goods and services rose 1.5% this quarter. The seasonally adjusted estimate rose 0.4%.

CURRENT PRICE ESTIMATES

- The seasonally adjusted estimate for company gross operating profits rose 1.0% in the September quarter 2016.
- The seasonally adjusted estimate for wages and salaries rose 1.2% in the September quarter 2016.

NOTES

September 2017

FORTHCOMING ISSUES

ISSUE (Quarter)

RELEASE DATE

December 2016

27 February 2017

March 2017

5 June 2017

June 2017

4 September 2017

COMPARISON BETWEEN
COMPANY GROSS
OPERATING PROFITS AND
GROSS OPERATING
SURPLUS

Valuation changes have had an impact on the value of inventories held by Australian businesses this quarter. An inventories valuation adjustment (IVA) is applied in the calculation of the gross operating surplus of private non-financial corporations (GOS) estimate in the Australian National Accounts. The IVA for the September quarter 2016 is \$1,188m which is \$597m higher than the June quarter 2016 IVA of \$591m.

4 December 2017

No adjustment is made to the company gross operating profits (CGOP) estimate in this publication and, as a result, users should exercise caution when comparing CGOP and GOS. It should be noted that there are other differences between the two series. In particular, changes are made to GOS when annual benchmarks are applied and slightly different seasonal factors apply to the two series. Given this, while CGOP movements are an appropriate indicator for GOS, the two series will not have equivalent seasonally adjusted movements from quarter to quarter.

CHANGES IN THIS ISSUE

Each September quarter the reference and base year for chain volume estimates for the Business Indicators Survey are updated. A new base year, 2014-15, has been introduced into the chain volume estimates which has resulted in minor revisions to growth rates in subsequent periods. In addition, the chain volume estimates have been re-referenced to 2014-15. Additivity is preserved in the quarters of the reference year and subsequent quarters. Re-referencing affects the level of, but not the movements in, chain volume estimates.

As happens each year, a seasonal re-analysis has been undertaken based on estimates up to and including the June quarter 2016. No significant changes have occurred in this re-analysis, resulting in only minor revisions to the seasonally adjusted estimates.

ABBREVIATIONS

ABN Australian Business Number

ABS Australian Bureau of Statistics

ANZSIC Australian and New Zealand Standard Industrial Classification

CGOP company gross operating profits

GOS gross operating surplus

PAYGW pay-as-you-go withholding

QBIS Quarterly Business Indicators Survey

SISCA Standard Institutional Sector Classification of Australia

TAU type of activity unit

David W. Kalisch

Australian Statistician

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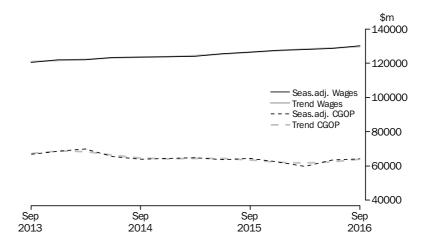
ANALYSIS BY INDUSTRY

FEATURED SERIES

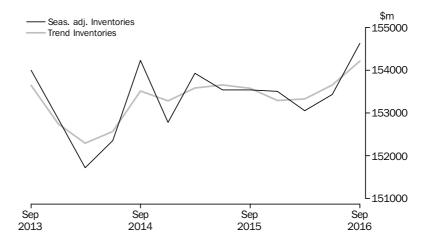
The following graphs and commentary refer to seasonally adjusted and trend estimates for sales of goods and services and inventories in volume terms, and wages and salaries and company gross operating profits in current price terms.

TOTAL ALL INDUSTRIES

In current prices, the trend estimate for company gross operating profits rose 2.3%. The seasonally adjusted estimate rose 1.0%. In current price terms, the trend estimate for wages and salaries rose 0.6% this quarter. The seasonally adjusted estimate rose 1.2%.

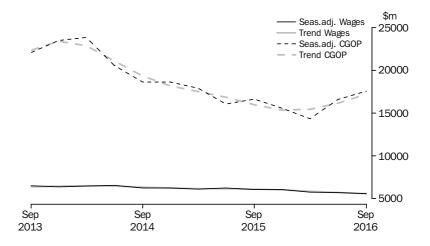


In volume terms, the trend estimate for total inventories rose 0.4% this quarter. The seasonally adjusted estimate rose 0.8%.

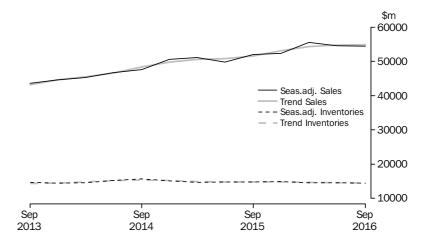


MINING

In current prices, the trend estimate for company gross operating profits rose 6.6% this quarter. The seasonally adjusted estimate rose 5.8%. In current price terms, the trend estimate for wages and salaries fell 2.2% this quarter. The seasonally adjusted estimate fell 1.6%.

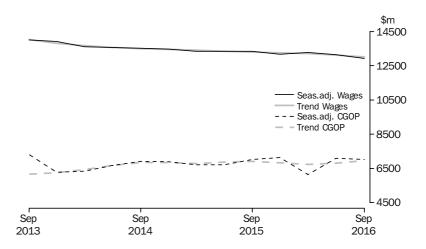


In volume terms, the trend estimate for sales of goods and services rose 0.2% this quarter. The seasonally adjusted estimate fell 0.2%. In volume terms, the trend estimate for inventories fell 0.8% this quarter. The seasonally adjusted estimate fell 1.3%.

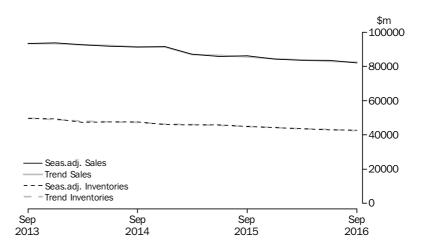


MANUFACTURING

In current prices, the trend estimate for company gross operating profits rose 2.4% this quarter. The seasonally adjusted estimate fell 0.9%. In current price terms, the trend estimate for wages and salaries fell 0.8% this quarter. The seasonally adjusted estimate fell 1.6%.

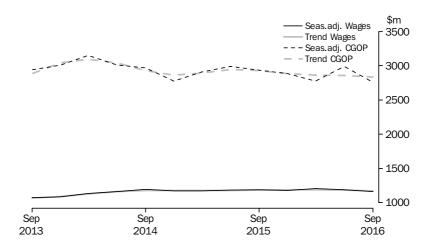


In volume terms, the trend estimate for sales of goods and services fell 0.7% this quarter. The seasonally adjusted estimate fell 1.9%. In volume terms, the trend estimate for inventories fell 1.1% this quarter. The seasonally adjusted estimate fell 0.9%.

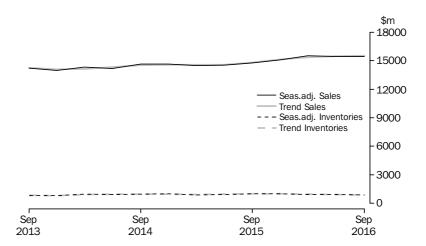


ELECTRICITY, GAS, WATER AND WASTE SERVICES

In current prices, the trend estimate for company gross operating profits fell 0.7% this quarter. The seasonally adjusted estimate fell 7.6%. In current price terms, the trend estimate for wages and salaries fell 1.0% this quarter. The seasonally adjusted estimate fell 2.2%.

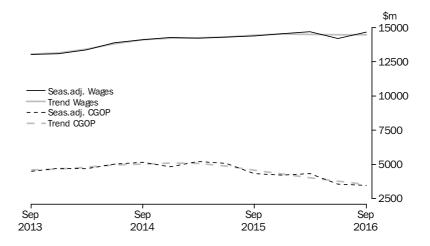


In volume terms, the trend estimate for sales of goods and services rose 0.2% this quarter. The seasonally adjusted estimate fell 0.2%. In volume terms, the trend estimate for inventories fell 3.3% this quarter. The seasonally adjusted estimate fell 4.3%.

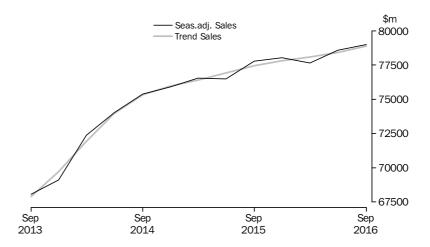


CONSTRUCTION

In current prices, the trend estimate for company gross operating profits fell 6.0% this quarter. The seasonally adjusted estimate fell 2.4%. In current price terms, the trend estimate for wages and salaries remained relatively unchanged this quarter. The seasonally adjusted estimate rose 3.4%.

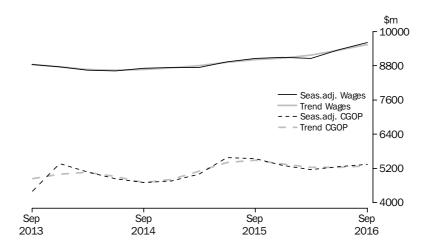


In volume terms, the trend estimate for sales of goods and services rose 0.6% this quarter. The seasonally adjusted estimate rose 0.5%.

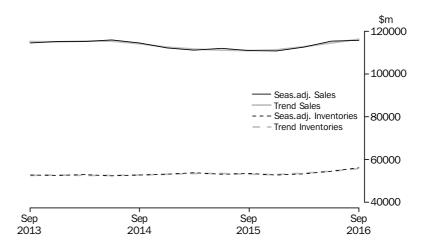


WHOLESALE TRADE

In current prices, the trend estimate for company gross operating profits rose 1.0% this quarter. The seasonally adjusted estimate rose 1.4%. In current price terms, the trend estimate for wages and salaries rose 2.2% this quarter. The seasonally adjusted estimate rose 2.7%.

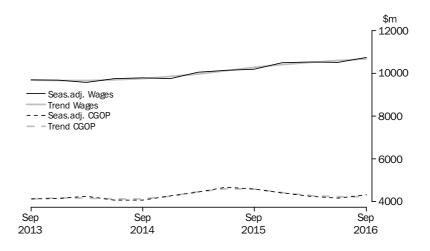


In volume terms, the trend estimate for sales of goods and services rose 1.5% this quarter. The seasonally adjusted estimate rose 0.4%. In volume terms, the trend estimate for inventories rose 2.3% this quarter. The seasonally adjusted estimate rose 2.7%.

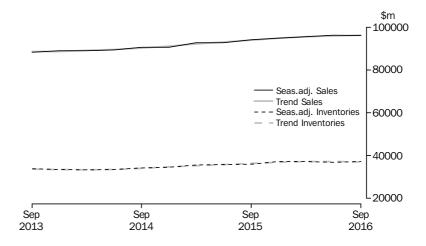


RETAIL TRADE

In current prices, the trend estimate for company gross operating profits rose 0.2% this quarter. The seasonally adjusted estimate rose 4.0%. In current price terms, the trend estimate for wages and salaries rose 0.7% this quarter. The seasonally adjusted estimate rose 2.2%.

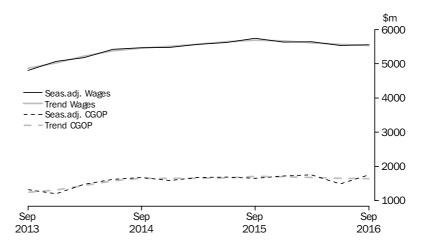


In volume terms, the trend estimate for sales of goods and services rose 0.3% this quarter. The seasonally adjusted estimate fell 0.2%. In volume terms, the trend estimate for inventories fell 0.3% this quarter. The seasonally adjusted estimate rose 0.6%.

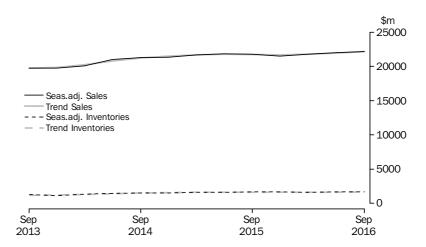


ACCOMMODATION AND FOOD SERVICES

In current prices, the trend estimate for company gross operating profits remained relatively unchanged this quarter. The seasonally adjusted estimate rose 18.3%. In current price terms, the trend estimate for wages and salaries fell 0.5%. The seasonally adjusted estimate rose 0.4%.

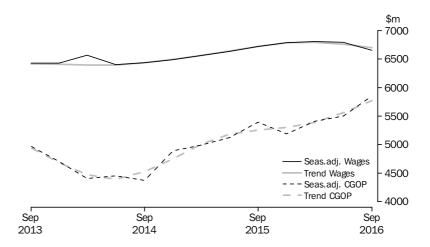


In volume terms, the trend estimate for sales of goods and services rose 0.9% this quarter. The seasonally adjusted estimate rose 0.9%. In volume terms, the trend estimate for inventories rose 0.5% this quarter. The seasonally adjusted estimate fell 0.1%.

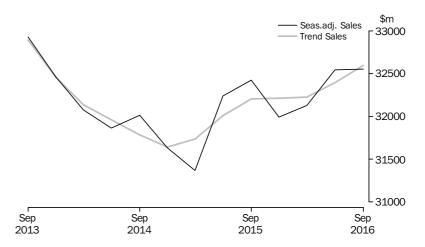


TRANSPORT, POSTAL AND WAREHOUSING

In current prices, the trend estimate for company gross operating profits rose 3.8% this quarter. The seasonally adjusted estimate rose 6.4%. In current price terms, the trend estimate for wages and salaries fell 0.9% this quarter. The seasonally adjusted estimate fell 2.1%.

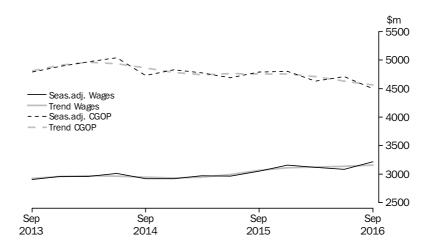


In volume terms, the trend estimate for sales of goods and services rose 0.6% this quarter. The seasonally adjusted estimate remained relatively unchanged this quarter.

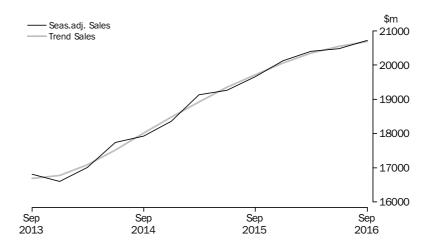


INFORMATION MEDIA AND TELECOMMUNICATIONS

In current prices, the trend estimate for company gross operating profits fell 1.4% this quarter. The seasonally adjusted estimate fell 4.5%. In current price terms, the trend estimate for wages and salaries rose 0.6% this quarter. The seasonally adjusted estimate rose 4.1%.

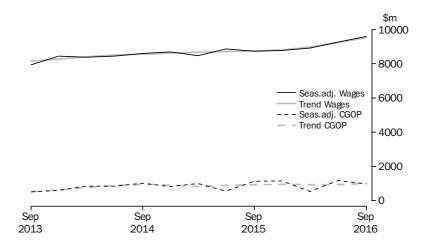


In volume terms, the trend estimate for sales of goods and services rose 0.7% this quarter. The seasonally adjusted estimate rose 1.2%.

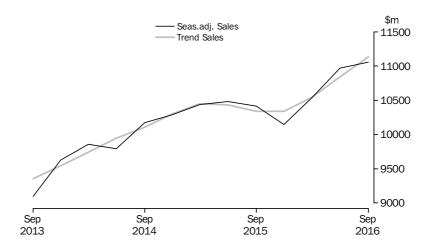


FINANCIAL AND
INSURANCE SERVICES

In current prices, the trend estimate for company gross operating profits rose 7.2% this quarter. The seasonally adjusted estimate fell 17.8%. In current price terms, the trend estimate for wages and salaries rose 2.9% this quarter. The seasonally adjusted estimate rose 3.6%.

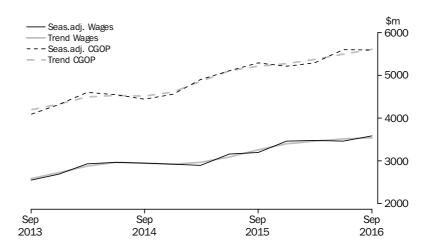


In volume terms, the trend estimate for sales of goods and services rose 2.7% this quarter. The seasonally adjusted estimate rose 0.8%.

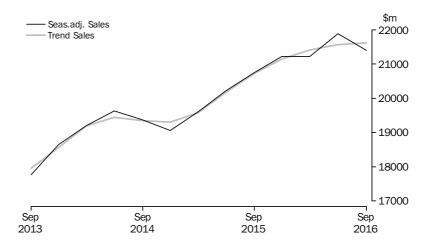


RENTAL, HIRING AND REAL ESTATE SERVICES

In current prices, the trend estimate for company gross operating profits rose 2.0% this quarter. The seasonally adjusted estimate fell 0.2%. In current price terms, the trend estimate for wages and salaries rose 0.8% this quarter. The seasonally adjusted estimate rose 3.4%.

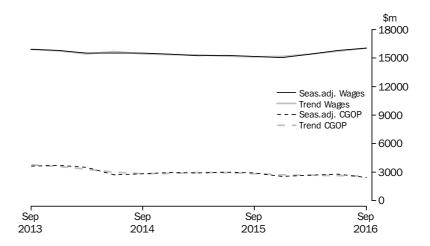


In volume terms, the trend estimate for sales of goods and services rose 0.2% this quarter. The seasonally adjusted estimate fell 2.2%.

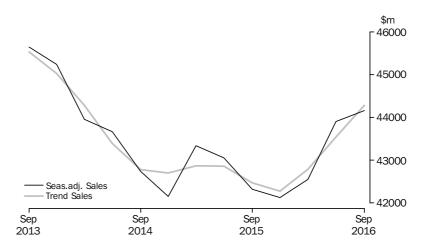


PROFESSIONAL,
SCIENTIFIC AND
TECHNICAL SERVICES

In current prices, the trend estimate for company gross operating profits fell 1.7% this quarter. The seasonally adjusted estimate fell 12.3%. In current price terms, the trend estimate for wages and salaries rose 2.1% this quarter. The seasonally adjusted estimate rose 1.6%.

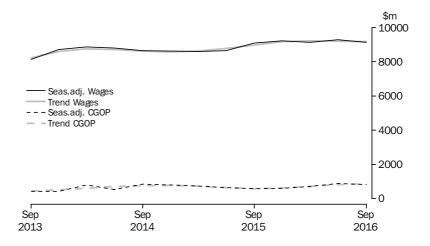


In volume terms, the trend estimate for sales of goods and services rose 1.7% this quarter. The seasonally adjusted estimate rose 0.6%.

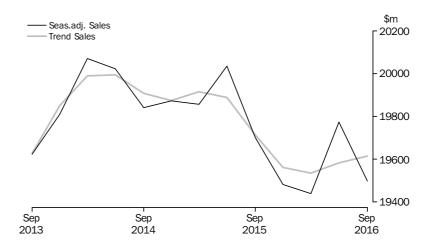


ADMINISTRATIVE AND SUPPORT SERVICES

In current prices, the trend estimate for company gross operating profits rose 7.0% this quarter. The seasonally adjusted estimate fell 7.9%. In current price terms, the trend estimate for wages and salaries fell 0.2% this quarter. The seasonally adjusted estimate fell 1.5%.



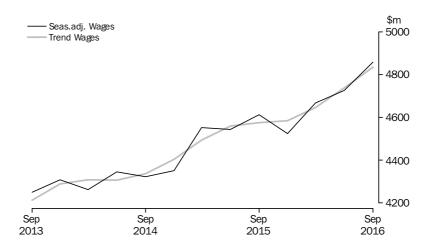
In volume terms, the trend estimate for sales of goods and services rose 0.2% this quarter. The seasonally adjusted estimate fell 1.4%.



ANALYSIS BY INDUSTRY continued

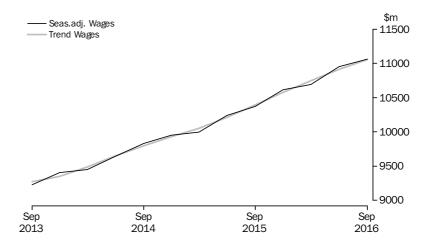
EDUCATION AND TRAINING

In current price terms, the trend estimate for wages and salaries rose 2.1% this quarter. The seasonally adjusted estimate rose 2.8%.



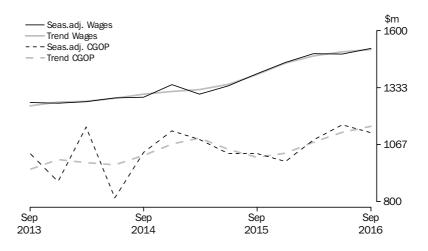
HEALTH CARE AND SOCIAL ASSISTANCE

In current price terms, the trend estimate for wages and salaries rose 1.3% this quarter. The seasonally adjusted estimate rose 1.0%.

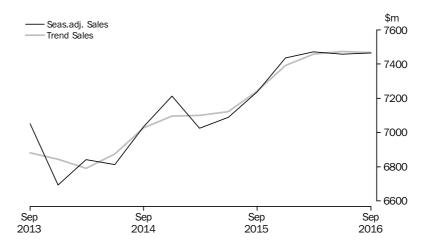


ARTS AND RECREATION SERVICES

In current prices, the trend estimate for company gross operating profits rose 2.5% this quarter. The seasonally adjusted estimate fell 3.2%. In current price terms, the trend estimate for wages and salaries rose 0.7% this quarter. The seasonally adjusted estimate rose 1.8%.

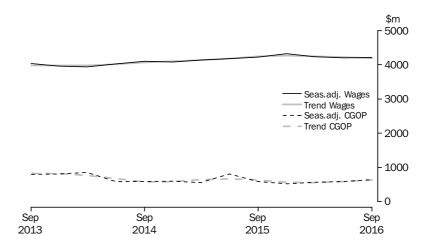


In volume terms, the trend estimate for sales of goods and services fell 0.1% this quarter. The seasonally adjusted estimate rose 0.1%.

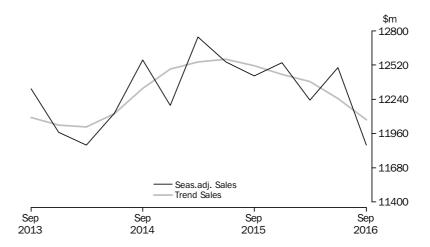


OTHER SERVICES

In current prices, the trend estimate for company gross operating profits rose 6.7% this quarter. The seasonally adjusted estimate rose 10.0%. In current price terms, the trend estimate for wages and salaries fell 0.7% this quarter. The seasonally adjusted estimate rose 0.4%.



In volume terms, the trend estimate for sales of goods and services fell 1.4%. The seasonally adjusted estimate fell 5.1% this quarter.



			Electricity,		Accommodation		
			gas, water and	Wholesale	Retail	and food	
	Mining	Manufacturing	waste services	trade	trade	services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • •	• • • • • • • • • •			• • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
			C	RIGINAL			
2014-15							
September	16 214	47 496	966	52 803	34 947	1 458	155 378
December	14 989	45 510	1 030	54 329	35 134	1 573	154 056
March	14 367	46 087	898	53 279	35 197	1 635	153 047
June	14 705	46 090	920	52 478	34 562	1 579	151 797
2015-16							
September	15 368	44 819	1 014	53 579	36 819	1 624	154 959
December	14 835	43 682	1 038	53 949	37 987	1 699	154 937
March	14 142	43 846	929	52 694	36 858	1 624	152 005
June	14 499	43 244	898	53 911	35 718	1 633	151 547
2016-17							
September	14 961	42 592	883	56 238	37 983	1 623	156 146
							• • • • • • • • • • • • • • • • • • • •
			SEASON	ALLY ADJUST	ED		
2014 15							
2014–15	15 710	47 632	965	E0 017	24.202	1 101	154 006
September December	15 712 15 057		1 020	52 817 53 167	34 203 34 471	1 491 1 528	154 226 152 780
March	14 712	46 041 45 822	885	53 791	35 515	1 631	153 928
June	14 816	45 782	945	53 121	35 732	1 597	153 541
	14 010	43 702	945	33 121	33 132	1 591	133 341
2015–16	44.007	44.050	4.045	E2 42E	20.005	4.057	452 520
September	14 837	44 852	1 015	53 435	36 005	1 657	153 539
December March	14 867 14 539	44 148 43 586	1 023 917	52 835 53 336	37 249 37 231	1 655 1 614	153 501 153 052
June	14 559	42 996	924	54 594	36 922	1 656	153 432
	14 595	42 990	924	34 394	30 922	1 030	133 432
2016–17	4440=	40.004	005	50.004	07.400		454.005
September	14 407	42 624	885	56 061	37 130	1 654	154 625
• • • • • • • • • •	• • • • • • •	• • • • • • • • • •	• • • • • • • • • • •		• • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • • •
				TREND			
2014–15							
September	15 384	47 335	967	52 852	34 049	1 499	153 510
December	15 186	46 208	958	53 196	34 691	1 550	153 281
March	14 870	45 919	944	53 472	35 243	1 594	153 587
June	14 772	45 520	957	53 402	35 766	1 629	153 655
2015–16							
September	14 816	44 940	989	53 129	36 370	1 642	153 573
December	14 779	44 209	995	53 033	36 879	1 641	153 287
March	14 655	43 568	954	53 595	37 131	1 641	153 327
June	14 531	43 050	913	54 579	37 136	1 643	153 656
2016–17							
September	14 418	42 593	883	55 836	37 028	1 652	154 209
I:		230			2. 120		

⁽a) Reference year for chain volume estimates is 2014-15

			Electricity,	ity, Accommodation						
			gas, water and	Wholesale	Retail	and food				
	Mining	Manufacturing	waste services	trade	trade	services	Total			
	%	%	%	%	%	%	%			
• • • • • • • • • •										
ORIGINAL										
2014–15										
September	7.2	-0.9	7.0	2.2	7.9	2.4	3.1			
December	-7.6	-4.2	6.6	2.9	0.5	7.9	-0.9			
March	-4.2	1.3	-12.9	-1.9	0.2	3.9	-0.7			
June	2.4	0.0	2.5	-1.5	-1.8	-3.4	-0.8			
2015–16	4.5	-2.8	10.2	2.1	6.5	2.9	2.1			
September	4.5 -3.5	-2.8 -2.5	2.3	0.7	3.2	2.9 4.6	0.0			
December March	-3.5 -4.7	-2.5 0.4	-10.4	-2.3	-3.0	-4.4	-1.9			
June	-4.7 2.5	-1.4	-10.4 -3.4	-2.3 2.3	-3.0 -3.1					
	2.5	-1.4	-3.4	2.3	-3.1	0.5	-0.3			
2016–17										
September	3.2	-1.5	-1.6	4.3	6.3	-0.6	3.0			
			SEASONALI	Y ADJUSTE	D					
2014–15										
September	3.1	0.2	4.6	0.8	2.2	4.1	1.2			
December	-4.2	-3.3	5.7	0.7	0.8	2.5	-0.9			
March	-2.3	-0.5	-13.2	1.2	3.0	6.8	0.8			
June	0.7	-0.5 -0.1	6.7	-1.2	0.6	-2.1	-0.3			
	0.1	0.1	0.1	1.2	0.0	2.1	0.5			
2015–16										
September	0.1	-2.0	7.5	0.6	0.8	3.7	0.0			
December	0.2	-1.6	0.8	-1.1	3.5	-0.1	0.0			
March	-2.2	-1.3	-10.4	0.9	0.0	-2.5	-0.3			
June	0.4	-1.4	0.8	2.4	-0.8	2.6	0.2			
2016-17										
September	-1.3	-0.9	-4.3	2.7	0.6	-0.1	0.8			
			TR	END						
2014–15										
September	1.3	-0.4	1.1	0.4	1.5	7.0	0.6			
December	-1.3	-2.4	-1.0	0.7	1.9	3.5	-0.1			
March	-2.1	-0.6	-1.4	0.5	1.6	2.8	0.2			
June	-0.7	-0.9	1.4	-0.1	1.5	2.2	0.0			
2015–16										
September	0.3	-1.3	3.3	-0.5	1.7	0.8	-0.1			
December	-0.3	-1.6	0.7	-0.2	1.4	0.0	-0.2			
March	-0.3 -0.8	-1.5	-4.2	1.1	0.7	0.0	0.0			
June	-0.8	-1.2	-4.3	1.8	0.0	0.1	0.2			
	0.0	1.2	1.0	1.0	0.0	0.1	0.2			
2016–17	2.2		2.2	2.2	2.5	<u> </u>	2.5			
September	-0.8	-1.1	-3.3	2.3	-0.3	0.5	0.4			

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SALES OF GOODS AND SERVICES, Chain volume measures(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
						• • • • • • •		
				ORIGINAL	-			
2014–15								
September	48 052	92 940	15 626	76 097	115 251	89 321	21 306	32 349
December	52 376	94 814	14 065	80 119	115 756	98 210	22 359	32 888
March	48 477	81 646	13 898	69 322	105 640	88 324	21 293	30 228
June	50 290	85 950	14 719	78 570	112 854	90 499	21 145	31 793
2015–16								
September	52 441	88 031	15 767	78 625	111 691	92 855	21 792	32 794
December	54 249	87 425	14 468	82 475	114 560	102 654	22 504	33 234
March	53 000	78 175	14 865	70 245	106 428	91 122	21 399	30 954
June	54 783	83 713	15 648	80 678	116 672	93 837	21 278	32 031
2016–17								
September	54 985	83 721	16 493	79 981	116 567	94 696	22 209	32 953
5 5 7 10 11 11 11								
• • • • • • • • • • •	• • • • • • •	• • • • • • • • • •	0.54	CONALLY	······································	• • • • • • • •	• • • • • • • • • • •	• • • • • • • • •
			SEA	SONALLY AD	JUSTED			
2014–15								
September	47 624	91 231	14 631	75 365	114 448	90 506	21 275	32 014
December	50 509	91 435	14 653	75 903	112 097	90 608	21 323	31 633
March	51 096	87 048	14 490	76 536	111 011	92 611	21 689	31 368
June	49 826	85 754	14 529	76 469	111 993	92 738	21 835	32 240
2015–16								
September	51 972	86 217	14 769	77 767	110 899	94 034	21 754	32 423
December	52 368	84 098	15 075	78 027	110 750	94 745	21 475	31 992
March	55 488	83 460	15 502	77 627	112 442	95 507	21 786	32 130
June	54 557	83 573	15 455	78 589	115 332	96 149	21 973	32 541
2016–17								
September	54 429	81 964	15 417	79 002	115 744	95 948	22 165	32 550
Осртствет	3+ 1 23	01 304	15 411	13 002	115 144	33 340	22 100	32 330
• • • • • • • • • • •	• • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • •		• • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •
				TREND				
2014–15								
September	48 312	91 363	14 517	75 327	114 098	90 215	21 220	31 784
December	49 793	91 204	14 575	75 952	112 576	91 114	21 476	31 644
March	50 582	86 899	14 559	76 394	111 547	92 082	21 656	31 736
June	50 815	86 309	14 564	76 925	111 146	93 042	21 753	32 007
2015–16 September	51 547	85 427	14 781	77 443	110 943	93 942	21 706	32 203
December	51 547	84 552	15 115	77 443 77 805	110 943	93 942 94 779	21 646	32 203 32 210
March	54 308	83 735	15 115	78 086	112 706	95 480	21 750	32 224
June	54 776	82 993	15 467	78 427	114 516	95 914	21 951	32 393
	0.110	32 333	10 101	. 5 121		55 514	21 001	32 000
2016–17	E4.000	00 207	45 400	70.000	110 100	00.007	00.450	20 500
September	54 908	82 397	15 498	78 868	116 180	96 207	22 159	32 598

⁽a) Reference year for chain volume estimates is 2014-15



SALES OF GOODS AND SERVICES, Chain volume measures(a) ${\it continued}$

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
	• • • • • • • • • •		• • • • • • • • •				• • • • • • • •
			ORIG	INAL			
2014–15							
September	17 738	10 194	19 333	43 097	19 817	7 022	12 912
December	18 752	10 916	19 537	43 877	20 477	7 569	12 308
March	18 698	9 686	19 085	40 149	19 242	6 904	12 182
June	19 466	10 577	20 300	44 132	20 075	6 856	12 621
2015-16							
September	19 442	10 448	20 682	42 647	19 688	7 228	12 789
December	20 576	10 740	21 724	43 809	20 058	7 809	12 649
March	19 966	9 795	20 679	39 424	18 814	7 354	11 692
June	20 669	11 058	21 998	45 016	19 850	7 193	12 578
2016-17							
September	20 502	11 102	21 331	44 522	19 483	7 464	12 206
		ç	SEASONALLY	/ ADJUSTED			
			DEMOGRAMEET	NOSCOTED			
2014-15							
September	17 920	10 173	19 369	42 736	19 841	7 034	12 559
December	18 352	10 290	19 060	42 157	19 872	7 213	12 191
March	19 128	10 439	19 595	43 336	19 856	7 025	12 748
June	19 258	10 481	20 223	43 057	20 035	7 088	12 546
2015–16							
September	19 658	10 416	20 746	42 317	19 701	7 236	12 430
December	20 123	10 143	21 218	42 130	19 482	7 434	12 538
March	20 404	10 539	21 224	42 549	19 439	7 470	12 233
June	20 477	10 969	21 887	43 899	19 773	7 459	12 499
2016–17							
September	20 723	11 053	21 401	44 162	19 498	7 464	11 864
• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	TDE	ND	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • •
			TRE	.ND			
2014–15							
September	18 009	10 106	19 350	42 781	19 908	7 026	12 329
December	18 472	10 300	19 302	42 700	19 875	7 095	12 485
March	18 922	10 446	19 579	42 864	19 915	7 100	12 544
June	19 346	10 433	20 173	42 863	19 889	7 121	12 567
2015–16							
September	19 718	10 338	20 723	42 469	19 714	7 241	12 513
December	20 062	10 338	21 147	42 276	19 560	7 390	12 442
March	20 347	10 544	21 413	42 785	19 535	7 458	12 384
June	20 542	10 840	21 567	43 538	19 582	7 473	12 246
	200.2	20 0 .0	22 00.	.5 550	_0 002		3
2016–17	00.005	44.40=	04.000	44.070	10.014	7.400	10.074
September	20 685	11 135	21 620	44 279	19 614	7 466	12 071

⁽a) Reference year for chain volume estimates is 2014-15 (b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter

Electricity, Accommodation gas, water and Wholesale Retail and food postal and Mining Manufacturing waste services Construction trade trade services warehousing ORIGINAL 2014-15 0.9 September 1.9 8.9 -0.1-1.32.3 4.8 2.9 9.0 December 10.0 2.0 -10.05.3 0.4 1.7 -8.7 -10.1March -7.4-13.9-1.2-13.5-4.8-8.1 June 3.7 5.3 5.9 13.3 6.8 2.5 -0.7 5.2 2015-16 September 4.3 2.4 7.1 0.1 -1.0 2.6 3.1 3.1 December 3.4 -0.7-8.2 4.9 2.6 10.6 3.3 1.3 March -2.3-10.62.7 -14.8-7.1-11.2 -4.9-6.9June 3.4 7.1 5.3 14.9 9.6 3.0 -0.63.5 2016-17 September 0.4 0.0 5.4 -0.9 -0.10.9 2.9 SEASONALLY ADJUSTED 2014-15 3.3 1.8 -1.22.0 -0.61.2 1.3 0.5 September December 6.1 0.2 0.1 0.7 -2.10.2 -4.8March 1.2 -1.10.8 -1.02.2 1.7 -0.8June -2.5-1.50.3 -0.10.9 0.1 0.7 2.8 2015-16 September 4.3 0.5 1.7 1.7 -1.0 1.4 -0.4 0.6 0.8 December 0.8 -2.52.1 0.3 -0.1-1.3-1.3March 6.0 -0.82.8 -0.51.5 0.8 1.4 0.4 -1.7-0.3 1.2 2.6 0.7 0.9 1.3 June 0.1 2016-17 September -0.2 -1.9-0.20.5 0.4 -0.20.9 0.0 TREND 2014-15 September 3.7 -0.81.2 1.9 -1.10.8 2.1 -0.5December -0.2 0.4 0.8 -1.3 -0.43.1 March 1.6 -4.7-0.10.6 -0.91.1 8.0 0.3 June 0.5 -0.70.0 0.7 -0.41.0 0.4 0.9 2015-16 September 1.4 -1.0 1.5 0.7 -0.2 1.0 -0.2 0.6 December 3.0 2.3 0.5 0.9 -0.30.0 -1.00.3 March 2.3 -1.01.6 0.4 1.2 0.7 0.5 0.0 June 0.9 0.7 0.4 1.6 0.9 0.5 -0.90.5 2016-17 September 0.2 -0.70.2 0.6 1.5 0.3 0.9 0.6



SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter continued

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	%	%	%	%	%	%	%
• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	ORIO	GINAL	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • •
2014–15							
September	-1.2	3.2	-1.8	-3.5	-1.0	6.1	6.0
December	5.7	7.1	1.1	1.8	3.3	7.8	-4.7
March	-0.3	-11.3	-2.3	-8.5	-6.0	-8.8	-1.0
June	4.1	9.2	6.4	9.9	4.3	-0.7	3.6
2015–16							
September	-0.1	-1.2	1.9	-3.4	-1.9	5.4	1.3
December	5.8	2.8	5.0	2.7	1.9	8.0	-1.1
March	-3.0	-8.8	-4.8	-10.0	-6.2	-5.8	-7.6
June	3.5	12.9	6.4	14.2	5.5	-2.2	7.6
2016–17							
September	-0.8	0.4	-3.0	-1.1	-1.8	3.8	-3.0
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	SEASONALI	Y ADJUSTED	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • •
			OL/10011/12	T ADJUGILD			
2014–15							
September	1.1	3.9	-1.3	-2.1	-0.9	3.3	3.6
December	2.4	1.1	-1.6	-1.4	0.2	2.5	-2.9
March	4.2	1.5	2.8	2.8	-0.1	-2.6	4.6
June	0.7	0.4	3.2	-0.6	0.9	0.9	-1.6
2015–16							
September	2.1	-0.6	2.6	-1.7	-1.7	2.1	-0.9
December	2.4	-2.6	2.3	-0.4	-1.1	2.7	0.9
March	1.4	3.9	0.0	1.0	-0.2	0.5	-2.4
June	0.4	4.1	3.1	3.2	1.7	-0.2	2.2
2016–17							
September	1.2	0.8	-2.2	0.6	-1.4	0.1	-5.1
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	TR	END	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •
2014–15							
September	2.8	1.6	-0.5	-1.4	-0.4	2.2	1.7
December				-1.4 -0.2			
	2.6	1.9	-0.2		-0.2	1.0	1.3
March June	2.4 2.2	1.4 -0.1	1.4 3.0	0.4 0.0	0.2 -0.1	0.1 0.3	0.5 0.2
		0.1	0.0	0.0	0.1	0.0	0.2
2015–16	4.0	0.0	0.7	0.0	0.0	4.7	0.4
September	1.9	-0.9	2.7	-0.9	-0.9	1.7	-0.4
December	1.7	0.0	2.0	-0.5	-0.8	2.1	-0.6
March	1.4	2.0	1.3	1.2 1.8	-0.1	0.9	-0.5
June	1.0	2.8	0.7	1.8	0.2	0.2	-1.1
2016–17	0 =	0 =	0.0	4 =	2.2	0.4	
September	0.7	2.7	0.2	1.7	0.2	-0.1	-1.4

⁽a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



SALES OF GOODS AND SERVICES, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
				ORIGINAL				
2014–15								
September	51 582	92 560	15 573	76 027	112 305	89 940	21 025	32 168
December	53 660	94 523	14 050	79 889	115 982	98 234	22 412	33 015
March	47 548	81 510	13 946	69 155	106 280	87 379	21 469	30 443
June	46 404	86 756	14 740	79 037	114 933	90 801	21 199	31 631
2015–16								
September	48 089	88 694	15 486	79 243	114 729	93 345	21 930	32 577
December	46 322	87 355	14 208	83 306	117 303	103 290	22 931	33 400
March	42 768	77 076	14 564	70 770	106 661	90 740	21 982	30 698
June	45 748	82 604	15 480	81 697	115 715	93 970	21 710	31 628
2016–17								
September	47 891	83 561	16 676	81 341	116 658	95 187	22 714	32 765
Coptomico								
• • • • • • • • • •	• • • • • •	• • • • • • • • • • •	054	000000000000000000000000000000000000000		• • • • • • • •	• • • • • • • • • • •	• • • • • • • • •
			SEA	SONALLY AD.	JUSTED			
2014–15								
September	51 010	90 858	14 603	75 299	111 528	91 216	20 975	31 835
December	51 852	91 044	14 614	75 682	112 263	90 609	21 386	31 678
March	49 672	86 930	14 533	76 378	111 675	91 707	21 863	31 667
June	46 521	86 636	14 552	76 914	114 084	92 977	21 890	32 122
2015–16								
September	47 671	86 852	14 525	78 382	113 901	94 617	21 891	32 186
December	44 693	83 935	14 788	78 815	113 337	95 268	21 900	32 039
March	44 521	82 389	15 186	78 226	112 651	95 244	22 367	31 958
June	45 979	82 531	15 294	79 578	114 455	96 250	22 410	32 143
2016–17 September	47 471	81 775	15 625	80 347	115 843	96 446	22 678	32 333
September	41 411	61 113	15 025	60 341	113 643	90 440	22 078	32 333
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • •	• • • • • • • • • • •	• • • • • • • • •
				TREND				
2014–15								
September	52 548	91 134	14 696	75 075	112 081	90 626	20 995	31 633
December	50 675	90 831	14 576	75 808	111 826	91 038	21 453	31 707
March	49 354	87 033	14 535	76 408	112 513	91 793	21 754	31 837
June	47 844	86 903	14 516	77 245	113 406	93 052	21 879	32 003
	5	22 220	1.010			-0 002	220.0	32 000
2015–16	46 04F	85 916	14 500	79.040	113 649	04 222	21.040	32 113
September December	46 245 45 244	85 916 84 365	14 599 14 809	78 040 78 502	113 649 113 361	94 332 95 133	21 919 22 021	32 113 32 074
March	45 244 45 147	82 985	15 091	78 864	113 423	95 133 95 590	22 237	32 074 32 047
June	45 147	82 159	15 360	79 406	113 423	96 023	22 465	32 134
	40 010	02 109	13 300	13 400	117 212	30 023	22 403	32 134
2016–17			,	00				<u> </u>
September	47 011	81 804	15 594	80 127	115 445	96 497	22 673	32 275



SALES OF GOODS AND SERVICES, Current prices continued

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	0.010		• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •
			ORIG	INAL			
2014–15							
September	18 114	10 154	19 219	43 322	19 767	6 999	12 822
December	18 937	10 893	19 565	43 822	20 464	7 558	12 279
March	18 477	9 684	19 112	40 104	19 251	6 901	12 211
June	19 127	10 643	20 359	44 008	20 129	6 892	12 710
2015-16							
September	18 837	10 563	20 882	42 830	19 902	7 294	12 999
December	20 139	10 898	21 959	43 955	20 291	7 917	12 876
March	18 827	9 921	20 954	39 530	19 048	7 435	11 937
June	19 447	11 241	22 336	45 215	20 171	7 294	12 843
2016-17							
September	19 066	11 370	21 846	45 079	19 938	7 625	12 560
·							
• • • • • • • • • •	• • • • • • • • • • • • •		· · · · · · · · · · · · · · · · · · ·	/ AD III CTED	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
		3	BEASUNALL	Y ADJUSTED			
2014–15							
September	18 351	10 133	19 175	42 968	19 794	6 984	12 471
December	18 471	10 268	19 096	42 038	19 826	7 145	12 161
March	18 931	10 437	19 703	43 360	19 851	7 090	12 777
June	18 905	10 546	20 273	42 946	20 133	7 141	12 634
2015–16							
September	19 106	10 530	20 855	42 485	19 926	7 274	12 633
December	19 625	10 292	21 440	42 173	19 669	7 479	12 762
March	19 023	10 292	21 605	42 173 42 750	19 657	7 625	12 488
June	19 244	11 151	22 226	44 120	20 154	7 576	12 762
	20 2	11 101		220	20 20 .		12 . 02
2016–17	10.010	44.040	04.047	44.004	40.000	7.000	40.007
September	19 348	11 319	21 817	44 694	19 966	7 600	12 207
• • • • • • • • • •	• • • • • • • • • •		• • • • • • • •			• • • • • • • • • •	• • • • • • • •
			TRE	N D			
2014–15							
September	18 357	10 057	19 220	42 796	19 803	6 984	12 231
December	18 580	10 278	19 291	42 708	19 838	7 071	12 450
March	18 771	10 459	19 644	42 840	19 942	7 121	12 578
June	19 000	10 495	20 262	42 843	19 992	7 166	12 674
2015–16							
September	19 228	10 447	20 855	42 526	19 884	7 295	12 691
December	19 360	10 471	21 374	42 376	19 768	7 463	12 668
March	19 370	10 700	21 731		19 798	7 567	12 638
June	19 311	11 033	21 943	43 831	19 934	7 606	12 531
2016-17							
September	19 256	11 375	22 041	44 778	20 075	7 608	12 371

⁽a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

SALES OF GOODS AND SERVICES BY STATE(a), Current prices

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •	• • • • • •
			ORIO	GINAL				
2014–15								
September	192 751	144 254	119 423	36 954	106 468	8 053	7 758	5 917
December	200 190	150 563	124 663	38 862	108 487	8 419	8 041	6 060
March	182 316	135 998	109 512	34 862	100 179	8 049	6 775	5 777
June	194 567	146 558	119 258	36 856	100 576	7 906	7 169	6 546
2015-16								
September	199 177	148 629	120 650	37 092	99 022	8 152	7 613	7 065
December	203 043	157 355	122 840	39 686	99 341	9 271	7 483	7 132
March	186 200	142 344	108 265	35 198	89 317	8 463	6 577	6 547
June	200 975	152 090	116 746	37 927	95 830	8 507	7 357	7 667
2016-17								
September	205 565	153 846	120 433	37 340	93 734	8 000	7 826	7 535
		;	SEASONALL	Y ADJUS	TED			
2014–15								
September	190 341	143 403	117 016	37 152	106 191	8 285	7 440	5 842
December	192 624	143 455	118 547	37 244	105 242	8 092	7 606	5 946
March	192 530	144 108	117 834	36 421	104 092	7 985	7 403	6 247
June	194 379	146 497	119 427	36 694	100 140	8 072	7 263	6 275
2015-16								
September	196 585	147 699	118 218	37 281	98 759	8 395	7 316	6 973
December	195 388	149 887	116 853	38 016	96 424	8 900	7 081	6 999
March	196 766	150 884	116 486	36 793	92 766	8 390	7 189	7 077
June	200 776	152 033	116 875	37 765	95 446	8 694	7 442	7 362
2016-17								
September	202 734	152 858	118 008	37 533	93 437	8 241	7 527	7 424
			TR	END				
2014–15								
September	191 048	143 041	117 719	37 516	106 886	8 221	7 616	5 990
December	191 773	143 570	117 865	36 929	105 278	8 079	7 486	5 961
March	193 220	144 543	118 543	36 627	103 281	8 011	7 414	6 139
June	194 537	146 093	118 715	36 864	101 054	8 160	7 323	6 473
2015–16								
September	195 345	147 960	118 107	37 219	98 254	8 424	7 205	6 776
December	196 138	149 629	117 173	37 471	95 921	8 634	7 168	7 012
March	197 635	150 907	116 725	37 459	94 661	8 629	7 238	7 164
June	200 001	151 997	117 015	37 453	93 999	8 504	7 375	7 291
2016–17								
September	202 835	152 868	117 628	37 501	93 716	8 345	7 542	7 435

⁽a) State sales data should be used with caution. See paragraph 13 of the Technical Note.



SALES OF GOODS AND SERVICES BY STATE(a), Current prices - Percentage change from previous quarter

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(b)	Northern Territory(b)	Australian Capital Territory(b)
	%	%	%	%	%	%	%	%
• • • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • • •	ORIGINAL	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •
2014–15				· · · · · · · · · · · · · · · · · · ·				
September	1.6	1.2	1.5	-4.2	-2.1	-1.3	1.0	-9.7
December	3.9	4.4	4.4	5.2	1.9	4.5	3.6	2.4
March	-8.9	-9.7	-12.2	-10.3	-7.7	-4.4	-15.7	-4.7
June	6.7	7.8	8.9	5.7	0.4	-1.8	5.8	13.3
2015–16								
September	2.4	1.4	1.2	0.6	-1.5	3.1	6.2	7.9
December	1.9	5.9	1.8	7.0	0.3	13.7	-1.7	1.0
March	-8.3	-9.5	-11.9	-11.3	-10.1	-8.7	-12.1	-8.2
June	7.9	6.8	7.8	7.8	7.3	0.5	11.9	17.1
2016-17								
September	2.3	1.2	3.2	-1.5	-2.2	-6.0	6.4	-1.7
• • • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • • • •			• • • • • • • • •	• • • • • • • • •	• • • • • • • •
			SEASO	NALLY ADJ	USTED			
2014–15								
September	0.4	0.6	-0.7	-3.2	-2.0	-0.3	-4.8	-7.0
December	1.2	0.0	1.3	0.2	-0.9	-2.3	2.2	1.8
March	0.0	0.5	-0.6	-2.2	-1.1	-1.3	-2.7	5.1
June	1.0	1.7	1.4	0.7	-3.8	1.1	-1.9	0.4
2015–16								
September	1.1	0.8	-1.0	1.6	-1.4	4.0	0.7	11.1
December	-0.6	1.5	-1.2	2.0	-2.4	6.0	-3.2	0.4
March	0.7	0.7	-0.3	-3.2	-3.8	-5.7	1.5	1.1
June	2.0	0.8	0.3	2.6	2.9	3.6	3.5	4.0
2016–17								
September	1.0	0.5	1.0	-0.6	-2.1	-5.2	1.1	0.8
• • • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • • •	TDEND	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •
				TREND				
2014–15								
September	0.5	0.2	-0.4	-1.8	-0.9	-2.3	-1.8	-2.5
December	0.4	0.4	0.1	-1.6	-1.5	-1.7	-1.7	-0.5
March	0.8	0.7	0.6	-0.8	-1.9	-0.8	-1.0	3.0
June	0.7	1.1	0.1	0.6	-2.2	1.9	-1.2	5.4
2015–16								
September	0.4	1.3	-0.5	1.0	-2.8	3.2	-1.6	4.7
December	0.4	1.1	-0.8	0.7	-2.4	2.5	-0.5	3.5
March	0.8	0.9	-0.4	0.0	-1.3	-0.1	1.0	2.2
June	1.2	0.7	0.2	0.0	-0.7	-1.4	1.9	1.8
2016–17 September	1.4	0.6	0.5	0.1	-0.3	-1.9	2.3	2.0

⁽a) State sales data should be used with caution. See paragraph 13 of the Technical Note.

⁽b) The relative standard error on the movement estimates for these states are significantly higher than those for the larger states, and the quarterly movement estimates should be used with caution.



COMPANY PROFITS BEFORE INCOME TAX, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • •	• • • • • • • • • •	• • • • • • • • • •	001018141	• • • • • • • • • • •	• • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •
				ORIGINAL				
2014–15								
September	11 862	4 977	1 953	4 715	3 598	2 687	1 262	1 717
December	3 608	3 863	1 123	4 723	3 967	4 950	1 343	2 663
March	8 129	3 164	1 270	3 700	^3 392	2 836	1 030	1 928
June	6 854	4 000	1 245	4 457	4 438	3 357	^ 793	2 307
2015-16								
September	7 402	5 261	2 098	3 719	4 637	3 071	1 252	3 118
December	*2 273	5 203	661	4 062	4 892	4 907	1 394	3 059
March	3 403	2 845	1 151	3 010	3 929	2 639	1 240	2 680
June	4 800	4 176	1 439	3 332	4 173	1 214	^ 711	2 232
2016–17								
September	4 440	5 161	1 698	^ 2 984	4 943	2 726	1 386	3 311
Осртствет	1 110	0 101	1 000	2 00 1	1010	2 120	1 000	0011
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • •	• • • • • • • • • • •	• • • • • • • • •
			SEAS	SONALLY AD.	JUSTED			
0044.45								
2014–15		4.000	4.0=4	4.0=0	0.040	0.474	4 4 4 =	4 000
September	9 820	4 093	1 371	4 656	3 343	3 174	1 147	1 638
December	5 052	3 716	1 657	4 217	3 616	3 307	1 160	2 173
March	8 250	3 881	1 386	4 476	3 894	3 398	1 051	2 239
June	6 270	4 292	1 261	4 247	4 532	4 153	1 074	2 698
2015–16								
September	6 040	4 331	1 479	3 722	4 383	3 567	1 130	2 947
December	3 318	5 014	982	3 627	4 560	3 282	1 213	2 494
March	3 427	3 496	1 254	3 610	4 434	3 126	1 263	3 094
June	4 395	4 456	1 454	3 169	4 241	1 535	994	2 641
2016-17								
September	3 575	4 274	1 191	3 006	4 707	3 127	1 260	3 116
				TREND				
				TIVEIVE				
2014–15								
September	8 180	3 820	1 491	4 403	3 569	3 054	1 154	1 714
December	7 163	3 767	1 468	4 477	3 671	3 291	1 130	1 992
March	6 900	3 956	1 460	4 362	3 952	3 634	1 087	2 389
June	6 498	4 250	1 362	4 135	4 324	3 776	1 082	2 633
2015–16								
September	5 439	4 474	1 241	3 889	4 506	3 754	1 147	2 772
December	5 439 4 081	4 403	1 241	3 646	4 481	3 754	1 147	2 802
March	3 697	4 231	1 242	3 459	4 418	2 726	1 176	2 802 2 815
June	3 726	4 231	1 242	3 459 3 253	4 444	2 465	1 176	2 815 2 887
	3 120	4 104	1 289	3 233	4 444	∠ 405	1 120	2 00 /
2016–17								
September	3 914	4 179	1 318	3 073	4 505	2 460	1 157	2 932

should be used with caution

used with caution



${\tt COMPANY\ PROFITS\ BEFORE\ INCOME\ TAX,\ Current\ prices\ {\it continued}}$

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Tota
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$n
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •		• • • • • • • • •	
				ORIGINAL				
2014–15								
September	2 004	^ 812	3 787	3 658	^ 974	893	999	45 899
December	2 536	3 324	5 308	^ 2 859	^ 757	975	^ 652	42 65:
March	2 137	3 865	3 481	^ 2 096	1 211	744	^ 824	39 80
June	2 313	-2 523	5 713	^ 2 390	**139	562	^ 569	36 61
2015–16								
September	1 902	-5 027	5 137	^ 2 119	*443	867	^ 973	36 97
December	2 633	1 611	9 299	^ 1 303	117	852	^ 595	42 86
March	2 024	^-1 725	4 938	**366	^ 483	763	^ 736	28 482
June	2 467	^ 648	6 958	^ 2 376	**332	714	^ 557	36 129
2016–17								
September	1 703	^ 3 092	5 816	*1 353	^ 767	940	^ 860	41 18:
• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •		• • • • • • • • • •	• • • • • • •
			SEASO	NALLY ADJUS	STED			
2014–15								
September	2 302	812	4 085	3 190	795	789	728	41 94
December	2 317	3 324	4 482	2 396	802	853	728	39 80
March	2 220	3 865	4 216	2 983	1 078	803	775	44 51
June	2 132	-2 523	5 467	2 429	410	731	811	37 98
2015–16								
September	2 240	-5 027	5 482	1 643	252	760	699	33 64
December	2 388	1 611	8 457	840	180	734	678	39 37
March	2 113	-1 725	5 712	1 299	335	815	685	32 93
June	2 279	648	6 658	2 368	612	887	799	37 13
2016–17								
September	2 056	3 092	6 201	889	568	832	587	38 483
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •		• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • •
				TREND				
2014–15								
September	2 215	2 297	4 076	2 481	742	760	707	40 66
December	2 193	2 853	4 264	2 839	889	799	746	41 54
March	2 245	1 374	4 667	2 766	827	811	778	41 20
June	2 206	-1 039	5 126	2 288	551	760	767	38 720
2015–16								
September	2 236	-2 450	5 470	1 610	277	737	722	35 82
December	2 271	-1 837	5 739	1 265	210	765	701	34 20:
March	2 243	-183	5 972	1 415	360	811	707	35 08
June	2 176	991	6 249	1 572	508	847	702	36 428
2016–17								
		1 820	6 384	1 528	627		670	37 550

estimate has a relative standard error of 10% to less than 25% and ** estimate has a relative standard error greater than 50% and is considered should be used with caution

estimate has a relative standard error of 25% to 50% and should be used with caution

too unreliable for general use

⁽a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



COMPANY PROFITS BEFORE INCOME TAX, Current prices - Percentage change from previous quarter

Electricity, Accommodation gas, water and Wholesale Retail and food postal and Mining Manufacturing waste services Construction trade trade services warehousing ORIGINAL 2014-15 September 13.4 60.1 48.6 6.3 -6.8 16.5 49.5 30.1 84.3 December -69.6 -22.4-42.5 0.2 10.3 125.3 -18.1 -42.7 -27.6 March 13.1 -21.7 -14.5-23.3 June -15.726.4 -2.0 20.5 30.9 18.4 -23.0 19.7 2015-16 September 8.0 31.5 68.5 -16.5 4.5 -8.5 57.8 35.1 5.5 -69.3 -68.559.8 December -1.19.2 11.3 -1.9March 49.7 -45.374.2 -25.9-19.7-46.2-11.0 -12.4June 41.0 46.8 25.0 10.7 6.2 -54.0-42.6-16.72016-17 September -7.5 23.6 18.0 -10.418.5 124.6 94.7 48.3 SEASONALLY ADJUSTED 2014-15 -15.91.9 21.6 2.8 9.5 15.3 2.6 September December -48.5-9.220.9 -9.4 8.2 4.2 32.7 63.3 4.5 7.7 March -16.46.1 2.7 -9.4 3.1 June -24.010.6 -9.0 -5.116.4 22.2 2.2 20.5 2015-16 September -3.7 0.9 17.3 -12.4-3.3 -14.15.2 December -45.14.0 15.8 -33.6-2.5-8.0 7.3 -15.4March 3.3 -30.327.8 -0.5 -2.8-4.84.1 24.1 28.3 27.4 15.9 -12.2 -50.9 June -4.4-21.3 -14.62016-17 September –18.7 -4.1-18.0-5.1 11.0 103.7 26.8 18.0 TREND 2014-15 -26.2 -7.56.8 3.2 -0.5-0.36.8 2.1 September December -12.4-1.5 1.7 7.8 -2.1March -3.75.0 -0.6-2.67.7 10.5 -3.819.9 June -5.87.4 -6.7-5.29.4 3.9 -0.510.2 2015-16 September -16.35.3 -8.9 -5.9 4.2 -0.6 6.1 -25.0-2.0-6.3-0.6December -1.6-12.93.6 1.1 March -9.4-3.9 2.1 -5.1-1.4-16.6-1.10.5 0.8 June 3.8 -6.00.6 -9.6 2.5 -1.6-1.72016-17 September 5.1 0.4 2.2 -5.5 1.4 -0.2 0.1 1.6



COMPANY PROFITS BEFORE INCOME TAX, Current prices - Percentage change from previous quarter continued

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Tota
	%	%	%	%	%	%	%	%
• • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	ORIGINAL	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • •
2014–15				ORIGINAL				
September	4.3	-57.9	-3.7	90.6	510.8	121.6	707.2	20.7
December	26.5	309.2	40.1	-21.8	-22.3	9.1	-34.8	-7.1
March	-15.7	16.3	-34.4	-26.7	60.0	-23.7	26.3	-6.7
June	8.2	-165.3	64.1	14.0	-88.5	-24.5	-31.0	-8.0
2015–16								
September	-17.8	-99.3	-10.1	-11.3	218.1	54.3	71.1	1.0
December	38.4	132.0	81.0	-38.5	-73.6	-1.7	-38.8	15.9
March	-23.1	-207.1	-46.9	-38.5 -71.9	312.1	-1.7 -10.5	-38.8 23.7	-33.5
June	21.9	137.6	40.9	548.3	-31.3	-10.5 -6.4	-24.3	26.8
	21.0	101.0	70.5	0 10.0	01.0	0. 1	2 1.0	20.0
2016–17 September	-31.0	376.9	-16.4	-43.0	131.5	31.7	54.3	14.0
. ,			SEASO	NALLY ADJUS	STED			
2014–15								
	20.0	E7.0	0.0	60.0	90.3	20.4	07.5	8.2
September December	30.2	-57.9	8.2 9.7	60.0	0.9	39.1 8.1	97.5	
March	0.6 -4.2	309.2 16.3	-5.9	-24.9 24.5	34.4	-5.8	0.0 6.5	-5.1 11.8
June	-4.2 -3.9	-165.3	-5.9 29.7	-18.6	-61.9	-5.8 -8.9	4.7	-14.7
	3.3	103.5	25.1	10.0	01.5	0.5	4.1	17.7
2015–16	F 0	00.0	0.0	20.0	20.0	4.0	10.0	44.4
September	5.0	-99.3	0.3	-32.3	-38.6	4.0	-13.8	-11.4
December	6.6	132.0	54.3	-48.9 54.6	-28.7	-3.5	-3.1	17.0
March	-11.5	-207.1	-32.5	54.6	86.3	11.1	1.1	-16.4
June	7.9	137.6	16.6	82.3	82.9	8.8	16.7	12.8
2016–17	2.5	272 -	0 =			2.2	00.0	
September	-9.8	376.9	-6.9	-62.4	-7.2	-6.2	-26.6	3.6
• • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	TREND	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • •
2014–15								
September	-5.4	36.9	2.0	-0.7	44.9	4.7	3.6	-4.8
December	-1.0	24.2	4.6	14.4	19.8	5.2	5.4	2.2
March	2.4	-51.8	9.4	-2.6	-7.0	1.5	4.3	-0.8
June	-1.7	-175.6	9.8	-17.3	-33.4	-6.3	-1.3	-6.0
015–16								
September	1.3	-135.8	6.7	-29.6	-49.7	-3.0	-5.9	-7.5
December	1.6	25.0	4.9	-21.4	-24.3	3.7	-2.9	-4.5
March	-1.3	90.0	4.1	11.9	71.8	6.1	0.9	2.6
June	-3.0	640.2	4.6	11.1	40.9	4.4	-0.6	3.8
016–17								
	-2.7		2.2	-2.8	23.5	2.3		3.1

⁽a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



COMPANY GROSS OPERATING PROFITS, Current prices

			Electricity, gas, water and		Wholesale	Retail	Accommodation and food	Transport, postal and				
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing				
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m				
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • •	ODICINAL	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •				
	ORIGINAL 2014 45											
2014–15												
September	20 054	7 612	3 462	5 222	4 945	3 544	1 782	4 490				
December	18 635	7 435	2 555	5 397	5 082	5 851	1 796	5 373				
March	17 289	5 849	2 649	4 285	4 572	3 758	1 628	4 627				
June	15 314	6 325	2 993	5 334	5 417	4 262	1 408	4 816				
2015–16												
September	18 014	7 809	3 428	4 370	5 816	4 013	1 768	5 590				
December	15 580	7 688	2 650	4 711	5 649	6 035	1 939	5 676				
March	13 833	5 344	2 529	3 596	4 713	3 608	1 714	5 035				
June	15 749	6 669	2 994	3 749	5 109	3 785	1 238	5 158				
2016-17												
September	19 052	7 816	3 225	3 465	5 608	3 783	1 880	6 072				
•												
• • • • • • • • • • •	• • • • • • •	• • • • • • • • • •	0.54		HICTED	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •				
			SEAS	SONALLY AD	JUSTED							
2014–15												
September	18 616	6 916	2 969	5 163	4 712	4 079	1 674	4 371				
December	18 611	6 883	2 775	4 832	4 761	4 267	1 593	4 890				
March	17 930	6 716	2 906	5 211	5 002	4 452	1 675	4 986				
June	16 072	6 714	2 988	5 074	5 583	4 676	1 686	5 123				
	10 0.2	0.1.	2 000		0 000		1 000	0 120				
2015–16	40.040	-		4.000	= =	4 - 0 -	4.0==	= 000				
September	16 612	7 029	2 935	4 336	5 541	4 597	1 655	5 393				
December	15 577	7 135	2 887	4 235	5 305	4 413	1 726	5 187				
March June	14 336 16 584	6 148 7 087	2 772 2 987	4 330 3 559	5 155 5 261	4 258 4 163	1 756 1 487	5 409 5 501				
June	16 584	7 087	2 981	3 559	2 701	4 103	1 487	2 201				
2016–17												
September	17 550	7 021	2 760	3 475	5 337	4 329	1 758	5 851				
				TREND								
2014-15												
September	19 319	6 838	2 928	5 033	4 712	4 128	1 651	4 523				
December	18 188	6 844	2 865	5 104	4 806	4 261	1 652	4 752				
March	17 530	6 773	2 892	5 073	5 108	4 474	1 653	5 005				
June	16 849	6 863	2 944	4 873	5 412	4 607	1 667	5 179				
2015–16												
September	15 978	6 903	2 931	4 591	5 492	4 582	1 706	5 253				
December	15 351	6 818	2 885	4 290	5 360	4 425	1 699	5 300				
March	15 443	6 738	2 864	4 036	5 236	4 284	1 672	5 389				
June	16 131	6 798	2 856	3 764	5 240	4 233	1 650	5 558				
2016–17												
September	17 191	6 964	2 837	3 538	5 290	4 243	1 649	5 769				
Ochrember	T1 T2T	0 304	2 03 1	3 336	3 230	4 243	1 049	5 109				



COMPANY GROSS OPERATING PROFITS, Current prices continued

	Information	Financial and	Dontal hiring	Drofossional	Administrativo	Auto and		
	Information media and tele-	Financial and insurance	Rental, hiring and real	Professional, scientific and	Administrative and support	Arts and recreation	Other	
	communications	services(a)		technical services	services	services	services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •		• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •
				ORIGINAL				
2014-15								
September	4 432	1 195	4 565	^3016	^ 986	1 137	^ 867	67 308
December	5 071	*650	4 804	3 254	^ 802	1 258	*510	68 474
March	4 611	^ 945	4 630	^ 2 049	^671	1 016	*617	59 196
June	4 911	^ 607	4 974	^3 405	*575	863	*558	61 762
2015–16								
September	4 478	1 316	5 437	3 061	^ 705	1 135	*877	67 817
December	5 052	984	5 455	2 824	*597	1 110	**415	66 365
March	4 472	^ 481	5 031	^1 789	^ 665	1 022	*636	54 469
June	4 942	^ 1 216	5 458	3 292	^ 813	994	**332	61 498
2016–17								
September	4 161	^ 1 177	5 731	^ 2 583	^ 948	1 232	^ 943	67 674
• • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • •	05404		CTED	• • • • • • • • • • •		• • • • • • • • •
			SEASO	DNALLY ADJU	STED			
2014–15								
September	4 725	1 028	4 442	2 841	844	1 030	591	64 001
December	4 827	827	4 556	2 939	799	1 130	600	64 292
March	4 773	994	4 896	2 894	727	1 090	560	64 814
June	4 687	562	5 105	3 004	654	1 025	806	63 758
2015 16								
2015–16 September	4 791	1 129	5 289	2 900	571	1 024	589	64 391
December	4 804	1 164	5 211	2 548	571 598	988	518	62 294
March	4 629	529	5 284	2 685	721	1 089	571	59 673
June	4 709	1 187	5 600	2 791	887	1 160	587	63 550
	1100	1 101	0 000	2.01	001	1 100	001	00 000
2016–17	4 400	070	F F00	0.447	047	4 400	0.40	04.474
September	4 496	976	5 590	2 447	817	1 122	646	64 174
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •			
				TREND				
2014–15								
September	4 858	959	4 511	2 819	767	1 016	583	64 646
December	4 780	902	4 609	2 859	781	1 070	584	64 055
March	4 744	826	4 856	2 967	743	1 097	648	64 391
June	4 759	881	5 100	2 939	641	1 044	668	64 425
2015–16								
September	4 756	944	5 213	2 818	589	1 007	629	63 392
December	4 756	954	5 268	2 718	626	1 027	565	62 042
March	4 706	936	5 364	2 670	725	1 078	553	61 707
June	4 627	935	5 495	2 642	815	1 124	594	62 467
2016-17								
September	4 562	1 003	5 608	2 596	872	1 152	634	63 906

should be used with caution

with caution

estimate has a relative standard error of 10% to less than 25% and ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

estimate has a relative standard error of 25% to 50% and should be used

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



COMPANY GROSS OPERATING PROFITS, Current prices - Percentage change from previous quarter

			Electricity,			Δι	ccommodation	Transport,
			gas, water and		Wholesale	Retail	and food	postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	%	%	%	%	%	%	%	%
• • • • • • • • • •	• • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •
				ORIGINAL				
2014–15								
September	1.4	20.4	14.9	-1.2	5.6	-5.5	30.9	6.1
December	-7.1	-2.3	-26.2	3.4	2.8	65.1	0.8	19.7
March	-7.2	-21.3	3.7	-20.6	-10.0	-35.8	-9.4	-13.9
June	-11.4	8.1	13.0	24.5	18.5	13.4	-13.5	4.1
2015-16								
September	17.6	23.5	14.5	-18.1	7.4	-5.8	25.6	16.1
December	-13.5	-1.6	-22.7	7.8	-2.9	50.4	9.7	1.5
March	-11.2	-30.5	-4.6	-23.7	-16.6	-40.2	-11.6	-11.3
June	13.8	24.8	18.4	4.3	8.4	4.9	-27.8	2.4
2016–17	21.0	17.2	7.7	-7.6	9.8	-0.1	51.8	17.7
September	21.0	17.2	7.7	-7.0	9.8	-0.1	31.8	11.1
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	SEAS	SONALLY ADJ	IUSTED	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •
2014–15								
September	-9.5	3.7	-1.4	2.6	-2.6	0.0	3.1	-1.9
December	0.0	-0.5	-6.6	-6.4	-2.0 1.1	4.6	-4.8	11.9
March	-3.7	-0.5 -2.4	-6.6 4.7	-6.4 7.8	5.1	4.6 4.3	-4.8 5.2	2.0
June	-3.7 -10.4	-2.4 0.0	2.8	-2.6	11.6	4.3 5.0	0.6	2.7
2015–16								
September	3.4	4.7	-1.8	-14.5	-0.7	-1.7	-1.9	5.3
December	-6.2	1.5	-1.6	-14.3 -2.3	-0.7 -4.3	-1.7 -4.0	4.3	-3.8
March	-8.0	-13.8	-1.0 -4.0	-2.3 2.3	-4.3 -2.8	-4.0 -3.5	1.8	-3.6 4.3
June	-6.0 15.7	-15.8 15.3	-4.0 7.8	2.3 –17.8	-2.8 2.1	-3.5 -2.2	-15.4	1.7
	13.7	15.5	1.8	-17.8	2.1	-2.2	-15.4	1.7
2016–17 September	5.8	-0.9	-7.6	-2.4	1.4	4.0	18.3	6.4
						• • • • • • • • • •		
				TREND				
2014–15								
September	-8.4	2.5	-3.6	1.4	-4.1	0.2	4.3	2.9
December	-5.9	0.1	-2.1	1.4	2.0	3.2	0.1	5.1
March	-3.6	-1.0	0.9	-0.6	6.3	5.0	0.1	5.3
June	-3.9	1.3	1.8	-4.0	5.9	3.0	0.8	3.5
2015–16								
September	-5.2	0.6	-0.4	-5.8	1.5	-0.5	2.3	1.4
December	-3.9	-1.2	-1.6	-6.6	-2.4	-3.4	-0.4	0.9
March	0.6	-1.2	-0.7	-5.9	-2.3	-3.2	-1.6	1.7
June	4.5	0.9	-0.3	-6.8	0.1	-1.2	-1.3	3.1
2016–17								
September	6.6	2.4	-0.7	-6.0	1.0	0.2	0.0	3.8
Ochteriner	0.0	2.4	-0.7	-0.0	1.0	0.2	0.0	5.0



$\hbox{COMPANY GROSS OPERATING PROFITS, Current prices - Percentage change from previous } \\ \hbox{quarter } continued$

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services		Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	ORIGINAL	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • •
2014–15				om ann				
September	-15.6	29.7	3.1	-0.1	122.8	72.4	143.8	6.0
December	14.4	-45.6	5.2		-18.7	10.6	-41.2	1.7
March	-9.1	45.5	-3.6		-16.2	-19.2	21.0	-13.5
June	6.5	-35.7	7.4		-14.3	-15.1	-9.6	4.3
2015–16								
September	-8.8	116.7	9.3	-10.1	22.5	31.6	57.2	9.8
December	12.8	-25.2	0.3	-7.8	-15.3	-2.2	-52.7	-2.1
March	-11.5	-51.1	-7.8	-36.6	11.4	-7.9	53.3	-17.9
June	10.5	152.7	8.5	83.9	22.2	-2.7	-47.8	12.9
2016–17								
September	-15.8	-3.2	5.0	-21.5	16.7	23.9	183.7	10.0
	• • • • • • • • • • • • •			• • • • • • • • • • • •		• • • • • • • • • • • • •		
			SEAS	ONALLY ADJU	STED			
2014–15								
September	-6.3	20.3	-2.4	3.9	56.9	25.8	-0.6	-2.2
December	2.2	-19.5	2.6		-5.3	9.8	1.5	0.5
March	-1.1	20.1	7.5		-9.0	-3.6	-6.6	0.8
June	-1.8	-43.5	4.3	3.8	-10.0	-5.9	43.9	-1.6
2015–16								
September	2.2	101.0	3.6	-3.5	-12.6	-0.1	-26.9	1.0
December	0.3	3.0	-1.5	-12.1	4.7	-3.5	-12.1	-3.3
March	-3.6	-54.5	1.4	5.4	20.6	10.2	10.2	-4.2
June	1.7	124.4	6.0	3.9	23.0	6.5	2.8	6.5
2016–17								
September	-4.5	-17.8	-0.2	-12.3	-7.9	-3.2	10.0	1.0
• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •		• • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • •
				TREND				
2014–15								
September	-1.6	6.6	-0.3	-5.9	8.4	4.5	-13.3	-2.6
December	-1.6	-5.9	2.2	1.4	1.8	5.3	0.2	-0.9
March	-0.7	-8.4	5.4		-4.8	2.6	11.0	0.5
June	0.3	6.6	5.0	-0.9	-13.7	-4.9	3.0	0.1
2015–16								
September	-0.1	7.1	2.2		-8.1	-3.5	-5.8	-1.6
December	0.0	1.1	1.1		6.2	1.9	-10.1	-2.1
March	-1.1	-1.9	1.8		15.8	5.0	-2.2	-0.5
June	-1.7	-0.1	2.5	-1.0	12.5	4.3	7.5	1.2
2016–17								
	-1.4	7.2	2.0	-1.7	7.0	2.5	6.7	2.3

⁽a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



UNINCORPORATED GROSS OPERATING PROFITS, Current prices

			Electricity,				Accommodation	Transport,
			gas, water and		Wholesale	Retail	and food	postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • •	• • • • • • • • •		• • • • • • • • • •	• • • • • • • • • •		• • • • • • • • •	• • • • • • • • •
				ORIGINAL	<u>-</u>			
2014–15								
September	**24	^ 585	*90	^ 1 552	^ 581	^ 926	787	^ 491
December	^ 31	^ 521	**51	^ 1 253	^ 670	^ 1 158	^ 941	^ 484
March	*31	^ 452	*102	^ 1 120	^ 562	913	^801	^ 190
June	**23	^ 604	^ 133	^ 1 743	^ 385	1 003	^ 662	^ 451
2015-16								
September	^ 26	^ 590	^ 85	^ 1 911	^ 422	^ 1 113	^ 792	^ 485
December	^ 43	^ 678	^ 20	^ 2 324	^ 512	1 618	^ 950	^ 602
March	^ 58	^ 466	**59	^ 1 341	^ 479	971	^ 808	^ 431
June	*71	^ 351	*96	^1030	^ 416	^ 1 023	^ 522	^ 450
2016–17								
September	**15	^ 560	*48	^ 1 173	^ 611	^ 883	^ 765	^ 448
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	0			• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •
			SEA	ASONALLY AD	JUSTED			
2014–15								
September	24	534	88	1 508	531	984	786	467
December	31	485	88	1 135	596	897	796	430
March	31	532	100	1 422	575	1 049	812	224
June	23	623	93	1 597	475	1 112	799	465
2015–16								
September	26	531	86	1 877	390	1 188	789	462
December	26 43	636	36	2 200	452	1 259	804	531
March	58	544	58	1 649	489	1 107		507
June	71	363	65	877	513	1 134	818 632	465
	11	303	05	611	515	1 134	032	403
2016–17								
September	15	504	49	1 142	569	944	759	427
				TREND				
0014.45								
2014–15								
September	28	530	87	1 494	526	920	772	468
December	31	518	92	1 336	578	941	804	378
March	27	535	97	1 349	554	1 026	807	346
June	26	572	92	1 638	481	1 120	800	393
2015–16								
September	29	602	74	1 952	431	1 194	808	474
December	45	575	58	1 938	436	1 208	796	520
March	55	517	54	1 605	481	1 159	762	500
June	52	465	56	1 213	525	1 077	726	471
2016-17								
September	38	436	58	964	550	1 002	706	434
1								

estimate has a relative standard error of 10% to less than 25% and should be used with caution

estimate has a relative standard error of 25% to 50% and should be used with caution

estimate has a relative standard error greater than 50% and is considered too unreliable for general use



UNINCORPORATED GROSS OPERATING PROFITS, Current prices continued

	Information media and telecom.	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	ORIGINAL	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • •
2014–15								
September	*70	**-2	3 237	^1210	^ 257	**57	^611	10 475
December	*53	**-8	3 203	^1032	^ 246	^ 167	^ 437	10 239
March	*40	^-105	3 652	^ 932	*148	*65	^ 406	9 311
June	*94	**-255	3 583	*1 090	*153	^ 115	^ 567	10 351
2015-16								
September	**17	**-41	4 166	^1236	*104	^ 153	^ 607	11 667
December	*59	*59	3 409	^ 899	*143	*114	^ 414	11 844
March	*36	**-60	3 512	^ 658	*207	*123	^ 631	9 719
June	*21	**77	4 740	^ 1 295	^ 262	^ 140	*286	10 778
2016-17								
September	*59	**128	4 167	^ 848	*189	^129	^ 362	10 384
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • •	ONALLY ADJ	ICTED	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • •
			SLAS	ONALLI ADJI	JSTED			
2014-15								
September	70	-12	3 166	1 082	262	51	508	10 048
December	53	-64	3 245	1 010	228	130	536	9 596
March	40	-13	3 660	1 176	140	81	324	10 153
June	94	-280	3 593	997	171	141	767	10 670
2015-16								
September	17	-53	4 097	1 103	111	147	512	11 284
December	59	5	3 472	888	128	80	510	11 104
March	36	31	3 516	893	199	140	497	10 542
June	21	52	4 730	1 206	276	163	389	10 959
2016–17								
September	59	116	4 101	710	198	122	306	10 024
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	TDEND	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • •
				TREND				
2014–15								
September	76	14	3 368	1 077	241	56	465	10 121
December	62	-45	3 326	1 078	217	82	476	9 873
March	55	-115	3 521	1 086	177	121	523	10 110
June	56	-140	3 763	1 076	138	126	564	10 705
2015-16								
September	52	-101	3 719	1 000	124	121	580	11 059
December	41	-24	3 702	971	150	123	538	11 077
March	35	38	3 878	981	195	129	457	10 846
June	39	66	4 147	959	230	140	399	10 564
2016–17								
September	41	101	4 374	906	242	143	330	10 324

should be used with caution

with caution

estimate has a relative standard error of 10% to less than 25% and ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

estimate has a relative standard error of 25% to 50% and should be used (a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



UNINCORPORATED GROSS OPERATING PROFTS, Current prices - Percentage change from previous quarter

			Electricity, gas, water				Accommodation	Transport,				
	Mining	Manufacturing	and waste services	Construction	Wholesale trade	Retail trade	and food services	postal and warehousing				
	%	%	%	%	%	%	%	%				
	• • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •		• • • • • • • • •				
				ORIGINAL								
2014–15	0= 0				0= 0		24.0					
September	-25.8	0.5	-23.3	-22.4	65.0	20.8	31.9	-8.0				
December March	29.7 -0.7	-11.1 -13.2	-43.9	-19.2	15.4	25.0	19.5 -14.9	-1.4				
June	-0.7 -27.1	-13.2 33.6	101.6 30.4	–10.6 55.6	–16.1 –31.5	-21.1 9.9	-14.9 -17.4	-60.7 137.4				
	-21.1	33.0	30.4	55.6	-31.5	9.9	-17.4	137.4				
2015–16												
September	16.4	-2.3	-36.3	9.6	9.7	10.9	19.7	7.6				
December	61.5	14.9	-76.3	21.6	21.2	45.4	20.0	24.0				
March	36.4	-31.2	195.2	-42.3	-6.4	-40.0	-14.9	-28.4				
June	22.1	-24.8	61.4	-23.2	-13.1	5.4	-35.4	4.4				
2016–17												
September	-78.8	59.7	-50.1	13.9	47.0	-13.7	46.5	-0.5				
• • • • • • • • • •	• • • • • •	• • • • • • • • • • • •				• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •				
SEASONALLY ADJUSTED												
2014–15												
September	-25.8	-9.0	1.0	-19.2	22.3	14.9	9.6	-14.5				
December	29.7	-9.2	-0.2	-24.7	12.2	-8.9	1.3	-7.9				
March	-0.7	9.6	13.6	25.3	-3.5	16.9	2.0	-47.9				
June	-27.1	17.2	-6.4	12.3	-17.3	6.0	-1.5	108.0				
2015–16												
September	16.4	-14.7	-8.3	17.5	-17.9	6.9	-1.3	-0.5				
December	61.5	19.7	-57.4	17.2	15.8	5.9	1.9	14.8				
March	36.4	-14.5	59.4	-25.1	8.1	-12.0	1.8	-4.6				
June	22.1	-33.2	12.5	-46.8	5.0	2.4	-22.8	-8.3				
2016–17												
September	-78.8	38.6	-24.4	30.2	10.9	-16.7	20.1	-8.1				
				TREND								
2014–15												
September	33.1	-6.5	-2.7	-9.5	15.7	-6.8	10.2	-14.3				
December	9.0	-2.2	6.7	-10.6	9.8	2.3	4.1	-19.2				
March	-11.6	3.3	5.4	1.0	-4.1	9.0	0.4	-8.4				
June	-5.5	6.8	-5.8	21.4	-13.1	9.1	-0.9	13.4				
2015–16												
September	13.8	5.4	-19.6	19.1	-10.5	6.6	1.1	20.7				
December	54.3	-4.5	-21.6	-0.7	1.1	1.2	-1.6	9.8				
March	22.9	-10.2	-7.2	-17.2	10.5	-4.1	-4.2	-3.9				
June	-6.9	-10.0	4.1	-24.4	9.0	-7.1	-4.7	-5.8				
2016–17												
September	-26.8	-6.4	3.2	-20.6	4.8	-7.0	-2.8	-7.9				



UNINCORPORATED GROSS OPERATING PROFTS, Current prices - Percentage change from previous quarter continued

	Information edia and tele- mmunications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
00.	%	% %	%	%	%	%	%	%
	76	76	70	70	76	76	76	70
			(ORIGINAL				
2014–15								
September	-39.2	-102.6	-12.9	1.4	30.0	219.7	106.3	-0.7
December	-24.7	-244.7	-1.1	-14.7	-4.2	195.9	-28.4	-2.3
March	-23.6	-1 176.7	14.0	-9.7	-39.7	-61.0	-7.2	-9.1
June	132.4	-142.4	-1.9	16.9	3.2	76.5	39.6	11.2
2015–16								
September	-82.2	84.0	16.3	13.4	-32.0	33.0	7.2	12.7
December	253.4	245.4	-18.2	-27.3	37.7	-25.7	-31.8	1.5
March	-39.7	-200.6	3.0	-26.8	44.5	8.4	52.2	-17.9
June	-42.2	228.7	35.0	96.9	26.4	13.6	-54.6	10.9
2016–17								
September	186.9	66.3	-12.1	-34.5	-27.8	-7.7	26.3	-3.7
• • • • • • • • • • • • • • • • • • • •							• • • • • • • • • •	
			SEASON	ALLY ADJUS	STED			
2014–15								
September	-39.2	-118.6	-15.5	-1.5	20.6	377.6	26.7	-6.5
December	-24.7	-425.1	2.5	-6.7	-13.0	156.1	5.6	-4.5
March	-23.6	79.6	12.8	16.5	-38.5	-37.5	-39.6	5.8
June	132.4	-2 035.6	-1.8	-15.3	21.6	73.3	136.8	5.1
2015–16								
September	-82.2	81.1	14.0	10.6	-34.9	4.1	-33.2	5.8
December	253.4	109.8	-15.3	-19.5	15.3	-45.2	-0.4	-1.6
March	-39.7	497.5	1.3	0.5	55.5	73.8	-2.6	-5.1
June	-42.2	68.8	34.5	35.2	38.8	16.6	-21.8	4.0
2016–17								
September	186.9	120.5	-13.3	-41.1	-28.5	-25.1	-21.2	-8.5
	• • • • • • • • •		• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •			
				TREND				
2014–15								
September	-14.2	-51.7	-3.6	0.4	3.6	3.4	0.7	-3.1
December	-18.0	-418.7	-1.3	0.0	-10.0	46.1	2.5	-2.5
March	-12.0	-151.8	5.9	0.8	-18.5	48.0	9.7	2.4
June	2.2	-21.8	6.9	-0.9	-21.9	4.3	8.0	5.9
2015–16								
September	-7.0	27.8	-1.2	-7.1	-10.3	-4.0	2.8	3.3
December	-21.9	76.5	-0.5	-2.9	21.4	1.5	-7.3	0.2
March	-13.6	260.3	-0.5 4.8	1.0	29.4	4.5	-15.0	-2.1
June	10.0	74.1	6.9	-2.3	18.2	8.8	-13.0 -12.7	-2.1 -2.6
2016–17		_			- -			
September	7.0	53.5	5.5	-5.5	5.1	2.3	-17.2	-2.3
		2.5.2						

⁽a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

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BUSINESS GROSS OPERATING PROFITS(a), Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • • •	ODICINAL	• • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • •
				ORIGINAL				
2014–15								
September	20 078	8 197	3 552	6 774	5 526	4 470	2 569	4 981
December	18 666	7 956	2 606	6 651	5 752	7 009	2 737	5 857
March	17 320	6 301	2 751	5 405	5 134	4 671	2 429	4 817
June	15 336	6 929	3 126	7 078	5 802	5 265	2 069	5 267
2015-16								
September	18 040	8 400	3 513	6 281	6 239	5 126	2 559	6 075
December	15 622	8 366	2 671	7 036	6 160	7 653	2 889	6 277
March	13 891	5 810	2 588	4 936	5 191	4 578	2 522	5 466
June	15 819	7 020	3 090	4 778	5 525	4 808	1 760	5 608
2016–17								
September	19 067	8 376	3 272	4 637	6 219	4 666	2 644	6 519
• • • • • • • • • • •	• • • • • • •	• • • • • • • • • • •	054		LUCTED	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
			SEAS	SONALLY AD.	JUSTED			
2014–15								
September	18 640	7 450	3 057	6 671	5 243	5 063	2 460	4 837
December	18 642	7 368	2 863	5 968	5 357	5 164	2 389	5 319
March	17 961	7 248	3 006	6 634	5 577	5 501	2 487	5 209
June	16 094	7 337	3 082	6 671	6 058	5 787	2 486	5 588
	10 034	7 337	3 002	0011	0 000	3 101	2 400	3 300
2015–16								
September	16 639	7 560	3 020	6 213	5 931	5 785	2 443	5 855
December	15 620	7 772	2 923	6 435	5 757	5 672	2 530	5 718
March	14 394	6 692	2 830	5 979	5 644	5 366	2 575	5 916
June	16 654	7 450	3 053	4 436	5 775	5 297	2 119	5 965
2016-17								
September	17 565	7 525	2 809	4 617	5 906	5 273	2 517	6 279
				TREND				
				TREND				
2014–15								
September	19 347	7 368	3 015	6 527	5 238	5 048	2 422	4 990
December	18 219	7 362	2 958	6 440	5 384	5 202	2 455	5 131
March	17 557	7 308	2 989	6 423	5 662	5 500	2 460	5 351
June	16 875	7 435	3 035	6 511	5 893	5 726	2 467	5 572
2015–16	16 007	7 505	2.005	6 E 40	E 000	E 770	0.544	E 707
September December		7 505	3 005	6 543	5 923 5 705	5 776	2 514 2 494	5 727
March	15 396 15 498	7 393 7 255	2 943 2 918	6 228 5 641	5 795 5 717	5 633 5 443	2 494 2 434	5 820 5 889
June	16 183	7 264	2 918 2 912	4 977	5 717 5 764	5 310	2 434 2 376	6 029
	10 103	1 204	2 912	4911	5 / 64	5 510	2310	0 029
2016–17								
September	17 229	7 400	2 894	4 501	5 840	5 245	2 355	6 203

⁽a) This is the sum of company and unincorporated gross operating profits.



BUSINESS GROSS OPERATING PROFITS(a), Current prices continued

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	ORIGINAL		• • • • • • • • • •	• • • • • • • • • •	• • • • • • •
2014–15				01110111112				
September	4 502	1 192	7 803	4 226	1 242	1 194	^ 1 478	77 783
December	5 124	*641	8 007	4 286	^ 1 047	1 426	^ 947	78 713
March	4 652	^ 840	8 282	2 981	^ 820	1 082	^ 1 023	68 507
June	5 005	**352	8 558	^ 4 495	^ 728	978	^ 1 125	72 113
2015–16								
September	4 495	1 275	9 604	4 297	^ 809	1 288	^ 1 484	79 484
December	5 111	1 043	8 864	3 723	*740	1 224	*829	78 209
March	4 508	^ 422	8 543	^ 2 447	^ 872	1 145	^1 267	64 188
June	4 963	^1293	10 198	4 586	^1074	1 134	*619	72 276
2016–17								
September	4 220	^1305	9 898	^3 431	^ 1 137	1 361	1 305	78 058
• • • • • • • • •	• • • • • • • • • • •		• • • • • • • • •					
			SEAS	ONALLY ADJU	JSTED			
2014–15								
September	4 795	1 016	7 607	3 922	1 106	1 081	1 099	74 049
December	4 880	763	7 801	3 949	1 028	1 261	1 136	73 888
March	4 814	981	8 557	4 071	868	1 171	884	74 967
June	4 780	282	8 698	4 001	825	1 166	1 573	74 428
2015–16								
September	4 808	1 076	9 386	4 002	682	1 171	1 101	75 674
December	4 863	1 169	8 683	3 436	726	1 068	1 028	73 399
March	4 665	560	8 801	3 578	920	1 228	1 068	70 215
June	4 730	1 240	10 330	3 997	1 163	1 322	976	74 509
2016–17								
September	4 555	1 092	9 691	3 158	1 015	1 244	952	74 197
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	TDEND		• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •
				TREND				
2014–15								
September	4 934	973	7 880	3 897	1 008	1 072	1 047	74 767
December	4 842	857	7 935	3 936	998	1 151	1 060	73 928
March	4 799	712	8 377	4 053	920	1 219	1 171	74 501
June	4 815	741	8 863	4 015	779	1 170	1 232	75 130
2015–16								
September	4 808	843	8 932	3 818	713	1 129	1 209	74 451
December	4 797	930	8 970	3 689	776	1 150	1 103	73 119
March	4 741	974	9 241	3 651	919	1 207	1 010	72 553
June	4 665	1 001	9 642	3 600	1 045	1 264	993	73 030
2016–17								
September	4 603	1 104	9 982	3 501	1 114	1 295	964	74 230
	. 550		0 002	2 231				230

be used with caution

estimate has a relative standard error of 25% to 50% and should be used with caution

estimate has a relative standard error of 10% to less than 25% and should ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

⁽a) This is the sum of company and unincorporated gross operating profits.

⁽b) See paragraph 7 of Explanatory Notes for limited scope and coverage of



BUSINESS GROSS OPERATING PROFITS(a), Current prices - Percentage change from previous quarter

Accommodation gas, water and Wholesale Retail and food postal and Mining Manufacturing waste services Construction trade trade services warehousing ORIGINAL 2014-15 1.4 -7.0September 18.7 9.8 31.2 4.5 13.4 -1.0December -7.0-2.9 -26.6 56.8 -1.84.1 6.5 17.6 -7.2-20.85.6 -10.7-33.4 -11.3 -17.8March -18.7June -11.510.0 13.6 30.9 13.0 12.7 -14.89.4 2015-16 September 17.6 21.2 12.4 -11.37.5 -2.6 23.7 15.3 -13.4December -0.4-24.012.0 49.3 12.9 -1.33.3 March -11.1-30.6-3.1-29.8-15.7-40.2-12.7-12.9June 13.9 20.8 19.4 -3.26.4 5.0 -30.22.6 2016-17 September 20.5 19.3 5.9 -3.0 12.6 -3.050.3 16.3 SEASONALLY ADJUSTED 2014-15 -9.5 2.6 -1.4-3.3-0.62.5 5.1 -3.3September December 0.0 -6.4-10.52.2 2.0 -2.910.0 4.1 March -3.75.0 11.2 6.5 4.1 -2.1-1.6June -10.41.2 2.5 0.6 8.6 5.2 -0.17.3 2015-16 September 3.4 3.0 -2.0-6.9 -2.10.0 -1.74.8 2.8 December -2.9-6.1-3.23.6 -2.03.6 -2.3March -7.8-13.9-3.2 -7.1-2.0-5.41.8 3.5 15.7 11.3 7.9 -25.8 June 2.3 -1.3-17.70.8 2016-17 September 5.5 1.0 -8.0 4.1 2.3 -0.418.8 5.2 TREND 2014-15 -8.3 1.8 -3.5-1.3-2.4-1.26.1 1.0 September December -5.8 -0.1 -1.9-1.33.1 March -3.6-0.71.1 -0.35.2 5.7 0.2 4.3 June -3.9 1.7 1.5 1.4 4.1 4.1 0.3 4.1 2015-16 September -5.10.9 -1.00.5 0.5 0.9 1.9 2.8 December -3.8-4.8 -2.5-0.8 -1.5-2.1-2.11.6 March 0.7 -1.9-0.8 -9.4-1.4-3.4-2.41.2 4.4 June -0.2-11.80.8 -2.4-2.40.1 2.4

1.9

-0.6

-9.6

1.3

-1.2

-0.9

2.9

2016–17 September

6.5

⁽a) This is the sum of the company and unincorporated gross operating profits.



BUSINESS GROSS OPERATING PROFITS(a), Current prices - Percentage change from previous quarter continued

Financial and Rental, hiring Administrative Information Professional, Arts and media and teleand real scientific and recreation Other insurance and support communications services(b) estate services technical services services services services Total % ORIGINAL 2014-15 September -16.117.7 -4.20.3 94.2 94.9 126.8 5.1 December 13.8 -46.2 -35.9 2.6 1.4 -15.719.4 1.2 30.9 March -9.2 3.4 -30.5 -21.7-24.1 8.0 -13.0 June 7.6 -58.1 3.3 50.8 -11.2 -9.6 9.9 5.3 2015-16 September -10.2262.0 12.2 -4.4 11.1 31.7 32.0 10.2 December 13.7 -18.2-7.7-8.5 -5.0-44.1-13.4-1.6March -11.8-59.6 -3.6-34.317.8 -6.452.8 -17.9June 10.1 206.7 19.4 87.4 23.2 -1.0-51.212.6 2016-17 September -15.00.9 -2.9 -25.25.8 20.0 110.8 8.0 SEASONALLY ADJUSTED 2014-15 -7.0-8.3 46.4 35.0 10.4 10.3 2.4 -2.8September December 1.8 -24.92.5 0.7 -7.116.7 3.4 -0.2 28.5 March -1.49.7 -15.6-7.1-22.2 1.5 3.1 June -0.7-71.3 1.7 -1.7-4.9-0.477.9 -0.72015-16 September 0.6 282.3 7.9 0.0 -17.30.4 -30.0 1.7 December -6.6 1.1 8.6 -7.5-14.26.4 -8.8 -3.0-4.1-52.11.4 4.1 26.7 15.0 3.9 -4.3 March 1.4 121.3 26.5 7.7 -8.6 June 17.4 11.7 6.1 2016-17 September -3.7-11.9-6.2-21.0-12.8-5.9 -2.4-0.4TREND 2014-15 -1.84.7 -1.8-4.27.2 4.4 -7.6-2.7September December -1.9 0.7 7.4 -11.9 1.0 -1.01.2 -1.1March -0.9-16.95.6 3.0 -7.85.8 10.4 0.8 June 0.3 4.2 5.8 -0.9-15.3-4.0 5.2 0.8 2015-16 September -0.1 13.7 8.0 -4.9-8.5 -3.6 -1.9-0.9 December -0.210.4 -3.4-8.7 0.4 8.8 1.9 -1.8March -1.24.7 3.0 -1.018.4 4.9 -8.4-0.84.3 13.7 June -1.62.8 -1.44.7 -1.70.7 2016-17 September -1.310.2 3.5 -2.76.6 2.5 -2.91.6

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⁽a) This is the sum of the company and unincorporated gross operating profits.

⁽b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

WAGES AND SALARIES, Current prices

			Electricity, gas, water and waste		Wholesale	Retail	Accom. and food	Transport, postal and	Information media and
	Mining	Manufacturing	services	Construction	trade	trade	services	warehousing	telecom.
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • •	• • • • • • • • •	• • • • • • • •	ORIG		• • • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • •
2014 15				ORIG	114712				
2014–15 September	6 270	13 563	1 216	14 218	8 730	9 660	5 429	6 491	2 925
December	6 201	13 887	1 177	14 642	8 803	10 162	5 615	6 615	2 976
March	6 133	12 888	1 142	13 470	8 550	9 890	5 527	6 358	2 896
June	6 274	13 384	1 192	14 538	9 026	9 979	5 559	6 652	2 977
2015–16									
September	6 073	13 374	1 212	14 513	9 080	10 064	5 703	6 780	3 068
December	6 056	13 554	1 183	14 889	9 172	10 944	5 763	6 904	3 212
March	5 784	12 816	1 171	13 918	8 851	10 377	5 613	6 606	3 047
June	5 752	13 176	1 197	14 430	9 456	10 339	5 461	6 805	3 087
2016-17									
September	5 598	12 955	1 183	14 793	9 649	10 609	5 512	6 715	3 238
		• • • • • • • • • •							• • • • • • • •
			(SEASONALLY	/ ADJUSTE)			
2014–15									
September	6 266	13 519	1 195	14 103	8 711	9 785	5 468	6 437	2 919
December	6 246	13 481	1 173	14 264	8 730	9 747	5 473	6 488	2 921
March	6 127	13 351	1 173	14 204	8 733	10 040	5 568	6 558	2 972
June	6 230	13 351	1 186	14 297	8 938	10 137	5 623	6 632	2 965
2015–16									
September	6 080	13 346	1 192	14 378	9 052	10 190	5 744	6 717	3 055
December	6 093	13 157	1 176	14 537	9 095	10 495	5 625	6 787	3 158
March	5 789	13 283	1 205	14 674	9 055	10 525	5 644	6 805	3 120
June	5 701	13 143	1 190	14 176	9 362	10 514	5 527	6 793	3 088
2016–17									
September	5 611	12 931	1 164	14 655	9 614	10 745	5 548	6 650	3 216
• • • • • • • • • •	• • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • •
				TRE	N D				
2014–15									
September	6 350	13 501	1 181	14 096	8 669	9 753	5 459	6 434	2 947
December	6 231	13 453	1 181	14 225	8 717	9 852	5 507	6 491	2 933
March	6 173	13 398	1 180	14 253	8 795	9 966	5 566	6 557	2 944
June	6 172	13 340	1 181	14 295	8 915	10 120	5 642	6 637	2 996
2015–16									
September	6 126	13 293	1 186	14 427	9 013	10 282	5 686	6 717	3 064
December	6 011	13 262	1 191	14 508	9 068	10 406	5 668	6 784	3 109
March	5 852	13 203	1 192	14 496	9 165	10 511	5 613	6 795	3 128
June	5 709	13 115	1 186	14 471	9 341	10 597	5 563	6 759	3 140
2016–17									
September	5 582	13 010	1 175	14 471	9 546	10 670	5 533	6 701	3 158





WAGES AND SALARIES, Current prices - Percentage change from previous quarter

			Electricity, gas, water and waste		Wholesale	Retail	Accom. and food	Transport, postal and	Information media and			
	Mining	Manufacturing	services	Construction	trade	trade	services	warehousing	telecom.			
	%	%	%	%	%	%	%	%	%			
• • • • • • • • • •	• • • • •	• • • • • • • • • •	• • • • • • • •			• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •			
ORIGINAL												
2014–15												
September	-5.0	-0.2	4.3	0.7	0.4	0.4	1.2	1.0	-3.3			
December March	-1.1 -1.1	2.4 -7.2	−3.2 −3.0	3.0 -8.0	0.8 -2.9	5.2 -2.7	3.4 -1.6	1.9 -3.9	1.8 -2.7			
June	2.3	3.8	-3.0 4.4	-8.0 7.9	-2.9 5.6	0.9	0.6	-3.9 4.6	2.8			
	2.0	0.0		1.0	0.0	0.0	0.0	1.0	2.0			
2015–16 September	-3.2	-0.1	1.7	-0.2	0.6	0.0	2.6	1.9	3.1			
December	-3.2 -0.3	1.3	-2.4	-0.2 2.6	1.0	0.8 8.7	1.0	1.8	3.1 4.7			
March	-4.5	-5.4	-1.0	-6.5	-3.5	-5.2	-2.6	-4.3	-5.2			
June	-0.6	2.8	2.2	3.7	6.8	-0.4	-2.7	3.0	1.3			
2016–17												
September	-2.7	-1.7	-1.1	2.5	2.0	2.6	0.9	-1.3	4.9			
SEASONALLY ADJUSTED												
2014 15												
2014–15 September	-4.7	-0.3	2.8	1.6	1.1	0.3	0.8	0.5	-3.0			
December	-0.3	-0.3 -0.3	-1.8	1.1	0.2	-0.4	0.5	0.8	0.1			
March	-1.9	-1.0	0.0	-0.4	0.0	3.0	1.7	1.1	1.7			
June	1.7	0.0	1.1	0.7	2.3	1.0	1.0	1.1	-0.2			
2015–16												
September	-2.4	0.0	0.5	0.6	1.3	0.5	2.2	1.3	3.0			
December	0.2	-1.4	-1.3	1.1	0.5	3.0	-2.1	1.0	3.3			
March	-5.0	1.0	2.4	0.9	-0.4	0.3	0.3	0.3	-1.2			
June	-1.5	-1.0	-1.2	-3.4	3.4	-0.1	-2.1	-0.2	-1.0			
2016–17												
September	-1.6	-1.6	-2.2	3.4	2.7	2.2	0.4	-2.1	4.1			
				TRE	END							
2014–15												
September	-1.6	-0.5	1.4	2.1	0.3	0.6	1.6	0.6	-0.7			
December	-1.9	-0.4	0.0	0.9	0.5	1.0	0.9	0.9	-0.5			
March	-0.9	-0.4	-0.1	0.2	0.9	1.2	1.1	1.0	0.4			
June	0.0	-0.4	0.1	0.3	1.4	1.5	1.4	1.2	1.8			
2015-16												
September	-0.8	-0.4	0.5	0.9	1.1	1.6	0.8	1.2	2.3			
December	-1.9	-0.2	0.4	0.6	0.6	1.2	-0.3	1.0	1.5			
March	-2.7	-0.4	0.0	-0.1	1.1	1.0	-1.0	0.2	0.6			
June	-2.4	-0.7	-0.4	-0.2	1.9	0.8	-0.9	-0.5	0.4			
2016–17 September	-2.2	-0.8	-1.0	0.0	2.2	0.7	-0.5	-0.9	0.6			
Sehrenmer	-2.2	-0.8	-1.0	0.0	۷.۷	0.7	-0.5	-0.9	0.0			

September

2.9

0.8

2.1

-0.2

2.1

1.3

0.7

-0.7

0.6

Financial Rental, Professional, Health and hiring and scientific and Administrative Education Care and Arts and Social Other insurance real estate technical and support and recreation services services services services Training Assistance services services Total % ORIGINAL 2014-15 September 2.7 -2.1-1.4-2.0-1.01.1 0.7 1.1 -0.2December 4.7 3.4 1.8 2.6 5.4 1.3 8.8 1.2 2.5 -7.6March -6.8_9.9 -7.3-7.2-2.8-7.7-4.6 -5.4June 4.7 16.7 6.1 5.1 8.3 6.6 3.1 6.3 5.1 2015-16 September -0.6 -0.4-2.25.0 1.3 0.5 4.5 0.5 0.4 December 4.1 13.0 1.4 4.5 2.3 2.5 8.7 4.0 3.1 -4.2 March -3.3 -8.6 -7.8-8.7 -2.5 -2.3 -8.1 -5.0 June 4.6 6.4 8.8 5.9 9.9 6.5 0.0 4.7 4.2 2016-17 September 4.5 2.0 0.1 -1.52.8 0.3 2.0 -0.10.9 SEASONALLY ADJUSTED 2014-15 September 1.7 -0.80.0 -1.7-0.51.9 0.3 1.8 0.2 December 1.1 -0.8 -0.6 -0.3 0.6 1.2 4.5 -0.5 0.2 0.0 March -2.5-1.0-1.0-0.34.6 0.5 -3.31.4 June 4.6 -0.2 9.3 0.2 0.6 2.5 3.1 1.1 1.4 2015-16 September -1.5 1.0 -0.8 5.1 1.5 1.3 4.2 1.0 0.7 December 0.4 8.2 -0.81.3 -1.92.4 3.8 2.3 0.8 1.5 0.7 2.4 -0.8 3.2 0.7 2.7 March -2.0 0.5 June 4.1 -0.62.5 1.6 1.2 2.4 0.0 -0.70.4 2016-17 September 1.6 -1.5 2.8 1.0 1.8 0.4 1.2 TREND 2014-15 September 0.4 -0.6-1.3-1.00.7 1.6 1.5 1.3 0.2 December 0.6 -0.8-0.6-0.5 1.5 1.4 0.9 0.9 0.3 March 0.5 1.5 -0.30.5 2.1 1.2 0.7 0.6 0.5 0.6 4.2 -0.7 1.7 1.4 8.0 June 1.3 2015-16 0.5 5.5 -0.6 2.5 0.3 1.8 3.5 1.4 0.9 September December 0.6 4.1 0.3 2.0 0.2 1.8 3.8 0.6 0.7 1.9 2.0 1.5 0.5 1.4 2.2 -0.4 March 1.6 0.6 June 3.1 1.4 2.1 -0.12.0 1.6 1.3 -0.70.6 2016-17



WAGES AND SALARIES BY STATE, Current prices

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
				ORIGI	NAL				
2014–15									
September	40 727	28 592	23 710	7 352	18 481	1 753	1 504	1 705	123 824
December	41 972	29 664	23 929	7 600	18 766	1 850	1 493	1 650	126 924
March	39 812	28 218	22 570	7 176	17 590	1 769	1 316	1 611	120 061
June	41 974	29 953	23 956	7 579	17 962	1 784	1 368	1 664	126 240
2015–16									
September	42 425	30 184	23 945	7 653	17 563	1 815	1 496	1 662	126 743
December	44 444	31 616	23 876	7 659	17 954	1 890	1 497	1 675	130 611
March	42 445	30 232	22 583	7 140	16 803	1 843	1 381	1 619	124 046
June	43 887	31 615	23 882	7 460	17 393	1 840	1 456	1 754	129 289
2016–17									
September	44 476	32 172	24 080	7 395	17 148	1 809	1 521	1 803	130 403
• • • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • •		• • • • • • • •
			SEAS	SONALLY	ADJUSTE	D			
2014–15	40.000	00.050	00.440	= 000	10 =01		4 40=	4 000	400.000
September	40 892	28 658	23 443	7 282	18 501	1 770	1 427	1 690	123 632
December	40 887	28 817	23 462	7 417	18 368	1 808	1 440	1 643	123 890
March June	41 033	29 147	23 485	7 457	18 125 17 799	1 785	1 428	1 674	123 922
	41 703	29 822	23 777	7 551	17 799	1 794	1 388	1 624	125 612
2015–16									
September	42 549	30 232	23 654	7 584	17 593	1 832	1 419	1 647	126 519
December	43 303	30 712	23 426	7 473	17 567	1 845	1 443	1 668	127 499
March	43 746	31 244	23 518	7 419	17 310	1 859	1 494	1 683	128 093
June	43 641	31 486	23 687	7 432	17 240	1 854	1 481	1 713	128 656
2016-17									
September	44 561	32 196	23 775	7 328	17 179	1 826	1 443	1 785	130 137
				TREN	ID				
2014–15									
September	40 833	28 630	23 380	7 297	18 486	1 772	1 419	1 714	123 464
December	40 905	28 869	23 472	7 388	18 349	1 785	1 429	1 670	123 814
March	41 153	29 217	23 589	7 483	18 108	1 795	1 422	1 641	124 380
June	41 729	29 722	23 651	7 544	17 842	1 804	1 406	1 642	125 362
2015–16									
September	42 537	30 258	23 614	7 543	17 636	1 823	1 417	1 646	126 509
December	43 197	30 725	23 532	7 501	17 483	1 847	1 451	1 659	127 398
March	43 607	31 162	23 540	7 442	17 363	1 854	1 474	1 689	128 116
June	43 961	31 624	23 647	7 395	17 248	1 848	1 475	1 725	128 940
2016–17									
September	44 339	32 097	23 784	7 355	17 143	1 837	1 463	1 764	129 737



WAGES AND SALARIES BY STATE, Current prices - Percentage change from previous quarter

South South Western Northern Capital Wales Territory(a) Territory(a) Victoria Queensland Australia Australia Tasmania(a) Total ORIGINAL 2014-15 -0.7-0.91.3 1.5 -0.5-8.4-0.2September 1.1 11.5 December -0.73.1 3.7 0.9 3.4 1.5 5.5 -3.22.5 -5.7 March -4.9-5.6 -6.3 -11.9 -5.4-5.1-4.4-2.4June 5.4 6.2 6.1 5.6 2.1 8.0 3.9 3.3 5.1 2015-16 September 1.1 0.8 0.0 1.0 -2.2 1.8 9.3 -0.1 0.4 4.1 December 4.8 4.7 -0.30.1 2.2 0.1 0.8 3.1 March -4.5-4.4-5.4-6.8 -6.4-2.5-7.7-3.3 -5.0June 3.4 4.6 5.8 4.5 3.5 -0.15.4 8.3 4.2 2016-17 September 1.3 1.8 0.8 -0.9-1.4-1.74.5 2.8 0.9 SEASONALLY ADJUSTED 2014-15 -0.2-7.00.4 0.9 0.8 0.5 1.7 4.7 0.2 September December 0.0 0.1 -0.72.2 0.2 March 0.4 1.1 0.1 0.5 -1.3-1.3-0.81.9 0.0 June 1.6 2.3 1.2 1.3 -1.80.5 -2.8-2.91.4 2015-16 September 2.0 1.4 -0.50.4 -1.22.1 2.2 1.4 0.7 December 1.7 1.8 1.6 -1.0-1.5-0.10.7 1.3 0.8 March 1.0 1.7 0.4 -0.7-1.50.8 3.5 0.9 0.5 -0.2 0.7 0.2 -0.3 June 0.8 -0.4-0.8 1.8 0.4 2016-17 September 2.1 2.3 0.4 -1.4-0.4-1.5 -2.64.2 1.2 TRFND 2014-15 0.3 0.3 0.3 0.9 0.1 0.7 2.5 -2.10.2 September December 0.2 0.4 -0.7 0.7 0.7 0.3 March 0.6 1.2 0.5 1.3 -1.30.6 -0.5-1.70.5 June 1.4 1.7 0.3 0.8 -1.50.5 -1.10.0 8.0 2015-16 September 1.9 1.8 -0.2 0.0 -1.2 1.1 0.7 0.3 0.9 December -0.61.5 -0.30.8 0.7 1.6 -0.91.3 2.4 March 0.9 1.4 0.0 -0.8 -0.70.3 1.6 1.8 0.6 June 0.8 1.5 0.5 -0.6-0.30.0 2.1 0.6 -0.72016-17 September 1.5 0.6 -0.5-0.6-0.6-0.80.6

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⁽a) The relative standard errors on movement estimates for these states are significantly higher than those of the larger states, and the quarterly movement estimates should be used with caution.



SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Ac Retail trade	commodation and food services	Transport, postal and warehousing
• • • • • • • • • •	• • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •
2014-15								
September	8.23	6.82	12.80	5.35	12.86	9.31	3.87	4.96
December	8.65	6.81	11.93	5.46	13.18	9.67	3.99	4.99
March	7.75	6.32	12.21	5.13	12.43	8.83	3.88	4.79
June	7.40	6.48	12.36	5.44	12.73	9.10	3.81	4.75
2015-16								
September	7.92	6.63	12.78	5.46	12.63	9.28	3.85	4.80
December	7.65	6.44	12.01	5.59	12.79	9.44	3.98	4.84
March	7.39	6.01	12.44	5.08	12.05	8.74	3.92	4.65
June	7.95	6.27	12.94	5.66	12.24	9.09	3.98	4.65
2016–17								
September	8.56	6.45	14.10	5.50	12.09	8.97	4.12	4.88

⁽a) Sales refer to Sales of goods and services.



${\tt SALES/WAGES\ AND\ SALARIES\ RATIO(a)(b),\ Current\ prices\ -\ Original\ {\it continued}}$

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •		• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •
2014–15							
September	6.19	1.19	6.53	2.79	2.28	5.47	3.11
December	6.36	1.22	6.43	2.78	2.30	5.43	2.95
March	6.38	1.16	6.97	2.74	2.33	5.37	3.07
June	6.42	1.22	6.36	2.84	2.32	5.20	3.01
2015–16							
September	6.14	1.22	6.55	2.82	2.18	5.27	3.06
December	6.27	1.20	6.09	2.86	2.13	5.26	2.92
March	6.18	1.13	6.36	2.68	2.17	5.06	2.94
June	6.30	1.23	6.38	2.82	2.17	4.96	3.02
2016-17							
September	5.89	1.19	6.11	2.80	2.18	5.08	2.96

⁽b) Ratio is calculated by dividing Sales by Wages and salaries.

⁽a) Sales refer to Sales of goods and services. (c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



${\tt BUSINESS~GROSS~OPERATING~PROFITS/SALES~RATIO(a)(b),~Current~prices~-~Original}$

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
• • • • • • • • • •		• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	
2014-15								
September	0.39	0.09	0.23	0.09	0.05	0.05	0.12	0.15
December	0.35	0.08	0.19	0.08	0.05	0.07	0.12	0.18
March	0.36	0.08	0.20	0.08	0.05	0.05	0.11	0.16
June	0.33	0.08	0.21	0.09	0.05	0.06	0.10	0.17
2015–16								
September	0.38	0.09	0.23	0.08	0.05	0.05	0.12	0.19
December	0.34	0.10	0.19	0.08	0.05	0.07	0.13	0.19
March	0.32	0.08	0.18	0.07	0.05	0.05	0.11	0.18
June	0.35	0.08	0.20	0.06	0.05	0.05	0.08	0.18
2016–17								
September	0.40	0.10	0.20	0.06	0.05	0.05	0.12	0.20

⁽a) Sales refers to Sales of goods and services.

BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
• • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •
2014–15							
September	0.25	0.12	0.41	0.10	0.06	0.17	0.12
December	0.27	0.06	0.41	0.10	0.05	0.19	0.08
March	0.25	0.09	0.43	0.07	0.04	0.16	0.08
June	0.26	0.03	0.42	0.10	0.04	0.14	0.09
2015–16							
September	0.24	0.12	0.46	0.10	0.04	0.18	0.11
December	0.25	0.10	0.40	0.08	0.04	0.15	0.06
March	0.24	0.04	0.41	0.06	0.05	0.15	0.11
June	0.26	0.12	0.46	0.10	0.05	0.16	0.05
2016–17							
September	0.22	0.11	0.45	0.08	0.06	0.18	0.10

⁽a) Sales refers to Sales of goods and services.

⁽b) Ratio is calculated by dividing Business gross operating profits by

⁽b) Ratio is calculated by dividing Business gross operating profits by Sales.

⁽c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



	Mining	Manufacturing	Electricity, gas, water and waste services	Wholesale trade	Retail trade	Accommodation and food services
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •
2014-15						
September	0.32	0.51	0.06	0.47	0.39	0.07
December	0.28	0.48	0.07	0.47	0.36	0.07
March	0.30	0.57	0.07	0.50	0.40	0.08
June	0.30	0.54	0.06	0.47	0.38	0.07
2015–16						
September	0.30	0.51	0.07	0.48	0.40	0.07
December	0.28	0.50	0.07	0.47	0.37	0.08
March	0.28	0.57	0.07	0.50	0.40	0.08
June	0.28	0.52	0.06	0.47	0.38	0.08
2016–17						
September	0.29	0.51	0.06	0.49	0.40	0.07

⁽a) Sales refers to Sales of goods and services. (b) Ratio is calculated by dividing Inventories by Sales.

EFFECT OF NEW SEASONALLY ADJUSTED ESTIMATES ON TREND ESTIMATES

TREND REVISIONS

The most recent seasonally adjusted and trend estimates are likely to be revised when original estimates for subsequent quarters become available. To assess reliability of the trend estimate at the current end, the 'what-if' chart presents trend estimates under different scenarios for the next quarter. The approximate effect of two possible scenarios on the current and previous trend estimates for total company gross operating profits and total inventories are presented below.

- 1. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are higher than the current quarter's estimate by the percentage shown.
- 2. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are lower than the current quarter's estimate by the percentage shown.

WHAT IF NEXT QUARTER'S

INVENTORIES (CHAIN VOLUME MEASURES)

SEASONALLY ADJUSTED ESTIMATE: Trend as rises by 1.0% on falls by 1.0% on \$m published this quarter (1) this quarter (2) **Published Trend** 154800 \$m \$m \$m 2015 154500 154200 December 153 287 -0.2 153 287 -0.2 153 287 153900 2016 153600 March 153 327 0.0 153 221 0.0 153 370 153300 June 153 656 0.2 153 689 0.3 153 638 153000 September 154 209 0.4 154 583 0.6 153 868 Dec Mar Jun 2015 2016

COMPANY GROSS OPERATING PROFITS (CURRENT PRICES)

\$m Published Trend 65000 64000 63000 62000 61000 Dec Mar Sep 2015 2016

	SEASONALLY ADJUSTED ESTIMATE:							
	Trend as published		rises by 4.0% quarter (1)	,	falls by 4.0% on this quarter (2)			
	\$m	%	\$m	%	\$m	···-/··· %		
2015								
December	62 042	-2.1	62 042	-2.1	62 042	-2.1		
2016								
March	61 707	-0.5	61 453	-0.9	61 785	-0.4		
June	62 467	1.2	62 547	1.8	62 432	1.0		
September	63 906	2.3	64 588	3.3	62 992	0.9		

WHAT IF NEXT QUARTER'S

-0.2

0.1

0.2

0.1

EXPLANATORY NOTES

INTRODUCTION

SCOPE AND COVERAGE

- **1** This publication contains estimates of sales of goods and services, wages and salaries (from the December quarter 2001 issue), company profits, and the book value of inventories for selected industries in Australia. The series have been compiled from data collected by the Australian Bureau of Statistics (ABS) in its Quarterly Business Indicators Survey. The survey, which was fully implemented in the March quarter 2001, collects data from private sector businesses.
- **2** The Quarterly Business Indicators Survey, like most ABS economic collections, takes its frame from Employing and Non-Employing Units on the ABS Business Register which is primarily based on ABN registrations to the Australian Business Register, which is managed by the Australian Taxation Office (ATO). The frame is updated quarterly to take account of new businesses and changes in the characteristics of businesses, such as industry and size.
- **3** Businesses are removed from the frame when their ABN has been cancelled by the ATO. This may occur when the business requests for its ABN to be cancelled or otherwise does not remit either Income Tax Withholding, or Goods and Services Tax, for the previous five quarters.
- **4** The statistics in this publication exclude micro non-employing businesses. Though there are a substantial number of these businesses, it is expected that they would not contribute significantly to the estimates, although the impact would vary from industry to industry.
- **5** Inventories data are not collected from businesses with fewer than 20 employees, as smaller businesses generally have difficulty in providing accurate quarterly information on the level of their inventories. Estimates for these businesses are derived by applying sales information to an estimated inventories to sales ratio.
- **6** Profits data are not collected from employing businesses with less than 20 employees. Estimates for these businesses are derived by applying sales information to an estimated profits to sales ratio.
- **7** The industries and the data items collected, classified according to the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0), included in this publication are:

SCOPE AND COVERAGE continued

Industries	Sales of goods and services	Wages and salaries	Profits	Inventories
Mining (Division B)	Υ	Υ	Υ	Υ
Manufacturing (Division C) Electricity, Gas, Water and Waste Services (Division D)	Y	Y	Y	Y
Electricity Supply (26)	Υ	Υ	Υ	Υ
Gas Supply (27) Water Supply, Sewerage and Drainage	Υ	Υ	Υ	Υ
Services (28) Waste Collection, Treatment and Disposal	Y	Υ	Y	N
Services (29)	Υ	Υ	Υ	N
Construction (Division E)	Υ	Υ	Υ	N
Wholesale Trade (Division F)	Υ	Υ	Υ	Υ
Retail Trade (Division G)	Υ	Υ	Υ	Υ
Accommodation and Foods Services (Division H)	Υ	Υ	Υ	Υ
Transport, Postal and Warehousing (Division I) Information Media and Telecommunications	Υ	Υ	Υ	N
(Division J) Finance and Insurance Services (Div. K)	Υ	Υ	Υ	N
Depository Financial Intermediation (622)	N	Υ	N	N
Non-Depository Financing (623)	Υ	Υ	Υ	N
Financial Asset Investing (624)	Υ	Υ	Υ	N
Insurance and Super. Funds (63)	N	Υ	N	N
Auxiliary Finance and Insurance Services (64)	Y	Υ	Y	N
Rental, Hiring and Real Estate Services (Division L) Professional, Scientific and Technical Services	Υ	Υ	Υ	N
(Division M)	Υ	Υ	Υ	N
Administrative and Support Services (Division N)	Ϋ́	Y	Y	N N
Education and Training (Division P)	N	Y	N	N
Health Care and Social Assistance (Division Q)	N	Y	N	N
Arts and Recreational Services (Division R)	Y	Y	Υ	N
Other Services (Division S)	Y	Y	Y	N

STATISTICAL UNIT

- **8** In the Quarterly Business Indicators Survey the statistical unit used to represent businesses, and for which statistics are reported, is the Australian Business Number (ABN) unit, in most cases. The ABN unit is the business unit which has registered for an ABN, and thus appears on the ATO administered Australian Business Register. This unit is suitable for ABS statistical needs when the business is simple in structure.
- **9** For more significant and diverse businesses where the ABN unit is not suitable for ABS statistical needs, the statistical unit used is the Type of Activity Unit (TAU). A TAU is comprised of one or more business entities, sub-entities or branches of a business entity within an Enterprise Group that can report production and employment data for similar economic activities. When a minimum set of data items is available, a TAU is created which covers all the operations within an industry subdivision (and the TAU is classified to the relevant subdivision of the Australian and New Zealand Standard Industrial Classification (ANZSIC)). Where a business cannot supply adequate data for each industry, a TAU is formed which contains activity in more than one industry subdivision and the TAU is classified to the predominant ANZSIC subdivision. The businesses that contribute to the statistics in this publication are classified:
 - by institutional sector, in accordance with the Standard Institutional Sector
 Classification of Australia (SISCA), which is detailed in Standard Economic Sector
 Classifications of Australia (SESCA) (cat. no. 1218.0)
 - by industry, in accordance with the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat.no. 1292.0).

CLASSIFICATIONS

- **10** The Australian and New Zealand Standard Industrial Classification has been developed for use in both countries for the production and analysis of industry statistics. For more information, users are referred to Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0).
- **11** In order to classify data by industry, each statistical unit (as defined above) is classified to the Australian and New Zealand Standard Industrial Classification industry in which it mainly operates.

SURVEY METHODOLOGY

- **12** The survey is conducted by web form on a quarterly basis. It is based on a random sample of approximately 15,000 units which is stratified by industry, state/territory and number of employees.
- **13** Respondents are asked to provide data on the same basis as their own management accounts. Where a selected unit does not respond in a given survey period, a value is estimated. If data are subsequently provided, the estimated value is replaced with the reported data. Aggregates are calculated from all data using the 'number raised' estimation technique. Data are edited at both individual unit level and aggregate level.

TIMING OF SURVEY CYCLE

14 Surveys are conducted in respect of each quarter and returns are completed during the eight or nine week period after the end of the quarter to which survey data relate e.g. December quarter survey returns are completed during January and February.

SAMPLE REVISION

- **15** The survey frames and samples are revised each quarter to ensure that they remain representative of the survey population. The timing for creating each quarter's survey frame is consistent with that of other ABS business surveys. This provides for greater consistency when comparing data across surveys.
- **16** Additionally, with these revisions to the sample, some of the units from the sampled sector are rotated out of the survey and are replaced by others, to spread the reporting workload equitably.

SEASONAL ADJUSTMENT

- **17** The quarterly original estimates in this publication are affected in varying degrees by seasonal influences. The seasonal adjustment process estimates and removes the effects of normal seasonal variations from the original estimates so that the effects of other influences can be more clearly recognised.
- **18** In the seasonal adjustment process, account has been taken of normal seasonal factors (e.g. increase in retail sales due to the Christmas period) to produce the seasonally adjusted estimates. Particular care should be taken in interpreting quarterly movements in the seasonally adjusted estimates because seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. change in interest rates) and reflects the sampling and other errors to which the original estimates are subject.
- 19 In this publication, the seasonally adjusted estimates are produced by the concurrent seasonal adjustment method which takes account of the latest available original estimates. This method improves the estimation of seasonal factors, and therefore, the seasonally adjusted and trend estimates for the current and previous quarters. As a result of this improvement, revisions to the seasonally adjusted and trend estimates will be observed for recent periods. A more detailed review is conducted annually prior to the September quarter release using data up to and including the June quarter.
- 20 The revision properties of the seasonally adjusted and trend estimates can be improved by the use of autoregressive integrated moving average (ARIMA) modelling. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data do not affect the original estimates and are discarded at the end of the seasonal

SEASONAL ADJUSTMENT continued

adjustment process. The Quarterly Business Indicators Survey uses ARIMA modelling where appropriate for individual time series. The ARIMA model is assessed as part of the annual reanalysis and following the 2016 annual reanalysis, the majority of the Quarterly Business Indicators Survey eligible series use an ARIMA model. For more information on the details of ARIMA modelling see **Feature article**: **Use of ARIMA modelling to reduce revisions** in the October 2004 issue of **Australian Economic Indicators (cat. no. 1350.0)**.

TREND ESTIMATES

- 21 The trend estimates are derived by applying a 7-term Henderson moving average to the seasonally adjusted estimates. The 7-term Henderson moving average is symmetric, but as the end of a time series is approached, asymmetric forms of the moving average are applied. The asymmetric moving average has been tailored to suit the particular characteristics of individual series and enable trend estimates for recent quarters to be produced. Estimates of the trend will be improved at the current end of the time series as additional observations become available. This improvement is due to the combined effect of the concurrent seasonal adjustment methodology and the application of different asymmetric moving averages for the most recent three quarters. As a result of the improvement, revisions to the trend estimates will generally be observed for the most recent three quarters. ABS research shows that about 75% of the total revision to the trend estimate at the current end is due to the use of different asymmetric moving averages when the original estimate is available for the next quarter.
- **22** There may also be revisions because of changes in the original estimates. As a result of these revisions, the seasonally adjusted and trend estimates will also be revised. For further information, see Information Paper: A Guide to Interpreting Time Series Monitoring Trends (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or email <time.series.analysis@abs.gov.au>.

CHAIN VOLUME MEASURES

- chain Laspeyres indexes referenced to current price values in the chosen reference year (currently 2014-15). The current price values may be thought of as being the product of a price and quantity. The value in chain volume terms can be derived by linking together movements in volumes, calculated using the average prices of the previous financial year and applying compound movements to the current price estimates of the reference year. Each year's quarter-to-quarter growth rates in the chain volume series are based on the prices of the previous financial year, except for those quarters of the latest incomplete year which are based upon the second most recent financial year. Quarterly chain volume estimates are benchmarked to annual chain volume estimates, so that the quarterly estimates for a financial year sum to the corresponding annual estimate.
- 24 With each release of the September quarter issue of this publication, a new base year is introduced and the reference year is advanced one year to coincide with it. This means that with the release of the September quarter 2016 issue of this publication, the chain volume measures for 2015–16 will have 2014–15 (the previous financial year) as their base year rather than 2013–14, and the reference year is 2014–15. A change in the reference year changes levels but not growth rates for all periods. A change in the base year can result in revisions, small in most cases, to growth rates for the last year.
- 25 Chain volume measures are not generally additive. In other words, component chain volume measures do not, in general, sum to a total in the way original current price components do. For inventories and sales data, this means that the chain volume estimates for industry groups will not add to the total for Australia. In order to minimise the impact of this, the ABS uses the latest base year as the reference year. By adopting this approach, additivity does exist for the quarters following the reference year and non-additivity is relatively small for the quarters in the reference year and those immediately preceding it. For further information on chain volume measures, refer to

CHAIN VOLUME MEASURES continued

COMPARABILITY WITH
NATIONAL ACCOUNTS AND
OTHER ABS ESTIMATES

the Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0).

- 26 The data collected in the Quarterly Business Indicators Survey are used in the compilation of the quarterly estimates of the Australian National Accounts. Inventories data are used to compile estimates of the increase in book value of non-farm inventories. Estimates of sales of goods and services are used to help derive quarterly chain volume measures of gross value added for selected industries. Company gross operating profits data are used to compile estimates of gross operating surplus of private non-financial corporations. From March quarter 2002, estimates of wages and salaries are being used to compile estimates for compensation of private sector employees. For further details see Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0).
- **27** However the statistics in this publication will differ from corresponding statistics in the quarterly Australian National Accounts for the following reasons:
 - The national accounts estimates are benchmarked to annual supply and use tables which are based on annual Economy Wide Survey and taxation data.
 - The national accounts estimates include estimates for businesses classified to industries not in scope of the Quarterly Business Indicators Survey.
 - The national accounts estimates for gross operating surplus of private non-financial corporations are after deduction of the inventory valuation adjustment which measures the portion of income attributable to holding gains or losses resulting from inventory valuation practices.
 - In many cases, the processes used to seasonally adjust national accounts estimates are different to those used for the seasonally adjusted estimates in this publication.
- 28 The estimates for sales of goods and services by Retail trade in this publication will differ from turnover estimates included in Retail Trade, Australia (cat. no. 8501.0). The latter publication presents monthly estimates of the value of turnover of retail businesses, and is sourced from the Retail Business Survey. Estimates for sales of goods and services in this publication exclude the Goods and Services Tax, while turnover collected in the Retail Business Survey includes the Goods and Services Tax. In addition, the Retail Business Survey includes some businesses classified to ANZSIC divisions other than the Retail trade division, and includes retail establishments associated with management units that are not classified to the Retail trade division. The use of different samples in the Retail Business Survey and Quarterly Business Indicators Survey will also contribute to differences.

AUSTRALIAN INTERNATIONAL FINANCIAL REPORTING STANDARDS

- 29 The new Australian equivalents to International Financial Reporting Standards (AIFRS) began to be progressively implemented in Australia from 1 January 2005. As a result, a number of items in the financial accounts of Australian businesses have been affected by changed definitions which have in turn impacted upon both Income Statements and Balance Sheets. A range of ABS economic collections source data from financial accounts of businesses and use those data to derive economic statistics. There have been no changes in the associated economic definitions.
- **30** After monitoring data items since March quarter 2005 it has been concluded that most affected published data series have been impacted by data breaks, but that the magnitude of such breaks cannot be determined without imposing disproportionate load upon data providers to ABS surveys and other administratively collected data. ABS will continue to monitor developments and report any significant identified impacts or changes in methodology as a result of AIFRS.

GENERAL ACKNOWLEDGMENT

31 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated; without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

- **32** Users may also wish to refer to the following publications:
 - Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0)
 - Australian National Accounts: National Income, Expenditure and Product (cat. no. 5206.0)
 - Australian Industry (cat. no. 8155.0)
 - Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0)
 - Information Paper: Improvements to Australian Bureau of Statistics Quarterly Business Indicators (cat. no. 5677.0)
 - Manufacturing Production, Australia (cat. no. 8301.0)
 - Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0)
 - Retail Trade, Australia (cat. no. 8501.0)

ABS WEB SITE

33 Information on the Quarterly Business Indicators Survey and survey outputs are published on this web site: see the Topics @ a Glance pages.

DATA AVAILABLE ON REOUEST

34 As well as the statistics included in this and related publications, the ABS may have other relevant data available on request. These series include more detailed industry data (e.g. Manufacturing subdivision), and wages and salaries by state/territory by industry. The availability of more detailed data are subject to confidentiality and quality checks. Inquiries should be made to the National Information and Referral Service on 1300 135 070.

TECHNICAL NOTE DATA QUALITY

RELIABILITY OF THE ESTIMATES

- **1** Estimates provided in this publication are subject to non-sampling and sampling error. The most common way of quantifying sampling error is to calculate the standard error for the published estimate. This is discussed in paragraphs 6 to 9 below.
- **2** Estimates that have an estimated relative standard error between 10% and 25% are annotated with the symbol '^'. These estimates should be used with caution as they are subject to sampling variability too high for some purposes. Estimates with an RSE between 25% and 50% are annotated with the symbol '*', indicating that the estimate should be used with caution as it is subject to sampling variability too high for most practical purposes. Estimates with an RSE greater than 50% are annotated with the symbol '**' indicating that the sampling variability causes the estimates to be considered too unreliable for general use. These annotations have only been applied to estimates from the March quarter 2009.
- **3** Non-sampling errors may arise as a result of errors in the reporting, recording or processing of the data and can occur even if there is a complete enumeration of the population. These errors can be introduced through inadequacies in the questionnaire, treatment of non-response, inaccurate reporting by respondents, errors in the application of survey procedures, incorrect recording of answers, and errors in data entry and processing. Inventories data for businesses with less than 20 employees are derived and could therefore be subject to error (although this error is estimated to be less than the sampling and non-sampling error resulting from directly collecting these data).
- **4** Estimates for the latest quarter presented in this publication are considered preliminary and revised estimates will be released with the next issue. As discussed in paragraphs 20 and 21 of the Explanatory Notes, seasonally adjusted and trend estimates are also subject to revision as more data are revised and more data becomes available.
- **5** It is difficult to measure the size of non-sampling errors. However, every effort is made in the design of the survey and development of survey procedures to minimise their effects.
- **6** The estimates in this publication are based on a sample drawn from units in the surveyed population. Because the entire population is not surveyed, the published estimates are subject to sampling error. In calculating the standard error for the statistics in this publication, the ABS would prefer to produce a smoothed standard error for the major published aggregates as this approach takes account of the variability in standard error estimates for quarterly statistics. This estimated standard error would then be used as an indication of the sampling error for the current published series. Standard errors are based upon the data in the currently published quarter. Details of standard errors are

STANDARD ERRORS

available below.

LEVEL ESTIMATES

- **7** To illustrate, let us say that the published level estimate for company profits before income tax is \$8,900m and the calculated standard error in this case is \$200m. The standard error is then used to interpret the level estimate of \$8,900m. For instance, the standard error of \$200m indicates that:
 - There are approximately two chances in three that the real value falls within the range \$8,700m to \$9,100m (\$8,900m ± \$200m).
 - There are approximately nineteen chances in twenty that the real value falls within the ranges \$8,500m and \$9,300m ($$8,900m \pm $400m$).
 - The true value in this case is the result we would obtain if we could enumerate the total population.
- **8** The following table shows the standard errors for national and state quarterly level estimates based upon the data in the current quarter.

	Company	Company	Sales of		
	gross	profits	goods		Wages
	operating	before	and		and
	profits	income tax	services	Inventories	salaries
	\$m	\$m	\$m	\$m	\$m
Mining	167	141	553	304	68
Manufacturing	214	182	1 499	885	261
Electricity, gas, water and waste					
services	64	39	209	47	30
Construction	334	327	3 878	na	641
Wholesale trade	243	237	2 464	1 459	296
Retail trade	218	218	2 082	1 210	235
Accommodation and food					
services	180	158	975	89	235
Transport, postal and					
warehousing	318	201	980	na	195
Information media and					
telecommunications	70	66	346	na	79
Financial and insurance services	194	427	474	na	845
Rental, hiring and real estate					
services	234	220	701	na	171
Professional, scientific and					
technical services	354	379	1 491	na	580
Administrative and support					
services	130	146	831	na	316
Education and Training	na	na	na	na	181
Health Care and Social					
Assistance	na	na	na	na	295
Arts and recreation services	37	35	154	na	47
Other services	112	109	640	na	203
Total	878	975	6 825	2 074	1 515
New South Wales	na	na	3 473	na	1 040
Victoria	na	na	2 997	na	618
Queensland	na	na	2 355	na	592
South Australia	na	na	1 299	na	264
Western Australia	na	na	2 245	na	342
Tasmania	na	na	322	na	73
Northern Territory	na	na	443	na	73
Australian Capital Territory	na	na	414	na	153
Australia	878	975	6 825	2 074	1 515

na not available

MOVEMENT ESTIMATES

- **9** The following example illustrates how to use the standard error to interpret a movement estimate. Let us say that one quarter the published level estimate for inventories is \$90,000m, and the next quarter the published level estimate is \$92,000m. In this example the calculated standard error for the movement estimate is \$850m. The standard error is then used to interpret the published movement estimate of +\$2,000m. For instance, the standard error of \$850m indicates that:
 - There are approximately two chances in three that the real movement over the two quarter period falls within the range \$1,150m to \$2,850m ($$2,000m \pm $850m$).
 - There are approximately nineteen chances in twenty that the real movement falls within the range \$300m to \$3,700m ($2,000m \pm 1,700m$)
- **10** The following table shows the standard errors for national quarterly movement estimates based upon the data in the current quarter.

	Company gross operating profits	Company profits before income tax	Sales of goods and services	Inventories	Wages and salaries
	\$m	\$m	\$m	\$m	\$m
Mining	123	150	431	110	48
Manufacturing	267	206	1 298	1 087	213
Electricity, gas, water and waste					
services	93	48	256	70	20
Construction	220	213	2 220	na	479
Wholesale trade	283	284	2 539	1 740	387
Retail trade	123	131	2 186	1 230	273
Accommodation and food services	126	109	879	90	235
Transport, postal and warehousing	462	202	1 379	na	245
Information media and					
telecommunications	53	48	112	na	43
Financial and insurance services	261	796	662	na	300
Rental, hiring and real estate services	304	276	725	na	133
Professional, scientific and technical					
services	382	481	1 346	na	543
Administrative and support services	182	196	865	na	466
Education and Training	na	na	na	na	239
Health Care and Social Assistance	na	na	na	na	374
Arts and recreation services	40	38	146	na	50
Other services	800	216	842	na	261
Total	1 222	1 117	5 259	2 428	1 396

na not available

ADJUSTMENTS TO ESTIMATES

11 Adjustments are included in the estimates to allow for lags in processing new businesses to the Australian Business Register. The following table shows the adjustments made to the current quarter's original estimates in current price terms:

	September Quarter 2016
	%
Company gross operating profits	1.0
Company profits before income tax	1.1
Sales of goods and services	1.6
Inventories	0.9
Wages and salaries	1.9

ADJUSTMENTS TO ESTIMATES continued

12 As previously discussed, the estimates presented in this publication are partial indicators used in the compilation of the quarterly national accounts. The movements in the Business Indicators estimates will not always be the same as the movements in the comparable national accounts series but they should be reasonably consistent after taking account of differences in concepts, scope and methodology described in paragraph 26 of the Explanatory Notes. If after taking account of these differences, there are concerns about data quality and coherence, the national accounts area provides feedback to the survey area. This process may result in adjustments being applied to the Business Indicators estimates prior to release in this publication. The objective use of the national accounts framework to provide data coherence across all ABS economic statistics ensures that a common understanding of recent economic developments is presented.

SALES OF GOODS AND SERVICES TIME SERIES **13** This publication includes estimates of sales of goods and services, by industry, and by state/territory, but estimates of national total sales of goods and services are not published. Total sales of goods and services is not an adequate indicator of the performance of the Australian economy as it includes duplication; for example, goods sold by retailers may also be included in goods sold by wholesalers in the same period. However this publication does include total sales of goods and services, by state/territory, as it is considered that there may be interest in this item as a measure of relative activity. This data should be used with caution given the potential for the data to include duplication across industries.

PROFITS TIME SERIES

- **14** Estimates of gross operating profits are compiled by deducting estimates of items that do not involve the production of goods and services from estimates of profits before income tax. These items include: depreciation, net interest paid, net foreign exchange gains/losses and unrealised gains/losses on the revaluation of assets. These items are considered out of scope of the national accounts item gross operating surplus.
- **15** As indicated in paragraph 6 of the Explanatory Notes, income items (other than sales of goods and services), expense items (other than labour costs) and profits are only collected for businesses employing 20 or more persons in the Quarterly Business Indicators Survey (QBIS).

WAGES TIME SERIES

16 The Introduction of the Quarterly Business Indicators Survey from March quarter 2001 included the collection of private sector wages and salaries by industry.

PRIVATISED MARKETING AUTHORITIES

- 17 Three significant privatised marketing authorities came into scope of the estimates in this publication from the September quarter 1999. The introduction of these units resulted in a break in series for estimates for inventories and sales of goods and services between the June and September quarters 1999 and comparison of the series over time should be undertaken with care.
- **18** The methodology used by the ABS has ensured that the trend series has not been distorted by the introduction of these units, although there is a trend break evident between the June and September quarters 1999. For this reason, the trend estimates of movement have not been released for the Wholesale trade inventories, Total inventories and Wholesale trade sales series in respect of the September quarter 1999.

PRIVATISATION OF TELSTRA CORPORATION

19 Telstra Corporation was effectively privatised on 20 November 2006. For the purposes of ABS statistics this change from public sector to private sector was effective from March quarter 2007. This has impacted on some data series presented in this publication, particularly the March quarter 2007 movements. The data items affected are sales of goods and services, wages and salaries, company gross operating profits and the related profits series in the Manufacturing and Information media and telecommunications industry. The introduction of Telstra has resulted in a break in series for some series in this publication between the December quarter 2006 and March quarter 2007. The movement trend estimates, in percentage terms, have therefore not been released for the March quarter 2007.

TREND BREAK

20 In the June quarter 2010 release, trend break corrections were applied to Mining and Total company gross operating profits, company profits before income tax, business gross operating profits and Mining sales. These corrections were necessary due to very large mining commodity contract price rises that occurred on 1st April 2010. Trend break corrections were also applied to Manufacturing and Western Australian Sales of goods and services due to the movement of a major manufacturing business from the private to public sector. When a trend break occurs in a time series it is important that the trend movement estimate be treated with caution, hence the suppression of the quarterly and annual movement estimates for June 2010.

GLOSSARY

A company The definition of company has been expanded to include quasi-corporations as well as

incorporated private sector business enterprises. For the purpose of the survey, branches of overseas companies operating in Australia are included but overseas

branches of Australian companies are excluded.

Business gross operating profit The sum of unincorporated gross operating profit and company gross operating profit.

Company gross operating Selected items are excluded from company profits before income tax to provide a

measure of underlying company profits. These items include interest income and expenses; depreciation and amortisation; and selected items which do not involve the production of goods and services such as net foreign exchange gains/losses, gains/losses arising from the sale of non-current assets, and net unrealised gains/losses from the

revaluation of current or non-current assets.

capital profits or losses arising from the sale of businesses' own capital goods and

dividends received.

profits

income tax

Inventories All inventories of materials etc., work in progress and finished goods owned by the

business, whether held at locations of the business or elsewhere. Inventories are

recorded at book value at the end of the quarter.

Quasi-corporations Large and easily identified unincorporated enterprises such as partnerships of companies

or unit trusts of companies.

Sales of goods and services This item includes sales of goods by the business and income from services provided

such as commission income, repair and service income and fees, management fees, rent leasing and hiring income, delivery and installation charges, income from consulting services, sponsorship income, membership/subscription fees and royalties income. State/territory income from sales of goods and services is reported by businesses for the

sales of goods and services from each state/territory in which the business operates.

Unincorporated businesses Businesses not in the corporate sector as defined under the glossary term 'a company'.

Unincorporated gross Same definition as company gross operating profit except it includes only

operating profit unincorporated businesses.

Wages and salaries Gross earnings before taxation and other deductions. Includes provisions for employee

entitlements.

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www.abs.gov.au the ABS website is the best place for data from our publications and information about the ABS.

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